



EUROPEAN PRICE REPORT

Issue 02/2013 February 2013

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The **European Fish Price Report**, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends.

FAO is not responsible for any errors or omissions.

LATEST TRENDS

Price and market developments in Europe are quite mixed. Although the economic sentiment for the most part is quite pessimistic, seafood demand is firmly entrenched and it is more a question of margins and prices, rather than a decline in volumes. A number of products have also firmed recently, especially farmed species as production is now better matching demand. Salmon, bass and bream, turbot and oysters all ended higher although for different reasons.

Not all markets are the same however. Demand in northern Europe is fairly sustained and Russia and central and eastern Europe are all showing positive developments in fish consumption and imports.

At the same time, the healthy state of several important fish stocks such as Arctic cod is now placing downward pressure on prices with processors and exporters unable to pay the prices demanded by the fishermen. As many of the traditional destinations for cod are found in southern Europe, the weakness of these markets has not improved the situation.

Upcoming CITES CoP in March in Bangkok

CITES (the Convention on International Trade in Endangered Species of Wild Fauna and Flora) is an international agreement between governments. Its aim is to ensure that international trade in specimens of wild animals and plants does not threaten their survival. Every three years, its member governments meet to decide on proposals for the listing of additional species for which trade restrictions should be imposed.

The 16th meeting of the Conference of the Parties to CITES will be held from 3-14 March in Bangkok, Thailand, to consider proposals to amend Appendices I and II. The following commercially exploited aquatic fish species have been proposed for inclusion in Appendices I and II: Oceanic whitetip shark, three species of hammerhead shark, porbeagle shark, various manta ray spp., freshwater sawfish, the Ceja river stingray, and the Ocellate and rosette river stingrays.

This is a link to the list of proposals to amend Appendices I and II and the CITES Secretariat's recommendations:

http://www.cites.org/eng/cop/16/doc/Proposals with Secretariat comments.pdf and this link is to the FAO Report of the Expert Advisory panel assessing the fish species proposals:

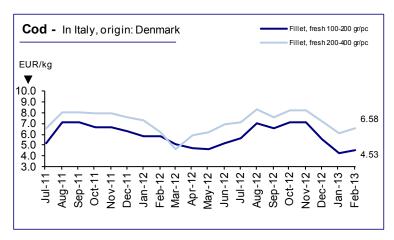
http://www.fao.org/docrep/017/ap999e/ap999e.pdf

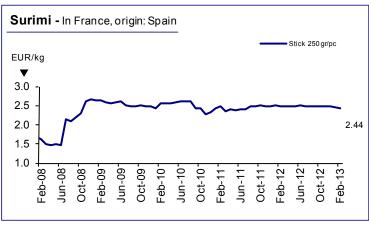
GROUNDFISH

The European market for hake and hoki remains unchanged with last season's stocks close to being finished and the market waiting for the new season's prices.

According to the Norwegian Seafood Council, the value groundfish Norway's exports including clipfish, salted fish and stockfish in January totaled NOK 1.04 billion. This is NOK 105.3 million or 11% more than January last year. Prices were reduced on average 14% but this was more than made up for by strong growth in the volume of exports. Norwegian cod prices fell by 19%.

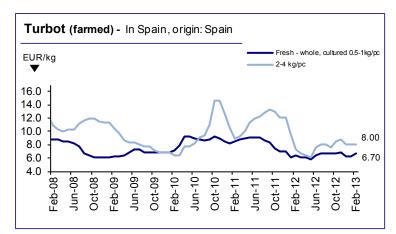
The Barents Sea cod market situation is very difficult at the moment. Fishing activity profitable at the price requested by the market. The Norwegian Fishermen's Sales Organization has lowered the minimum price but it seems that not all the fish is sold at this price. The fishing season will restart soon and stakeholders are awaiting the new season to see how this dilemma is solved.





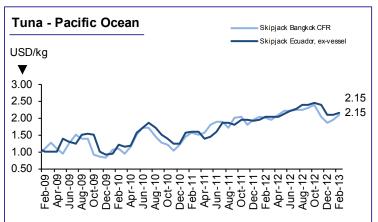
The 2013 cod quota in the North Sea has been rolled over from 2012 and will stay at 78 300 tonnes. Thus, the quota for Scottish fishers will remain at 10 311 tonnes thanks to the successful bilateral negotiations between the European Union and Norway.

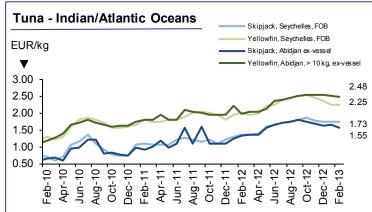
FLATFISH

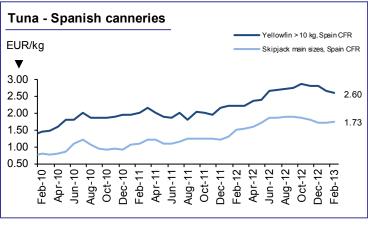


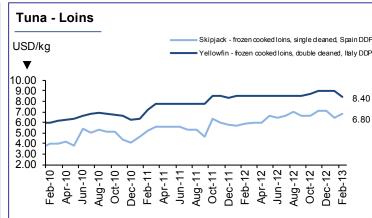
In Spain, turbot demand is quite low at the moment. However, because some farmers have sold out their stocks, availability is reduced allowing prices to show some recovery.

TUNA









Catches of tuna by purse seiners operating in the **Western and Central Pacific** remain low. Skipjack prices thus continue to rise and are now over USD 2 100, up from last month's USD 1 950 per tonne CFR Bangkok.

Since the end of IATTC's closure period on 18 January in the **Eastern Pacific**, fishing effort has returned to the customary levels. The past two weeks have seen a big increase in catching. Skipjack prices are firm and have stabilized at about USD 2 150 – 2 200 ex vessel Ecuador.

The Spanish and French purse seiners in the **Indian Ocean** continue to catch mainly yellowfin, but on the whole poor fishing persists. Prices have levelled at EUR 2 250 ex vessel Seychelles. Skipjack is in short supply at EUR 1 730 FOB Seychelles.

Overall, prices in the **Atlantic Ocean** have softened slightly as a result of increased catches. The price of skipjack is EUR 1 550 ex vessel in Abidjan. Yellowfin is EUR 2 475 ex vessel Abidjan.

Prices for tuna raw material in **Europe** have weakened where yellowfin is now being traded as low as EUR 2 600 and EUR 1 700 to EUR 1 750 for skipjack.

