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## Regional Conference on Forest and Farm Producer Organizations (FFPOs)

# Forestland Tenure and Forest Farm Producer Business, Experiences from Viet Nam

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# Outlines

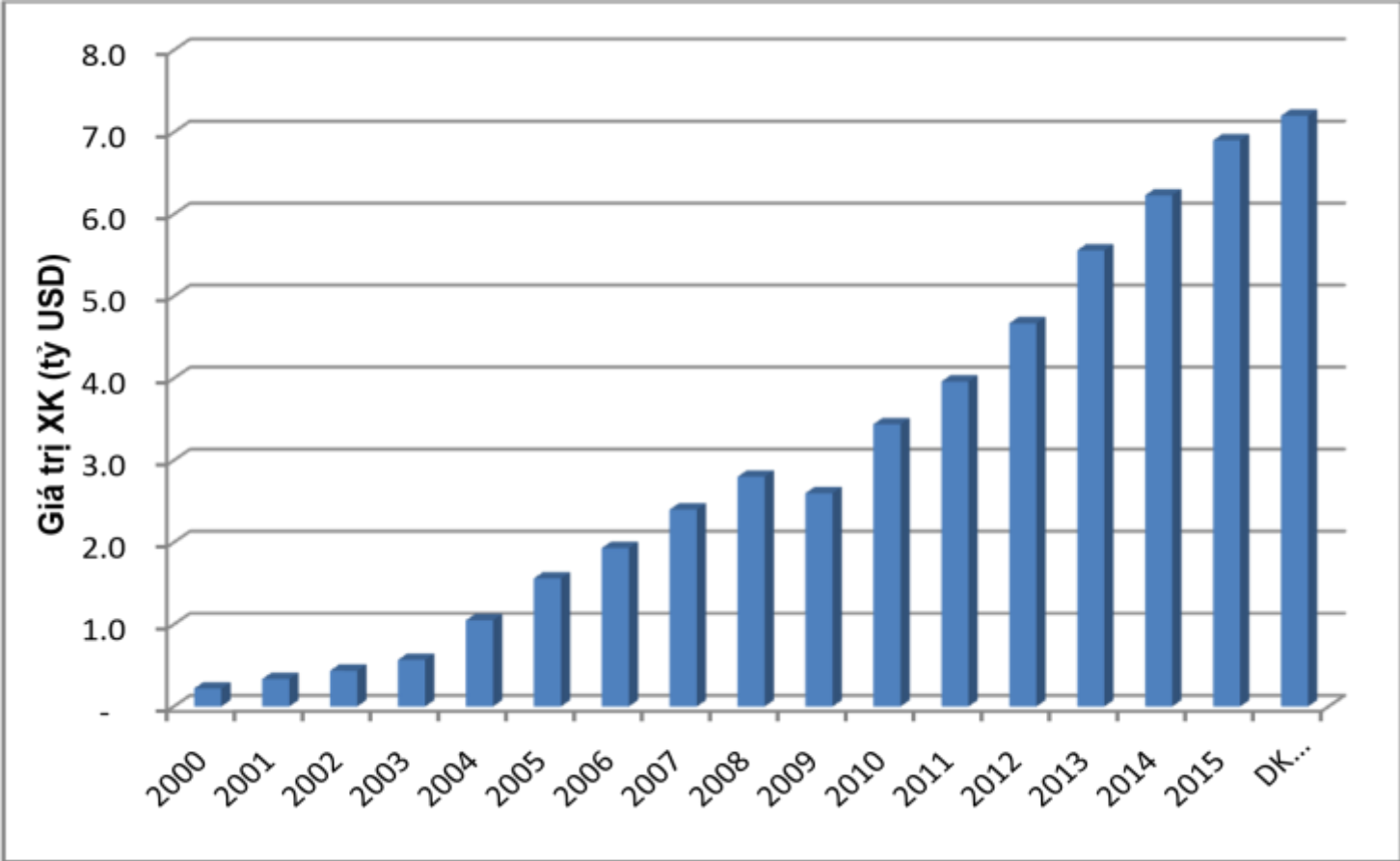
- General information
- Forestland tenure
- Forest production and export venue
- Role of smallholders and communities

