



Food and Agriculture Organization of the United Nations  
PROFESSIONAL VACANCY ANNOUNCEMENT N°: IRC5455

Issued on: 24 May 2018

Deadline For Application: 14 June 2018

POSITION TITLE:	<b>Agribusiness Officer</b>	GRADE LEVEL:	<b>P-4/ P-3</b>
ORGANIZATIONAL UNIT:	<b>Africa Service (TCIA) Europe, Central Asia, Near East, North Africa, Latin America and the Caribbean Service (TCIC)</b> Investment Centre Division, TCI Technical Cooperation Department, TC	DUTY STATION:	<b>Rome and various locations</b>
		DURATION*:	<b>Fixed-term: 2 years with possibility of extension</b>
		POST NUMBER:	<b>2002338</b>
		CCOG CODE:	

\* The length of appointment for internal FAO candidates will be established in accordance with applicable policies pertaining to the extension of appointments

**Applications from qualified women as well as from qualified nationals of non-and under-represented member countries are encouraged**  
**Persons with disabilities are equally encouraged to apply**  
**All applications will be treated with the strictest confidence**  
**The incumbent may be re-assigned to different activities and/or duty stations depending on the evolving needs of the Organization**

### Organizational Setting

The Investment Centre Division (TCI) promotes investment in food security, agriculture, rural development, natural resource management and agro-processing in developing countries and countries in transition, assisting governments and country stakeholders, main development partners, in particular international financing institutions with the strategic planning and implementation of their investments to achieve food security and nutrition, make agriculture, forestry and fisheries more sustainable and productive, reduce rural poverty, make food value chains more efficient and inclusive and promote climate change adaptation and/or mitigation.

TCI is a multidisciplinary division composed of three regionally focused services, namely Africa Service, Asia and the Pacific Service, and Europe, Central Asia, Near East, North Africa, Latin America and the Caribbean Service.

The post is located in TCI.

### Reporting lines

The Agribusiness Officer reports either to the Chief, Africa Service (TCIA), or Chief, Latin America and the Caribbean Service (TCIC).

### Technical Focus

Design, implementation support and evaluation of agricultural investment operations, as well as strategic and policy work, with a focus on agribusiness development and the creation of an enabling environment for efficient and inclusive agricultural and food systems, including functioning agricultural support services as well as rural market and finance institutions.

### Key Results

Provision of technical expertise/assistance and support to capacity development for (i) the design of investment operations, in collaboration with country stakeholders and cooperating partners, to mobilize resources for food security, agriculture, rural development, natural resource management and agro-processing; and (ii) implementation support and evaluation of investment operations, in accordance with the FAO Strategic Framework.

### Key Functions at P3 level

- Participates in multidisciplinary teams for the identification and preparation of investment operations in the fields of food security, agriculture, rural development, natural resource management and agro-processing, and participates in pre-appraisal and appraisal missions.
- Supports the implementation of investment operations and the preparation of final evaluations.
- Participates in the preparation of food security, agriculture, rural development, natural resource management and agro-processing studies and strategies, in the formulation of national sector and/or sub-sector investment plans and programmes.
- Support the development of inclusive and sustainable food systems involving producers, their organizations, other private sector actors, civil society organizations and governments.
- Contributes to capacity development activities in the areas of food security, agriculture, rural development, natural resource management and agro-processing investment support to government staff, non-state actors and private sector organizations.
- Prepares reports in accordance with governments' and financing partners' requirements.
- Promotes knowledge sharing and best practices at international meetings and conferences, and interacts with international and national partners.
- Establishes, promotes and maintains relationships with relevant Strategic Programmes, FAO Technical Units and Decentralised Offices in order to ensure best synergies between investment, policy and innovation work in support to member countries.
- Supports resource mobilization activities in accordance with the FAO Corporate strategy.

### Specific Functions at P3 level

- Provides inputs in the analysis of selected agricultural sub-sectors and value chains.

- Analyses constraints and opportunities for investment at all levels of selected value chains, in relation to the functionality of private sector engagement, markets and market institutions, existence and performance of support services, trade policies, risk management systems, as well as food safety control systems when applicable.
- Participates in the identification and analysis of agricultural investment-related policy issues.
- Supports the development of knowledge products, including analytical work and practical tools, related to agribusiness, marketing and value chain development.
- Support the development of public private platforms aiming at promoting an enabling environment for investment along the value chain.