Meanwhile the market price for double cleaned yellowfin loins was steady at USD 8 400 DDP Italy with skipjack loins sold at USD 6 800 CFR Spain for single cleaned and USD 7 050 CFR for double cleaned. Large volumes of loins have been shipped from Chinese and Southeast Asian producers to the EU against the 22 000 tonnes 2013 zero duty quota. As of 6 February, 10 483 tonnes have already been imported according to EU Customs data. Last year the quota of 15 000 tonnes was not filled until June.

SMALL PELAGICS

For the second time this winter, a mass of dead herring have been found in a small Icelandic fjord, causing considerable concern. According to the Director of Iceland's Marine Research Institute, roughly one season's worth of herring has been lost. It is estimated that over 50 000 tonnes of herring died during the two incidents which occurred in little more than two months. The Government has increased funding for monitoring in the area to determine what can be done to prevent more fish from dying off. Researchers in Iceland are blaming low oxygen levels in a shallow fjord. Some blame recent construction in the region for the kills. This represents a massive loss for the Icelandic fishing industry and the national economy.

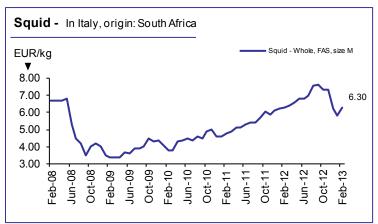
In Scotland, mackerel prices have increased as the season is over and quantities were sold very quickly.

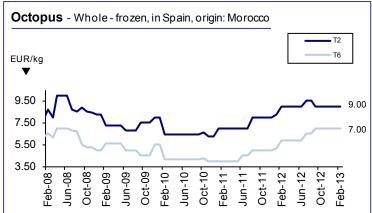
According to the Norwegian Seafood Council, the value of exports of Norwegian herring in January declined by NOK 240 million or 40% to a value of NOK 365 million from January last year. The steepest fall was in exports to Ukraine, down in value by NOK 75 million to a total of NOK 21 million. Russia was the biggest market for Norwegian herring, with exports in January valued at NOK 92 million, down by NOK 63 million compared with the same month last year. In January, exports of mackerel from Norway fell in value by NOK 208 million or 54% to a total of NOK 180 million. Russia was the biggest market for mackerel from Norway, with exports in January valued at NOK 26 million, down by NOK 13 million from January last year.

CEPHALOPODS

Squid catches in South Africa are very poor to almost non-existent. Products being sold at present come from stock resulting from good catches in December. The water along the coast has been around 24 degrees, which is very high. Even after a period of southeast winds that cause upwelling and low temperatures inshore, the squid have not appeared. Locally there is speculation about the effect of global warming.

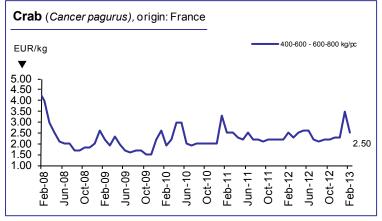
As a result of extreme and adverse weather conditions in Indonesia, octopus landings are very low. Prices on the local Indonesian market have increased whereas prices on the European market remain stable. Consequently, some packers have moved to the Japanese, Chinese and other Asian markets, where a better price is offered in comparison with the EU market.

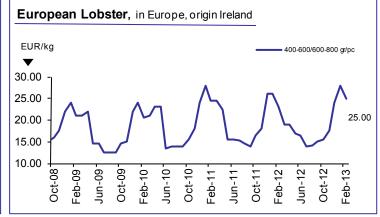




CRUSTACEANS

Both crab and European lobster prices are decreasing on the French market, which is a normal occurence for this period of the year as the market is relatively calm following the end-of-year peak season. However, this year, European lobster prices have been slightly higher than the January prices of previous years.

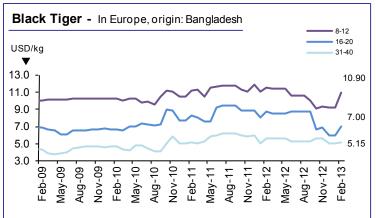


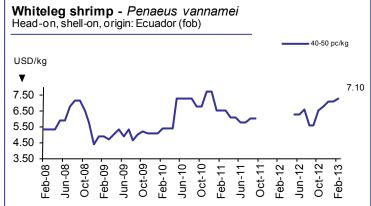


Shrimp

Vannamei prices have increased significantly this month on the European market as a result of strong demand and limited supply. This is mainly the consequence of ongoing shrimp disease problems in Asia. However, the favourable euro – dollar exchange rate has softened the impact of the price increase on European markets. In the short term prices are expected to continue to rise in producing countries but also at destinations.

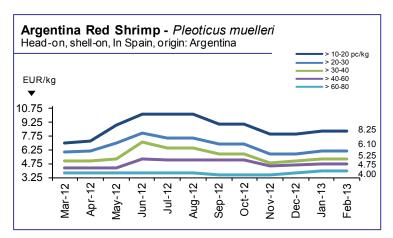
In Indonesia, vannamei raw material supply is limited as a consequence of extreme weather conditions coupled with disease problems. In addition, the lack of supply from other countries is also giving shrimp farmers leverage to increase prices.



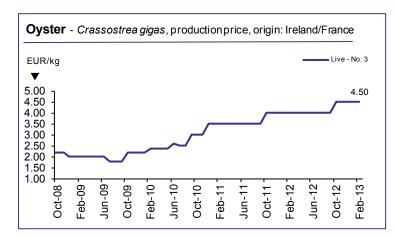


Following the busy festive season, January is traditionally the quietest month of the year for Argentine red shrimp (*Pleoticus muelleri*) sales on the European market. This year, however, prices are remaining stable, even though shrimp stocks in Europe remain low. No large amounts of shrimp frozen-on-land, which are considered to be lower quality and value than shrimp frozen-on-board, are available either. The situation is not likely to stay quiet for very long as Easter is particularly early this

year, in late March. The Easter holiday period is a time of strong growth in sales of Argentine red shrimp in traditional markets such as Spain, Italy, and Greece. In recent times buyers have waited until the last minute to make their purchases and these are usually orders for smaller quantities. Thus sales begin to increase from early February and are expected to build up as Easter approaches. This is likely to lead to an increase in prices.



BIVALVES



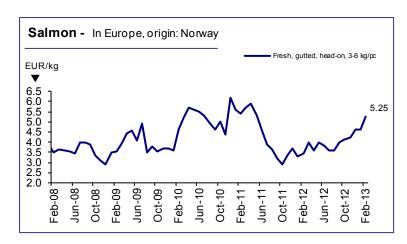
As a result of the decrease in supply, oyster prices in France remain strong, in spite of the usual quiet market of the beginning of the year.