# General information



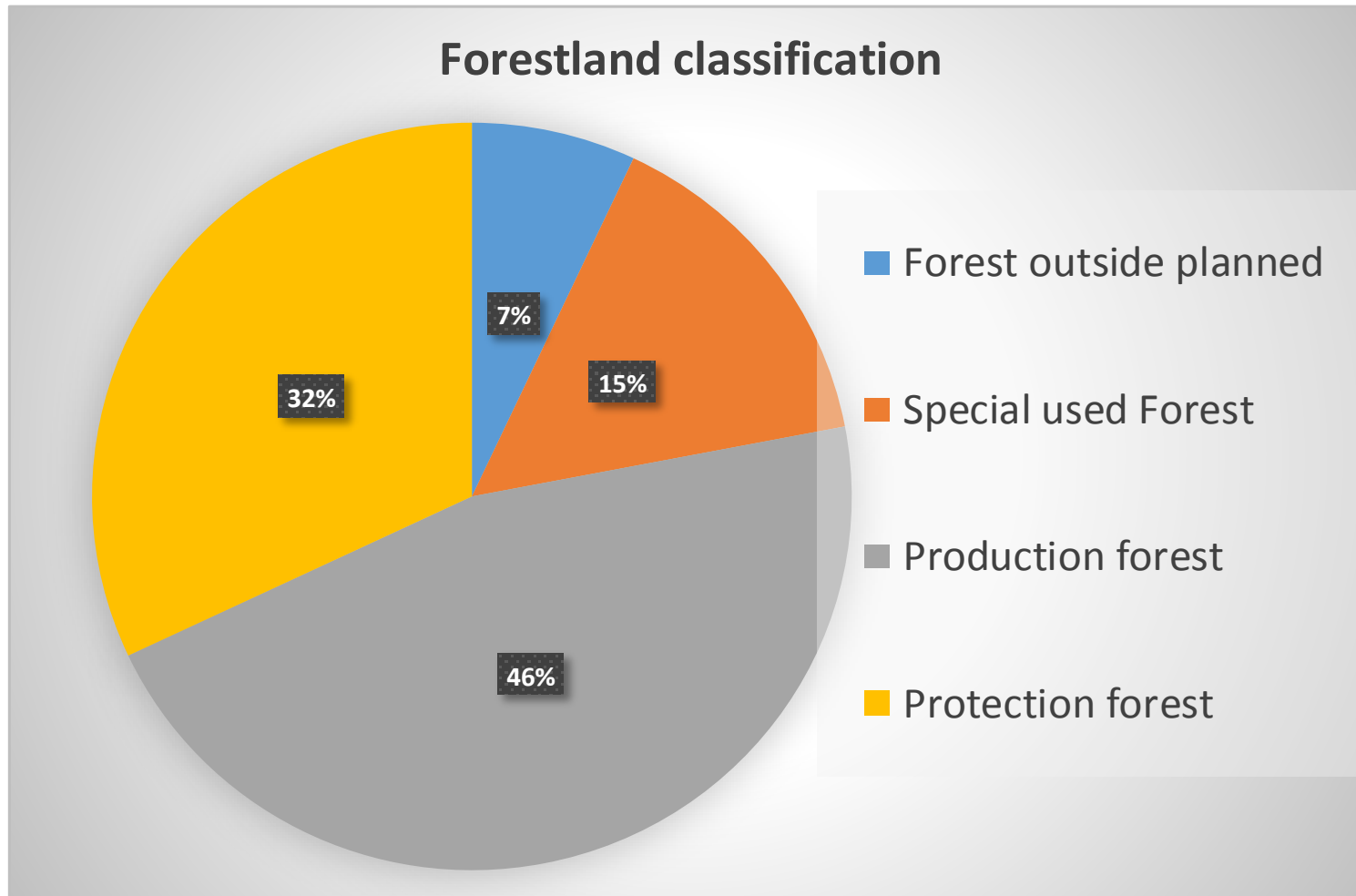
- Forestland unique owned by the state
- State allocated forestland to organizations, individuals, households, communities and other organizations with long term land use rights (50 years)
  - Total forestry land: 16,2 mill. ha
  - Forest cover 2016: 41,32%
  - Revenue of timber/furniture export 2016: 7 billion USD
  - Annual Wood Chip production in 2015, and 2016: 8 million ton (about 16 million cubic metres)
  - Annual NTFPs export venue: 500 mil. USD

