Food and Agriculture Organization of the United Nations

CALL FOR EXPRESSIONS OF INTEREST - VACANCY ANNOUNCEMENT No: IRC4969

Issued on: 20 October 2017
Deadline For Application: 3 November 2017

<table>
<thead>
<tr>
<th>JOB TITLE:</th>
<th>Enterprise Development Specialist</th>
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<tbody>
<tr>
<td>ORGANIZATIONAL UNIT:</td>
<td>FAO REPRESENTATION IN THE PHILIPPINES</td>
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<td>TYPE OF CONTRACT:</td>
<td>NPP</td>
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<td>DUTY STATION:</td>
<td>Lake Sebu, South Cotabato</td>
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<td>DURATION:</td>
<td>2 months (02 November 2017 to Dec. 31 2017 on probation, with possible extension up to 1 year)</td>
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FAO seeks gender, geographical and linguistic diversity in its staff and international consultants in order to best serve FAO Members in all regions.

Qualified female applicants and qualified nationals of non-and under-represented member countries are encouraged to apply.

Persons with disabilities are equally encouraged to apply.

All applications will be treated with the strictest confidence.

Organizational Setting:

The project "GCP/PHI/062/GFF: Dynamic Conservation and Sustainable Use of Agro-biodiversity in Traditional Agro-ecosystems of the Philippines” aims to conserve globally important agrobiodiversity (of rice, mung bean, taro, yam, banana, Manila hemp and others) in traditional agro-ecosystems. It will have an agroecosystem and landscape perspective, maintaining the provision of ecosystem services on which agrobiodiversity depends, and addressing threats originating in the broader landscape. This project in pilot communities in Ifugao and South Cotabato will also help ensure favourable policy conditions; consolidate community-based governance; strengthen technical and organizational capacities at individual and community levels; promote market-based incentives for agrobiodiversity conservation; and create conditions for further nationwide replication.

Due to its cross-sector nature, the project will require participation and buy-in by multiple stakeholders at national and local levels, and thus its success will therefore depend on effective communication and a high level of visibility.

One of the expected outcomes of the project is improved opportunities for local communities to derive economic, livelihood and food security benefits from agro-biodiversity conservation resulting in increased sustainability of agro-biodiversity and ecosystem conservation practices. In addition, the project shall provide capacity development for business planning, product development and marketing, to increase farmers’ abilities to seize commercial opportunities from target ABD species/varieties.

Reporting Lines:

The Enterprise Development Specialist will be under the overall supervision of the FAO Representative in the Philippines, general supervision of the Assistant FAO Representative (Programme), direct supervision and guidance of the National Project Coordinator (NPC), direct supervision of the Senior Enterprise Development Specialist (SEDS), and close collaboration with the Project Officer, Provincial Coordinator/Agro-ecosystem Specialist of South Cotabato, and Community Facilitator of Lake Sebu, South Cotabato.

Technical Focus:

The Enterprise Development Specialist shall be tasked to facilitate and coordinate the planning, implementation, monitoring and evaluation of the enterprise development activities in Lake Sebu under the project Dynamic Conservation and Sustainable Use of Agro-biodiversity in Traditional Agro-Ecosystems of the Philippines.

Tasks and responsibilities

The Enterprise Development Specialist will:

1. Assist the Senior Enterprise Development Specialist (SEDS) in the preparation of the multiyear and site level implementation plans and monitoring plan for enterprise support interventions in Lake Sebu;
2. In close coordination with the SEDS, review proposals and outputs of short-term consultants and business development providers for submission to the National Project Director for review/perusal and approval;
3. Work closely and provide technical support to the SEDS and short-term consultants in the conduct of market analysis and planning, and other related enterprise development activities like value-chain analysis, workshops, meetings, consultations and validation activities;
4. Assist in the preparation of provincial plans and, in coordination with the Provincial Coordinator and SEDS, prepare annual work plan and budget related to enterprise development activities;
5. Forge partnerships with the private and public sectors in operationalizing project enterprise strategies and establish linkages with potential buyers/markets including potential financing options for the develop products under this project in Lake Sebu;
6. Initiate/coordinate the development, dissemination and updating of website and promotional collaterals, and also the training needs analysis of farmer-partners for enterprise development;
7. Monitor and evaluate progress of enterprise development activities/annual work plan implementation, business plan formulation and operation of target areas in Lake Sebu;
8. Consolidate/document lessons learned, key insights, gaps, good practices for report preparation and submission;
9. Facilitate the policy advocacy for the adoption/institutionalization of enterprise development initiatives in the LGU’s Local Economic Development Plan/Annual Investment Plan;
10. Prepare monthly accomplishment reports, update plans, and submit reports as required;
11. Perform other functions/tasks assigned by the supervisor for the effective implementation of the project.

CANDIDATES WILL BE ASSESSED AGAINST THE FOLLOWING

Minimum Requirements
- University degree in agriculture, agribusiness, entrepreneurship, marketing, or business management. Advanced university degree in any of the above mentioned courses will be an advantage.
- At least 5 years experience in community and enterprise development, institutional marketing and/or market linkage establishment. Knowledge on value chain analysis is an advantage.
- Working knowledge (Level C) of English
- National of the Country of Assignment [Philippines]
- Computer literate

FAO Core Competencies
- Results Focus
- Teamwork
- Communication
- Building Effective Relationships
- Knowledge Sharing and Continuous Improvement

Technical/Functional Skills
- Work experience in enterprise development and business planning
- Has experience in community enterprise development and management
- Has experience in market linkage, and market research
- Familiarity with market analysis and value chain analysis

Selection Criteria
- Working knowledge on IPs is an advantage
- Expertise in project planning, implementation and monitoring
- Team player
- Can work with minimum supervision

Please note that all candidates should adhere to FAO Values of Commitment to FAO, Respect for All and Integrity and Transparency.

ADDITIONAL INFORMATION
- All applications will be reviewed and qualified applicants will be contacted for interviews.
- FAO does not charge a fee at any stage of the recruitment process (application, interview meeting, processing).
- Incomplete applications will not be considered. If you need help, or have queries, please contact: iRecruitment@fao.org
- Only language proficiency certificates from UN accredited external providers and/or FAO language official examinations (LPE, ILE, LRT) will be accepted as proof of the level of knowledge of languages indicated in the online applications.
- For other issues, visit the FAO employment website: http://www.fao.org/employment/home/en/

HOW TO APPLY
To apply, visit the iRecruitment website at http://www.fao.org/employment/irecruitment-access/en/ and complete your online profile. Only applications received through iRecruitment will be considered.

Candidates are requested to attach a letter of motivation to the online profile.

Vacancies will be removed from iRecruitment at 23:59 Central European Time (CET) on the deadline for applications date. We encourage applicants to submit the application well before the deadline date.

If you need help, or have queries, please contact: iRecruitment@fao.org

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