Europe is an important market for mussels, with an annual production of around 400 000 - 500 000 tonnes and annual import figures around 200 000 tonnes (including intra-EU trade). The main producer in Europe is Spain, accounting for almost half

of the European production. Main mussel importers in the EU market are France with more than 50 000 tonnes a year, Italy and Belgium with significant imports to cater for the famous "moules-frites" (mussels with French fries), which encourages high demand.

On the French market this month, mussel availability is good with high presence of *Mytilus edulis* leading to shelf competition with *Mytilus galloprovencialis*. Bouchot (ropes spiralled around wooden pilings) and rope mussels are both still present in the market. There is also good presence of Dutch bottom and Irish rope mussels in French retail markets.

SALMON



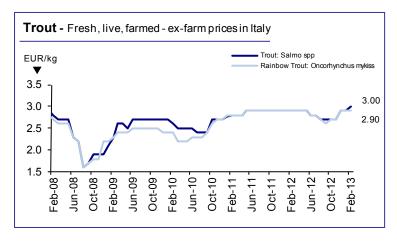
Prices of Atlantic salmon have continued to firm albeit with some week-by-week vacillation. Supplies are particularly tight in Chile at this time and this has pushed prices higher from other suppliers as well.

The positive undertone was reflected in Norway's exports statistics for January with the value of Norwegian salmon exports reaching NOK 2.8 billion,

up 43% compared with January in 2012. Both prices and volumes ended higher.

In January, exports of Norwegian fjord trout increased in value by NOK 102 million or a remarkable 101% to a total of NOK 203 million. Russia remains the biggest market for Norwegian fjord trout.

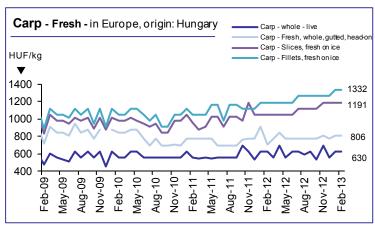
TROUT



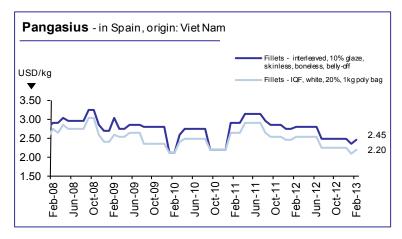
As predicted towards the end of last year, salmon trout prices in Italy have now recovered slightly, as did rainbow trout prices in December 2012. Stocks in ponds remain low but demand reflects the lack of availability, pushing prices up.

FRESHWATER FISH

Sales of carp in Hungary remain low as usual at this time of the year, with no real change compared with January.



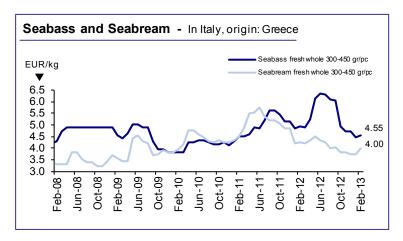
NON-TRADITIONAL SPECIES

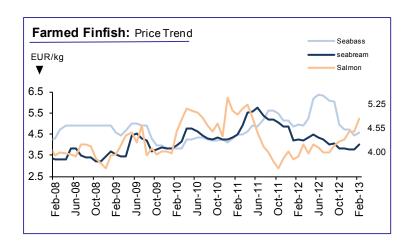


The low level of Nile perch captures in Lake Victoria during the first month of the year pushed fresh fillet prices up. This month prices are expected to go down to the level of the last two months of 2012. More frozen Nile perch stocks are available.

SEABASS/SEABREAM/MEAGRE

Bass and bream prices have rebounded slightly after a weak January. Although this is quite normal for the season, this year it is seen as particularly positive as many producers had feared oversupply in a weak market situation. If the trend holds, prices should continue to firm until early summer when the new generation of market size fish enters the supply chain.





Fish Species		o "	Price per kg	Reference	0.1.1
Trade Name	Product Form	Grading	As stated EUR USD	& Area	Origin
GROUNDFISH					oruary 2013
				î	
Cod/Cabillaud, Morue/	Fresh gutted		1.29 1.73 -	Poland FOB	Baltic Sea
Bacalao Gadus morhua	Minced frozen (for baby food) Block		2.35 3.15 = 4.80 6.43	France DDP	Norway
Gadus Momua	Fresh - fillet	100-200 gr/pc	4.53 6.07 +	Italy CPT	Denmark
	110011 111101	200-400	6.58 8.82 +	lady of t	Bonnan
	Fresh - Whole	1-2 kg/pc	4.52 6.06 -		
		2-4	4.83 6.47 -		
	Stockfish (soaked)		5.47 7.33 *		Norway
	Fillet - light salted, IQF, 20% glaze		2.24 3.00	Spain CFR	China
Hake/Merlu/Merluza	Minced block		1.58 2.12 =	Namibia FOB	Namibia
Merluccius capensis				for Spanish market	
	Fillet - skinless	140-160 gr/pc	5.20 6.97	France DDP	South Africa
Merluccius productus	Fillet, PBO	160-180	4.70 6.30 2.57 3.45 =	CFR	USA
Menuccius productus	Minced block		1.38 1.85 =	Spain CIF	USA
Hoki - Grenadier/	Block		2.15 2.88 =	Opani On	Chile
Grenadier/Merluza	Block - PBO		3.80 5.09 =		Argentina
Macruronus magellanicus					
	H&G - interleaved	300-600 gr/pc	1.80 2.41 =	FAC	Spain
Macruronus	Pieces block		2.35 3.15 =	CIF	New Zealand
Novaezelandiae	Fillet block		2.57 3.45 =		
Alaska pollack/Lieu	Fillet IQF	2-4 oz	2.25 3.02	France DDP	China
de l'Alaska/Colín					
de Alaska					
Theragra chalcogramma	001 1 10 11	050 /	244 007	055	
Surimi (Alaska pollack) Saithe/Lieu noir/	Stick - Paprika Frozen - block, fillet,	250 gr/pc 16.5 lb	2.44 3.27 - No quotations	CFR Europe DAP	Spain Norway
Carbonero (Pollock, Coley)	skinless, boneless	10.5 10	No quotations	Europe DAP	Norway
Pollachius virens	Skilless, Dolleless				
Monkfish/Baudroie/	Fresh - Tail	0.3-0.5 kg/pc	13.30 17.83 +	Italy FCA	UK
Rape		0.5-1	10.54 14.13 *	CPT	
Lophius spp.		1-2	10.58 14.18 *		
		> 2	14.65 19.64 +	FCA	
	Fresh - whole	0.6-0.7 kg/pc	4.67 6.26 -	CPT	
		0.5-1 kg/pc	5.70 7.64 -		France
		1-2	6.05 8.11 -		
	Tails, skin-off, IWP	100-250 gr/pc	6.00 8.04 =	Spain DDP	Namibia
		250-500	8.25 11.06 =		
		500-1000 > 1000	9.25 12.40 = 9.75 13.07 =		
Haddock/Eglefin/Eglofino	H&G	< 0.8 kg/pc	NOK 16.50 2.23 2.99	Norway FCA	Norway
Melanogrammus aeglefinus		1 0.0 kg/p0	10.00 2.20 2.50	Norway 1 O/K	Norway
FLATFISH				Fel	oruary 2013
Turbot/Rodaballo	Fresh - whole	0.5-1 kg/pc	6.70 8.98 +	Spain CIF	Spain
Psetta maxima	cultured	1-2	7.40 9.92 +		· .
		2-3	8.00 10.72 =		
		3-4	12.00 16.09 =		
	Fresh - whole	0.5-1 kg/pc	12.20 16.35 +		Netherlands
	wild	1-2	17.20 23.06 +		
		2-3	22.50 30.16 +		
		3-4	26.20 35.12 +		
		4-6	31.20 41.83 +		
		> 6	31.70 42.50 +		

