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Policy Roundtable:  
How to Increase Food Security  
and Smallholder-Sensitive  
Investment in Agriculture

A View from TechnoServe

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## Our Vantage Point

- 43 years applying business solutions to issues of smallholder agriculture
  - Building farms, businesses and industries
  - Developing entrepreneurs
  - Building through partnerships

## The Policy Context

- The background paper is to be applauded, but it might be augmented
  - Emphasize value chain approach
  - Information + Knowledge = Capacity (but on business side too)
  - Entrepreneurship/Small business development in agriculture
  - Execution matters

## Specific Recommendations

- Target infrastructure investments to best value chain opportunities
- Support smallholders directly:
  - Ease formalization
  - Build their skills
  - Expand financial services
  - Demand & support transparency (incl. local level)
  - Strengthen their voices
  - Support PES



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## Driving Policy Change

- Improve policy harmonization
- Lead from the bottom
- Improve internal coordination
- Invest in learning