

Issue 11/2016 November 2016

#### LATEST TRENDS

November is always a busy month for the purchase of products for the Christmas and New Year periods. Overall the weak euro is impacting the market, and in order to compete with the strong Chinese and Japanese market all major fishery products are being sold at higher prices, especially in the case of luxury products such as lobster and shrimp. Tuna prices, in contrast, are trending down due to good catches and limited demand during the winter months. Squid prices, meanwhile, are sky high as the market is still suffering from the poor fishing season in the South Western Atlantic. December will see discounted prices for all products as the Christmas buying period is already over for most fish traders and the first months of the year are generally characterised by poor demand.

#### **GROUNDFISH**

Prices of wet-salted cod products (*Gadus macrocephalus*) from frozen raw material are increasing due to tightening supply, a weak euro versus the US dollar (the primary fishing area for the species is Alaska) and strong demand from Japan and China, whose currencies are relatively stronger versus the US dollar. Catches of *Gadus macrocephalus* in Alaska and Russia have been good, but the majority are very small specimens which are unfortunately not suitable for salting.

Saithe fillets are reportedly selling at very low prices, as demand is exceptionally weak. There is little sign that any improvement will be seen before the New Year.

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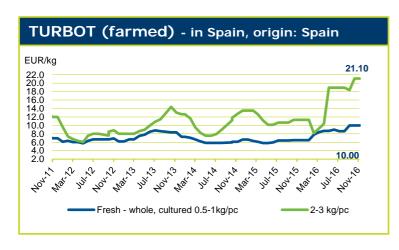
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The European Fish Price Report, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends. FAO is not responsible for any errors or omissions.

Prices of wet-salted cod (Gadus morhua) from fresh raw material are also increasing due to strong demand from the fresh market and due to the Gadus macrocephalus situation.

The quality of stockfish seems to be improving, following a very wet summer in Norway. The product is now well-dried on the wraks and as a result, prices of stockfish are moving up.





The Moscow wholesale market is currently characterized by stability for the key groundfish species, and the same can be said of the Alaska Pollock market in the Russian Far East.

Farmed turbot prices continue high, even though winter is not the top sales period for this species, and prices are generally going down during this period.

#### **TUNA - BILLFISHES**

Fishing in the Eastern Pacific is reported to be moderate-to-good currently and carriers continue to arrive from the Western and Central Pacific (WCP). Local canneries are reporting

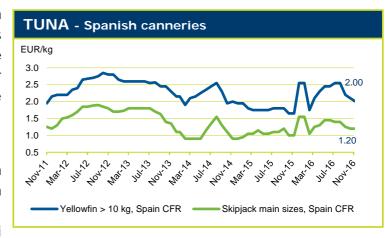
healthy raw material inventories. The EU and Ecuador have signed a new trade agreement which allows the continued import of tuna at zero-duty rates over the coming years, bringing a degree of stability to the market. At the moment the market is generally calm, and prices of raw material, especially skipjack, are declining, even though the second veda (fishing ban) is approaching, during which about half of the tuna vessels from





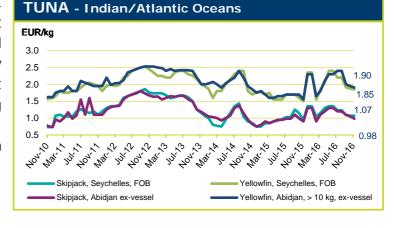
Ecuador will be staying in port. European buyers are anticipating further declines in prices and are not buying at the moment. Overall tuna fishing in Ecuador continues to be slow, but some improvement is likely in December.

The FAD closure in the WCP came to an end on 31 October 2016, although fishing activity is still slow at present. Raw material inventories at Thai



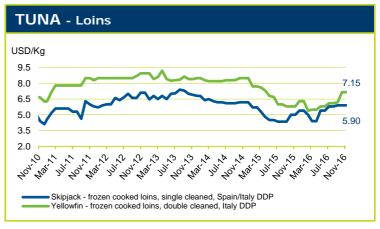
canneries remain healthy as fish arrivals from the Indian Ocean continue. Skipjack prices at major canneries are stable at high levels.

There is no change in the situation at Indian Ocean, with catches stable at moderate-to-good levels and local canneries continuing to report healthy raw material inventories. Transhipment activity remains high with fish being diverted to the Bangkok market. Skipjack prices are stable while yellowfin price have decreased slightly.



Fishing in the Atlantic Ocean has improved to a moderate level and raw material inventories at local canneries remain healthy. As catches improve, skipjack and yellowfin prices continue to decline.

The European price for skipjack, meanwhile, is stable while the yellowfin price has continued to fall. The market price for cooked, double-cleaned loins remains at last month's level.





#### **SMALL PELAGICS**

Small pelagic fishing in Northern Europe is coming to an end, as is usual during the winter months. Demand for small pelagic fish is limited in the traditional consuming countries such as Germany and Belgium, although the Russian market reports strong buying interest for herring, and prices are increasing, especially for larger sizes (300 g+).

#### **CEPHALOPODS**

Demand for squid in Europe remains strong, although inventories are empty as supply from the South West Atlantic was disappointing this year. The South African squid season will open again on 23 November with good catches recorded before the close on 19 October, which the market absorbed well at high prices. While fishermen expect good catches once again when the season opens, there are no certainties. The



local rand currency has firmed substantially relative to the euro and this has had the effect of reducing rand revenue for export shipments.

It is the closed season for octopus in Morocco and Mauritania, and as a result supplies are low at the moment. However, the Christmas period is not a particularly important sales period for octopus and demand is limited, with prices reported to be stable.

#### **CRUSTACEANS**

Shrimp for the Christmas season has already reached the European market, and traders are purchasing for early 2017. Sales are not particularly good, however, and further price declines are anticipated for December.

Argentine shrimp producers have reported slow fishing during the 2016 season, and stocks are expected to be low, which should drive prices up during the Easter 2017 sales.

Despite short supply of large-sized shrimp in Indonesia, prices have fallen due to weak demand from key markets, the US in particular. Most available sizes from Indonesia are as small as 100-200.





Crab and lobster prices are relatively firm due to good demand, optimum quality and the end of the main fishing season.

#### **BIVALVES**

The French Bouchot and Dutch bottom mussel season is currently in full production, and there is significant investment being made into promotional campaigns for the respective



products. Large tray sizes are available this season with 5kg trays of Dutch mussels retailing at EUR 9.95 per unit.

Oyster mortalities were again present this summer and this may lead to a tighter supply situation in the last quarter, particularly for large sizes.

### **SALMON**

Prices for farmed Atlantic salmon continue to be supported at levels significantly above 2015, as strong consumer demand strains against tight global supply. The NASDAQ salmon index, reflecting the prices of fresh whole farmed Atlantic salmon exported out of Norway, was at NOK 63.4/kg (USD 7.53/kg) as of week 44, around 50 percent higher than the same week in 2015. As a result of the much improved



prices, Norwegian export revenue in the first 10 months of 2016 has already surpassed the total for the whole of 2015, despite the 5.8 percent decrease in export volume as reported by the Norwegian Seafood Council (NSC). According to the most recent NSC report, covering January to October inclusive, Norway exported around 800,000 tonnes of salmon worth NOK 49.2 billion (USD 5.8 billion). In October alone, the corresponding figures were 90,000 tonnes and NOK 5.7 billion (USD 676 million), representing a volume decrease of 12 percent and a value increase of 23 percent compared with the same month last year. Aside from high prices and good demand in core markets such as Poland and France, this revenue growth has also been driven by strengthening demand in Asian markets, particularly Viet Nam, and also in the US. The UK has also seen revenue gains this year on the back of higher prices and good demand from EU and Asian markets, although it has lost some of its share of the large US market.

