1. Introduction

Trout farming is an ideal option for sustainable use of water resources in mountainous regions because here both surface and underground waters are suitable for this purpose. In regions where income-generating and employment opportunities are scarce, trout farming could help to ensure employment and steady incomes (Figure 1).

In addition to the production, trout farming could also ensure increased income and employment through angling tourism (Figure 2), restaurants (Figure 3) and related services.

The concept of this technical paper is to guide the reader through the necessary basic information of both investment in and day-to-day operation of a small-scale rainbow trout farm.

To satisfy the interest for specific details, a glossary has been compiled and tables and annexes are attached. For the sake of easy identification and finding additional information, a term in italics and followed by an asterisk (*) indicates a term that is explained in the glossary.

The combination of short explanations together with illustrations is aimed for easy understanding. However, it is suggested that users of this publication consult subject specialists, who will help to avoid unnecessary failures and their financial consequences.

**FIGURE 1**
Direct income generation through trout production

**FIGURE 2**
Trout farming can support angling tourism

**FIGURE 3**
Supplying trout to local restaurants generates tourism
2. Important trout species

There are 206 species in the family* of Salmonidae. Salmonids (salmon*, trout*, char and whitefish) are found in practically all continents, partly because they are indigenous there and partly because they have been introduced*.

Among trout, brook trout, brown trout, lake trout, sea trout and rainbow trout are the most widely known species.

**Brown trout** is native to Europe and West Asia (Figure 4). An important market and sport fish, it has been introduced to many different countries all over the world.

According to their *habitat*, taxonomists distinguish three forms of brown trout. They are the actual brown trout (*Salmo trutta* m. *fario*), lake trout (*Salmo trutta* m. *lacustris*) and sea trout (*Salmo trutta* m. *trutta*) (Figure 4).

**FIGURE 4**
Brown, lake and sea trout

**Brown trout** (*Salmo trutta* m. *fario*)
Normal adult size in the wild: 1–2 kg
Maximum size and weight: 100 cm TL*, 20 kg
Maximum age: 8 years
Water temperature of production: 2–16 °C

**Lake trout** (*Salmo trutta* m. *lacustris*)
Normal adult size: 1–2 kg
Maximum size and weight: 140 cm SL*, 50 kg
Maximum age: 7 years
Water temperature of production: 2–16 °C

**Sea trout** (*Salmo trutta* m. *trutta*)
Maximum size and weight: 140 cm TL, 50 kg
Maximum age: 38 years
Water temperature of production: 18–24 °C
Distribution: Europe and Asia, northwest coast of Europe

Brook trout, together with lake trout® (*Salvelinus namaycush*), belongs to the “char” subgroup of salmonids, which distinguishes it from trout and salmon (Froese and Pauly, 2009). The brook trout is one of the most well-known sport fish (Figure 5) and is native to the northeast of the United States of America and the east region of Canada. It has been introduced to many countries of South America, Oceania and Asia, and to practically all of the countries of Europe and the former Soviet Union.

**Figure 5**
*Brook trout (Salvelinus fontinalis)*

Normal adult size in the wild: 1–2 kg
Maximum size and weight: 86 cm TL, 9.39 kg
Maximum age: 24 years

3. The rainbow trout

Rainbow trout (*Oncorhynchus mykiss*) is a highly commercial sport and market fish (Figure 6).

A normal adult rainbow trout weighs about 2–3 kg, while its maximum size, weight and age are 120 cm total length (TL), 25.4 kg and 11 years, respectively (Froese and Pauly, 2009). Rainbow trout live in the upper, cold water sections of rivers and seas.

As in the case of other trout, the habitat and food of rainbow trout determine both their actual colour and shape.

The rainbow trout has many local strains, which have developed in the different river systems. Out of these, numerous improved commercial strains have been bred. The widely cultured commercial strains have been improved from those original rainbow trout populations that possessed advantageous qualities, such as hardiness, fast growth, resistance to diseases and reliable reproduction under farm conditions.

In the wild, there are rainbow trout populations that spawn in autumn and there are other populations that spawn in spring. From these populations, two different commercial strains have been bred. Their qualities are similar, only their spawning seasons differ from each other. This enables the production capacities of a rainbow trout farm to be increased.

In many countries, the albino form of rainbow trout is cultured and is often, but mistakenly, called golden trout. This form is a popular ornamental and “put-and-take” fish, even if it is very sensitive to unfavourable environmental and production conditions.

3.1 NATIVE RANGE AND INTERNATIONAL INTRODUCTIONS

Rainbow trout is native to the cold water rivers and lakes of the Pacific coasts of North America and Asia. It has been introduced to about 82 countries (Figure 7), practically everywhere the conditions are favourable for its culture, because rainbow trout tolerates a wide range of environmental and production conditions better than other trout species.
3.2 HABITAT FACTORS
There are four vital habitat factors that basically influence the growth of rainbow trout. These include basic water qualities and the abundance of natural food.

Cold water: Rainbow trout is a typical cold water fish (Figure 8).

Clear water: Keen eyesight is crucial for the efficient feeding of trout (Figure 9).

Dissolved oxygen: Water should sustain DO in high concentrations, in order to ensure smooth respiration (Figure 10).

Clean water: Water should be free of harmful solid and harmful gaseous waste materials produced during metabolism and respiration (Figure 11).
**Natural food:** The actual natural food of rainbow trout depends on the age and size of fish, on the size of food item and on the habitat occupied. Rainbow trout are aggressive and greedy in feeding (Hoitsy, 2002). They are opportunistic feeders that grab and eat almost anything. Figure 12 summarizes the most frequent natural food items of rainbow trout.

Terrestrial insects are also consumed when they fall into the water. These insects are adult beetles (Coleoptera), flies (Diptera), ants (Formicidae) and larvae of Lepidoptera (moths and butterflies) (Montgomery and Bernstein, 2008).
3.3 LIFE CYCLE AND DEVELOPMENT STAGES IN THE WILD

Figure 13 shows the life cycle and development stages for rainbow trout in the wild.


Development phases: I. Spawning. II. Development of fertilized eggs and sac fry. III. Development and sexual maturation of fish.

The actual start and duration of the different development phases depend on the water temperature, the genotype as well as the quantity and quality of available natural fish food.
3.4 MEASUREMENTS, BODY PARTS, ORGANS AND CORRELATIONS BETWEEN LENGTH AND WEIGHT

Figure 14 shows the standard measurements and body parts of a rainbow trout, while Figure 15 shows the correlation between its total length and weight.

**FIGURE 14**
Standard measurements and body parts of rainbow trout

I. Total length (TL)
II. Fork length (FL)
III. Standard length (SL)

Depth of body is the “height” of fish measured between back and stomach.

1. Head. 2. Trunk. 3. Tail.


**FIGURE 15**
Correlation between the total length and the weight of rainbow trout

Source: After Klontz (1991); Mills (2001); Hoitsy (2002).
3.5 DURATION OF THE DEVELOPMENT STAGES

Water temperature is a determining factor of fish production. This is because the body temperature of embryos, fry and developing fish equalize their temperature to that of the water they are in. Along with the body temperature, the intensity of the metabolism also changes.