# Annual timber/funitures export revenue of Viet Nam 2000-2016 (bill. USD)

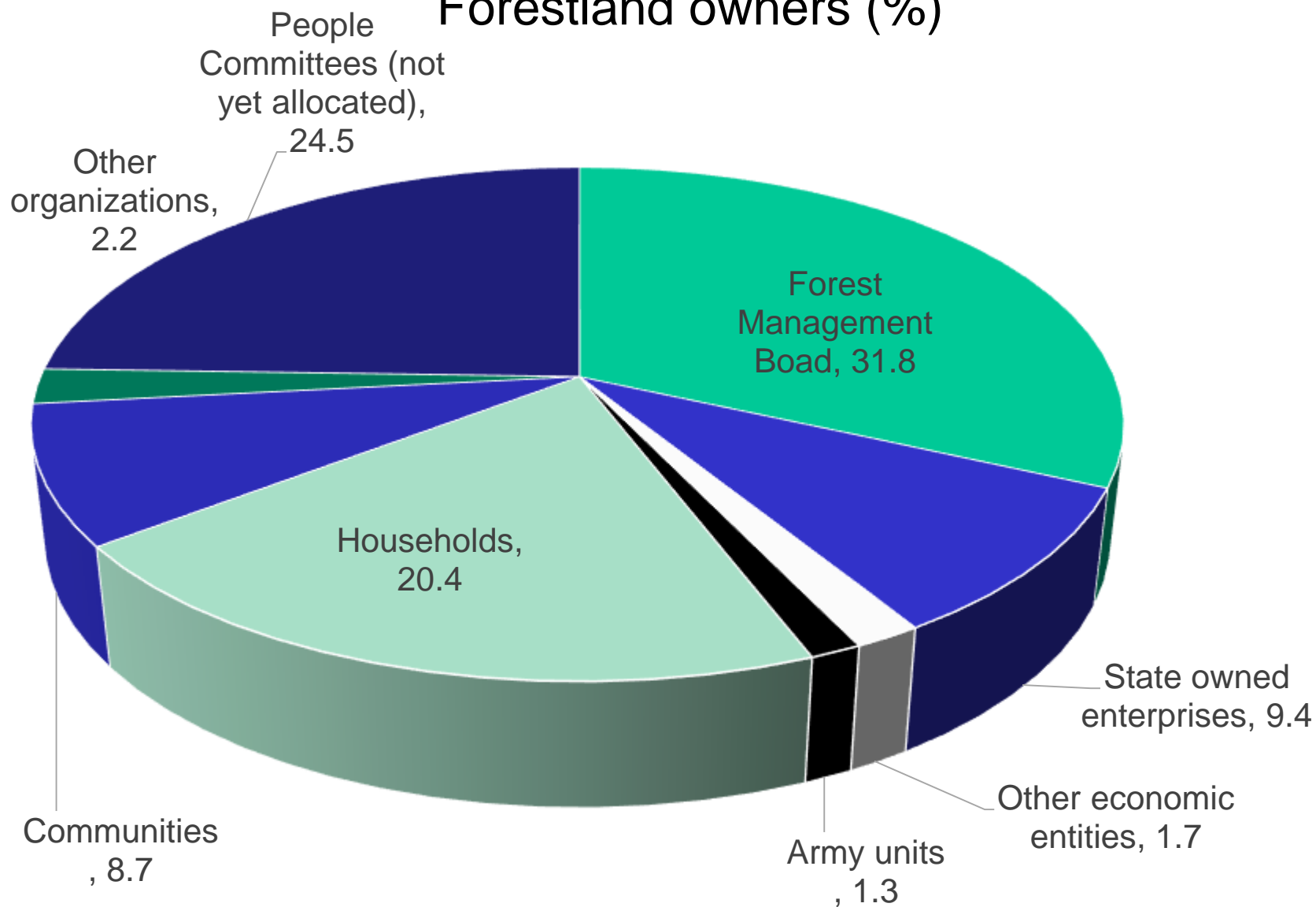


