

Title	Chief - Donor Liaison and Resource Mobilization Team (TCSR)
Grade	D-1
Number	0242314
Duty Station Location	Rome, Italy
Summary of Duties and Functions	<p>The South-South and Resource Mobilization Division (TCS) is responsible for the coordination of mobilization of resources for agriculture, rural development, food security, nutrition and resilience through private and public funding and South-South Cooperation. TCS serves as the entry point and operational coordinator for mobilization of voluntary contributions and quality control for reporting to resource partners on the results achieved. TCS also manages a South-South Cooperation function (TCSS) to support and complement the resource mobilization work. More specifically, it assists governments, partners, decentralized offices, headquarters departments and Strategic Objective Programmes in the development, expansion and effective use of South-South Cooperation.</p> <p>Under the general guidance of the Director, TCS, in cooperation with the Chief of TCSS and in liaison with the concerned Resource Partners, Strategic Objective Coordinators and Heads of Decentralized Offices, the Chief TCSR is responsible for leading resource mobilization efforts, to support the Organization's priority programmes as defined in its Strategic Framework. Specifically, the incumbent will:</p> <ul style="list-style-type: none"> • in collaboration with the Office of Strategy, Planning and Resources Management (OSP), develop and facilitate implementation and monitoring of the Corporate Resource Mobilization Strategy to enhance fundraising efforts in FAO headquarters in Rome and in decentralized offices, and ensure efficient resource allocation; • advocate voluntary resource contributions to FAO and support communication with resource partners ensuring dissemination of information, advocacy material, reports and success stories to concerned stakeholders; • coordinate interaction with funding sources and promote the development of multidonor trust funds as well as innovative cooperation modalities with traditional and new resource partners; • facilitate an enabling environment for resource mobilization and ensure the provision of advisory support and guidance to decentralized offices, technical departments and Strategic Objective Coordinators; • engage with the Strategic Objective teams and technical units to guide the transformation of programme/project ideas into funded projects/activities, in line with the Programme of Work and Budget and ensure donor compliance/assurance at all stages; • exercise overall management responsibility for the team's biennial programme of work, ensuring its technical quality within the framework of the FAO Strategic Framework, the Medium-Term Plan and the cost-effective use of resources.

General Requirements	<ul style="list-style-type: none"> Advanced university degree in agriculture, economics, or other development-related discipline relevant to the work of the Organization; Extensive professional experience in cooperation programmes and in the area of resource mobilization; Knowledge of the policies and priorities of resource partners; ability to develop and maintain professional contacts with high-level government officials and resource partners; Proven managerial and technical leadership of multidisciplinary teams in the relevant subject areas; Ability to lead and work effectively with a team of people of different genders, national and cultural backgrounds in an international setting; High sense of responsibility; well-developed communication and analytical skills; Working knowledge of English, French or Spanish and limited knowledge of one of the other two, or Arabic, Chinese or Russian.
Managerial Competencies	<p>Strategic vision: Capacity to develop a vision, mission and strategies and to focus on the needs of member countries and to adjust strategies to take account of changing circumstances. Managing people: Fosters team spirit through building trust and commitment to common objectives and recognizing team successes. Result Orientation: Demonstrates an ability to manage programmes and projects efficiently under shifting priorities, in order to achieve targets. Partnering: Negotiates effectively with partners to enable successful outcomes for all stakeholders and actively supports interdisciplinarity across FAO. Strong Communication Skills: Demonstrates a high level of communication skills in promoting the Organization's messages.</p>
Remuneration	FAO adheres to the UN common system of salaries, allowances and benefits. General information regarding salaries and allowances can be found at the International Civil Service Commission Web site
How to apply	Applications should be submitted by 7 June 2013, using FAO Personal History Form to the Director, Office of Human Resources (OHR), FAO, Viale delle Terme di Caracalla, 00153, Rome, Italy or sent by e-mail to: Senior-vacancies@fao.org (<i>An additional Curriculum Vitae and/ or cover letter may also be included as part of the application if desired</i>)