



### Sao Hill Forest Project

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|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Country                 | The United Republic of Tanzania – Iringa Region                                                                                                                                                      |
| PPP typology            | Value chain/subsector development                                                                                                                                                                    |
| Subsector and commodity | Forestry                                                                                                                                                                                             |
| Partnership duration    | 2000–ongoing                                                                                                                                                                                         |
| Overall objective       | Promote and develop tree growing, management, processing and trading of forestry products                                                                                                            |
| Investments             | Total: US\$60 million                                                                                                                                                                                |
| Public partners         | <b>Ministry of Natural Resources and Tourism (MNRT)</b><br>Role: Enabling environment; Commercial rights<br><br><b>Donors</b><br>Role: Finance                                                       |
| Private partners        | <b>Plantation, forest products and renewable energy companies (Green Resources AS, Sao Hill Industries Limited and Green Resources Limited)</b><br>Role: Training; Services; Monitoring & Evaluation |
| Intermediaries partners | <b>Heifer International Tanzania (HIT)</b><br>Role: Technical assistance; Extension services                                                                                                         |
| Beneficiaries           | Smallholder tree farmers                                                                                                                                                                             |
| Main driver of the PPP  | Farmers and Agro-forestry stakeholders                                                                                                                                                               |
| Activities              | Expansion and modernization of sawmill operations; Establishment of additional plantations; Generation of electricity from fuels produced by managed forests                                         |
| Results to date/Impacts | <ul style="list-style-type: none"><li>• Established new industries;</li><li>• Increased farmers' income.</li></ul>                                                                                   |

FAO. 2013. *Agribusiness public-private partnerships – A country report of the United Republic of Tanzania*. Country case studies – Africa. Rome