# Forestland classified as three categories:

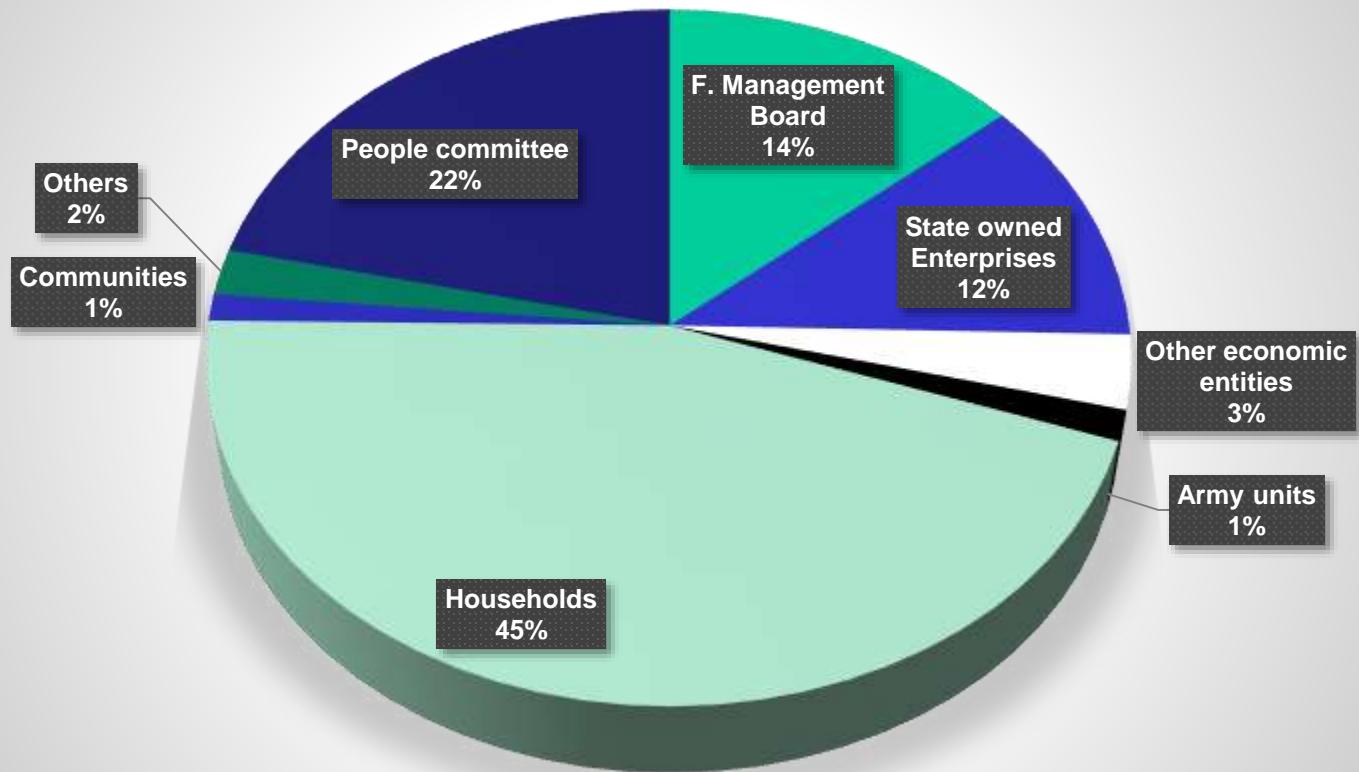
Production forest; Protection forest, Special used forest