The developing embryos and fry feed from the yolk sac and receive oxygen through the entire body surface. When the water temperature is higher, the embryos and fry develop more rapidly, while at lower water temperatures the speed of development reduces (Figure 16). Outside of a certain range of water temperature (see Section 4.2), development stops.

**FIGURE 16**
Duration of the early development stages of rainbow trout

*First phase of incubation:* from fertilization of egg to eyed egg

Length of the first phase of incubation at water temperature between 6 and 12 °C.

*Last phase of incubation:* from eyed egg to hatched sac fry

Length of the last phase of incubation at water temperature between 6 and 12 °C.

*Development of sac fry:* from hatched sac fry to swim-up fry

Length of the development of sac fry at water temperature between 6 and 12 °C.

Source: After Huet (1970) and Hoitsy (2002).
The total length of the development of embryo and fry from fertilization to swim-up is about 37–83 days at water temperatures between 6 and 12 °C.

After starting external feeding, the actual length of the development of the different age groups depends not only on the temperature and oxygen content of water but also on the quality and quantity of consumed feed. In determining the following figures, it has been assumed that trout is adequately fed with commercial feeds, which are readily and widely available in the countries of Central and Eastern Europe (CEE) and the Caucasus and Central Asia (CCA).

Development of fry from swim-up fry takes 1.5–3 months (Figure 17). For the sake of clear understanding and simple calculations, “fry” in this technical paper refers to a total length of 5 cm and to an average body weight of 2 g.

![Development of fry](image1.png)

Length of the development of fry at water temperature between 5 and 15 °C.

Source: After Hoitsy (2002).

Development of fingerlings from fry takes 3–4.5 months (Figure 18). For the sake of clear understanding and simple calculations, “fingerling” in this technical paper refers to a total length of 12.5 cm and to an average body weight of 25 g.

![Development of fingerlings](image2.png)

Length of the development of fingerling at water temperature between 5 and 15 °C.

Source: After Hoitsy (2002).

1 Albania, Belarus, Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Montenegro, Poland, Republic of Moldova, Romania, Russian Federation, Serbia, Slovakia, Slovenia and Ukraine.
2 Armenia, Azerbaijan and Georgia.
3 Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan and Uzbekistan.
Development of *table fish* from fingerling takes 4–6.5 months (Figure 19). For the sake of clear understanding and simple calculations, “table fish” in this technical paper refers to the desired minimum body weight of 250 g.

Growth of large table fish from 250 g to 500 g takes a further 2.5–4.5 months (75–135 days) when the water temperature is between 5 and 15 °C.

**FIGURE 19**

*Development of table fish*

Length of the development of table fish at water temperature between 5 and 15 °C.

Source: After Hoitsy (2002).
4. Production conditions

Optimal or near to optimal conditions should be ensured during production of the different age groups of rainbow trout. For this reason, the optimal production conditions – the actual requirements of fish – should be known.

4.1 pH OF WATER
Rainbow trout tolerates unfavourable pH° conditions differently during the various development phases of the fish. The optimal and acceptable ranges of pH of rearing water also differ. For developing embryos and fry, the range of optimal pH is narrow, and varies between 6.5 and 8, but the range of acceptable pH is also narrow. For older fish, both the optimal and acceptable ranges of pH are wider, as demonstrated in Figure 20.

![FIGURE 20](image)

**Optimal, acceptable and lethal ranges of water pH during development stages of rainbow trout**

I. Optimal  
II. Acceptable  
III. Lethal

Development from fertilized egg to swim-up fry.  
Development from swim-up fry to table fish.

4.2 TEMPERATURE OF WATER
The optimal, acceptable and lethal ranges of water temperature also vary according to the development stages of the fish, as demonstrated in Figure 21.

![FIGURE 21](image)

**Optimal, acceptable and lethal ranges of water temperature during development stages of rainbow trout**

I. Optimal  
II. Acceptable  
III. Lethal

Development from fertilized egg to swim-up fry.  
Development from swim-up fry to table fish.

There is a range of water temperature (about 7–18 °C), where the appetite of rainbow trout is optimal (Figure 22). Outside of this range, at lower and higher water temperature, fish lose appetite. Finally, at too low or too high water temperature, fish stop feeding.

Feeding (feed intake) of rainbow trout intensifies as the water temperature increases. However, this behaviour continues only up to about 18 °C. Above this temperature, the appetite of and feed intake by the fish sharply decreases and stops.
It is important to be aware that there is an inverse correlation between the intensity of feeding and the utilization of consumed feed. Thus, at about 18 °C, rainbow trout are willing to feed very intensively, but the digestion of consumed feed will be less complete at this temperature. The water temperature where the different trout species make the best growth out of the consumed feed varies from 13 °C (Baldwin, 1957) to 15 °C (Molony, 2001). Hence, the optimal utilization of feed and the maximum appetite of rainbow trout also fall within this range of water temperature.

4.3 DISSOLVED OXYGEN CONTENT OF WATER

Oxygen (O₂) dissolved in water ensures the respiration of the different aquatic plants and animals. Most frequently, the DO content of water is expressed in milligrams of oxygen per litre of water (mg/litre).

The maximum oxygen content of water depends on the actual water temperature. This is because water can dissolve only a certain quantity of oxygen, which is determined by the partial pressure of oxygen in the atmosphere.

Figure 23 shows the inverse correlation between temperature and DO content of water. At a higher temperature of water, the DO content is lower, and vice versa. At maximum oxygen content, water is 100 percent saturated with oxygen and the oxygen in excess soon leaves to the atmosphere.

The optimal and acceptable concentrations of oxygen in water vary according to the actual development stage of the fish. The optimum is when the oxygen content of rearing water is near to saturation (100 percent). The acceptable range of oxygen content of rearing water is lower. It ranges between 5 and 6 mg/litre during incubation of eggs and the first development stages of fry. For older age groups, the acceptable low oxygen content of water may be about 4–5 mg/litre.

It is important to know that the oxygen consumption of fish increases considerably during and after feeding. During these periods the demand for oxygen will temporarily increase.
Production conditions

FIGURE 24
Water supply in tanks required according to development stage of fish

Water supply during incubation of eggs and developing fry
0.25–2.5 litres/min water is needed for incubation of 10 000 eggs and developing fry.

Water supply during fry rearing
At start, about 0.25 litres/min; at the end, about 3.5–4.5 litres/min water is needed for rearing 1 000 fry.

Water supply during rearing of fingerlings
At start, about 3.5–4.5 litres/min; at the end, about 10–14 litres/min water is needed for rearing 1 000 fingerlings.

Water supply during rearing of table fish
At start, about 10–14 litres/min; at the end, about 67–95 litres/min water is needed for rearing 1 000 table fish.

Source: After Huet (1970) and Hoitsy (2002).
4.4 WATER SUPPLY

In order to ensure the replacement of used water in the rearing devices, a continuous supply of fresh, clean and oxygen-rich water is essential. The necessary quantities of water supplied depend on the age and actual quantity of the developing fish.

The quantity of eggs, fry and growing fish per unit area of rearing device is determined by the oxygen content of supplied water. In colder water, the metabolism and, hence, respiration slows, while in warmer water they intensify. Accordingly, the actual quantity of water needed for the same number of developing embryos, fry and fish will be different. At low water temperature, the quantity of water supplied may be less but at higher water temperature it should be more.