With biomasses at Norwegian farms now flat year-on-year, the same seasonal increase in prices can be expected as the end of the year approaches, although the supply situation is now relatively less tight than earlier in the year. Fish Pool forward prices for the end of 2016 are now stable at around NOK 74/kg (USD 8.78/kg) and above NOK 60 /kg (USD 7.12/kg) for every quarter until 2018.

#### **TROUT**

Norwegian farmed trout prices have been following salmon prices upwards this year, as Norwegian efforts to develop alternative markets following introduction of the Russian trade embargo have met with considerable success. According to the NSC. Norwegian trout is in such demand in markets across Asia and Eastern Europe that export revenue has leaped 80 percent in 2016, and per kg prices for

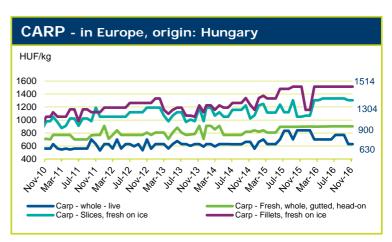


fresh trout actually surpassed those for salmon in October.

Considering that biomasses in trout pens in Norway were some 26 percent down in October compared with the same month in 2015, the market will have to contend with exceptionally high price levels for some months to come.

#### FRESHWATER FISH

The Christmas period is the main sales period for carp in Central European countries. Demand for carp has increased in Hungary and has been met with plentiful supply. Sale campaigns have started for carp products and prices are likely to increase sharply.

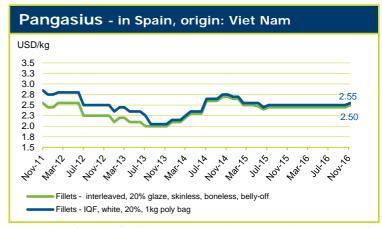


Tilapia production in China is expected to slow down now that the cold weather is approaching. Combined with strong demand, this situation has seen prices rise strongly after

a drop in October. Further price hikes are likely during December.

Similarly, after months of stagnant sales and bottom-low prices, pangasius prices are finally moving up and are likely to continue on the same path for the coming two months at least.

Extremely low catches are reported for Nile perch, and prices which had already moved up by almost 40 percent during

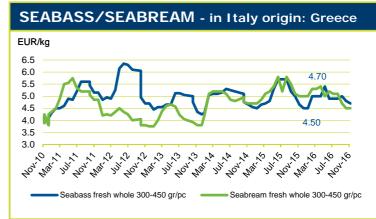


September and October are continuing their upward trend. The current situation is extremely difficult, and this product will soon be entering a market bracket normally reserved for high-value species. However, it is unlikely that consumers will continue buying Nile perch fillets at this price level, and this should reduce fishing pressure on the reportedly overexploited resource.

#### **SEABASS - SEABREAM - MEAGRE**

As we enter the last few weeks of the year, the European farmed bass and bream market is relatively inactive and prices are bottoming out at the usual low point observed in late November to early December. Prices overall are stable for seabass and seabream this month, with the only exception of large-sized seabass (600-800 gr), for which prices dropped by 7

percent in year-on-year terms. However, prices in major markets for both species have generally been lower this year than in 2015, as increased supply from Mediterranean producers has exerted downward pressure despite demand. Greece, Spain and, particular, Turkey have all ramped up volumes in 2016, posting increases in volume terms of 12 percent, 8 percent and 24 percent respectively



over the first 8 months of 2016. The core European markets of Italy, France, Portugal and Spain have all increased imports, while UK buyers have matched 2015 levels despite the weakening of the British pound.



Alternative markets, most notably in the Middle East, have also shown impressive growth in 2016, supplied almost entirely by Turkey. Lebanon, UAE and Israel have all become important markets in their own right, with strong demand for bream in particular. Turkish exporters continue to be shielded from the major effects of price declines by the weak Turkish lira, but the entire European sector should maintain a degree of caution as high juvenile production points to plentiful future supply that will need to find markets in a couple of years' time.



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
GROUNDFISH						N	ovember 20′
Cod/Cabillaud, Morue/	Fresh gutted			1.53	1.65	Poland FOB	Baltic Sea
Bacalao	IQF portion, single frozen	100-150 g/pc		7.40	7.92	Italy CIF	Iceland
Gadus morhua	Fresh - fillet	50-100 g/pc		4.00	4.28	CPT	Denmark
		100-200		7.10	7.60 +		
		200-400		5.70	6.10 -		
	Fresh - Whole	1-2 kg/pc		6.05	6.47 +	1	
		2-4		6.54	7.00 +		
	Fillet - wet salted - 1st quality	700-1000 g/pc		8.70	9.31 +	Italy DDP	Iceland
	produced from fresh raw material						
	Portion single frozen, 10% glaze	100-150 g/pc		7.60	8.13	CIF	
	Stockfish	700 g/pc		23.00	24.62 =	DDP	Norway
Gadus macrocephalus	Fillet - wet salted - 1st quality	400-700 g/pc		8.00	8.56 +	Italy CIP	Denmark
	produced from frozen raw material						
Hake/Merlu/Merluza	Minced block			1.58	1.69 =	Namibia FOB	Namibia
Merluccius capensis						for Spanish market	
	IQF portion, trapeze	90-110 g/pc		5.90	6.31	Italy CIF	
	IQF	100-200 g/pc		6.20	6.64	Europe DDP	South Africa
Merluccius merluccius	Fresh - whole	100-200 g/pc		3.80	4.07 +	Italy CPT	Croazia
	Fresh - gutted	200-300		4.57	4.89 +		
	-	300-400		5.90	6.31 +		
Merluccius productus	Fillet, PBO		1	2.74	2.95 =	Spain EXW	USA
	Minced block			1.84	1.98 =		
Alaska pollack/Lieu	Fillet, PBO	1		2.83	3.05	Netherlands EXW	
de l'Alaska/Colín	Minced block	1		1.90	2.05		
de Alaska	Fillet, IQF	2-6 oz		2.48	2.65	Europe CFR	China
Theragra chalcogramma	Fillet, baby food quality					DDP	USA
	H&G					Russian Fed.	Russian Fed.
		>25		1.02	1.09 -	wholesale Vladivostok	
		>30		1.06	1.13		
		>25		1.22	1.31 +	wholesale Moscow	
Surimi (Alaska pollack)	Stick - Paprika	250 g/pc		2.55	2.73 =	France CFR	Spain
Hoki	H&G	100-300 g/pc		1.63	1.74	Spain FOB	
Macruronus magellanicus		300-500		1.63	1.74		
		500-900		1.63	1.74		
Saithe/Lieu noir/	Fillet - interleaved	200-400 g/pc	no	quotation		Europe CIF	Faroe Islands
Carbonero (Pollock, Coley)							
Pollachius virens	Fillet - skinless, PBI, interleaved	16-32 oz/pc		4.45	4.76 =	Spain DDP	Iceland
Haddock/Eglefin/Eglofino	H&G	< 0.8 kg/pc	NOK <b>20.00</b>	2.20	2.36	Sweden FCA	Norway
		• •	1101 20.00				INDIVVAY
Melanogrammus	Fresh	1-1.5 kg/pc		5.20	5.57	Spain CIF	
aeglefinus		> 1.5		5.50	5.89		
	 	> 2		5.65	6.05		
Ling/Lingue franche/	Fillet - wet salted	1-1.5 kg/pc		5.15	5.51 +	Italy DDP	Faeroe Islands
Maruca	Produced from fresh raw material						
Molva molva	1st quality					I	