#### **Key Functions at P4 level**

- Participates in, and eventually leads multidisciplinary teams to assist governments in the identification and preparation of investment operations in the fields of food security, agriculture, rural development, natural resource management and agro-processing, and participates in pre-appraisal and appraisal missions.
- Participates in, and eventually leads multidisciplinary teams for the implementation support and the preparation of final evaluation of investment operations.
- Provides technical expertise for the preparation of food security, agriculture, rural development, natural resource management and agro-processing studies and strategies, in the formulation of national sector and/or sub-sector investment plans and programmes.
- Supports the development of inclusive and sustainable food systems involving producers, their organizations, other private sector actors, and civil society organizations and government.
- Formulates and delivers capacity development strategies and activities in the areas of food security, agriculture, rural development, natural resource management and agro-processing investment support to government staff, and non-state actors and private sector organizations.
- Prepares reports in accordance with governments and financing partner s' requirements.
- Provides support in task organization, selection of consultants, preparation of terms of reference and in ensuring the quality of outputs.
- Promotes international cooperation and collaboration leading to new investment opportunities and cooperative agreements, advocates best practices and effective policy dialogue and provides technical expertise at international meetings.
- Participates in resource mobilization activities in accordance with the FAO Corporate strategy.
- Provides guidance and advice to junior staff.

#### **Specific functions at P4 level**

- Provides contributions in the analysis of selected agricultural sub sectors and value chains.
- Assesses constraints and opportunities for investment at all levels of selected value chains, in relation to the functionality of private sector engagement, markets and market institutions, existence and performance of support services, trade policies, risk management systems, as well as food safety control systems when applicable.
- Identifies and analyses agricultural investment-related policy issues.
- Provides contributions in the development of knowledge products, including analytical work and practical tools, related to agribusiness, marketing and value chain development.
- Develop public private platforms aiming at promoting an enabling environment for investment along the value chain. |

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### **CANDIDATES WILL BE ASSESSED AGAINST THE FOLLOWING**

#### **Minimum Requirements**

- Advanced university degree in agriculture, agro-industry, business administration, economics, agricultural economics or a closely related field |
- Five (for P3) to seven years (for P4) of relevant experience in the practical application of value chain analysis and development, agribusiness and market development, processing, including experience in the formulation and/or implementation of agricultural investment operations in developing countries |
- Working knowledge of English, French or Spanish and limited knowledge of one of the other two or Arabic, Chinese or Russian |

#### **Competencies**

- Results Focus
- Teamwork
- Communication
- Building effective relationships
- Knowledge sharing and continuous Improvement

#### **Technical/Functional Skills**

- Work experience in more than one location or area of work, particularly in field positions is desirable
- Extent and relevance of experience in technical fields related to agribusiness development, value-chain development and analysis, business planning, and agriculture marketing
- Extent and relevance of experience in participating in multidisciplinary teams for the preparation of strategies and sector studies as well as formulation, implementation support or evaluation of agricultural investment operations, with focus on value chain development and agribusiness
- Extent and relevance of experience in investment design, implementation support and evaluation procedures of FAO's main development partners, in particular the World Bank, the International Fund for Agricultural Development (IFAD) and the European Bank for Reconstruction and Development (EBRD) is considered a strong asset.

- Extent and relevance of experience in major technical fields related to livestock production and processing and value chain analysis;
- Extent and relevance of experience in analysing food safety and quality and related issues;
- Relevance of experience in capacity development for the design and implementation of food security, agriculture, rural development, natural resource management and agro-processing investments
- Demonstrated experience in dealing with government officials, development partners and other country stakeholders
- Demonstrated capacity to write technical reports in English and/or French or Russian is considered a strong asset. |

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Please note that all candidates should adhere to *FAO Values of Commitment to FAO, Respect for All and Integrity and Transparency*.

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#### **ADDITIONAL INFORMATION**

- All candidates should possess computer/word processing skills.
- As part of the evaluation of your application for this position, you may be requested to undergo written assessment, which may be followed by a competency-based interview.
- Your application will be screened based on the information you have entered in your iRecruitment profile (see below under the *How to Apply* section). Before applying for a vacancy, we strongly recommend that the information you have provided in all sections of your profile are accurate and complete, including employment record, academic qualifications and skills.
- Please note that FAO will only consider academic credentials or degrees obtained from an educational institution that is recognized in the IAU/UNESCO list.
- Other similar positions may be filled from this vacancy notice and the endorsed candidates will be considered for the Employment Roster for a period of 2 years.
- Candidates may be requested to provide performance assessments.

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#### **REMUNERATION**

A competitive compensation and benefits package is offered. For information on UN salaries, allowances and benefits, click on the following link: [http://www.un.org/Depts/OHRM/salaries\\_allowances/salary.htm](http://www.un.org/Depts/OHRM/salaries_allowances/salary.htm)

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#### **HOW TO APPLY**

To apply, visit the iRecruitment website at <http://www.fao.org/employment/irecruitment-access/en/> and complete the on-line application. Only applications received through iRecruitment will be considered.

Candidates are requested to attach a letter of motivation to the online profile.

Vacancies will be removed from iRecruitment at 23:59 Central European Time (CET) on the deadline for applications date. We encourage applicants to submit the application well before the deadline date.

If you need help, or have queries, please contact: [iRecruitment@fao.org](mailto:iRecruitment@fao.org)

**FAO IS A NON-SMOKING ENVIRONMENT**