MONTHLY PRICE AND POLICY UPDATE *

No. 12, February 2010

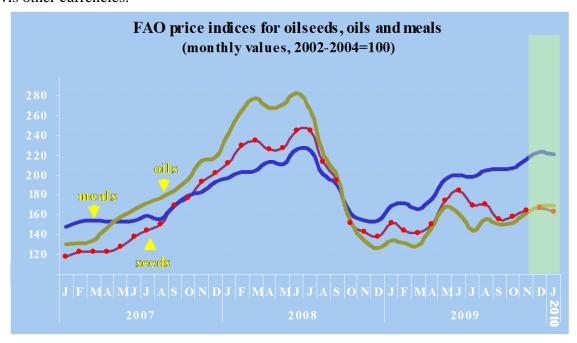
a) Global price review

The upward trend in prices that characterized the oilseed complex since the beginning of this marketing season has come to a halt in January. Lead by soybeans and soybean products, the FAO price indices for oilseeds and oilmeals have fallen by, respectively, 4 and 3 points, whereas the index for oils/fats has remained unchanged from the December level.

This reversal in trend was mainly caused by USDA's upward correction of the US 2009 soybean crop and much improved prospects for the forthcoming soybean harvest in South America. A slow down in import demand from China also contributed to the price weakening, as did the following external factors: strong speculative selling on equity markets, price drops for energy products, and a stronger US dollar after months of depreciation visà-vis other currencies.

Prices of oilcakes and meals have followed those for soybeans and, finally, the global meal market has started to come under the influence of the prospective large increases in soybean production and exports in Latin America.

As to oils/fats, the main factor behind the halt in the price rise was higher than expected palm oil output, which, together with a slow down in exports, has led to higher stock positions. However, compared to oilseeds and meals, prices for oils/fats tend to remain firm due to the anticipated below-average growth in global palm oil output and exports this year, increasingly tight world supplies of sunflower oil, and the need for soyoil prices to firm up when soymeal prices drop so as to keep crushing profitable.



^{*} The **Monthly Price and Policy Update**, or MPPU, is a new information product provided by the oilseeds desk of the Trade and Markets Division of FAO. It reviews the development of international prices for oilseeds, oils and meals as reflected by FAO's price indices and spots important policy and market events selected from a variety of sources. The present issue covers developments observed in **January 2010**. Previous issues can be downloaded from the FAO website at URL http://www.fao.org/es/esc/en/15/120/highlight_573.html.

b) Selected policy developments and industry news

THAILAND - exports of palm oil under

AFTA: Thai sources estimate that as a result of the common preferential tariffs recently introduced under the ASEAN Free Trade Agreement (AFTA), the country will loose 2.6% or US\$ 46 million of its export business to Malaysia.

ASEAN-China free trade area

(ACFTA): The trade agreement has come into force at the same time as trade got liberalized within the ASEAN block itself. Under the accord, China and the six founding ASEAN countries (Brunei, Indonesia, Malaysia, the Philippines, Singapore, and Thailand) will remove tariffs on 90 percent of imported goods. The other four ASEAN members (Cambodia, Laos, Myanmar, Vietnam) will follow suit in 2015. As to oilseeds, oils and meals, ASEAN exports of palm oil (primarily from Malaysia and Indonesia) are expected to benefit from improved access to the Chinese market. Palm oil, which belongs to the list of sensitive products, will see its import tariff reduced from 30 percent to 9 percent, and further reductions are scheduled for the coming years.

CHINA - rapeseed state reserves: The country's rapeseed stockpiling programme continues to be active: reportedly, state agency *Sinograin* bought 4.05 mill tons by last December and the purchasing programme has been extended to February 2010. The operations, which include a fix price offered to farmers, tend to stimulate traders' interest for cheaper rapeseed imported from abroad.

CHINA - soybean crushing capacity:

With new crushing facilities expected to come on-stream this year, the country's annual soy processing capacity could approach 100 million tons. However, the current capacity utilization rate is estimated at less than 50%. Reportedly, the government could reject new applications for processing plants or expansions with a view to curb over-capacity.