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
GROUNDFISH (cor	nt.)					N	ovember 2016
Monkfish/Baudroie/	Fresh - Tail	< 0.3 kg/pc	l e	8.66	9.27 +	Italy CPT	UK
Rape	Tiesii- Iaii	0.3-0.5			10.68 +	nary OF 1	OK
Lophius spp.		0.5-1			11.32 +		
,		1-2		11.13	11.91 +		
		> 2		12.59	13.47 +		
	Fresh - whole	0.5-1 kg/pc		4.80	5.14 -	FCA	France
	Tatta altituta a	1-2		5.70	6.10	0	NI 1-1-
	Tails, skinless Frozen at land	100-250 g/pc 250-500		5.75 6.75	6.15 7.22	Spain DDP	Namibia
	100% net weight	500-1000		8.00	8.56		
	100 % Het Weight	> 1000		8.75	9.36		
John Dory/	Frozen skin-on	60-100 g/pc		8.73	9.40	Germany CFR	China
Sainte Pierre	PBO, chemical free, 100% net	100-150		0.93	1.00		
Pez de San Pedro	weight, IQF,Bulk, frozen weight	150-200		9.75	10.50		
Zeus faber	+count	200-300		10.22	11.00		
	Fresh - gutted	600-800 g/pc			12.63 =	Italy CPT	Senegal
		800-1000 1000-2000			12.63 = 12.63 =		
Sand steenbras/	Fresh	500/700 g/pc		8.35	8.94 -	FCA	Morocco
Marbré/ Herrera		700/1000		8.30	8.88 -	1 0/1	Wichocco
Lithognathus mormyrus		Mixed		9.00	9.63		
		400-600		9.80	10.49		France
		700-1000			10.27		- ranco
		200-300 g/pc		7.60	8.13		Spain
		300-500		9.50	10.17		
	Mediterranean	200-300		9.20	9.85		
		300-500		10.00	10.70	CPT	
FLATFISH						No	vember 2016
Turbot/Rodaballo	Fresh - whole	0.5-1 kg/pc		10.00	10.70	Spain CIF	Spain
Psetta maxima	cultured	1-2		17.55	18.78		
		2-3		21.10	22.58		
		3-4			27.77		
	Fresh - whole	< 0.5 kg/pc			9.74 -		Netherlands
	wild	0.4-0.6 0.5-0.8			4.23 17.10		
		0.5-0.6			11.40 +		
		0.8-1			14.39		
		1-2			15.20 +		
		2-3		17.40	18.62 +		
		3-4		21.85	23.38 -		
		4-6			27.93 +		
	Fresh - whole	0.4-0-6 kg/pc			6.96 +	Italy CPT	Spain/Portugal
		0.8-1			10.49 +		
		1-1.5 1.5-2			10.25 + 11.02 +		
		2-2.5			11.67 +		
		3-4			15.28 +		
		0.5-1			7.97		
		0.7-1		7.03	7.52		
		1-2		10.05	10.76		
		2-3			14.93		
		> 4			23.06		
	Fresh - whole	1-2 kg/pc			10.81 -		Netherlands
	wild	2-3		13.95	14.93 -		