Water supply is expressed by the flow rate, which is the quantity of water needed for 10 000 or 1 000 specimens of eggs, fry or fish. It is expressed either in litres per second (litre/s) or litres per minute (litres/min). See cross-calculations in Table A10.2.

Frequency of water exchange is another way to specify the quantity of supplied water. It is expressed by the exchange rate of water per hour or day. See cross-calculations in Table A10.3.

The water supply in concrete or lined tanks can be more intensive than in earth ponds, hence the density of fish can also be higher in these devices.

4.4.1 Water supply in tanks

In tanks, the water supply required varies according to the development stage of the fish (Figure 24).

4.4.2 Water supply in earth ponds

In earth ponds, water can be exchanged a maximum of 4–5 times/day, but typically it is done only 1–2 times/day.

---

4 When elaborating the graphs in this section, it was assumed that the water would be nearly 100 percent saturated with oxygen.
5. Production options, devices and capacities

5.1 PRODUCTION OPTIONS
Figure 25 shows the different production options, from which the most suitable one can be selected.

**FIGURE 25**
Chart of production options

Development stages: 1. Fertilized eggs. 2. Eyed eggs. 3. Hatched sac fry. 4. Swim-up fry. 5. Fry. 6. Fingerlings. 7. Table fish.

Phases of production: I. Eyed egg production (90–95% survival). II. Fry production (90–95% survival). III. Fingerling production (90–95% survival). IV. Table fish production (95–98% survival).

Note: Survival rate between hatching and reaching the size of table fish is acceptable if it is about 75 percent.

I. Eyed egg production: This production option is not recommended for those who are about to start trout farming. The necessary quantity of eyed eggs can be purchased from broodfish* farms, specialized on the production of high-quality eyed eggs. The reason why it is recommended not to start with eyed egg production is that even the basic management of broodfish stock and a hatchery requires specialized skills and extensive practice, which can only be gained through training. From specialized broodfish farms, the eyed eggs of all female stock* can also be purchased.

II. Fry production: This option can be started either with fertilized eggs (suboption: II-1) or with the purchase of eyed eggs (suboption: II-2). The latter option is recommended.
III. Fingering production: This production has different options for practical reasons. There are circumstances where fry are too small to stock for the production facilities; therefore, farmers may need larger young fish. A fingerling production unit can be operated separately, but can also be one of the units of a fry or table-fish production farm.

IV. Table fish production: There are two options. Accordingly, table fish can be reared either from fry (suboption: IV-1) or from fingerlings (suboption: IV-2).

5.2 PRODUCTION DEVICES AND THEIR CAPACITIES
Hatching trays, fibreglass or polypropylene rearing troughs and tanks, membrane tanks, concrete tanks, lined and unlined earth tanks are the production devices of fry, fingerlings and table fish.

Hatching trays are the devices for incubation of eggs and sac fry. The bottom of the trays is a sieve material, on which the eggs and sac fry rest. They receive freshwater through the sieve from under the tray, as illustrated in Figure 26. Although the material, shape and size of hatching trays may vary, the quantities of eggs and sac fry that can be incubated on them are similar. A hatching tray about 0.2 m² is needed for the incubation and hatching of 10 000 rainbow trout eggs. Later, the required space increases, because 10 000 swim-up fry need 5 times more space (about 1 m²) with about 0.5 m depth. The required quantity of water in these devices should be ensured and adjusted as presented in the graphs of Section 4.4.

Fibreglass and polypropylene troughs and tanks are used for rearing fry, fingerlings or even table fish (Figure 27). Shallow troughs are usually used for rearing fry, while deeper ones serve for rearing fingerlings. Smaller tanks (0.5–5 m³) are used for rearing younger fish (fry and fingerlings), while larger tanks (5–25 m³) are used for growing table fish. There are fibreglass tanks that are mounted from panels on-site. Their sizes vary and they can be as large as 50–100 m³.

Membrane tanks are also widely used in trout farming. Similarly to fibreglass and polypropylene tanks, they are also manufactured in many different sizes (Figure 28).
Lined earth tanks and ponds are the alternatives to large concrete rearing tanks or earth ponds paved with concrete and/or stone (Figure 29).

Concrete tanks come in indoor and outdoor versions (Figure 30). Smaller (a few cubic metres) concrete tanks are used for rearing small fish, and the larger (several hundred cubic metres) tanks are used for table fish production. Typically, they are rectangle or raceway type with a water depth of about 1 m.
Rounded values in Table 1 show that the density of fish should be reduced as their individual size increases. As the size and the number of fish change in a tank, the quantity of water supplied should also be adjusted in line with the figures presented in Section 4.4.

**TABLE 1**

<table>
<thead>
<tr>
<th>Quantity of fish and water</th>
<th>Fry (2 g/fish)</th>
<th>Fingerling (5 g/fish)</th>
<th>Growing fish (25 g/fish)</th>
<th>Table fish (100 g/fish)</th>
<th>250 g/fish</th>
<th>500 g/fish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weight of fish (~ kg fish/m³)</td>
<td>2.5 to 5</td>
<td>5 to 10</td>
<td>10 to 20</td>
<td>10 to 25</td>
<td>15 to 25</td>
<td>15 to 25</td>
</tr>
<tr>
<td>Quantity of fish (fish/m³)</td>
<td>1,250 to 2,500</td>
<td>1,000 to 2,000</td>
<td>400 to 800</td>
<td>100 to 250</td>
<td>60 to 100</td>
<td>30 to 50</td>
</tr>
<tr>
<td>Maximum quantity of water at 5 °C (~ litres/min/m³)</td>
<td>3 to 6</td>
<td>4 to 10</td>
<td>4 to 11</td>
<td>3 to 5</td>
<td>3 to 5</td>
<td>2 to 3</td>
</tr>
<tr>
<td>Maximum quantity of water at 20 °C (~ litres/min/m³)</td>
<td>4 to 8</td>
<td>5 to 10</td>
<td>6 to 11</td>
<td>5 to 11</td>
<td>5 to 8</td>
<td>3 to 5</td>
</tr>
</tbody>
</table>

**Earth ponds** are the traditional *structures* for trout production, but today as trout farming has intensified, they are less frequently used. Initially, earth ponds of any shape were used for rearing trout. Later, especially in Denmark, the shape of the ponds was adjusted to enable intensive trout rearing. These were built long (30–50 m), narrow (10–20 m) and deep (1.5 m), and the bottom was covered with pebbles. In such ponds, the flow of water is limited and cleaning is difficult. Today, therefore, most earth ponds on trout farms are lined with membrane or paved with stone or concrete.

The required quantities of water for 1 m³ of a rectangular earth pond may vary between 0.7 and 1.4 litres/min where the exchange rate of water is about 1–2 per
day. The usual densities of the different age groups of rainbow trout in earth ponds are presented in Table 2. With aeration of the water, the quantities of produced fish indicated below can cautiously be increased.

