



Food and Agriculture Organization
of the United Nations

Pesticide Supply chain



What do countries want to buy?

- Security to avoid impacts of locusts
- Minimal environmental damage from spraying
- Minimal costs of storage and Q/C
- Minimal costs of disposal of obsolete pesticides
- Minimal environmental damage from obsolete

The Right pesticides at Right time, in the Right quantities

ALL at a fair cost



Issues with current procurement process

- Long lead time to supply
 - Ultimate quantities needed are greater
 - Damage from locusts is worse
 - Environmental damage is worse
- Left-over stock that needs to be managed
 - Eventually disposed of at a significant cost
- Irregularity and low value of tenders
 - Discourages manufacturers
 - Fewer suppliers



Exploring other supply chain mechanisms

1. Pesticide Bank (Framework Contract)
 - a) AI or Formulated products stored by supplier and delivered within guaranteed short time
2. Product Purchase and return
 - a) Supplier takes back unused stocks
3. Trust fund for removal and disposal of obsolete
4. Combinations of all 3
5. Other ideas?



Breakout Groups

- Identify other supply options
- Explore each option
 - Use the pros and cons and questions in the working paper
- Assess each against criteria



Potential criteria

- Encourages supplier to register products
- Shortness of Guaranteed delivery time
- Flexibility in quantity delivered
- Feasible for suppliers
- Confidence that the pesticides will be delivered on time
 - What happens if not delivered?
- Pesticide meets required specification
- Left-over stock minimised
- Empty containers managed
- Left-over stock managed, then disposed of
- Overall cost



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