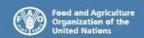
Fish Species	Product Form	Grading	Price	per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
EL ATEISH (cont.)						No	vember 2016
FLATFISH (cont.)	<u> </u>						overnber 2016
Sole/Sole/	Fresh - whole	< 170 g/pc			10.80 +	Spain CIF	
Lenguado	wild	170-220		12.20			
Solea vulgaris		200-300			17.50 +		
		200-250		17.45			
		300-400		14.95			
		400-500			21.62 -		
		500-600			23.65 -		
	Fresh - whole	200-300 g/pc		18.30	19.59		France
	wild	300-400		21.30	22.80		
		No. 3			13.59 -	Italy CPT	
		No. 4			11.94 -		
		No. 5		8.21			
	Fresh - whole	No. 2			16.50 -		Netherlands
		No. 3			14.42 -		
		No. 4		11.70	12.52 +		
	Fresh - gutted	No. 2		16.01	17.13 -		
		No. 3		12.91	13.82 -		
		No. 4		10.36	11.09 +		
		No. 5		10.27	10.99 -		
	Fresh - whole	No. 2		14.91	15.96	CIF	
		No. 3		14.15	15.14		
		No. 4		9.92	10.62		
European plaice/	Fresh - whole	300-400 g/pc		3.70	3.96	Spain CIF	1
Plie d'Europe/		400-600		3.80	4.07		
Solla europea		> 600		4.40	4.71		
Pleuronectes platessa	IQF, white skin-on, 25% glaze	No. 2		3.95	4.23	Netherlands FOB	7
	IQF skin-off, 25% glaze			4.25	4.55	for Italian market	
European Flounder/	Fresh - fillets skin-on	Large		3.75	4.01	Italy CPT	Netherlands
Flet d'Europe/	skinless	Large		5.75	6.15	-	
Platija europea	whole			2.33	2.49 +		
Platichthys flesus				2.01	2.15	FCA	
Greenland Halibut/	Fillet - skinoff, boneless,		No qu	otations		Denmark FOB	Greenland
Reinhardtius	blockfrozen		·				
hippoglossoides							
TUNAS/BILLFISHE	ES .					No	vember 2016
Tuna/Thon/Atún	Skipjack - whole	main size		1.30	1.40 =	Bangkok CFR	Western/Central
Thunnus spp.						_	Pacific Ocean
.,	Skipjack - whole						
	I SKIDIACK - WHOLE			1.30	1.40 -	Ecuador	Eastern Tropical
		_		1.30	1.40 - 2.20 =	Ecuador ex-vessel	
	Yellowfin - whole	main size		2.04	2.20 =	ex-vessel	Pacific Ocean
	Yellowfin - whole Skipjack - whole	main size		2.04 <b>1.07</b>	<b>2.20</b> = 1.15 =	ex-vessel Seychelles	
	Yellowfin - whole Skipjack - whole Yellowfin - whole	main size		2.04 1.07 1.85	<b>2.20</b> = 1.15 = 1.98 -	ex-vessel Seychelles FOB	Pacific Ocean Indian Ocean
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole			2.04 1.07 1.85 0.98	2.20 = 1.15 = 1.98 - 1.05 -	ex-vessel Seychelles FOB Abidjan	Pacific Ocean
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole	> 10 kg		2.04 1.07 1.85 0.98 1.90	2.20 = 1.15 = 1.98 - 1.05 - 2.03 -	ex-vessel Seychelles FOB Abidjan ex-vessel	Pacific Ocean Indian Ocean Atlantic Ocean
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole	> 10 kg 1.8-3.4 kg/pc		2.04 1.07 1.85 0.98 1.90	2.20 =  1.15 =  1.98 -  1.05 -  2.03 -  1.28 -	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish	Pacific Ocean Indian Ocean
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole	> 10 kg 1.8-3.4 kg/pc > 10 kg		2.04 1.07 1.85 0.98 1.90 1.20 2.00	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 -	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR	Pacific Ocean Indian Ocean Atlantic Ocean Various origins
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned	> 10 kg 1.8-3.4 kg/pc		2.04 1.07 1.85 0.98 1.90	2.20 =  1.15 =  1.98 -  1.05 -  2.03 -  1.28 -	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish	Pacific Ocean Indian Ocean Atlantic Ocean Various origins
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned		2.04 1.07 1.85 0.98 1.90 1.20 2.00 5.48	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 =	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned	> 10 kg 1.8-3.4 kg/pc > 10 kg		2.04 1.07 1.85 0.98 1.90 1.20 2.00	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 -	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR	Indian Ocean  Atlantic Ocean  Various origins  Solomon Islands  Kenya/Mauri-
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned		2.04 1.07 1.85 0.98 1.90 1.20 2.00 5.48	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 =	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is.
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned		2.04 1.07 1.85 0.98 1.90 1.20 2.00 5.48 6.64	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 = 7.15 =	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack - pre-cooked loins	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc		2.04 1.07 1.85 0.98 1.90 1.20 2.00 5.48 6.64 1.30	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 = 7.15 = 1.40 = 5.00 -	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is.
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned  double cleaned > 1.8 kg/pc  double cleaned		2.04 1.07 1.85 0.98 1.90 1.20 2.00 5.48 6.64 1.30 4.64 5.57	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 = 7.15 = 1.40 = 5.00 - 6.00 =	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc		2.04 1.07 1.85 0.98 1.90 1.20 2.00 5.48 6.64 1.30 4.64 5.57 6.04	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 =  7.15 =  1.40 = 5.00 - 6.00 = 6.50 =	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc double cleaned single cleaned		2.04 1.07 1.85 0.98 1.90 2.00 5.48 6.64 1.30 4.64 5.57 6.04	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 =  7.15 =  1.40 = 5.00 - 6.00 = 6.50 = 1.30	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP  Tunisia CFR Europe CFR	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc  double cleaned single cleaned		2.04 1.07 1.85 0.98 1.90 2.00 5.48 6.64 1.30 4.64 5.57 6.04 1.21	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 =  7.15 =  1.40 = 5.00 - 6.00 = 6.50 = 1.30 1.00	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc double cleaned single cleaned		2.04 1.07 1.85 0.98 1.90 2.00 5.48 6.64 1.30 4.64 5.57 6.04	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 =  7.15 =  1.40 = 5.00 - 6.00 = 6.50 = 1.30	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP  Tunisia CFR Europe CFR	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc  double cleaned single cleaned		2.04 1.07 1.85 0.98 1.90 2.00 5.48 6.64 1.30 4.64 5.57 6.04 1.21	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 =  7.15 =  1.40 = 5.00 - 6.00 = 6.50 = 1.30 1.00	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP  Tunisia CFR Europe CFR	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
	Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins Skipjack - whole Skipjack - whole	> 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned  double cleaned  > 1.8 kg/pc  double cleaned  single cleaned  1.9-3.4 kg/pc 3.5-5		2.04 1.07 1.85 0.98 1.90 1.20 2.00 5.48 6.64 1.30 4.64 5.57 6.04 1.21 0.93 1.02	2.20 = 1.15 = 1.98 - 1.05 - 2.03 - 1.28 - 2.14 - 5.90 = 7.15 = 1.40 = 5.00 - 6.00 = 6.50 = 1.30 1.00 1.10	ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP  Tunisia CFR Europe CFR	Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
	\(\(\tau_{\text{\color}}\)						
TUNAS/BILLFISHES	s (cont.)					No	vember 2016
Swordfish/Espadon/	Frozen at sea, DWT	30-50 kg/pc		6.20	6.64	Spain FOT	Spain
Pez espada	100% net weight	50-70 < 12 kg/pc		6.10	6.53 10.04	Halv FCA	
Xiphias gladius	Fresh - gutted Whole Mediterranean	13-18		9.38 8.50	9.10 -	Italy FCA	
	Whole Weakerfairean	19-25		8.50	9.10 +		
		26-35		8.50	9.10 +		
	Whole Atlantic	19-25		8.84		FCA	
		26-35		8.84			
		36-50 > 50		8.84 8.84			
CMALL DELACIOS		> 50		0.04	9.40 +	No	
SMALL PELAGICS						NO	vember 2016
Mackerel/Maquereau/	Fresh - whole	4-6 pc/kg		2.80	3.00	Italy CPT	France
Caballa	Fresh - Fillets			4.68	5.01 -		
Scomber scombrus	butterfly cut			5.40	5.78 *		
	Whole	200-400 g/pc	No	o quotation	ns	Netherlands/Poland	UK
	1100	300-500				FOB	0
	H&G Whole	> 200 g/pc 3-4 pc/kg		1.05	1.12	for Eastern Europe Spain FOB	Greenl./Faroe. I Spain
Horse Mackerel/	Whole	> 24 cm/pc		1.23	1.32	Morocco FOB for	Morocco
Chincard/ Jurel		1 - 1 - 1 - 1 - 1				European market	
Trachurus spp							
Herring/Hareng/Arenque	Fresh - fillet			2.62	2.80	Italy CPT	Denmark
Clupeidae	Fresh - whole	250-300 g/pc		0.86	0.92 -	Russian Fed.	Russian Fed.
		> 350		1.52	1.63	wholesale Moscow	
		> 25		0.75	0.80	Russian Fed.	
		> 300		0.81	0.87 -	wholesale Vladivostok	
		> 250		0.91	0.97	Poland FOB	Dollie
Sprat/Sprat/Espadín		70-100 g/pc		0.34	0.37	Poland FOB	Baltic
Sprattus sprattus				0.20	U.LL		
Sardine/Sardine/ Sardina	Fresh - whole	7		0.96	1.03 +	Italy CPT	Croatia
Sardina pilchardus				1.00	1.07		Italy
, , , , , , , , , , , , , , , , , , ,	Fresh - fillet			4.18	4.47 -		France
				4.00	4.28 -		UK
CEPHALOPODS						No	vember 2016
Squid/Encornet/Calamar	Whole	S (< 18 cm)		7.10	7.60 =	Italy CIF	South Africa
Loligo spp.		M (18-25)		7.40		,	
		L (25-30)		7.60	8.13 +		
		XL (>30)		7.60			
Loligo gayi	Whole	18-22 cm		3.00		Spain FCA	Falkland/
		15-18 12-16		4.95 6.95			Malvinas Isl.
Loligo vulgaris	Fresh - whole	100-300 g/pc			10.92 -	Italy FCA	Morocco
	,	300-400			12.31	,	
		400-600			11.24 -		
		600-1000	ļ		14.45		
	Whole	2 small		5.20		Mauritania FOB	Mauritania
		3 small 4 small		4.50 4.00		for European market	
		small		5.70			
		medium		6.00			
		large	<u> </u>	6.10			
Loligo duvacelli	Whole cleaned,	< 5		3.90		Germany CFR	India
		< 10		3.81			
		11-20		3.02			
		21-40		2.60	2.80		<u> </u>