### TABLE 2
Key semi-intensive production figures of rainbow trout in earth ponds

<table>
<thead>
<tr>
<th>Quantity of fish and water</th>
<th>Fry 2 g/fish</th>
<th>Fingerling 5 g/fish</th>
<th>Growing fish 25 g/fish</th>
<th>Table fish 100 g/fish</th>
<th>250 g/fish</th>
<th>500 g/fish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weight of fish (~ kg fish/m³)</td>
<td>Not recommended</td>
<td>3</td>
<td>6</td>
<td>3</td>
<td>8</td>
<td>5</td>
</tr>
<tr>
<td>Quantity of fish (fish/m³)</td>
<td>Not recommended</td>
<td>120</td>
<td>240</td>
<td>30</td>
<td>80</td>
<td>20</td>
</tr>
</tbody>
</table>

### 5.3 PLANNING THE NUMBER AND SIZE OF REARING DEVICES OF A NEW PRODUCTION UNIT

As fish grow, they need more and more rearing space. At the beginning, smaller tanks are enough, but later the fish stock has to be divided and restocked in reduced densities. Therefore, it is advantageous to have both smaller and larger rearing tanks on a fish farm.

Planning in fish farming is usually done in a reverse direction. First, the final result (number, total and individual weights of produced fish) is set/fixed, and from these planned figures all the required rearing spaces of the different age groups of fish are calculated backward, as demonstrated in Tables 3 and 4.

When planning for the number and size of rearing devices of a new rainbow trout production unit, the total quantity and the individual final size of fish should be taken into consideration, together with the fish density (intensity of production). The figures presented in Table 3 and 4 show the relative (1.) and absolute (2.) proportions of the required rearing spaces of the different age groups of rainbow trout.

The definition of a small-scale trout farm is rather subjective and may vary from country to country. In countries and regions where incomes equivalent to a few thousand United States dollars are attractive, a production of 2.5–5 tonnes of trout is already a considerable enterprise to start with.

### TABLE 3
Proportions of estimated rearing spaces calculated from the planned number of produced table fish (size: 250 g/fish)

<table>
<thead>
<tr>
<th>Proportions</th>
<th>Fry 2 g/fish</th>
<th>Fingerling 25 g/fish</th>
<th>Table fish 250 g/fish</th>
<th>500 g/fish</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Proportions of units as percent of table fish rearing space (100%)</td>
<td>6–8%</td>
<td>18–20%</td>
<td>100%</td>
<td>-</td>
</tr>
<tr>
<td>2. Proportions of units as percent of total rearing space (100%)</td>
<td>5%</td>
<td>15%</td>
<td>80%</td>
<td>-</td>
</tr>
</tbody>
</table>

Note: Sometimes, fish farmers should calculate the increased space needed for the growing fish stock. In this case, the starting point of calculations is the number of produced/received fry, which require more and more space as fish grow. Consequently, this table helps to estimate the required final space of the rearing devices needed for growing a given quantity of fry/young fish. In this case, the starting point of calculations (100 percent) is the fry rearing space.
The required space for producing 2.5–5 tonnes of trout depends on the final size of fish and the intensity of production. Tables 1–4 show the basic figures that are needed to plan table fish production.

In order to help production planning, Tables A10.5–A10.8 summarize the different basic options of the yearly production of 2.5 and 5 tonnes of rainbow trout.

When elaborating Tables A10.5–A10.8, it was assumed that the production of trout would be semi-intensive. With increasing water supply, the intensity of fish production and the quantity of fish in the devices can easily be increased.

The fish produced on a rainbow trout farm can be doubled if the conditions are favourable and both autumn and spring fry are reared. This is because the same rearing devices can be used twice a year. In this case, not only can the fry production be doubled, but also the fingerling and table fish production if the water temperature is high enough and the feeding is adequate.

### TABLE 4
Proportions of estimated rearing spaces calculated from the planned number of produced table fish (size: 500 g/fish)

<table>
<thead>
<tr>
<th>Proportions</th>
<th>Fry 2 g/fish</th>
<th>Fingerling 25 g/fish</th>
<th>Table fish 250 g/fish</th>
<th>Table fish 500 g/fish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Production in different lined and concrete tanks</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Proportions of units as percent of table fish rearing space (100%)</td>
<td>3–4%</td>
<td>9–10%</td>
<td>50%</td>
<td>50%</td>
</tr>
<tr>
<td>2. Proportions of units as percent of total rearing space (100%)</td>
<td>2–3%</td>
<td>7–8%</td>
<td>45%</td>
<td>45%</td>
</tr>
<tr>
<td>Production in earth ponds</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Proportions of units as percent of table fish rearing space (100%)</td>
<td>Not recommended</td>
<td>9–10%</td>
<td>50%</td>
<td>50%</td>
</tr>
<tr>
<td>2. Proportions of units as percent of total rearing space (100%)</td>
<td>Not recommended</td>
<td>7–8%</td>
<td>~ 46%</td>
<td>~ 46%</td>
</tr>
</tbody>
</table>

Note: Sometimes, fish farmers should calculate the increased space needed for the growing fish stock. In this case, the starting point of calculations is the number of produced/received fry, which require more and more space as fish grow. Consequently, this table helps to estimate the required final space of the rearing devices needed for growing a given quantity of fry/young fish. In this case, the starting point of calculations (100 percent) is the fry rearing space.
6. Structures and devices of water management

6.1 WATER SUPPLY AND DRAINAGE

Water supply by gravity to a fish farm and its rearing devices and structures is important. This saves energy and, consequently, large amounts in terms of production costs.

The water supply to rearing devices can be done in two different ways. The rearing devices can be supplied either in parallel (separately) or in series. If the rearing tanks are connected to the water supply in series, the freshwater should be used first in tanks/ponds of younger fish, from where water flows into the tanks or ponds of older age groups of fish. Although arranging tanks in series is rather frequent, construction of new tanks should prioritize parallel water supply.

Especially in the case of a surface water source, the construction of a water reservoir at the highest point of the fish farm will facilitate easy and efficient water management. The elevated central water reservoir will serve as a buffer, where water also settles. The water from the reservoir can be channelled to the rearing devices and structures through open canals, pipes or through a combination of these.

The rearing water should contain as much DO as its temperature allows. Aeration ensures saturation of arriving water with air/oxygen. Aeration with a machine or the injection of pure oxygen are very efficient techniques, but they are expensive. However, there are simple solutions/devices (Figure 31) that can increase the DO of the arriving water.

Drainage of rearing devices and structures should also preferably be done by gravity in the simplest way possible.

At the point where water leaves rearing tanks and ponds, screens should be used. The mesh size of these screens should be dense enough to prevent fish not only from escaping but also from sticking into the screen or between the bars.
Inflowing and outflowing water can be controlled with different pipes, boards and monks (see Annex 5).

6.2 MECHANICAL AND BIOLOGICAL FILTERS

Intensive trout farming is a rather environment-polluting activity. In order to reduce or even avoid environmental pollution, trout farm effluent should be appropriately cleaned both mechanically and biologically. If the effluent of a trout farm is conducted into a carp pond or the mechanically filtered effluent is cleaned in a wetland or used for irrigation, full treatment of the effluent will be unnecessary. Cleaning of the effluent will only be necessary during the cold months, when carps hibernate and plant uptake of nutrients is low or when irrigation stops.

