RUBBER OUTGROWER PLANTATIONS PROJECT (ROPP)

OUTGROWER SERVICE AND INPUTS

TRIPARTITE LOAN AGREEMENT

BETWEEN

[TAB] BANK

RUBBER COMPANY

AND

OUTGROWER

BANK COMPANY

ACCRA

TAKORADI
RUBBER OUTGROWER PLANTATIONS PROJECT PHASE
CREDIT AGREEMENT

LENDER: [REDACTED] BANK

BENEFICIARY: [REDACTED] COMPANY

END-BENEFICIARY: OUTGROWER FARMER

THIS AGREEMENT is made the 25th day of October, 2001, BETWEEN the
[REDACTED] BANK, a financial institution incorporated and operating under the Laws of the Republic of Ghana with its Head Office at
[REDACTED], Accra in the Greater Accra Region of the Republic of
Ghana (hereinafter referred to as "COMPANY") of the first part and
[REDACTED] COMPANY, a limited liability company incorporated under the Laws of the
Republic of Ghana with its Head Office at
[REDACTED], in the Western
Region of the Republic of Ghana (hereinafter referred to as "FARMER") of the second part and
[REDACTED] COMPANY, an out grower of rubber plantation residing at
[REDACTED], in the Western Region of the Republic of Ghana (hereinafter collectively referred to
as "the OUTGROWER") of the third part.

WHEREAS:

a) [REDACTED] has agreed to administer credit facilities to Outgrower farmers in the
Western Region of the Republic of Ghana for the purpose of developing rubber plantations with the assistance of [REDACTED] as beneficiary.

b) The out grower has requested for a facility from [REDACTED] to be administered in kind in the form of out grower services and agricultural inputs as listed in Clause 2 of this agreement and other related assistance and services.

c) [REDACTED] has agreed to render the said services and administer the acquisition and distribution of the inputs and to furnish [REDACTED] with the required data and value of such services and inputs for same to be debited to the account of the out grower.

NOW THEREFORE the parties hereto agree as follows:

1. At the request of the out grower the [REDACTED] may lend to the Outgrower the cedi funds necessary for the development of his rubber plantation.

Disbursement of the loan shall be made in accordance with the schedule Attached hereto which may be modified from time to time by the Bank in consultation with [REDACTED] COMPANY.

2. The out grower hereby agrees that the loan shall be administered through the Bank disbursing the facility in paying for outgrower services rendered and inputs utilised or expended by [REDACTED] in the manner listed below:-

[REDACTED] COMPANY.
i. Expenses arising from the acquisition of land title by outgrower;
ii. Agricultural Inputs;
iii. Cash Advances;
iv. Contribution of the cost of extension services.

In pursuance of the above the outgrower hereby authorises the Bank to administer the credit facility being the amount of the total cost of activities mentioned above by paying for invoices in respect of such services rendered and inputs applied in the development of the outgrowers plantation by and debiting the outgrowers credit account with ADB with the total invoiced value as advised and or submitted to ADB by as the principal amount of the credit.

3. The loan facility as granted in prevailing cedi values shall attract interest chargeable at the rate not exceeding 5% per annum above the refinancing rate as granted by GOG to ADB. Interest rate may be reviewed jointly by and AFD when the economic environment demands but shall not exceed the above rate as granted by GOG to ADB. Apart from this the Bank shall charge a flat fee of 3% per annum of the loan amount advanced to the outgrower during the immaturity period of the plantation to cover the Bank’s administrative and monitoring expenses which shall be deducted from the outgrower’s proceeds during the maturity stage of the plantation.

4. a) For new plantations to be developed the loan facility shall be for a period of twenty (20) years with eight (8) years grace period on the principal and interest and shall be repaid over a period of twelve (12) years in accordance with the schedule attached hereto.

b) There shall be capitalisation of interest during the grace period.

5. hereby undertakes the following obligations.
   a) To select jointly with outgrowers who shall be the beneficiaries of the loan and approve the area of the outgrower rubber plantation for which the loan may be granted.
   b) To provide extension services and other technical advice and assistance to the outgrower in the management of the outgrower plantation and to ensure the success of the outgrower project.
   c) To provide technical advice and services in respect of field maintenance during the loan period.
   d) To purchase the rubber from the outgrower at an economic price to be agreed upon from time to time between the parties hereto and to pay the purchase price by bank transfer/cheques issued in the joint names of the outgrower and .
   e) To compile progress and technical report on the project and submit same to semi-annually.
f) To make available planting materials, fertilizers, chemicals, tapping tools per approved disbursement plan attached in consultation with through its representative on the steering Committee.

BANK


g) To make available other equipment and supplies which may be required by the outgrower. These shall however be subject to OIL's prior approval with OIL's consent.

BANK COMPANY


h) To assist the outgrowers in their endeavours to obtain their land indentures.