Fish Species	Product Form	Grading	Pric	e per kg		Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CEPHALOPODS (c	ont.)					No	vember 2016
Squid/Encornet/Calamar		< 3		4.32	4.65		China
Loligo chinensis		3-6		3.53	3.80		
		6-10		3.07	3.30		
		10-15		2.69	2.90		
		15-20		2.32	2.50		
Dosidicus gigas	Raw fillet	2-4 kg/pc		0.92	0.99	Europe CFR	Chile
				1.58	1.70		Peru
	Raw tentacle	1-2, 2-3 kg/pc		0.92	0.99		Chile
		< 1, 1-2		1.49	1.60		Peru
		> 2		1.53	1.65		
	Raw wings			0.56	0.60		Chile
	whole without cartilage			1.16	1.25		Peru
	Necks			0.60	0.65		Chile
	open with cartilage			1.49	1.60		Peru
	Darum membraneless			5.57	6.00		
	Boiled wings - skin-on			2.14	2.30		1
	Squid rings - thawed			4.28	4.58 -	Italy CPT	
	Squid stripes - thawed			1.99	2.13 -		
	Tentacles			2.36	2.53 -		
Octopus/Poulpe/Pulpo	Whole - FAS	T1		8.95	9.58	Morocco FOB,	Morocco
Octopus vulgaris		T2		7.95	8.51	for Spanish market	
		Т3		7.65	8.19		
		T4		7.25	7.76		
		T5		6.95	7.44		
	Sushi slice	7 g/pc		13.01 1		Europe CFR	Indonesia
	100% net weight	9 g		13.01 1	14.00		
	boiled cut			8.22	8.85		
	100% net weight						
	Flower type	1-2 kg/pc		4.37	4.70		
	90% net weight	>2		4.88	5.25		
	Frozen in land, pots and	T3			10.40 +	Mauritania FOB	Mauritania
	glaciers, 1° and 2°	T4		8.73	9.40 +		
		T5			8.90 +		
		T6			8.20 +		
		T7			7.75 +		
		T8			7.55 +		
	FAS	T3			10.20 +		
		T4		8.55	9.20 +		
		T5		8.08	8.70 +		
		T6			8.00 +		
		T7		7.01	7.55 +		
Fladana masahata	Fresh	T8		6.83	7.35 +	Italy CPT	Croazia
Eledone moschata	Fresh			3.84	4.24	-	
				3.20 3.50	3.53 3.86	FCA	Francia
		ovtro	-	3.50 1.48	1.63 +	CPT	Spagna
		extra		6.88	7.59 -	CPT	Croazia
		small					
		medium	-	4.12	4.54 -		Tunisis
		80-120 g/pc		5.15	5.68 -		Tunisia
		50-80		5.35	5.90 +		1
	140 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	< 50		5.50	6.07 +		1
Cuttlefish/Seiche/	Whole, cleaned, IQF	< 10 pc/kg		3.90	4.20	Germany CFR	India
Sepia	20% glaze	11-20		3.90	4.20		
Sepia spp.	Fresh - whole	300-500 g/pc		4.20	4.50	Italy FCA	France/UK
	105 4004	500-1000		4.88	5.22 +	CPT	1
	IQF, 10% glaze	100-200 g/pc		5.00	5.35	FOB	Morocco
		200-300	1	5.20	5.57		
		300-400			5.57		1
		400-600		5.20	5.57		1
		600-800	I	5.20	5.57		



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
CRUSTACEANS				No	vember 2016
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb	10.54 <b>11.35</b>	Europe CFR	Indonesia
Crevette pattes	100% net weight	41-50	9.71 <b>10.45</b>		
blanches/Camarón	treated with non-phosphate	51-60	9.24 <b>9.95</b>		
patiblanco		61-70	8.78 <b>9.45</b>		
Penaeus vannamei		71-90	8.50 <b>9.15</b>		
	Head on abolt on	91-120	8.27 <b>8.90</b> 9.75 <b>10.50</b> =	4	Cantral
	Head-on, shell-on	20-30 pc/kg 30-40	9.75 <b>10.50</b> = 8.17 <b>8.80</b> +		Central America
		40-50	7.23 <b>7.78</b> +		America
		50-60	6.87 <b>7.40</b> +		
		60-70	6.32 <b>6.80</b> +		
		70-80	5.79 <b>6.23</b> +		
		80-100	5.32 <b>5.73</b> +		
		100-120	4.64 <b>5.00</b> +		
		120-140	3.90 <b>4.20</b>	_	
	Tails	21-25 pc/lb	11.63 <b>12.52</b> +		
		26-30	10.51 <b>11.31</b> +		
		31-35	9.42 <b>10.14</b> +		
		36-40	8.91 <b>9.59</b> +		
		41-50	8.60 <b>9.26</b> + 7.84 <b>8.44</b> +		
		51-60 61-70	7.84 <b>8.44</b> + 6.35 <b>6.83</b>		
		71-90	5.84 <b>6.28</b>		
		91-110	4.71 <b>5.07</b>		
	Head-on, Shell-on	30-40 pc/kg	7.52 8.10	South/Central	
		40-50	6.46 <b>6.95</b>	America FOB	
		50-60	6.13 <b>6.60</b>	for European main	
		60-70	5.53 <b>5.95</b>	ports	
		70-80	5.20 <b>5.60</b>		
		80-100	4.83 <b>5.20</b>		
		> 100	4.55 <b>4.90</b>		
Green tiger prawn/	Headless, shell-on, block	41-50 pc/kg	7.06 <b>7.60</b>	Europe CFR	Belgium
Crevette tigrée verte/	100% net weight, net count	51-60	6.41 <b>6.90</b>		
Langostino tigre verde Penaeus semisulcatus		61-50 71-90	6.04 <b>6.50</b> 5.67 <b>6.10</b>		
renaeus semisuicaius		91-120	5.29 <b>5.70</b>		
		100-200	4.83 <b>5.20</b>		
		200-300	4.55 <b>4.90</b>		
		300-500	4.18 <b>4.50</b>		
Metapenaeus shrimps/	Untreated, net weight, net count	100-200 pc/kg	6.22 <b>6.70</b>	7	India
Crevettes Metapenaeus		200-300	5.34 <b>5.75</b>		
Camarones		300-500	4.60 <b>4.95</b>		
Metapenaeus					
Metapenaeus spp	Hood on obell ar	10.20 == //	0.00 0.70	Spain FVM	Argontics
Argentine red shrimp/ Salicoque rouge/	Head-on, shell-on	10-20 pc/kg 20-30	<b>8.20</b> 8.78 + <b>7.70</b> 8.24 +		Argentina
d'Argentine/Camarón		30-40	7.70 8.24 + 7.40 7.92 +		
langostín argentino		40-60	7.40 7.52 4 7.20 7.71 +		
Pleoticus muelleri					
Black tiger/Crevette	Headless	8-12 pc/lb	12.59 <b>13.55</b>	Europe/	Bangladesh
tigrée/Camarón tigre	20% glaze, IQF	13-15	11.57 <b>12.45</b>	Russian Fed.	
Penaeus monodon		16-20	8.59 <b>9.25</b>		
		21-25	6.41 <b>6.90</b>		
		26-30	5.85 <b>6.30</b>	<u> </u>	
	Headless, shell-on, block	13-15 pc/kg	11.33 <b>12.20</b>	Europe CFR	Belgium
	frozen	16-20	11.33 <b>8.40</b>		
		21-30	7.80 <b>7.10</b>		
		26-30 31-40	6.60 <b>7.50</b> 6.97 <b>7.10</b>		
	HOSO, net weight, net count	10-20 pc/kg	14.86 <b>16.00</b>	Europe CFR	India
	block frozen	20-30	10.22 <b>11.00</b>		maia