Mechanical water filtration removes the floating solid wastes (unconsumed feed particles and faeces) from the water. This process directly reduces the biological oxygen demand (BOD) of the water that is released back to the environment. Usual mechanical filters are different screens, settle tanks and cyclones (see Annex 6). Sludge accumulated in the mechanical filters is an excellent organic fertilizer.

Biological filtration of effluents should follow mechanical filtration. Biological water filters or biofilters in fish culture are those that further reduce harmful BOD and remove toxic ammonia and nitrite. The mechanism of biofiltration is based on the metabolism of oxidizing nitrite and nitrate bacteria. These bacteria develop on the surface of objects found in or placed into the water. Therefore, the larger is the available surface, the more bacteria can develop, which is the precondition for significant biological filtration.

Built biofilters are efficient devices, but there are also natural, open-air filter systems such as fish ponds, wetlands and irrigated lands. Often, the different options are used in combination. Some typical models of biofilters are presented in Annex 6.
7. Site selection

When selecting the production site, it is important to check the quality and quantity (volume) of available water, as well as the suitability of the site where the new fish farm is planned to be constructed. A rule of thumb is that about 10 litres/sec (600 litres/min) of water source should be calculated for each 1 tonne of rainbow trout produced (Edwards, 1989 and 1990).

In general, both cold surface and underground waters are good for trout farming. In the case of surface water, the daily (day and night) fluctuation in temperature may be a few degrees (2–4 °C), while the seasonal (summer and winter) changes of water temperature may be as much as 5–15 °C. The temperature of springs and underground waters has no daily fluctuation and the differences between winter and summer are minimal if any. The quality of water should be consistent with those discussed in Chapter 4.

The availability (quantity) of water may change considerably according to seasons (Figure 32), especially in the case of surface waters and springs. In dry seasons, the water supply may drastically reduce while heavy rains often cause floods and sudden increases in the water quantity of springs.

![Figure 32: Seasonal fluctuations in the quantity of available water](image)

Note: The upper arrows indicate the levels of available maximum quantity of water and the lower arrows indicate the levels of available minimum quantity of water.

Therefore, the production capacity of a trout farm has to be planned according to the safe minimum quantity of water available. However, the protection of the farms against floods should be designed on the basis of the highest flood ever experienced. To reduce risk, a table of the seasonal fluctuation of the water source should be elaborated. In order to avoid flooding, the farm should be constructed in a location higher than the flood-affected areas. This can be done if water is taken and conveyed to the fish farm through a service canal.
When determining the suitability of the site, the slope and soil quality should also be observed and checked as summarized in Figure 33.

**FIGURE 33**
Importance of slope and soil quality in site selection

1. Slope of the site and arrangement of tanks
   It is important to select a site with substantial slopes. This will ensure the filling and drainage of the rearing tanks by gravity. 1.1 If a site has a gentle slope, the tanks can be arranged along it. 1.2 If the site has a steeper slope, the tanks should be arranged parallel to the slope.

2. Soil quality
   The requirements for building a fish farm depend on the type of buildings and earth/concrete structures planned. For concrete tanks, the soil should be strong enough to hold the foundation of the tanks. For earth ponds, the structure, consistency* and permeability* of the soil should be suitable for building strong dykes.

8. Steps in the implementation of a new trout production unit or farm

The entire future success of a new fish farm depends on how the different steps of construction are completed regardless of the size of the farm. If everything, including timing and budgeting, is well planned and prepared, considerable time and money can be saved.

Elaboration of engineering design and technical drawings is the first step after deciding to construct a new fish farm or production unit. Elaboration of the engineering plans is important and cannot be omitted. The benefits of a reliable engineering design are incomparably higher than the expenses of their elaboration, which is usually affordable.

**FIGURE 34**
Main steps in the construction of a new production unit or farm

The main steps of the construction of a new production unit or farm are:

1. Building of a strong shed to store construction materials and tools (later: feeds, equipment and tools).
2. Clearing the vegetation, removing objects from the site, as well as the topsoil where canals, tanks and ponds will be constructed.
3. Marking the planned structures with pegs.
4. Construction of canals, tanks, filters and a fish pond for biofiltering (optional), then installing and fitting devices.
Acquisition of permissions is also important. Without the necessary permissions the construction should not start. The range of the permissions needed varies from country to country, or even from region to region within the same country. Especially in many mountainous regions, which are part of protected areas or national parks, obtaining permissions might be complicated.

Construction is the third step of the implementation (Figure 34). With a reliable engineering design, not only budgeting and programming but also the execution of the construction will be easier. Although much of the construction work can be done using one’s own labour resources, it is recommended that a skilled bricklayer and plumber be contracted. They will ensure that the work is of the required quality.

There are many different ways and solutions for constructing concrete tanks and ponds and their water supply and drainage structures. Ideas can be gathered from the sections above and from Annexes 5 and 6.

Trial run is the last step in the implementation of a new trout production unit or farm. A trial run lasting a few days before starting fish production is important as this enables hidden defects and problems to be detected and remedied. The trial period is also useful for observing the quality and quantity of the received water and practising its control and management.
9. Production work and tasks

9.1 RECEIVING EYED EGG, FRY, FINGERLINGS AND OLDER AGE GROUPS
On many trout farms, production starts when eyed eggs, fry or fingerlings arrive from another farm (Figures 35 and 36). Before the actual arrival of eggs, all of the rearing devices should be cleaned and disinfected. After the preparation of the devices, their water supply should also be checked.

**FIGURE 35**
Steps in receiving and unpacking eyed eggs

Eyed eggs are transported either: I. in plastic bags with water and oxygen; or II. hibernated in insulated box on trays with ice. The steps of tempering* the eggs and unpacking are similar in both cases.
1. Measure both the temperature of the transport water and the hatchery water. Gradually adjust the temperature of the transport water to that of the hatchery water. As soon as the temperatures are equalized, the eyed eggs should be placed into the trays after disinfection, as prescribed by the supplier.
2. Gradually adjust the temperature of the eyed eggs in the transporting box by carefully adding hatchery water through the ice found on the top tray. As soon as the box is filled with hatchery water (the temperatures are equalized), the eyed eggs should be placed onto the hatching trays.

**FIGURE 36**
Steps in receiving and unpacking or unloading fry, fingerlings or older age groups of trout

Fry or fingerlings are transported either in plastic bags or in containers. The tempering procedure is the same in both cases.
1. Measure the temperature of the transport water and the receiving water. 2. Gradually adjust the temperature of the transport water to the temperature of the receiving water. 3. As soon as the temperatures are equalized, the fry or fingerlings may be transferred to their new place.
Trout are very sensitive to changes in water temperature, especially when it is from cold to warm. The smaller the fish, the more sensitive they are to *thermal shock* in general and to warm thermal shock in particular. Therefore, it is important to raise or lower the temperature of the transport water slowly, in steps of 0.5 °C/min in order to ensure safe adjusting (Molony, 2001).

### 9.2 Handling of Eggs and Fish of Different Age Groups

The handling of eggs and fish of different age groups is a job that includes many diverse actions such as taking care of incubating eggs, removing dead eggs, fry and fish, as well as transferring and grading fish.

**Cleaning of the rearing devices** during incubation of eggs and after hatching is done with special egg-pincers and siphons (Figure 37).