Psetta maxima 1.5-2 1-1.5 2-2.5 0.5-1 kg/pc 0.7-1 1-2 1	5.78 6.13 6.13 6.70 7.57 7.80	7.75 + 8.22 + 8.22 + 8.98 - 10.15 + 10.46 -	& Area Fel Italy FCA	Origin oruary 2013 Spain
FLATFISH (cont.) Turbot/Rodaballo Fresh - whole 0.8-1 kg/pc Psetta maxima 1.5-2 1-1.5 2-2.5 0.5-1 kg/pc 0.7-1 1-2 1	6.13 6.13 6.70 7.57 7.80 1.65	8.22 + 8.22 + 8.98 - 10.15 +	Fel	Ī
Turbot/Rodaballo Fresh - whole 0.8-1 kg/pc Psetta maxima 1.5-2 1-1.5 2-2.5 0.5-1 kg/pc 0.7-1 1-2 1	6.13 6.13 6.70 7.57 7.80 1.65	8.22 + 8.22 + 8.98 - 10.15 +		Ī
Psetta maxima 1.5-2 1-1.5 2-2.5 0.5-1 kg/pc 0.7-1 1-2 1	6.13 6.13 6.70 7.57 7.80 1.65	8.22 + 8.22 + 8.98 - 10.15 +	Italy FCA	Spain
1-1.5 2-2.5 0.5-1 kg/pc 0.7-1 1-2	6.13 6.70 7.57 7.80 1.65	8.22 + 8.98 - 10.15 +		
2-2.5 0.5-1 kg/pc 0.7-1 1-2	6.70 7.57 7.80 1.65	8.98 - 10.15 +		
0.5-1 kg/pc 0.7-1 1-2	7.57 7.80 1.65	10.15 +		
0.7-1 1-2 1	7.80 1.65			
1-2 1	1.65	10.46 -		Netherlands
Sole/Sole/ Fresh - whole < 170 gr/pc	9.93	15.62 +	Snain CIE	1
	1 70	15.68 +	Spain CIF	
-		19.17 +		
l		23.06 =		
		25.60 -		
		25.07 -		
		23.06 -		
Fresh - whole No. 3 1	7.20	23.06 +	Italy CIF	
No. 4 1	3.60	18.23 +	-	
No. 5 1	1.25	15.08 +		
Fresh - whole No. 3 1	1.80	15.82 *	FCA	
No. 4 1	0.30	13.81 *		
		13.38 +	CPT	Croatia
		12.71 -		Belgium
		10.86 +		
		10.05 +		
		22.70 -	FCA	Netherlands
		16.17 -	CPT	
		11.45 -	504	
	7.36	9.87 * 4.96 -	FCA	1
· ·	3.70 3.70	4.96 - 4.96 -	Spain CIF	
·	3.70	4.96 -		
· · ·	3.70	4.96 -		
	1.45	1.94 =	Italy FCA	Denmark
Flet d'Europe/				
Platija europea				
	1.85	2.48 -		Netherlands
TUNAS/BILLFISHES			Fol	oruary 2013
	1.57	2.10 +	Bangkok CFR	Western/Central
Thunnus spp.				Pacific Ocean
Skipjack - whole	1.60	2.15 +	Ecuador	Eastern tropical
	4 = 0	0.00	ex-vessel	Pacific Ocean
1	1.73	2.32 -	Seychelles	Indian Ocean
	2.25 1.55	3.02 = 2.08 -	FOB Abidjan	Atlantic Ocean
	2.48	3.32 -	ex-vessel	Attantic Ocean
i i i i i i i i i i i i i i i i i i i	1.73	2.32 +	Spanish	Various Origin
	2.60	3.49 -	Canneries CFR	7 di loud Origin
	5.07	6.80 +	Spain DDP	Kenya
loins - vacuum packed		-	•••	','
	6.27	8.40 -	Italy DDP	Solomon Is./
loins - vacuum packed			-	Kenya
	1.75	2.35 +	Spain DDP	Ghana
	2.70	3.62 +		
Yellowfin - whole > 10 kg	2.45	3.28		Panama
Yellowfin - whole > 10 kg	2.75	3.69 *	CPT	Indian Ocean

Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name	1 Toddot Tomi	Sidding	As stated EUR USD	& Area	Origin.
TUNAS/BILLFISHE	S (cont.)			Fel	oruary 2013
Tuna/Thon/Atún	Yellowfin - whole	3-10 kg/pc	2.25 3.02 +	Spain DAT	Atlantic Ocean
Thunnus spp.	Albacore - whole	> 10 kg	2.50 3.35 -	Opani Briti	Attantic Occar
ттатта орр.	Bigeye - whole	> 10 kg	2.20 2.95 -	1	
	Skipjack - whole	> 1.8 kg/pc	1.70 2.28 =		
	Yellowfin - loins	<u> </u>	6.50 8.71 =	DDP	Eastern Pacific
	Skipjack - loins	1	5.50 7.37 =	1	Ocean
	Bigeye - loins		5.80 7.78 =	1	
	Bigeye - loins, 100% cleaned	2-4 kg/pc	5.95 7.98 =	FCA	Spain
	Skipjack - pre-cooked loins		4.70 6.30 +	Ecuador FOB	Ecuador
	Yellowfin - pre-cooked loins	single cleaning	5.07 6.80 =	(for European mkt)	
		double cleaning	5.30 7.10 =		
Swordfish/Espadon/	Seafrozen	20-30 kg/pc	4.80 6.43 =	Spain FOT	Spain
Pez espada		30-50-70	4.80 6.43 =		
Xiphias gladius		70-100			
SMALL PELAGICS				Fel	oruary 2013
Mackerel/Maquereau/	Whole	300-500 gr/pc	1.10 1.47 -	Spain FCA	Spain
Caballa	Fresh - whole		2.15 2.88	Italy FCA	France
Scomber scombrus			2.98 3.99 +	1	Spain
	Whole	200-400 gr/pc	1.15 1.54 +	Netherlands FOB	Faeroe Islands
		300-500	1.20 1.61 +	for Eastern Europe	
Herring/Hareng/Arenque	Fresh - fillet		2.64 3.54 -	Italy CPT	Denmark
Clupeidae	Fresh - whole	70-100 gr/pc	0.43 0.58	Poland FOB	Baltic
Sprat/Sprat/Espadin			0.37 0.50 +	1	
Sprattus sprattus					
Sardine/Sardine/	Fresh - whole		2.00 2.68	Italy CPT	Italy
Sardina			1.38 1.85 +		Croatia
Sardina pilchardus			1.42 1.90		Spain
CEPHALOPODS				Fel	oruary 2013
Squid/Encornet/Calamar	Frozen - whole	S (< 18 cm)	6.10 8.18 +	Italy CIF	South Africa
Loligo spp.		M (18-25)	6.30 8.45 +	,	
zongo opp.		L (25-30)	6.50 8.71 +		
		XL (>30)	6.50 8.71 +		
	Whole round	< 3	4.03 5.40 *	Germany CFR	India
	10% glazing	3-6	3.51 4.70 *	_	
		6-10	2.98 4.00		
Octopus/Poulpe/Pulpo	Whole	T1	9.50 12.74 =	Spain DDP	Morocco
Octopus vulgaris		T2	9.00 12.07 =		
		Т3	8.50 11.39 =		
		T4	8.00 10.72 =		
		T5	7.50 10.05 =		
		Т6	7.00 9.38 =		
		T7	6.50 8.71 =		
		Т8	6.00 8.04 =		
		Т9	5.50 7.37 =		
	Sushi topping -slice	7 gr/pc	12.31 16.50 +	Europe CFR	Indonesia
	100% net weight	9	12.31 16.50 +]	
	Boiled cut		5.82 7.80 *		
	Flower type	1-2 kg/pc	4.18 5.60 +		
	90% net weight	> 2 kg	4.55 6.10 +		
	Whole	T1 - T3	5.60 7.50	Ghana FOB	Ghana/Senegal
		T4 - T7	5.22 7.00	(European mkt)	

Figh Chaolog			Brigg par kg	Reference	
Fish Species	Product Form	Grading	Price per kg		Origin
Trade Name			As stated EUR USD	& Area	
CEPHALOPODS (c	cont.)			Fel	oruary 2013
Cuttlefish/Seiche/	Whole	100-200 gr/pc	3.73 5.00	Ghana FOB	Ghana/Senegal
Sepia	Whole cleaned	< 1 pc/kg	No quotations	Germany CIF	India
Sepia spp.	20% glazing	1-2			
Conia phoroonia	Whole, cleaned, 20% glaze	2-4	2.39 3.20 *	CFR	
Sepia pharaonis	IQF	40-60	2.39 3.20 *	CFR	
	191	> 60	2.09 2.80 *		
CRUSTACEANS				Fel	oruary 2013
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb	7.54 10.10 +	Europe CFR	Indonesia
Crevette pattes	100% net weight	41-50	7.09 9.50 +		
blanches/Camarón	treated with non-phosphate	51-60	6.64 8.90 +		
patiblanco		61-70	6.12 8.20 +		
Penaeus vannamei		71-90	5.90 7.90 +		
		91-120	5.60 7.50 +		
	Head-on, shell-on	30-40 pc/kg	7.15 9.59 +	Spain CFR	Central
		40-50	5.65 7.57 +		America
		50-60 60-70	5.05 6.77 + 4.68 6.27 +		
		70-80	4.68 6.27 + 4.15 5.56 =		
		80-100	4.05 5.43 =		
		100-120	3.95 5.30 =		
	Raw PD, IQF 20% glaze	26-30	5.82 7.80	Germany CFR	Viet Nam
		31-40	5.00 6.70		
		41-50	4.85 6.50		
		51-60	4.70 6.30		
	Head-on, shell-on	30-40 pc/kg	6.31 8.45 +	South/Central	South/Central
		40-50	5.45 7.30 +	America FOB	American
		50-60	4.55 6.10 +	for European main	
		60-70 70-80	4.03 5.40 - 3.66 4.90 -	ports	
		80-100	3.47 4.65 *		
Argentine red shrimp/	Whole, head-on, shell-on	> 10-20 pc/kg	8.25 11.06 =	Spain EXW	Argentina
Salicoque rouge/		> 20-30	6.10 8.18 =		
d'Argentine/Camarón		> 30-40	5.25 7.04 =		
langostín argentino		> 40-60	4.75 6.37 =		
Pleoticus muelleri		> 60-80	4.00 5.36 =		
Black tiger/Crevette	semi-IQF, head-on	6-8	8.36 11.20 +	Europe CFR	Bangladesh
tigrée/Camarón tigre	25% glaze	8-12	8.13 10.90 +		
Penaeus monodon		13-15	6.87 9.20 +		
		16-20	5.22 7.00 +		
		21-30 31-40	4.59 6.15 + 3.84 5.15 +		
		41-50	3.54 4.75 +		
	Headless, easy-peel, 30%	8-12	No quotations	1	
	glaze - IQF	13-15	1		
		16-20			
		21-25			
	Headless, IQF, 20% glaze	13-15	8.58 11.50 +]	
		16-20	6.90 9.25 +		
		21-25	6.38 8.55 +		
		26-30	6.01 8.05 +		
		31-40	5.60 7.50 +		
		41-50	5.34 7.15 +		