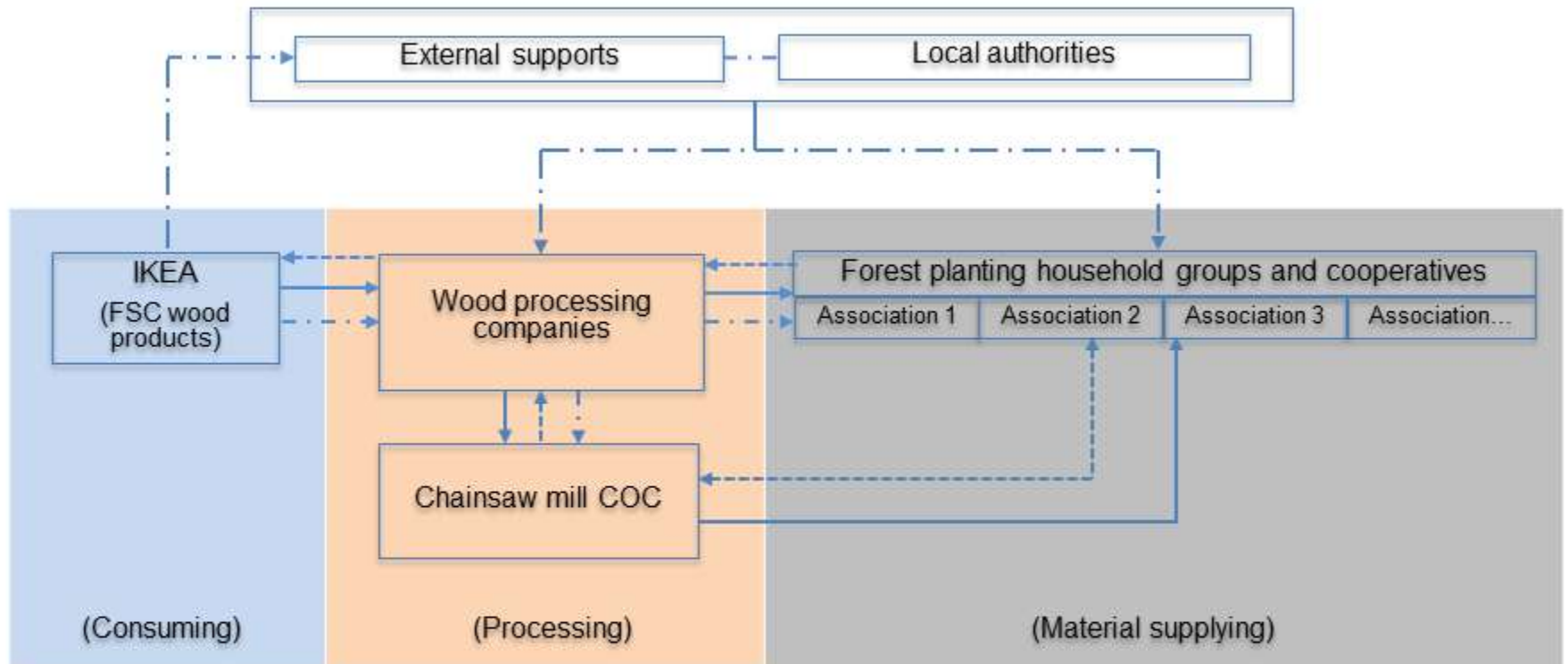
# Forestland owners (%)