**Removal of dead fish** from the rearing devices and structures is a necessary daily task (Figure 38). The number and weight of collected dead fish should be entered into the fish stock and mortality register (see Section 9.6).

**Removal of faeces** from the rearing devices should also be part of the daily work routine. Especially in the case of smaller fish, the water current is not strong enough to wash out the solid waste from the rearing device. Therefore, the frequent removal of the faeces and the leftover (not consumed) feed particles is important. This is done with a siphon.
Fishing of fry, fingerlings and table fish needs different nets, netting materials and techniques. It is a general rule to use knotless netting materials, which do not damage the fish.

When netting the fish, trout should not be unnecessarily crowded in the net, especially the younger fish, which are more sensitive to being squeezed in a small space. Illustrations and short descriptions of the different nets are presented in Annex 7.

Relocation of fish must be done in water regardless of the size and age of fish (Figure 39). Trout carried without water cannot survive the shock. It is also important to release fish gently. Therefore, the bucket or basin in which fish are transferred should be submerged into the water where the fish are released. The gentle releasing into large concrete tanks and earth ponds should be done using a slip channel (slider).

![FIGURE 39](image)

How to relocate fish

Transferring fry (I) and fingerlings (II) should always be completed quickly in water. **Stocking procedure includes:** checking and equalizing the water temperatures if needed; releasing the fish gently into the new place.

Transfer of larger fish should also be completed quickly in water. **Stocking procedure includes:** checking and equalizing the water temperatures if needed; releasing the fish gently into the new location with the help of a fish-slider.


Grading of growing fish is a basic job on trout farms. When grading, the entire stock of a tank or pond is screened and regrouped according to the size of the fish.

Without grading, the larger specimens attack the smaller ones, pinching/biting their tail and fins, and it can also end in cannibalism.

There are mechanized and manual graders. Out of the manual graders, hand graders are used for small fish, while table graders are used for sorting large fish. Some typical manual graders are presented in Annex 7.

Younger fish should be graded every 15–60 days and larger fish at 30–90 day intervals, unless the fish stock becomes uneven within a shorter period than the time indicated above.

One of the practical solutions of grading is when the original fish stock is sorted into two groups. Accordingly, specimens above and below the average are separated into two groups. If the original fish stock is very uneven in size, three new groups should be formed instead of two.
It is important to be aware that in the process of grading, fish should not remain without water unnecessarily. Therefore, the best solution is to grade fish, and especially the younger age groups, under water where possible. If fish have to pass a “dry” grading grid, they should arrive into water immediately after passing the grid (Figure 40).

9.3 WATER MANAGEMENT OF REARING DEVICES AND TANKS
If water flow is less than required, the development of eggs, fry and fish will be endangered. In a well-dimensioned rearing tank, the water current should carry enough freshwater to all fish, but should also be fast enough, more than 3 cm/sec (1.8 m/min) to wash out most of the floating waste materials from the trough or tank (Hoitsy, 2002). The water current should be proportional to the size and number of fish in the rearing troughs and tanks. If the water flow is too strong, fish will use additional energy to keep up with the current. Therefore, too strong a current is also disadvantageous. Consequently, it is crucial to ensure appropriate water supply and maintain the appropriate water flow needed to bring enough oxygen and carry away wastes, such as faeces and the unconsumed feed particles.

Signs of water shortage during incubation of eggs or development of sac fry are not obvious. Continuous low oxygen content of water will cause malformations, as well as mortality of the embryo and sac fry (Figure 41). In the case of fry, fingerlings and older age groups of trout, the obvious sign of water (oxygen) shortage is when fish gather at the inflow of water (Figure 41). Acute water shortage may cause mortality, while a less acute but permanent (chronic) shortage will cause loss of appetite.
Signs of excess water and too strong water flow are different (Figure 42). Whirls of water, observed in the rearing troughs and tanks, are the most evident signs of strong water current. The other obvious sign is when fish visibly struggle against the current and the weaker or sick fish are taken by the current.

**FIGURE 42**
Effect of strong water flow on distribution of fish

I. In fry rearing troughs, fish will gather at the walls far from the inlet. II. In rearing tanks where water flows in a circle, fish will concentrate in the middle of the tank, instead of occupying evenly the entire water volume of the tank. III. In large raceway tanks and rearing ponds, the fish will also try to find shelter at the side walls of the tank.
The velocity of water flow in troughs and tanks should be proportional to the size of reared fish (Figure 43; Hoitsy, 2002).

9.4 FEEDING

Feeding is the most expensive part of trout production.

In the past, trout were fed with trash fish and slaughterhouse by-products, offal and wastes. It is a widespread opinion that using the feeds for fattening listed in Table 5 is rather inconvenient and also very polluting both to the rearing tanks/ponds and to the surrounding environment.

The next period in the development of the trout farming industry was the formulation and use of different types of high protein* feeds. Their feed conversion ratio (FCR*) varied between 2 and 3.

### FIGURE 43

**Water flow and fish size**

<table>
<thead>
<tr>
<th>I. Water should not flow faster within 1 second than the actual total length of the reared fish. However, the maximum velocity of water should not exceed 20 cm/sec (12 m/min) even if the fish is longer than 20 cm.</th>
</tr>
</thead>
<tbody>
<tr>
<td>II. The optimal velocity of water is 2–3 cm/sec (1.2–1.8 m/min) for smaller fish and 4–10 cm/sec (2.4–6 m/min) for larger ones. However, the actual speed of water per second should not be faster than from one-half to three-quarters of the length of the reared fish.</td>
</tr>
</tbody>
</table>
In the modern trout farming industry, the traditional feeds have been definitively replaced with very efficient pelleted dry feeds (0.6–1.1 FCR).

There are publications that advocate the use of home-made feeds, which may be feasible only with some reservations. Home-made feeds seem to be a good solution, especially where commercial trout feeds are not readily available. However, the ingredients of home-made feeds should be easily locally available, with continuous supply in the required quantity and quality and at competitive prices. In this case, one of the numerous recipes of formulated trout feeds should be selected and blended.

Extensive experience has proved that purchasing commercial feeds is often the only feasible and profitable option. In evaluating the commercial feeds, the expected FCR and the related price are those characteristics that should be considered at purchase and use. It is a general rule that the price of a feed is inversely related to its FCR – the lower the FCR, the higher the price of a feed will be. However, economic calculations may prove that a feed with a lower price but a higher FCR will be more expensive than an expensive feed with an outstandingly low FCR. For this reason, many farmers choose high-quality expensive feeds for the first stages, where little feed is used but where the fish are most vulnerable and sensitive.

Normally, commercial feed manufacturers determine the recommended daily quantities of their feeds. If not, Figures 44 and 45 provide guidance for adjusting the daily rations.

Daily feed rations should be given in 2–24 equal portions. It is a general rule that the younger fish should be fed more frequently than older ones (Figure 46). The frequency of feeding should also be increased with the temperature of the water. Concerning the size of feed particles, they should be small enough that fish can comfortably grab and swallow them.