INDIA - soybean futures trading:

Reportedly, soybean processors are calling for curbs on futures trading in soybeans. They are concerned about the recent hike in domestic soybean prices - which affect the country's soymeal export prospects - and claim that futures operations have contributed to the rise in prices. The concerned regulatory bodies have rejected these requests, saying there was no evidence for the suggested effect on prices.

INDONESIA - infrastructure

development: Delegations of government and business leaders from Indonesia and Japan started discussing a project under which Indonesia - assisted by Japanese private companies - will accelerate infrastructure development in selected regions to assist industrial growth. The initiative is expected to benefit the palm oil industry and allow further growth in the sector.

KENYA - domestic market competition:

The country's Commission on Monopolies and Prices reportedly has ordered in-depth investigations into activities of edible oil producers and distributors for possible cartel activities and collusion to control domestic prices taking advantage of market dominance.

LIBERIA - oil palm investment: A major Indonesian oil palm operator is reported to consider investing in Liberia's oil palm industry. Negotiations with the government on a concession agreement are reported to be on-going. The project will have to conform fully to the country's environmental master plan and standards. The investment plan envisages the development of up to 240 000 ha (including 40 000 ha run by out growers),

and would produce over one million tons of palm oil per year.

UGANDA - oil palm development:

Reportedly, the government has released new funds to expand oil palm growing in the country via public-private partnerships. Also, a palm oil pricing committee has been set up to ensure adequate returns for farmers. Public funds will be made available for purchasing land, and district leaders have been urged to allocate more land for oil palm cultivation. Meanwhile, according to private sources, under an ongoing public-private project, the government has been asked to make available for oil palm growing grassland portions that belong to a forest reserve.

AUSTRALIA - GM rapeseed:

Reportedly, the government has announced that, from this year, GM rapeseed may be grown in the country. Once GM varieties enter the market, trade with the EU - where importation of GM material is subject to specific regulations - could be affected.

CANADA - effects of biofuel production:

Reportedly, the government has commissioned a study on possibly harmful environmental effects associated with the production of biofuels. Official sources pointed out that the commissioning of the study does neither presuppose that there are any such effects nor alter the government's commitment to renewable fuels.

CANADA - support to rapeseed sector:

The government and the Canola Council of Canada will together invest in the development of a comprehensive market strategy for the rapeseed sector. The initiative aims at improving access to international markets. Measures will include the examination of non-tariff trade barriers and the promotion of best practices so as to meet the standards of importing countries.

GATES FOUNDATION: A reputed biotech expert with extensive experience in the development of genetically modified seeds has been appointed as head of the Foundation's Agricultural Development Program. In recent years, the foundation focused much of its agriculture efforts on helping small farmers improve production and commercialization of their crops. In addition, the foundation started to invest in higher tech solutions for combating hunger and disease.

Jatropha curcas genome: Although considered a promising biofuel crop for developing countries, jatropha's off-take as a commercial crop has so far been hampered by the absence of certified plant material with proven yield potential. Reportedly, to address this problem, a group of science companies in the US is committed to work on the plant's genome and on the systematic introduction of promising traits, so as to develop stable, high performance and region-specific cultivars.

GM soybean beneficial to consumers:

Most GM soybean varieties developed to date were designed to help farmers by making weed and disease control easier. Now *Monsanto* is ready to launch a new variety that - rich in omega-3 fatty acids - promises to deliver health benefits for consumers. Researchers generally concur that omega-3 fatty acids are helpful in combating cardiovascular diseases and can benefit the brain.