Fish Species	Due divet Forms	Our die e	Price per kg	Reference	Out out or
Trade Name	Product Form	Grading	As stated EUR USD	& Area	Origin
CRUSTACEANS (C	ont.)			Fel	oruary 2013
Black tiger/Crevette	Tails - shell-on, IQF	8-12	8.80 11.80 -	Spain CFR	Bangladesh
tigrée/Camarón tigre	20% glaze	13-15	7.20 9.65 -	Opani or it	Dangiacon
Penaeus monodon	3	16-20	6.70 8.98 -		
		21-25	6.45 8.65		
	Head-on, shell-on, semi-IQF	13-15	8.30 11.13 +		
		16-20	6.00 8.04 -		
		21-25	5.10 6.84 =		
	Head-on, shell-on	8-12 pc/kg	7.87 10.55 *	Germany CFR	Bangladesh
	25% glaze	13-15	6.45 8.65 *		
		16-20 21-30	5.26 7.05 * 4.66 6.25 *		
Razor mud shrimp/	PUD, IQF, 70% net weight	10-30 pc/kg	No quotations	1	China
Solenocera melantho	1 OD, IQI , 10% Het Weight	30-50	140 quotations		Cillia
Colemodera melanino		50-70			
		70-100			
		100-200			
Giant river prawn/	Freshwater - head-on, shell-on,	< 5 pc/lb	No quotations	1	
Bouquet géante/	easy peel, IQF, 20% glaze,	6-8			
Langostino de río		8-12			
Macrobrachium					
rosenbergii					
Norway lobster/	Whole	1-4 pc/kg	No quotations	Spain DDP	Iceland
Langoustine/Cigala	4X1.5 kg	5-7			
Nephrops norvegicus		8-10			
		11-15			
		16-20			
		21-25 26-30			
European lobster/	Live - bulk	400-600 gr/pc	25.00 33.51 -	France delivered	Ireland
Homard européen/	ZIVO SUIIX	600-800	25.00 33.51 -	to French vivier	ii Olaria
Bogavante				companies	
Homarus gammarus				·	
American lobster/	Frozen whole cooked	275-300 gr/pc	No quotations	Europe CIF	Canada
Homard américain/	popsicle	350-400			
Bogavante americano		> 450			
Homarus americanus		300 gr/pc	CAN 17.00 12.60 16.88	France DDP	
Edible crab/Tourteau/	Live	400-600 gr/pc	2.50 3.35 -	Delivered	Ireland
Buey de mar		600-800	2.50 3.35 -	live to French	
Cancer pagurus				vivier companies	
BIVALVES				Fel	oruary 2013
Oyster/Huître/Ostra	Live	No. 3	4.50 6.03 =	France prod. price	Ireland/France
Crassostrea gigas		<u> </u>	240 200		
Mussel/Moule/Mejillón	Live - Bottom mussel		2.10 2.82 =	wholesale	France
Mytilus edulis Mytilus galloprovincialis	Live - Rope	60.80.50/52	1.90 2.55 = 2.00 2.68 =	France wholesale	Netherlands
Mytilus galloprovincialis Mytilus chilensis	IQF mussel meat	60-80 pc/kg 100-200 pc/kg	No quotations	Europe CFR	Spain Chile
myulus Gilletisis	TWI THUSSETTHEAL	200-300	130 quotations	Luiope Oi ix	Offine Control
		300-500			
Scallop/Coquille Saint-	IQF - shell-off	120-150 gr/pc	11.50 15.42 =	DDP	Argentina
Jacques/Vieira					
Zygochlamys patagonica					
Razor shell/Couteau/	IQF	12 cm	3.31 4.44 -	Spain CIF	Netherlands
Navajas - Solenidae					<u>l</u>

Fish Species	Product Form	Grading		Price	per l	kg	Reference	Origin
Trade Name	1 Toddot T Offin	Ordanig	As sta	ated	EUR	USD	& Area	Oligiii
SALMON							Feb	oruary 2013
	1 -					0.70		
Atlantic salmon/	Fresh - gutted, head-on	2-3 kg/pc			5.00	6.70 +	France DDP	Scotland
Saumon de l'Atlantique/	Superior quality	3-4			5.75	7.71 +		
Salmón del Atlántico		4-5			5.75	7.71 +		
Salmo salar		5-6 > 6			5.75	7.71 +		
	Erech gutted bood on	_			5.75 4.80	7.71 + 6.43 +		Norway
	Fresh - gutted, head-on	2-3 kg/pc 3-4			4.80 5.25	7.04 +		Norway
	Superior quality	4-5			5.25	7.04 + 7.04 +		
		5-6			5.25	7.04 +		
		> 6			5.25	7.04 +		
	Fresh - head-on, gutted	1-2 kg/pc			5.00	6.70 +	Romania/Bulgaria	
	resir - nead-on, gatted	4-5			5.80	7.78 +	DDP	
		6-7			5.70	7.64 +	for Eastern Europe	
	Fresh - head-on, gutted	1-2 kg/pc			3.43	4.60 *	Italy CIF	
	Ordinary	2-3			3.71	4.97 +	italy on	
	Gramary	3-4			4.09	5.48 +		
		4-5			4.09	5.48 +		
		5-6			4.09	5.48 +		
	Superior	1-2 kg/pc			3.57	4.79 *		
		2-3			3.92	5.26 *		
		3-4			4.30	5.76 *		
		4-5			4.30	5.76 *		
		5-6			4.30	5.76 *		
TROUT							Fet	oruary 2013
	I	T						Ť
Trout/Truite/Trucha	Whole, gutted, fresh on ice	0.25-0.4 kg/pc	HUF	1114	3.83	5.14 -	Hungary ex-farm	Hungary
Salmo spp.	Fillet - farmed	200-400 gr/pc			7.20	9.65 +	Italy ex-farm	Italy
Doinh av travt	Live - farmed Live - farmed	500-700 gr/pc			3.00	4.02 +		
Rainbow trout/ Truite arc-en-ciel/	Gutted	250-400 gr/pc			2.90 4.10	3.89 = 5.50 =		
Trucha arco iris	Gulled				4.10	5.50 -		
Oncorhynchus mykiss	Block frozen - gutted - IWP	250-300 gr/pc			2.80	3.75 =	Spain FCA	Spain
	0% glaze	200 000 gpo				00	opani or c	opa
FRESHWATER FIS							Fol	oruary 2013
TRESHWATER FIS								Ť
Panga	Fillet - thawed				3.14	4.21 +	Italy FCA	Viet Nam
Pangasius spp.					3.12	4.18 +	CPT	
	Fillet, 20% glaze	120-170 gr/pc			2.45	3.28 +		
		170-220			2.45	3.28 +		
		140-200			3.75	5.03 *		
	Fillet, IQF, 20% glaze	120-170 gr/pc			1.57	2.10 -	CIF	
	Fill-4 IOF - L'II - 0007 - 1	170-220			1.57	2.10 -	0 i 055	
	Fillet, IQF, white - 20% glaze	120-170-220			1.69	2.20 +	Spain CFR	
	Fillet, interleaved, white - 10%	gr/pc			1.88	2.45 +		
	glaze, skinless, boneless, belly- off, treated							
North African catfish/	Fresh - whole, gutted, head-on	0.6-2.5 kg/pc	HUF	841	2.89	3.88 +	Hungary	Hungary
Poisson-chat nord-	Fresh gutted, skinned,head-off	0.4-2 kg/pc		1121	3.86	5.17 =	EX-FARM	
africain/Pez-gato	Fresh on ice - fillets, skinless			1402	4.82	6.47 =		
Clarias gariepinus	Fresh on ice - slices			1191	4.10	5.49 =		
Carp/Carpe/Carpa	Live	1.2-5 kg/pc	HUF	630	2.17	2.91 =		
Cyprinus spp.	Fresh, whole, gutted, head-on	0.8-4.5 kg/pc	HUF	806	2.77	3.72 =		
	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF	1051	3.61	4.85 =		
	Fresh on ice - slices		HUF	1191	4.10	5.49 =		
	Fresh on ice - fillets		HUF	1332	4.58	6.14 =		
-							<u> </u>	