### TABLE 5
**Traditional trout feeds**

<table>
<thead>
<tr>
<th>Type of feed</th>
<th>Feed conversion ratio</th>
<th>Type of feed and protein content (%)</th>
<th>Feed conversion ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td><em>Daphnia sp.</em></td>
<td>6–7</td>
<td>Pig lung (18%)</td>
<td>7.9</td>
</tr>
<tr>
<td>Chironomids</td>
<td>4.2</td>
<td>Trash fish (16–21%)</td>
<td>4.6–4.9</td>
</tr>
<tr>
<td><em>Tubifex</em> sp.</td>
<td>4.1</td>
<td>Chicken grinding (15–18%)</td>
<td>6.2–6.7</td>
</tr>
<tr>
<td>Cattle spleen</td>
<td>5.6–9.8</td>
<td>Cattle spleen (18–21%)</td>
<td>5–5.1</td>
</tr>
<tr>
<td>Pig liver (cooked)</td>
<td>7.9</td>
<td>Pig liver (17–19%)</td>
<td>6.5–6.8</td>
</tr>
<tr>
<td>Cooked blood</td>
<td>6.2–9.8</td>
<td>Cooked blood (16–21%)</td>
<td>5.2–9.8</td>
</tr>
</tbody>
</table>

Source: Hoitsy (2002).

**FIGURE 44**

Range of relative daily feed rations of trout (percentage)

Note: Water temperature: I. 5 °C, II. 10 °C, III. 15 °C and IV. 20 °C
Hand-feeding techniques
Hand and mechanized feedings are the two widely practiced techniques. Of these, hand feeding is the recommended one.

Loss of appetite among fish is one of the most obvious symptoms of many different problems. It indicates, among others, insufficient oxygen content of water or a developing disease in fish. Therefore, regular daily feeding is an excellent opportunity to observe fish and detect problems and diagnose diseases.

Figure 47 shows that calibrated spoons and hand shovels should be used in order to ensure exact and uniform portions of feed.

Demand and automatic feeders
Demand feeders are those that release feed according to the appetite of fish. Because rainbow trout are very greedy fish, these feeders may allow unnecessary overfeeding of fish unless the portions are controlled.

The advantage of mechanized and automatic feeders is that they save on labour.

The most typical mechanized and automatic feeders are the demand bar feeder, used from fish size 50 g, and the clock-driven feeding belt (Figure 48).

Signs of feeding problems
Obvious signs of feeding problems are the increasing differences in individual sizes, growing aggressiveness and cannibalism (Figure 49). Lack of sufficient feed manifests itself in bitten/damaged fish and dead fish.
Storage of fish feeds
The quality of purchased dry feeds can be maintained only if they are stored properly. For this reason, dry store rooms or, in the case of smaller quantities, dry chests should be used.

During storage, feeds must also be safe from rodents (rats, mice, etc.) and insects (Figure 50).

FIGURE 47
Spoons and hand shovels used for feeding fish

FIGURE 48
Examples of automatic feeders

FIGURE 49
Obvious signs of feeding problems

FIGURE 50
Correct storage of feed is important
9.5  FISH HEALTH

9.5.1 Prevention

The most efficient and economic way of avoiding health problems in fish is prevention. This means that all of the production conditions are properly established and maintained. This includes the maintenance of the quantitative and qualitative parameters of water, appropriate feeding and stress-free handling. Prevention also means keeping the equipment, rearing devices and structures clean, disinfected and dry when they are not used (Box 1).

<table>
<thead>
<tr>
<th>BOX 1</th>
<th>Frequently used cleaning materials and disinfectants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coarse/kitchen salt is used for cleaning the rearing devices of fry. After removing dead fish and siphoning off faeces, the walls of the rearing troughs and tanks should be cleaned with salt. This is done by rubbing the dirt with salt.</td>
<td></td>
</tr>
<tr>
<td>Formalin is used for disinfecting tanks and water pipes after or before they are used. About 1 percent formalin solution is used for washing equipment and rearing devices. A more concentrated solution (about 2–3 percent) is used for disinfecting the pipes used for water supply. Disinfection is done between two production cycles, when there are no fish in the system. Water pipes are filled with the formalin solution, where it should be kept for about 15–30 minutes. Then, the system should be drained and washed thoroughly with freshwater until no trace (smell) of formalin remains.</td>
<td></td>
</tr>
<tr>
<td>Lime is used outdoors in concrete tanks and earth ponds after they have been harvested and emptied. About 0.25 kg/m² of quick lime or 0.03–0.05 kg/m² of chlorinated lime evenly distributed serves the purpose. If the pH of the pond soil is higher than 8, the use of quick lime is not recommended. Instead, use chlorinated lime.</td>
<td></td>
</tr>
<tr>
<td>Domestic cleaning powders and liquids are widely used for cleaning equipment, devices, rearing troughs and tanks on trout farms.</td>
<td></td>
</tr>
</tbody>
</table>

9.5.2 Signs and types of rainbow trout diseases

The more intensive the trout production is, the more the reared fish are exposed to stresses, which increase the chances of falling prey to dangerous pathogens (viruses, bacteria, fungi or parasites) and contracting environmental or nutritional diseases. Therefore, it is important to observe the behaviour of fish. The most obvious signs of disease are unusual/abnormal behaviour, such as lost appetite, gathering at the water inflow, gasping for air at the surface, staggering, whirling or floating on the water surface with forced movements or trembling.

If fish are observed closely, the most common symptoms of disease are unreflecting, stiff eyes, wounds, blisters, lost scales, bloody or discoloured areas on the body, and reduced or excess quantity of mucous on the surface of the body.

Fish farmers may encounter a range of different diseases that will present the described signs and symptoms. In order to identify and cure diseases, they are grouped in pathogens and causes. Accordingly, there are viral, bacterial, fungal, parasitic, environmental and nutritional diseases. The most frequent diseases are summarized in Annex 9. In the event of health problems, consultation with a specialist is highly recommended.

9.6 FOLLOW-UP ON PRODUCTION FIGURES

Follow-up on production figures should be part of the daily routine. With a few minutes daily paperwork, all of the important information can be noted. This information
Production work and tasks consists of the starting and closing figures of the fish stock (number, individual size and total weight of fish) with details on mortalities, the quantities of purchased and applied feeds and other materials used during a given production period.

It is suggested that fish farmers have separate formats to register incoming and outgoing items and for the follow-up on the use of different items within the farm.

There are several suitable sets of formats and registers. In many CEE and CCA countries, some of the production data are compulsory, and some of them are recommended for being recorded and reported to higher/concerned authorities. If such official registration is not requested, the recommended formats are:

- farm register;
- fish stock and mortality register;
- feeding diary;
- store register; and
- monthly balance of production.

A farm register is similar to a cash register, in which incoming (eyed eggs, fish seed, feeds, chemicals, drugs and production materials) and outgoing items are recorded (Figure 51).

The use of this register allows farmers to follow up and analyse physical and financial data of production at the farm level.

A fish stock and mortality register facilitates the day-to-day recording and follow-up of changes in the fish stock (Figure 52). Each day should have a separate row unless nothing happened that day. There are summary columns, in which the daily figures are summed. This register also supports the elaboration of the monthly balance of production.

A feeding diary is to record and follow up the daily use of feeds (Figure 53). The register also supports the elaboration of the monthly balance of production. Different age groups of rainbow trout receive feeds of different types. Therefore, the daily applied quantities of each type of feed should be indexed or noted daily in separate rows.

