



POSITION TITLE:	Senior Fishery Industry Officer (International Trade)	GRADE LEVEL:	P-5
ORGANIZATIONAL UNIT:	Products, Trade and Marketing Service (FIPM) Fisheries and Aquaculture Policy and Economics Division (FIP) Fisheries and Aquaculture Department	DUTY STATION:	Rome
		DURATION *:	Fixed-Term: 2 years
		POST CODE/N°:	0115959
		CCOG CODE:	1H05

**Applications from qualified women as well as from qualified nationals of non-and under-represented member countries are encouraged
Persons with disabilities are equally encouraged to apply
All applications will be treated with the strictest confidence**

DUTIES AND RESPONSIBILITIES

Under the general supervision of the Coordinator, Products, Trade and Marketing Service, the incumbent will be responsible for all aspects of fish trade, economics and trade policy required for programmes improving market access for fish products from capture fisheries and aquaculture, expanding the utilization of fish and improving infrastructure and systems for domestic and export marketing. In particular, the incumbent will:

- facilitate the formulation, interpretation and implementation of policy guidelines for efficient national and international trade of fish and fishery products;
- act as secretary to the FAO Sub-Committee on fish trade;
- identify and evaluate market opportunities for expanding the utilization of fish for human consumption;
- plan and formulate fish marketing improvement projects and programmes, as well as fish marketing components in other projects, guide their implementation and facilitate pertinent training activities;
- facilitate effective advisory services to Member Governments and other partners regarding developments on marketing strategies and in fish trade within the framework of the WTO agreements, with the view to improve developing member countries negotiation skills and positions;
- organize studies of fish distribution structures and costs with a view to rationalizing marketing processes and systems;
- organize studies on contribution of fish and fishery products to food security;
- organize studies and provide advisory services with regard to market support for sustainable resources use and management and monitor structural changes in post-harvest systems;
- identify, brief and backstop national and international field project experts and consultants for marketing operations and development;
- build strong collaboration with other FAO units, international Organizations, IGOs and NGOs in the field of fish marketing and trade;
- perform other related duties as required.

MINIMUM REQUIREMENTS

Candidates should meet the following:

- Advanced University degree in economics, fisheries or business administration or relevant university degree supplemented by post-graduate studies in marketing and trade
- Ten years of relevant experience in trade policy or market development in the field of fisheries including experience with fish marketing and trade projects
- Working knowledge of English, French or Spanish and limited knowledge of one of the other two

SELECTION CRITERIA

Candidates will be assessed against the following:

- Extent of knowledge of policy issues of national and international trade in fishery products and the role of international organizations in this connection
- Extent of experience in the field of international fish markets and trade
- Relevance of experience in the planning and implementation of projects related to fish markets and trade
- Quality of both oral and written communication skills on technical issues in English
- Demonstrated ability in developing and implementing programmes, studies, joint programmes and funding arrangements
- Demonstrated experience in supporting and guiding multi-disciplinary and multi-cultural teams in the preparation of technical documents, workshops and meetings and in developing and implementing capacity building projects/programmes

Please note that all candidates should possess computer/word processing skills and should be capable of working with people of different national and cultural backgrounds.

*** The length of appointment for internal FAO candidates will be established in accordance with applicable policies pertaining to the extension of appointments**

REMUNERATION

A competitive compensation and benefits package is offered. For information on UN salaries, allowances and benefits, click on the following link: <http://icsc.un.org/>

To apply: visit the iRecruitment website at

<http://www.fao.org/employment/irecruitment-access/en/>

and complete the on-line application

In order for your application to be properly evaluated, please ensure that all sections of the on-line application are completed.

Please note that FAO staff members are international civil servants subject to the authority of the Director-General and may be assigned to any activities or office of the organization.

FAO IS A NON-SMOKING ENVIRONMENT