Fish Species	Product Form	Grading	Price	e per	kg	Reference	Origin
Trade Name	Product Form	Grauing	As stated	EUR	USD	& Area	Origin
FRESHWATER FIS	H (Cont.)					Fo	bruary 2013
	<u> </u>		1				
Bighead carp/Carpe à	Fresh gutted, head-off	0.8-3.5 kg/pc	HUF 532	1.83	2.45 -	Hungary	Hungary
grosse tête/Carpa	Fresh on ice - slices		HUF 602	2.07	2.78 -	EX-FARM	
capezona Aristichthys nobilis	Fresh on ice - fillets		HUF 673	2.31	3.10 -		
Grass carp/	Fresh - whole, gutted, scaled	0.8-2.5 kg/pc	HUF 1002	3.45	4.62 =	-	
Carpe herbivore/	head-off	0.6-2.5 kg/pc	HOP 1002	3.43	4.02 -		
Carpa china	Fresh on ice - slices		HUF 1023	3.52	4.72 -		
Ctenopharyngodon idellus	Tresh on lee shees		1101 1020	0.02	7.72		
Crucian Carp/	Fresh - whole, gutted, scaled	0.2-0.6 kg/pc	No	quotatio	ons	1	
Carassin/Carpín	head-on - wild						
Carassius carassius	Fresh on ice - fillets						
Wels/Silure glane/Siluro	Fresh - gutted, head-on	1-4.5 kg/pc	HUF 1602	5.51	7.39 +	1	
Silurus glanis	Fresh - fillet	1	HUF 2454	8.44	11.32 *	1	
Nile perch/Perche du	Fresh fillet	200-400 gr/pc		5.70	7.64 +	Italy DDP	Tanzania
Nil/Perca del Nilo				6.10	8.18 +	1	Uganda
				5.05	6.77 *	1	Kenya
Lates niloticus		400-700 gr/pc		5.46	7.32 +	1	Tanzania
				5.94	7.96 +	1	Uganda
	Frozen fillet	500-1000 gr/pc		3.65	4.89	DDP	Uganda/Tanz.
NON-TRADITIONAL	SPECIES					Fe	bruary 2013
Sturgeon/Esturgeon/	Frozen - Whole	1.5-2 kg/pc		6.00	8.04	France CIF	France
Esturione	Gutted	5-7 kg/pc		6.00	8.04		
Acipenseridae	Fillets	200-300 gr/pc		11.00	14.75	1	
		800-1000		11.00	14.75		
A.baeri	Caviar (Aquitaine) metal boxes			1 500	2 011	1	
Blue shark/Peau bleue/	H&G, skin-on	7-12 kg/pc		1.10	1.47 =	Spain FCA	Spain
Tiburón azul							
Prionace glauca							
Red Porgy/Pagre/Pargo	Fresh - whole	300-400 gr/pc		2.62	3.51 -	Italy FCA	Argentina
Pagrus pagrus		400-600		2.84	3.81 -		
		600-800		3.37	4.52 -		
		800-1000		3.97	5.32 -]	
Sand Steebras/Marbré/	Fresh - whole			7.40	9.92 -	CPT	Morocco
Herrera	Mediterranean			5.50	7.37	FOB	Croatia
Lithognathus mormyrus							
White seabream/	Fresh - whole	300-500 gr/pc		5.15	6.90 -	CPT	Spain
Sar commun/Sargo		500-700		6.20	8.31 -		
Diplodus sargus							
Tub gurnard/Grondin	Fresh - whole	1-2 kg/pc			18.43 -		Morocco
perlon/Begel		500-1000			18.30 -		_
Chelidonichthys lucerna		200-400 gr/pc		2.30	3.08 +	FCA	France
_		300-500		3.00	4.02 +		
Red mullet/	Fresh - whole	<u> </u>		3.50	4.69 +	CPT	Croatia
Rouget de vase/		II II		3.30	4.42 +		
Salmonete de fango							
Mullus barbatus	Frank whale	200 200 /		0.05	0.00	ODT	
Surmullet/	Fresh - whole	200-300 gr/pc		6.95	9.32	CPT	Mars
Rouget de roche/					13.23 +	FCA	Morocco
Salmonete de roca				12.03	16.13 +	CPT	
Mullus surmuletus	Frankk /	Lann			0.00		LICA
Picked dogfish/	Fresh - whole	Large		7.37	9.88		USA
Aiguillat commun/		Medium		6.72	9.01		
Mielga							
Squalus acanthias]					<u> </u>

Fish Species	Product Form	Grading	Price per kg	3	Reference	Origin
Trade Name	1 Toddot Tomi	Grading	As stated EUR U	JSD	& Area	Origin
SEABASS/SEABRE	· ·AM/MEAGRE				Feb	oruary 2013
				1.00		· ·
Seabass/Bar,	Fresh - whole	200-300 gr/pc		4.36 +	Greece FOB	Greece
Loup/Lubina Dicentrarchus labrax	farmed	300-450		5.83 +		
Dicentrarchus labrax		400-600 600-800		6.50 = 9.25 =		
		800-1000	9.00 12			
		> 1000	9.60 12			
		200-300 gr/pc		4.62 +	Italy CIF	
		300-450		6.10 +	nary on	
		450-600		6.77 =		
		600-800		9.52 =		
		800-1000	9.20 12			
		> 1000	9.80 13			
		200-300 gr/pc	3.50	4.69 +	France CIF	
		300-450	4.60	6.17 +		
		450-600	5.10	6.84 =		
		600-800	7.15	9.59 =		
		800-1000	9.25 12	2.40 +		
		> 1000	9.85 13	3.20 +		
		200-300 gr/pc		4.68 +	Spain CIF	
		300-450		6.15 +		
		450-600		6.82 =		
		600-800		9.57 =		
		800-1000	9.24 12			
		> 1000	9.84 13		• 015	
		200-300 gr/pc		4.72 +	Germany CIF	
		300-450		6.19 + 6.86 =		
		450-600 600-800		6.86 = 9.61 =		
		800-1000	9.27 12			
		> 1000	9.87 13			
		200-300 gr/pc		4.69 +	Portugal CIF	
		300-450		6.17 +	i ortugui on	
		450-600		6.84 =		
		600-800		9.59 =		
		800-1000	9.25 12			
		> 1000	9.85 13	3.20 +		
		200-300 gr/pc		4.93 +	UK CIF	
		300-450	4.78	6.41 +		
		450-600	5.28	7.08 =		
		600-800	7.33	9.83 =		
		800-1000	9.43 12	2.64 +		
		> 1000	10.03 13			
		200-300 gr/pc	3.10	4.16 =	Greece EXW	
		300-400		5.70 +	for Eastern Europe	
		400-600		6.37 +		
		600-800	7.80 10			
		800-1000		/ailable		
	_ , ,	> 1000		/ailable		
	Fresh - whole - wild	1000-2000	13.50 18		Italy CPT	Egypt
	Mediterranean	> 2000	14.00 18			F
	Fresh - whole - wild - Atlantic	500-1000 gr/pc	6.53	8.75 -		France