## Plantation forest owners



## Linkage b/w wood processing companies and forest planting households

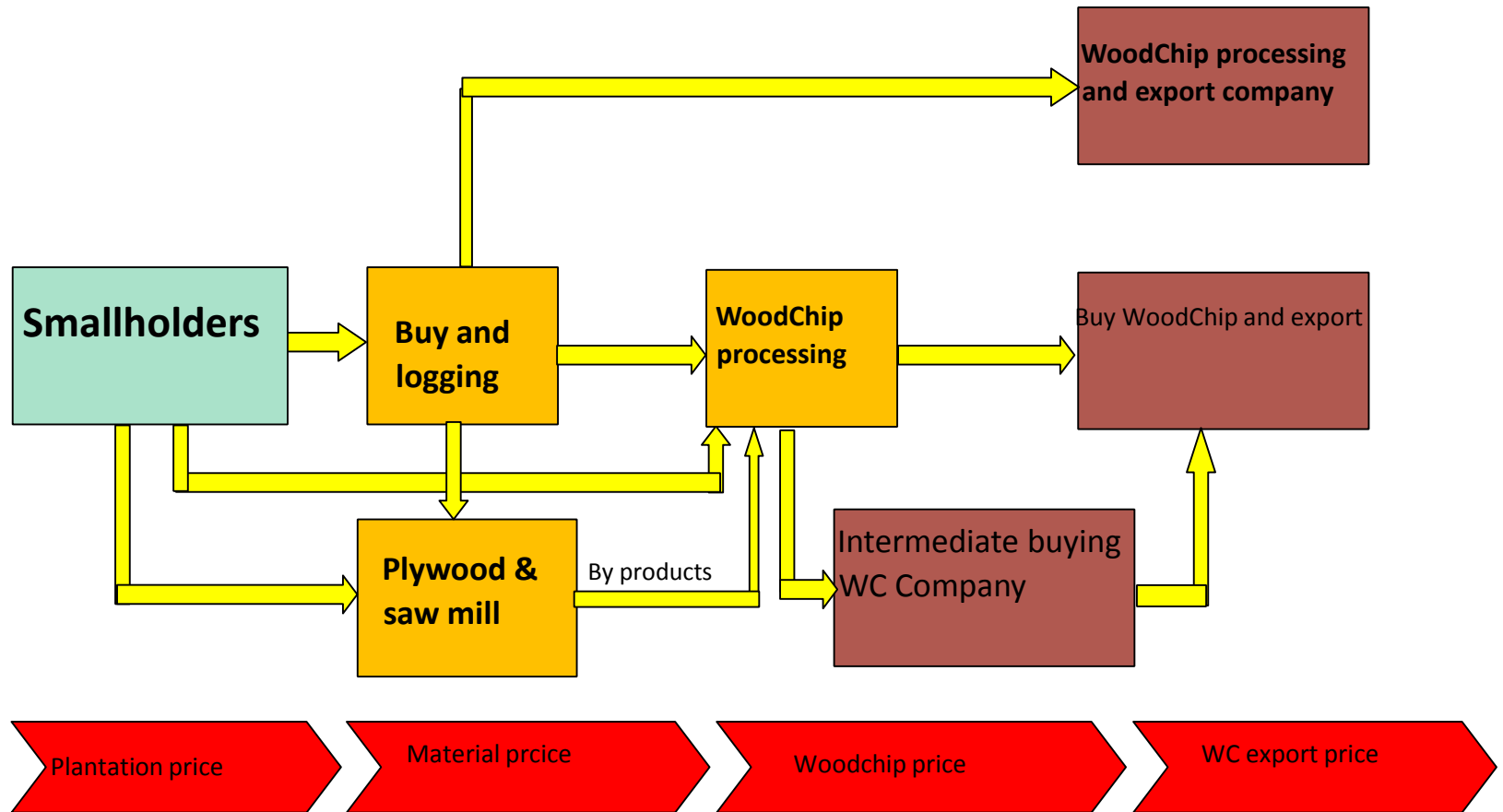


Notes: Order; Providing upon requests; Supporting administrative procedures, finance/ techniques

Source: VIFA 2016



# Supply chains for woodchip processing and export



Source: VIFA 2016

# Lesson learnt

- The conditions for “smallholder – Company” joint-venture models to be successful:
  1. Should be a leading organization (financial and technical affordable) pro-active to facilitate building up mode
  2. All parties involved in the model have reasonable benefits based on their contribution, and
  3. Model should be voluntarily established with consolidation and high level of consensus
  4. Transparent and participation in planning and decision making
- Cooperative of forest production and trade
  - Clear land tenure, and willingness to invest in cooperative from land owners
  - Technical and financial preparation (marketing, and business planning, etc.)
  - Voluntarily, good governance of the board
  - Support from government (policy framework, loan from the bank, etc.)

# Thank you



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