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS (c	ont.)					No	ovember 2016
Deep-water rose shrimp/ Crevette rose du large/ Gamba de altura/	Fresh - Peeled tail	Mixed		10.00	11.37	Italy CPT	Italy
Parapenaeus longirostris							
Common shrimp/	Fresh, shell-on			44.70	47.84 +	Spain CIF	Netherlands
Crevette grise/Quisquilla							
Crangon crangon	Head-on, shell-on			11.70	12.52		
Norway lobster/	Fresh - Whole	3-5 pc/kg		na	00.07	DDP	
Langoustine/Cigala Nephrops norvegicus	4X1.5 kg	4-7 6-9			26.97 27.57 +		
reprirops noivegicus		8-12			20.59		
		11-15			23.11 +		
		16-20		18.72	20.04 =		
		20-30			16.63 +		
		31-40			12.65 =		
	T-11-	41-50		8.52			
	Tails Whole	40-60 00 pc/kg			14.29 14.75	Spain CIF	Scotland
	Whole	00 pc/kg			13.25	Opani On	Ocolland
		1			11.75		
		2		9.68	10.36		
		3		8.48	9.08		
		4		7.28	7.79		
		5	1	5.15			N. (1. 1. 1.
	Fresh - whole	5-9 pc/kg 11-15			22.48 20.23		Netherlands
		16-20			16.54		
		20-30			13.91		
		31-40		10.70	11.45		
		41-50		8.55	9.15		
	Fresh - whole, head	8-10 pc/kg			17.87	Italy CPT	Denmark/
		11-15			16.05 -		UK
		16-20 21-30			16.80 + 10.69	FCA	
		41-50		5.29		FOA	
European lobster/	Live - bulk	400-600 g/pc			21.40 +	France delivered	Ireland
Homard européen/		600-800		20.00	21.40 +	to French vivier	
Bogavante	Fresh - whole	Large		20.55	21.99 +	Italy CPT	UK
Homarus gammarus		small			22.37 +		
American lobster/	Live hard shell				17.77 +		Canada
Homard américain/ Bogavante americano	Live hard shell Live soft shell				13.02 <i>-</i> 13.25 <i>-</i>		USA
Homarus americanus	Popsicle	< 450 g/pc	CAN <b>25.00</b>		17.86	Canada FOB	Canada
rionards americands	1 opoloic	(canner size) > 450	CAN <b>26.00</b>		17.86	for European mkt	Cariada
		(market size)					
	Whole <b>cooked</b> netted lobster	canners	CAN <b>24.00</b>	17.81	16.48	1	
		market	CAN <b>25.00</b>		17.17		
Edible crab/Tourteau/	Live	T2		2.27	2.43 -	France Auction	France
Buey de mar		13-16 cm					
Cancer pagurus Spinous spider crab/	Fresh - female	+	+	5.30	5.67	Italy CPT	UK
Araignée européenne/	male			4.50		ladiy Of 1	
Centolla europea/	female	1		4.60		1	France
Maja squinado	male			4.30			
	Fresh-female	small		2.80	3.00		
	male	small		2.43	2.60		



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
BIVALVES						No	vember 2016
Oyster/Huître/Ostra	Live	No. 3		4.40	4.71	France prod. Price/	Ireland/France
Crassostrea gigas		00.400 =/= -		40.00	40.07	average export price	Nath adam da
		60-100 g/pc		16.88	18.07 =	Spain CIF	Netherlands Italy
Ostrea edulis		95-110 g/pc		16.25	17.39 -		Netherlands
		>130		14.62	15.65 +		
Mussel/Moule/Mejillón	Live - Bottom mussel			2.10	2.25	France wholesale	France
Mytilus edulis	Live - Rope	60 90 po/kg		1.80 2.00	1.93 2.14		Netherlands Spain
Mytilus galloprovincialis	Fresh	60-80 pc/kg 20-25 pc/kg	no c	quotation	2.14	Spanish market	Spain
		25-30	""	quotation		EXW	
		30-40					
		40-70					
				1.25	1.34 -	Italy CFA	
		ļ		1.20	1.28 -		Italy
	Fresh - whole			1.15 1.25	1.23 - 1.34	Italy FCA CPT	
				1.25	1.34 +	FCA	Spain
				1.87	2.00	CPT	Ораш
		shell on		2.15	2.30 +	FCA	
				2.15	2.30 =	CPT	
Mytilus chilensis	IQF - shell-off, 7% glaze	200-300 pc/kg		3.45	3.69	CIF	Chile
	Cooked mussel meat IQF	100-200 pc/kg		3.11	3.35	France CIF	
		200-300 300-500		2.83 2.51	3.05 2.70		
	Cooked mussel whole shell, IQF	80-100 pc/kg		2.04	2.20		
Razor shell/Couteau/	Fresh	S		7.80	8.35 =	Spain CIF	Ireland
Navajas - Solenidae		М		8.70	9.31 =		
		L		10.25	10.97 +		
	Live	10-12 cm/pc		3.80	4.07 =		Netherlands
SALMON						No	vember 2016
Atlantic salmon/	Fresh - gutted, head-on	2-3 kg/pc		5.50	5.89	France CIF	Scotland
Saumon de l'Atlantique/	Superior quality	3-4		7.40	7.92		
Salmón del Atlántico		4-5		7.30	7.81		
Salmo salar		5-6 > 6		7.30 7.40	7.81 7.92		
	Fresh - gutted, head-on	2-3 kg/pc		4.80	5.14	1	Norway
	Superior quality	3-4		6.30	6.74		
		4-5		6.54	7.00		
		5-6		6.54	7.00		
		> 6		6.50	6.96		4
		1-2 kg/pc	NOK 37.54	4.13	4.43	Norway FOB	
		2-3 3-4	NOK <b>44.56</b> NOK <b>49.72</b>	4.90 5.47	5.26 5.87		
		4-5	NOK 49.72 NOK 50.77	5.47	5.87 5.99		
		5-6	NOK 51.36	5.65	6.06		
		6-7	NOK <b>51.54</b>	5.67	6.09		
		7-8	NOK <b>52.04</b>	5.73	6.14		
		8-9	NOK <b>52.50</b>	5.78	6.20		
		> 9	NOK <b>51.21</b>	5.64	6.05		



