

Key steps in the scaling up process

In exploring and implementing a scaling up agenda, IFAD needs to pursue the following key steps:

Step 1: Define the scale of the issue to be addressed and the appropriate scale of intervention up front along with a suitable time horizon.

Step 2: Define suitable pathways of scaling up by identifying the drivers and spaces for scaling up, including the costs of project implementation (or service delivery, etc.).

Step 3: Explore the institutional, organizational and policy context that allows scaling up.

Step 4: Define the partners who can assist with or take over the scaling up process and what needs to be done to bring them on board.

Step 5: Define the appropriate operational instruments (loans, grants, technical assistance, policy dialogue, etc.) for IFAD to support the scaling up process.

Step 6: Monitor and evaluate the pilot or experimental project as well as the scaling up process in terms of the suitability of the pathway and impact on the rural poor.

Two steps will help in turning the COSOP into an effective instrument for scaling up:

- A clear link needs to be articulated between scaling up and the COSOP results matrix: COSOPs now are built around a results management matrix. In future scaling up objectives would need to be connected to the results objectives and indicators laid out in the matrix. For example, if certain targets for rural poverty reduction, agricultural production increases or natural resource conservation are included in the results matrix, then scaling-up pathways need to be laid out to demonstrate how through scaling up indicated objectives could be achieved. The design of specific projects then needs to demonstrate that they will contribute to the achievement of the targets laid out in the COSOP results matrix as part of a specified scaling up pathway.
- For COSOPs to become strategic documents for scaling up, the review processes needs to focus on strategic questions, including the following:
 - (i) what does IFAD wish to achieve through its programme in the country and at what scale;
 - (ii) does it have the right mix between innovation and scaling-up;
 - (iii) what kind of scaling up is anticipated, by whom, how;
 - (iv) how will IFAD help support to achieve this scaling up;
 - (v) does the COSOP provide for the appropriate instruments to allow this to happen;
 - (vi) how will new projects that will be approved through the COSOP contribute to the results objectives and indicators laid out in the results management matrix; and
 - (vii) through what pathway and over what time frame could this be achieved?