Fish Species	Due do et Ferre	Our discu	Price per kg	Reference	Outsin
Trade Name	Product Form	Grading	As stated EUR USD	& Area	Origin
	I FAM/MEACRE (CONT.)	•			N. 1001 2012
SEADASS/SEADRI	EAM/MEAGRE (CONT.)	<u> </u>		rei	oruary 2013
Gilthead seabream/	Fresh - whole	200-300 gr/pc	3.28 4.39 +	Greece FOB	Greece
Dorade royale/Dorada	farmed	300-450	3.80 5.09 +		
Sparus aurata		450-600	3.90 5.23 +		
		600-800	5.15 6.90 - 7.75 10.39 =		
		800-1000 > 1000	8.45 11.33 =		
		200-300 gr/pc	3.48 4.66 +	Italy CIF	
		300-450	4.00 5.36 +	Italy OIF	
		450-600	4.10 5.50 +		
		600-800	5.35 7.17 -		
		800-1000	7.95 10.66 =		
		> 1000	8.65 11.60 =		
		200-300 gr/pc	3.53 4.73 +	France CIF	
		300-450	4.05 5.43 +		
		450-600	4.15 5.56 +		
		600-800	5.40 7.24 -		
		800-1000	8.00 10.72 =		
		> 1000	8.70 11.66 =		
		200-300 gr/pc	3.52 4.71 +	Spain CIF	
		300-450	4.04 5.42 +		
		450-600	4.14 5.55 +		
		600-800	5.39 7.23 -		
		800-1000	7.99 10.71 =		
		> 1000	8.69 11.65 =		
		200-300 gr/pc	3.55 4.75 +	Germany CIF	
		300-450	4.07 5.46 +		
		450-600	4.17 5.59 +		
		600-800	5.42 7.27 -		
		800-1000	8.02 10.75 =		
		> 1000	8.72 11.69 =		
		200-300 gr/pc	3.53 4.73 +	Portugal CIF	
		300-450	4.05 5.43 +		
		450-600	4.15 5.56 +		
		600-800	5.40 7.24 -		
		800-1000	8.00 10.72 =		
		> 1000	8.70 11.66 =	IIK CIE	
		200-300 gr/pc 300-450	3.71 4.97 + 4.23 5.67 +	UK CIF	
		450-600	4.23 5.67 + 4.33 5.80 +		
		600-800	5.58 7.48 -		
		800-1000	8.18 10.97 =		
		> 1000	8.88 11.90 =		
		200-300	3.50 4.69 +	Greece EXW	
		300-400	3.70 4.96 +	for Eastern Europe	
		400-600	3.80 5.09 +	.s. Laston Larope	
		600-800	4.65 6.23 +		
		800-1000	8.70 11.66 =		
		> 1000	10.10 13.54 +		
	<u> </u>	. 1000	10.10 10.04	<u> </u>	<u> </u>

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR USD	Reference & Area	Origin
SEABASS/SEABRI	EAM/MEAGRE (CONT.)			Fe	ebruary 2013
Gilthead seabream/	Fresh - whole - wild	800-1000 gr/pc	13.31 17.84 -	Italy FCA	Morocco
Dorade royale/Dorada	Atlantic	1000-2000	13.98 18.74 -		
Sparus aurata		> 2000	12.59 16.88 -		
	Mediterranean	300-400 gr/pc	9.94 13.33		Spain
		600-800	13.24 17.75		
		800-1000	16.05 21.52		
		1000-2000	16.95 22.72		
		> 2000	16.95 22.72		
Meagre/Maigre	Whole - farmed	> 2 kg/pc	No quotations	CIF	Greece
commun/Corvina		0.8-1 kg/pc	8.00 10.72 -	CPT	Egypt
Argyrosomus regius		1-2	8.20 10.99 -		
		2-4	8.50 11.39 =		
		0.8-1 kg/pc	6.00 8.04 *	FCA	Greece
		1-1.2	6.80 9.12 *		
		1-2	7.20 9.65 *		
		> 2	7.00 9.38 *		
		> 2.5	7.00 9.38 *		

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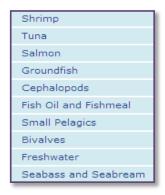
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PRICE REFERENCE (INCOTERMS 2010)				
EXW	ex works			
FCA	free carrier			
FAS	free alongside ship			
FOB	free on board			
CFR	cost and freight			
CIF	cost, insurance and freight			
CPT	carriage paid to			
CIP	carriage and insurance paid to			
DDP	delivered duty paid			
DAT (new)	delivered at terminal			
DAP (new)	delivered at place			
(DAF, DES, DEQ and DDU have been cancelled)				
PRODUCT FORM				
IQF	individually quick frozen			
IWP	individually wrapped pack			
PBI	pinbone in			
PBO	pinbone off			
C&P	cooked and peeled			
H&G	headed and gutted			
FAS	frozen at sea			
PD	peeled and deveined			
PUD	peeled, undeveined			

SYMBOLS		
	Price increased in original currency since	
	last report	
-	Price decreased in original currency since	
	last report	
=	Updated but unchanged price	
*	New insertion	
	Not updated since last issue	

CURRENCY RATES					
		USD	EUR		
Canada	CAD	1.01	1.35		
Hungary	HUF	216.86	290.79		
Norway	NOK	5.51	7.39		
USA	USD		1.34		
EU	EUR	0.75			
Denmark	DKK	5.57	7.46		
Exchange Rates: 11/02/13					

GLOBEFISH Market Reports are available from the GLOBEFISH web site: www.globefish.org





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