



POSITION TITLE:	Partnership Officer (Private Sector)	GRADE LEVEL:	P-3
		DUTY STATION:	Rome
ORGANIZATIONAL UNIT:	Partnerships and Advocacy Branch, OCPP	DURATION *:	1 year (with possibility of extension)
	Office for Communication, Partnership and Advocacy, OCP	POST CODE/N°:	unidentified
		CCOG CODE:	1.A.08

**Applications from qualified women as well as from qualified nationals of non-and under-represented member countries are encouraged
Persons with disabilities are equally encouraged to apply
All applications will be treated with the strictest confidence**

DUTIES AND RESPONSIBILITIES

Under the overall guidance of the Chief Partnerships and Advocacy Branch (OCP) and the direct supervision of the Liaison Officer (Private Sector) and as part of one or more multidisciplinary teams, the incumbent will contribute to the development and strengthening of partnerships with all the different actors in the private sector to accomplish FAO's mandate. In particular, the incumbent will:

- contribute to the operational partnership with the private sector in support to FAO's mission and mandate of ending hunger;
- analyze current issues and trends regarding the role of the private sector as well as new approaches for food and agriculture in support of FAO's strategic objectives, and relevant aspects of public-private sector partnerships with relevant technical units;
- liaise with the FAO agribusiness team to leverage global expertise to foster private sector intervention in agribusiness development, including proactive outreach to the private sector for FAO project support;
- develop a successful fundraising plan from private sector entities in collaboration with key stakeholders in support of FAO strategic objectives and the programmes of decentralized offices;
- prepare/draft talking points and inputs on private sector issues;
- establish and maintain a network of private sector partners, namely individual private companies and foundations;
- disseminate best practices on private sector partnerships within FAO HQ and decentralized offices as well as to external stakeholders;
- encourage support to private sector focal points to disseminate FAO's private sector corporate approach to FAO technical units and decentralized offices; contribute to the completion of stocktaking on private sector collaboration, both at HQ and decentralized office level;
- perform any other related duties as required.

MINIMUM REQUIREMENTS

Candidates should meet the following:

- Advanced university degree in agricultural economics, finance, business administration international affairs, international development or a related field
- Five years relevant experience in agriculture development projects
- Working knowledge of English, French or Spanish and limited knowledge of one of the other two or Russian, Arabic or Chinese

SELECTION CRITERIA

Candidates will be assessed against the following:

- Extent and relevance of academic qualifications
- Extent and relevance of experience in the development of public-private sector partnerships preferably in developing countries, including direct experience working with a government, UN organization/entity and/or non-governmental/civil society organization; Demonstrated familiarity with current issues and trends regarding the role of the private sector in agriculture development and aspects of public-private sector partnerships
- Extent of experience in resource mobilization from the private sector, including strategizing and implementing fundraising plans as well as experience with a donor(s) portfolio is highly preferred
- Quality of both oral and written communication skills and ability to write and/or edit technical documents clearly and concisely in English
- Demonstrated ability to deliver results and operate effectively, and within tight deadlines, in teams in a multicultural dynamically evolving work environment
- Strong strategic planning, and analytical and organizational skills

Please note that all candidates should possess computer/word processing skills and should be capable of working with people of different national and cultural backgrounds.

* The length of appointment for internal FAO candidates will be established in accordance with applicable policies pertaining to the extension of appointments

REMUNERATION

A competitive compensation and benefits package is offered. For information on UN salaries, allowances and benefits, click on the following link: <http://icsc.un.org/>

To apply: visit the iRecruitment website at

<http://www.fao.org/employment/irecruitment-access/en/>

and complete the on-line application

In order for your application to be properly evaluated, please ensure that all sections of the on-line application are completed.

Please note that FAO staff members are international civil servants subject to the authority of the Director-General and may be assigned to any activities or office of the organization.

FAO IS A NON-SMOKING ENVIRONMENT