Fish Species	Product Form	Grading		Pric	e per k	g	Reference	Origin
Trade Name			As st	ated	EUR	USD	& Area	
SALMON (cont.)							No	vember 2016
Atlantic salmon/	Fresh	3-4 kg/pc			6.90	7.38	Spain CFR	Norway
Saumon de l'Atlantique/	gutted, head-on	4-5 kg/pc			7.85	8.40 +	Tunisia CFR	
Salmón del Atlántico		5-6			7.85	8.40 +		
Salmo salar	Fresh - salmon cubes 8x8x8				9.73	10.41	Europe CFR	
	IQF - salmon slices					10.41		_
	Fresh - Whole - Superior	2-3 kg/pc			3.52	3.77	Italy FCA	
		3-4			4.44	4.75		
		4-5			4.62	4.94		
		5-6			4.69	5.02		
		6-7			4.77	5.11		
		7-8			5.05	5.40		
		8-9			na			
		9-10			na		0.5	
		3-4			5.32	5.69	CIF	
		4-5			5.45	5.83		
	IOF months in	5-6			5.35	5.73		Danasada
	IQF portion	100-150 g/pc			10.30		Dommark DDD	Denmark
	Head-on, gutted, grade 1 Fillet, interleaved	6-7 kg/pc			5.08 4.87	5.44 5.21	<b>Denmark</b> DDP	Chile
	Fillet, interleaved	1-2 lb/pc 2-4			4.87 4.17	5.21 4.46		
	Fillet, VAC	1-2 lb/pc	1		6.10	6.53		
	Fillet, VAC	3-4			6.15	6.58		
	Fillet, IQF	2-3 lb/pc	1		6.15	6.58		
	Fillet, IQF	4-5			6.88	7.36		
	Bits and pieces	4-3			7.06	7.60 +	Europe CIF	_
	scapped meat		<u> </u>		5.11	5.50 +	Lurope on	
TROUT	ocapped meat				0.11	0.00	No	vember 2016
IKOUI							INU	veilibei 2010
Trout/Truite/Trucha	Whole, gutted, fresh on ice	0.25-0.4 kg/pc	HUF	1377	4.44	4.74	Hungary ex-farm	Hungary
Salmo trutta	Fillet - farmed	200-400 g/pc			8.20	8.78	Italy ex-farm	Italy
	Live - farmed	500-700 g/pc			3.30	3.53		
Rainbow trout/	Live - farmed	250-400 g/pc			3.20	3.42		
Truite arc-en-ciel/	Gutted	250-400 g/pc			4.20	4.50		
Trucha arco iris								
Oncorhynchus mykiss								
FRESHWATER FISH	1						No	vember 2016
Carp/Carpe/Carpa	Live	1.2-5 kg/pc	HUF	630	2.03	2.17	Hungary	Hungary
Cyprinus spp.	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF	1121	3.62	3.86	ex farm	
	Fresh on ice - slices		HUF	1304	4.21	4.49		
	Fresh on ice - fillets		HUF	1514	4.88	5.21		
Crucian Carp/Carassin	Live	0.45-0.9 kg/pc	HUF	392	1.26	1.35		
Carpín								
Carassius carassius								
Grass Carp/ Carpe	Live	0.8-3 kg/pc	HUF	701	2.26	2.41		
chinoise/Carpa China	Fresh, whole, gutted, head-off		HUF	1093	3.53	3.76		
Ctenopharyngodon idellus								
Bighead carp/Carpe à	Fresh gutted, head-off	0.7-5.0 kg/pc	HUF	680	2.19	2.34		
grosse tête/Carpa	Fresh on ice - slices	_	HUF	775	2.50	2.67		
capezona	Fresh on ice - fillets		HUF	911	2.94	3.14		
Aristichthys nobilis	Live	1-5.5 kg/pc	HUF	385	1.24	1.33		



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
FRESHWATER FIS	SH (cont.)						ovember 201
	Fillet - skinless	200 E00 g/pg	T	5.11	5.50	<b>EU</b> CFR	
Nile perch/Perche du Nil/Perca del Nilo	Interleaved, 100% net weight	300-500 g/pc 500-1000		4.78	5.50 5.15	EUCFR	Uganda
Lates niloticus	Fresh whole	200-400 g/pc		2.57	2.75	Italy FCA	_
Lates filloticus	yellow	200-400 g/pc		4.23	4.53 -	I II I	
	red	200-400 g/pc		4.12	4.41 -		Tanzania
	green	200-400 g/pc		4.12	4.41 -		Tanzama
	Fresh fillet	200-400 g/pc		5.18	5.54 +		
		400-700		5.11	5.47 +		
	Fillet - skinless, PBI, IWP	500-1000 g/pc	1	5.71	6.15 =	Spain CFR	
Nile Tilapia/Tilapia du	Fillet - skinless, IQF, PBO	5-7 oz/pc		3.85	4.10 +		China
Nil/Tilapia del Nilo	non-treated, 10% glaze	0.02,60		0.00			
Oreochromis niloticus							
North African catfish/	Fresh - fillets skinless	1	HUF 1472	4.75	5.07	Hungary	Hungary
Poisson chat nord-	Fresh - fillets skin-on		HUF 1675		5.77	ex farm	
africaine/ pez gato	Fresh, whole, gutted, head-off		HUF 1191	3.84	4.10		
Clarias gariepinus	],, g						
European catfish/	Live	0.8- 4 kg/pc	HUF 1682	5.43	5.79 =		
Silure glane/Siluro	Fresh on ice - slices		HUF 1121	3.62	3.86		
Silurus glanis	Fresh on ice - fillets		HUF 1606	5.18	5.53		
Pangasius spp.	Fillet refreshed			3.55	3.80	Italy CIF	Vietnam
9	Fillet, IQF, white - 20% glaze	120-170 g/pc		1.85	1.98	CPT	
	Fillet, IQF, white - 20% glaze	170-220		1.85	1.98		
	Fillet, IQF, white - 5% glaze			3.26	3.49		
	Fillet, IQF, white - 20% glaze	120-170-220		1.76	1.90 -	Spain CFR	
	Fillet, 100% net weight, IQF	g/pc		2.32	2.50		
	Fillet, 100% net weight, interlyd			2.28	2.45	1	
NON-TRADITIONA						N	ovember 201
Sturgeon/Esturgeon/	Frozen - Whole	1.5-2 kg/pc		5.00	5.35	France CIF	France
Sturgeon/Esturgeon/ Esturione	Gutted	5-7 kg/pc	1	6.50	6.96	France Oir	France
Acipenseridae	Fillets	200-300 g/pc		11.50			
Aciperiseridae	1 mets	800-1000			12.31		
A.baeri	Caviar (Aquitaine) metal boxes	800-1000		1.00	1.07		
Ribbonfish	Caviai (Additaine) metal boxes	300-1500 g/pc		2.50	2.68	Europe CFR	Senegal
Trichiurus lepturus		000 1000 g/pc		2.00	2.00	Europe of K	Ochlogal
SEABASS/SEABRI	EAM/MEAGRE					N	ovember 201
Seabass/Bar,	Fresh - whole	200-300 g/pc		3.70	3.96 =	Greece FOB	Greece
Loup/Lubina	farmed	300-450		4.50	4.82 -		
Dicentrarchus labrax		450-600		5.10			
		600-800		6.00			
		800-1000		7.20	7.71 =		
		> 1000		9.00			
		200-300 g/pc		3.90	4.17 =	Italy CIF	$\dashv$
						icaly OIF	
		300-450		4.70			
		450-600		5.30	5.67 -		
		600-800		6.20	6.64 -		
		800-1000		7.40	7.92 =		
		> 1000	1	9.20	9.85 =	ĺ	İ



Fish Species		Grading	Price per kg		Reference	Origin	
Trade Name	Product Form	Grading	As stated				Origin
			AS Stateu	EUR	USD	& Area	
SEABASS/SEABREA	M/MEAGRE (cont.)					No	vember 2016
,	Fresh - whole	200-300 g/pc		3.95	4.23 =	France CIF	Greece
Loup/Lubina f	farmed	300-450		4.75	5.08 -		
Dicentrarchus labrax		450-600		5.35	5.73 -		
		600-800		6.25	6.69 -		
		800-1000		7.45	7.97 =		
		> 1000		9.25	9.90 =		
		200-300 g/pc		3.94	4.22 =	Spain CIF	
		300-450		4.74	5.07 -		
		450-600		5.34	5.72 -		
		600-800		6.24	6.68 -		
		800-1000		7.44	7.96 =		
		> 1000		9.24	9.89 =		
		200-300 g/pc		3.97	4.25 =	Germany CIF	
		300-450		4.77	5.11 -		
		450-600		5.37	5.75 -		
		600-800		6.27	6.71 -		
		800-1000		7.47	7.99 =		
		> 1000		9.27	9.92 =	5	
		200-300 g/pc		3.95	4.23 =	Portugal CIF	
		300-450		4.75	5.08 -		
		450-600		5.35	5.73 -		
		600-800		6.25	6.69 -		
		800-1000 > 1000		7.45 9.25	7.97 = 9.90 =		
		200-300 g/pc		4.13	9.90 = 4.42 =	UK CIF	-
		300-450		4.13	5.28 -	UK CIF	
		450-600		5.53	5.20 -		
		600-800		6.43	6.88 -		
		800-1000		7.63	8.17 =		
		> 1000			10.09 =		
		200-300 g/pc			4.66	Italy CIF	
		300-450			5.44	inally On	
		450-600			5.83		
		600-800			7.42		
		800-1000			8.69		
		1000-1500			10.82		
		> 1500			12.74		
		> 2000			16.54		
		200-300 g/pc			4.71	Spain CIF	Canary Island
		300-400			5.03	•	(Spain)
		400-600			6.10		
		600-800			8.47		
		800-1000			10.93		
		1000-2000 g/pc			11.56		France
		2000-3000			12.63		
		3000-4000			15.30		
<u></u>	Fresh - whole - wild	1000-2000 g/pc		na		Italy FCA	Morocco
	Atlantic	> 2000		na		_	
	•	> 3000		na			