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| | International Prices (US\$ per tonne) | | | | | FAO Indices (2002-2004=100) | | |
|------------------|---------------------------------------|--------------------------|-----------------------|------------------------------|-------------------------------|-----------------------------|--------------------------|--------------------|
| | Soybeans ¹ | Soybean oil ² | Palm Oil ³ | Soybean Cake ⁴ | Rapeseed Meal ⁵ | Oilseeds | Edible/Soap Fats/Oils | Oilcakes/ Meals |
| Annual (Oct/Sep) | | | | | | | | |
| 2003/04 | 322 | 632 | 488 | 257 | 178 | 121 | 116 | 114 |
| 2004/05 | 275 | 545 | 419 | 212 | 130 | 105 | 105 | 104 |
| 2005/06 | 259 | 572 | 451 | 202 | 130 | 100 | 125 | 107 |
| 2006/07 | 335 | 772 | 684 | 264 | 184 | 129 | 153 | 148 |
| 2007/08 | 549 | 1325 | 1050 | 445 | 296 | 217 | 202 | 243 |
| 2008/09 | 437 | 849 | 682 | 409 | 206 | 161 | 150 | 194 |
| Monthly | | | | | | | | |
| 2008 - January | 536 | 1270 | 1061 | 434 | 308 | 212 | 242 | 197 |
| 2008 - February | 579 | 1426 | 1178 | 452 | 346 | 230 | 265 | 204 |
| 2008 - March | 576 | 1467 | 1248 | 445 | 359 | 234 | 277 | 205 |
| 2008 - April | 556 | 1430 | 1175 | 476 | 328 | 226 | 268 | 213 |
| 2008 - May | 570 | 1430 | 1200 | 464 | 348 | 227 | 272 | 211 |
| 2008 - June | 625 | 1531 | 1206 | 515 | 329 | 244 | 283 | 225 |
| 2008 - July | 634 | 1506 | 1121 | 506 | 292 | 245 | 265 | 224 |
| 2008 - August | 557 | 1323 | 884 | 435 | 247 | 213 | 222 | 201 |
| 2008 - September | 508 | 1227 | 760 | 406 | 199 | 194 | 200 | 191 |
| 2008 - October | 394 | 928 | 545 | 338 | 156 | 151 | 153 | 162 |
| 2008 - November | 378 | 824 | 488 | 323 | 155 | 143 | 133 | 154 |
| 2008 - December | 366 | 737 | 508 | 307 | 172 | 137 | 126 | 154 |
| 2009 - January | 411 | 788 | 553 | 369 | 202 | 152 | 134 | 169 |
| 2009 - February | 386 | 744 | 571 | 378 | 215 | 144 | 131 | 172 |
| 2009 - March | 380 | 728 | 590 | 346 | 208 | 141 | 129 | 165 |
| 2009 - April | 410 | 802 | 699 | 383 | 220 | 151 | 147 | 175 |
| 2009 - May | 472 | 893 | 799 | 441 | 230 | 174 | 168 | 196 |
| 2009 - June | 504 | 894 | 734 | 445 | 227 | 184 | 160 | 200 |
| 2009 - July | 467 | 834 | 641 | 428 | 186 | 169 | 144 | 198 |
| 2009 - August | 474 | 891 | 722 | 437 | 186 | 171 | 156 | 204 |
| 2009 - September | 424 | 850 | 676 | 428 | 192 | 155 | 150 | 206 |
| 2009 - October | 427 | 891 | 676 | 413 | 187 | 158 | 152 | 207 |
| 2009 - November | 442 | 939 | 728 | 422 | 196 | 164 | 162 | 216 |
| 2009 - December | 448 | 931 | 791 | 425 | 219 | 167 | 169 | 224 |
| 2010 - January | 435 | 919 | 793 | 407 | 243 | 163 | 169 | 221 |
| 2010 dandary | 700 | 313 | 100 | 707 | 270 | 100 | 100 | 44 I |

¹ Soybeans (US, No.2 yellow, c.i.f. Rotterdam)

Note: The FAO indices are calculated using the Laspeyres formula; the weights used are the average export values of each

Sources: FAO and Oil World

² Soybean oil (Dutch, fob ex-mill)

³ Palm oil (Crude, c.i.f. North West Europe)

⁴ Soybean cake (Pellets, 44/45%, Argentina, c.i.f. Rotterdam)

⁵ Rapeseed meal (34%, Hamburg, f.o.b. ex-mill)