A store register is suggested in order to monitor the use of production materials (Figure 54). It is especially useful if the ID numbers (where they are applied) of tanks/ponds are noted in the “Observation” column. This will allow the elaboration of useful summaries and analyses.

The monthly balance of production is the sheet that summarizes the monthly fish production results (Figure 55). Its format can vary. One option used by Hoitsy (2002) is a sheet that contains the figures of the transfer of fish within the fish farm (between the rearing tanks and/or ponds). In the rows headed “Stocking”, items are recorded which arrive from outside or from
the hatchery and fry rearing units of the farm. Rows headed “Grading” are used to note the internal transfer of fish due to grading, while in the rows headed “Sold”, the quantity of fish that leaves the farm should be noted.

The registers recommended above facilitate not only detailed documentation, but also professional analysis of physical and financial aspects and consequences of the fish production. It is especially important at new fish farms, where owners and operators should learn from their own experiences.

Data recorded on the five sheets will support the calculation of the physical and financial figures of inputs and outputs, as well as the mortality rate (in percent), growth rate (in kilograms per unit of time), FCR (in kilograms of fish per kilogram of feed), production costs, unit prices and profit.

**FIGURE 53**
Simple feeding diary

**FIGURE 54**
Simple store register

**FIGURE 55**
Monthly balance of production
10. Basic economic calculations of investment and production

**Economic calculations of investment** are completed both before start (planning phase) and after completion of the implementation of a trout production unit or farm. The following calculations should usually be completed at the planning phase and by evaluation of investment:

- **Total cost of investment**: It is compiled from the costs of items listed in Table A10.9. Both the total costs and the proportions of the different items of investment should be observed in the analyses.
- **Internal rate of return (IRR)**: It is the financial or economic indicator of the net benefits expected from a project or enterprise. It is expressed as a percentage. In a financial analysis, the IRR should be compared with the rate of interest prevailing in the market (Leopold, 1978).
- **Net present value (NPV)**: The value of an enterprise at the present time, after applying the process of discounting to its costs or benefits (Leopold, 1978). This value is calculated for a period of ten years with the current applicable bank interest rate.
- **Payback period**: This indicator shows the needed time (in years) for the investment to pay back its expense.

**Economic calculations of production** are calculated in order to obtain exact information about the economic results of fish production. The production cost is calculated both before (in the planning phase) and after production. The calculations are:

- **Total cost of production** includes the cost of a wide range of items listed in Table A10.9. During the analyses, both the costs and the proportions of the different items of production should be observed.
- **Unit price** is calculated in order to establish profitable production. When planning, both *break-even* and expected unit prices should be calculated.
- **Gross revenue** expresses the total value of production that is realized on the market.
- **Profit** is the financial benefit of the production. Gross and net profits are distinguished. Taxes are paid on the basis of gross profit. Consequently, net profit is the amount that remains after paying taxes.
11. Cooperation among trout farmers

Cooperation among trout farmers can be ad hoc or regular, as well as informal or formal. The objective of the establishment of either form of cooperation should be mutual benefits. If the cooperation does not offer mutual benefits and does not remain advantageous for all of the cooperating partners, it will necessarily fail.

As failure in cooperation may create acute and severe tension among the cooperating partners, the correct, objective and impartial determination of the goals and physical and financial conditions of the cooperation are indispensible. It is especially important in the case of small-scale trout farmers, who are in the same or neighbouring communities.

For the reason mentioned above, it is crucial to consider thoroughly the reasons, objectives and benefits of the future cooperation before making final commitments. It is also important to set simple and transparent rules and terms for future cooperation. If the goals and conditions are clear and the benefits are obvious for all partners, the cooperation will last. Otherwise, it will create disappointment and tension among the partners.

The most frequent types of cooperation among small-scale trout farmers may be on joint purchasing, joint processing and joint marketing.

- Joint purchasing cooperation can be established in order to receive extension, legal and veterinary services but can simply focus on joint purchase of supplies, such as equipment and production materials (fish seed, feeds, drugs, etc.). There are two main advantages of joint purchasing cooperation. The first is that the different services, which might be too expensive for one fish farm, will be divided among many of them. This will reduce the per-farm fees of the services considerably. The second advantage of joint purchasing cooperation is the increased negotiating and bargaining position on terms and prices of the delivery of services and goods. This sort of cooperation is very simple and can be practised on an ad hoc or a regular basis.

- Joint processing cooperation is specialized on increasing the marketability, as well as value, of the produced fish through primary and secondary processing. The simplest way of processing fish is chilling or deep-freezing whole or cleaned, gutted or filleted fish. Among the secondary processing practices, drying, salting, smoking, dressing/spicing and breading are the more frequent ones. The processing capacity depends on market demand, where national and regional tastes and expectations are important factors. The cooperation on a jointly operated processing plant can ensure more flexible supply to the markets. It is especially recommended the establishment of such cooperation be considered if the individual production capacities of trout farms justify the joint investment. It is important to know that this kind of processing plant is a cooperative enterprise that not only needs careful planning and preparations but also professional day-to-day transparent management.

- Joint marketing cooperation aims to ensure good and reliable market positions. It is especially important where the fish farms are far from the markets. This sort of cooperation needs specialized transport of live and/or processed fish, as well as reliable professionals for operating the enterprise. Without cooperation, the

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5 Extension services focus on technical and financial management of farms and businesses.
investment and operational costs of transport may be too high for the individual farms. A joint marketing cooperation can also ensure increased negotiating and bargaining positions in relation to wholesalers and retailers. If a fish stand or a shop is hired or owned, the profits from retail sales will also remain with the cooperating farmers.

In many countries all over the world, recreational fishing is very popular and generates huge incomes for local communities. This is particularly true for trout sport fishing. Selling fish from ponds and suitable local waterbodies through fee fishing ("put-and-take fishing") is an excellent way of generating income. For this reason, the creation and maintenance of recreational fishing tourism is a very profitable way of selling the produced fish. Moreover, it can generate additional incomes from services to local restaurants and hotels and from the sale of souvenirs.

In addition to informal and formal cooperation among trout farmers on purchasing, processing and marketing, farmers can also join together in order to establish organizations that represent their interests at the local, regional, national or international level. These organizations are different clubs, associations and federations of trout farmers. There are several thousand such farmers’ organizations all over the world. They have very similar objectives and activities, which are listed in Box 2.

Local, regional, national and international organizations representing trout farmers are especially well established in Australia, Austria, Canada, Denmark, Germany, Canada, the United Kingdom and the United States of America. These organizations, and their experiences over several decades, may serve as an example and source of practical ideas and initiatives in the fields of representation, coordination and support of mutual interests of the members.

### Box 2

**Frequently declared objectives and activities of trout farmers’ organizations**

- Enable a uniform voice.
- Act on the behalf of members.
- Liaise with governmental and non-governmental organizations.
- Protect, ensure and promote general, commercial and specific interests, including ensuring stable and good prices.
- Provide management, legal and veterinary assistance.
- Facilitate and promote the flow of technical, market and sector-related information.
- Promote economically feasible and environmentally friendly production practices.
- Support product traceability and labelling.