Fish Species Product Form Gradin		Grading	Pric	e per kg	Reference Origin		
	Floduct Folili	Grading				Origin	
Trade Name			As stated	EUR USD	& Area		
SEABASS/SEABRE	EAM/MEAGRE (cont.)				N	ovember 2016	
Seabass/Bar,	Fresh - whole - wild	400-600 g/pc		na	Italy CPT	Egypt	
Loup/Lubina	Mediterranean	600-800		<b>12.50</b> 13.38 =			
Dicentrarchus labrax		800-1000		<b>12.50</b> 13.38 =			
		1000-2000		<b>12.50</b> 13.38 =			
		> 2000		<b>12.89</b> 13.80 +			
		> 3000		<b>33.00</b> 35.32		Italy	
	Farmed - Orbetello	Large		<b>10.70</b> 11.45 =	FCA		
		Medium		<b>9.70</b> 10.38 =			
		Small		<b>7.60</b> 8.13			
Gilthead seabream/	Fresh - whole	200-300 g/pc		<b>4.20</b> 4.50 =	Greece FOB	Greece	
Dorade royale/Dorada	farmed	300-450		<b>4.30</b> 4.60 =			
Sparus aurata		450-600		<b>4.30</b> 4.60 =			
		600-800		<b>4.80</b> 5.14 =			
		800-1000		<b>7.00</b> 7.49 -			
		> 1000		<b>10.00</b> 10.70 =			
		200-300 g/pc		<b>4.40</b> 4.71 =	Italy CIF		
		300-400		<b>5.15</b> 5.51			
		300-450		<b>4.50</b> 4.82 =			
		450-600		<b>4.50</b> 4.82 =			
		600-800		<b>5.00</b> 5.35 =			
		800-1000		<b>7.20</b> 7.71 -			
		> 1000		<b>10.20</b> 10.92 =			
		200-300 g/pc		<b>4.45</b> 4.76 =	France CIF		
		300-450		<b>4.55</b> 4.87 =			
		450-600		<b>4.55</b> 4.87 =			
		600-800		<b>5.05</b> 5.40 =			
		800-1000		<b>7.25</b> 7.76 -			
		> 1000		<b>10.25</b> 10.97 =			
		200-300 g/pc		<b>4.44</b> 4.75 =	Spain CIF		
		300-450		<b>4.54</b> 4.86 =			
		450-600		<b>4.54</b> 4.86 =			
		600-800		<b>5.04</b> 5.39 =			
		800-1000		<b>7.24</b> 7.75 -			
		> 1000		<b>10.24</b> 10.96 =			
		200-300 g/pc		<b>4.47</b> 4.78 =	Germany CIF		
		300-450		<b>4.57</b> 4.89 =			
		450-600		<b>4.57</b> 4.89 =			
		600-800		<b>5.07</b> 5.43 =			
		800-1000		<b>7.27</b> 7.78 -			
		> 1000		10.27 10.99 =			
		200-300 g/pc		<b>4.45</b> 4.76 =	Portugal CIF		
		300-450		<b>4.55</b> 4.87 =	_		
		450-600		<b>4.55</b> 4.87 =			
		600-800		<b>5.05</b> 5.40 =			
		800-1000		<b>7.25</b> 7.76 -			
		> 1000		<b>10.25</b> 7.76 =			



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
SEABASS/SEABRE	EAM/MEAGRE (cont.)					No	vember 2016
Gilthead seabream/	Fresh - whole	200-300 g/pc		4.63	4.96 =	UK CIF	Greece
Dorade royale/Dorada	farmed	300-450		4.73	5.06 =		
Sparus aurata		450-600		4.73	5.06 =		
		600-800		5.23	5.60 =		
		800-1000		7.43	7.95 -		
		> 1000		10.43	11.16 =		
		600-800 g/pc		10.24	10.96 -	Italy FCA	Morocco
		800-1000		11.72	12.54 -		
		1000-2000		13.55	14.50 -		
		> 2000		13.04	13.96 -		
	farmed	300-400 g/pc		5.38	5.76	CIF	Greece
	wild	400-600 g/pc		11.00	11.77	CPT	Egypt
		600-800		12.00	12.84		
		800-1000		12.00	12.84		
		1000-2000		12.00	12.84		
	farmed Orbetello	Large		10.70	11.45 =	FCA	Italy
		Medium		9.70	10.38 =		
		Small		7.60	8.13 =		
Meagre/Maigre	Fresh - Whole	500-1000 g/pc		5.00	5.35		Greece
commun/Corvina	farmed	1000-2000		4.60	4.92		
Argyrosomus regius		> 2000		4.68	5.01		
		> 3000		4.72	5.05		
		> 2000 g/pc		6.56	7.02	CIF	
	wild	600-800 g/pc		12.00	12.84 +	CPT	Egypt
		800-1000		12.00	12.84 +		
		1000-2000		12.50	13.38 +		
		2000-4000		9.40	10.06		



#### **PRICE REFERENCE (INCOTERMS 2010)**

CFR	Cost and Freight
CIF	Cost, Insurance and Freight
CIP	Carriage and Insurance Paid To
CPT	Carriage Paid To
DAT	Delivered at Terminal
DAP	Delivered at Place
DDP	Delivered Duty Paid
EXW	Ex Works
FCA	Free Carrier
FAS	Free Alongside Ship
FOB	Free on Board

(DAF, DES, DEQ and DDU have been cancelled)

#### **PRODUCT FORM**

C&P	Cooked and Peeled
FAS	Frozen at Sea
H&G	Headed and Gutted
HOG	Head on Gutted (salmon)
IQF	Individually Quick Frozen
IWP	Individually Wrapped Pack
PBI	Pinbone In
PBO	Pinbone Off
PD	Peeled and Deveined
PTO	Peeled Tail On
PUD	Peeled, Undeveined

#### **SYMBOLS**

- + Price increased in original currency since last report
- Price decreased in original currency since last report
- = Updated but unchanged price
- New insertion
   Not updated since last issue

#### **CURRENCY RATES**

		USD	EUR
Canada	CAD	1.35	1.46
Hungary	HUF	290.33	309.97
Norway	NOK	8.47	9.08
USA	USD		1.08
EU	EUR	0.93	
Denmark	DKK	6.95	7.44

Exchange Rates: 16.11.2016

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