6. As collateral security for the repayment of the loan hereby granted, the outgrower hereby charges the rubber plantations particulars of which are contained in Schedule "B" hereof, the produce and the proceeds of any sale to OIL. BANK

BANK COMPANY


7. The outgrower hereby covenants and agrees with OIL and as follows:

a) To repay the amount of loan together with the interest, fees and other charges thereon at the time and manner stipulated in the schedule hereto attached.

b) To develop the rubber plantation in accordance with the technical advice given by the officers of OIL and maintain same under the supervision of OIL COMPANY

COMPANY


c) To tap the rubber as directed by OIL and sell same to OIL exclusively and to no other person.

d) Not to mortgage, lease or part with possession of the plantation without the consent of OIL and OIL in writing.

e) To pay from the proceeds of the sale of the rubber the principal, interest and other bank charges and fees as and when they fall due.

f) To keep the said plantation in good maintenance and repair at all times.

g) To allow staff and or duly appointed representatives or agents of OIL, AFD and GOG access to the farm for the purpose of inspection.

COMPANY


h) To adopt and implement all technical advice from OIL COMPANY


i) To contribute annually during the immature stage of the rubber an amount of Euro equivalent in cedis toward services to be rendered by the Rubber Outgrower Unit (ROU) of OIL. To contribute annually during the mature stage of the rubber an amount equivalent to \% of the FOB price towards contribution to development deducted from the purchase price of the rubber.
8. The outgrower hereby authorises ☐ to issue cheques in payment for rubber sold to it in the joint names of himself and ☐: ☐.

9. ☐ hereby undertakes the following:

   a) To Finance the agricultural credit component of the Project.

   b) To ensure a follow up of the loans granted to the outgrowers by making quarterly visits to the plantations.

   c) To honour all the invoices of ☐ relating to the delivery of inputs and the provision of services to the outgrowers only if the costing and determination of the requirements and value to be debited to the account of the outgrower was done through the participation of ☐'s representative in the deliberation of the steering Committee.

   d) The ☐ shall for the purposes of the repayment of the loan make deductions from payments made to it under clause 7 above and any balance left shall be paid to the outgrower.

   e) To regularly inform the outgrowers of their debt situation and payments to be made in respect of loans re-financed through funds of the credit facility.

   f) To select the outgrowers jointly with ☐ from among the list to be submitted by ☐ in accordance with Clause 5(a) above.

10. Any intercropping by the outgrower shall have the prior written approval of ☐.

11. The outgrower shall not sell or part with the possession or dispose of the rubber to any other person or institution other than ☐ except with the consent of ☐ and ☐.

12. The outgrower shall be responsible for the acquisition of the land and the title deeds for his rubber plantation within two (2) years of joining the scheme.

13. In the event of the death of the outgrower the plantation shall devolve on his undisputed successor(s); where however there is a dispute as regards the resolution of the matter the plantation shall be managed by ☐ and any income derived by ☐ in the management of the plantation shall be utilized in the repayment of the loan facility granted to the outgrower, provision being made for expense of management.

14. The parties hereby mutually agree as follows:-

   a) That the ☐ at the request of an outgrower shall open a loan account in the name of the outgrower into which disbursements in kind as described in Clause 2 of this agreement shall be debited.
b) The outgrower shall however be required to open a current account or a savings account into which any cash disbursements intended to be part of the loan shall be disbursed.

c) Until final delivery of inputs to the outgrower shall be held financially responsible for disbursements made for the purchase of such inputs.

15. An "event of default" shall exist if any one or more of the following events shall occur:
   a) The outgrower shall fail to pay any principal and or interest or shall fail to pay when due any fees, expenses, or other payments required hereunder.
   b) An execution shall be levied or issued out upon or against any part of a member of the outgrower's plantation and shall not be discharged within a period of fourteen (14) days.
   c) The outgrower shall fail in any material way in the performance of any of the covenants or undertakings contained herein or in any other document.

16. If any event of default which shall occur and continue for a period of 60 days after notice thereof has been given to the OUTGROWER by the BANK, then the BANK may at its option so long as such default shall continue by written notice to the outgrower declare the principal of the loan provided hereunder then outstanding to be due and payable immediately together with interests, fees and other charges thereon and upon such declaration such principal, interest and charges shall become due and payable immediately. The BANK may following such declaration, request the outgrower to enter upon, take possession of and manage the plantation on behalf of the outgrower.

17. In the event under clause 16 above the BANK shall use its best endeavours in managing the plantation and any income shall be utilised in the repayment of the loan facility granted to the OUTGROWER, provision being made for expenses of management.

18. Any dispute, differences and questions which may at any time arise between the parties hereto or their respective representatives or assigns arising out of or in respect of this agreement which cannot be amicably settled shall be referred to a single arbitrator in accordance with the provisions of the Arbitration Act 1961 (Act 38) or any statutory modification or re-enactment thereof for the time being in force.

19. This agreement shall terminate when all principal of, interest or and/or other expenses relating to the loan or management of the OUTGROWER project been fully paid by the outgrower.
IN WITNESS WHEREOF the parties have hereunto set their hands on the day and year above written.

SIGNED and DELIVERED by the said

[Signature]
BANK
In the presence of-

[Signature]

SIGNED and DELIVERED by the said

[Signature]
COMPANY
In the presence of-

[Signature]
RUBBER OUTSIDER PROJECT
[Signature]
PROJECT MANAGER

SIGNED/THUMB PRINTED by the
END BENEFICIARY after the contents had been read out and interpreted in the language and he seemed perfectly to understand the same before signing his name or thumb printing in the presence of:-

[Signature]