Building a future for sustainable small-scale fisheries in the Mediterranean and the Black Sea Regional Conference (7–9 March 2016, Algiers, Algeria)

Panel 4 - Enhancing small-scale fisheries value chains

(CIHEAM Bari) ALGERI, 8 MARCH 2016
THE CASE STUDIES

- Algeri Fishing port
- El Bibaine Lagoon, Tunisia
- Marsa Matrouh Fishing Port, Egypt
- Tiro Fishing Port, Lebanon
- Porto Cesareo Fishing Port, Italy
PORTO CESAREO
CASE STUDY CONSIDERATIONS

- 57 vessels and 115 fishermen, 38 vessels (6/10 m) and 9 vessels (10/12 m);
- Diversification economic activities (as pescaturismo and direct selling);
- MPA and high quality of the marine and coastal environment;
- Cooperative as a link between the fishermen and research institutions for improving responsible management and increase the stakeholder awareness;
- Integration of the fishing activities with the other productive sectors (as tourism, research)

MEAN ADDED VALUE % SALES PRICES

- Fishermen cost of production
- Profit for fishermen
- Marketing cost
- Marketing profit

28.59%
44.33%
13.79%
13.29%

Fishermen cost of production
Profit for fishermen
Marketing cost
Marketing profit
EL BIBAINE LAGOON
CASE STUDY CONSIDERATIONS

- 23.000 Hectares
- 70 vessels (3 m) and 100 fishermen;
- Environment quality and preservation of lagoon linked to products quality (Label?)
- Common and shared management plan (fishing period and gears)
- Marketing and offer concentration for product selling
- Development of the tourist sector and integration

MEAN ADDED VALUE % SALES PRICES

- Fishermen cost of production
- Profit for fishermen
- Marketing cost
- Marketing profit
TIRO
CASE STUDY CONSIDERATION

- 250 vessels (mostly < 10 m length) and 500 fishermen
- **Credit constrains**
- Wholesalers supports fishermen by credits asking back the products
- In Tyre there is a very strong relationship between fishermen and fish sellers. The nature of this relationship builds on the grant that each year the fish sellers give to some of the fishermen.

**MEAN ADDED VALUE % SALES PRICES**

- Fishermen cost of production
- Profit for fishermen
- Marketing cost
- Marketing profit
MARSA MATROUH CASE STUDY CONSIDERATION

- 83 vessels (66 feluga boats – 3m) and 297 fishermen
- **No proper infrastructure** dedicated to the marketing of small scale fishery
- 90% of the products is for the Alexandria market by wholesalers

**MEAN ADDED VALUE % SALES PRICES**

- Fishermen cost of production
- Profit for fishermen
- Marketing cost
- Marketing profit
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THANK YOU FOR YOUR KIND ATTENTION
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<tr>
<th>TOPIC</th>
<th>QUESTIONS</th>
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<td>QUALITY LABEL</td>
<td>What role might quality labels play in the enhancement of small-scale fishery products?</td>
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<td>INTEGRATION</td>
<td>How can intersectorial integration contribute to the added value of small-scale fishery products?</td>
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<td>CREDIT</td>
<td>Do credit constraints at a local level have implications for the rest of the value chain?</td>
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<td>ENVIRONMENT</td>
<td>Can dimensions of sustainability, such as co-management or MPAs, add value to small-scale fishery products?</td>
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