

Issue 1/2017 January 2017

#### LATEST TRENDS

Traditionally, the first two months of the year are not a very active sales period, but demand has been surprisingly strong in the first days of 2017. This is an indication that traders expect shortages in the market over the coming months and substantially higher prices as a result. The upward trend in fuel prices will also lead to higher costs for capture fisheries, which will be passed on to the traders. The weak euro is another factor playing an important role in European fish trade at present, as other markets such as the USA, Japan and China are able to compete more easily with the European buyers, driving fish prices further upwards. Soaring prices have been reported for practically all major species, including those for shrimp, which had been depressed throughout most of 2016.

#### **GROUNDFISH**

Cod catches are seasonally low in Poland and demand is also declining, bringing down price levels. Prices of wet-salted cod fillets from frozen *Gadus macrocephalus* are still increasing and are expected to increase further. This is quite unusual for January, normally an uneventful month for wet-salted cod.

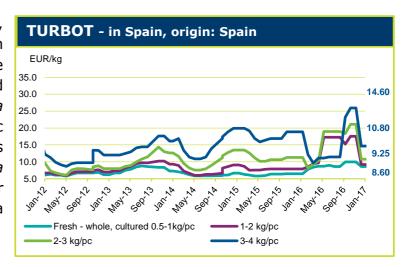


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The European Fish Price Report, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends. FAO is not responsible for any errors or omissions.



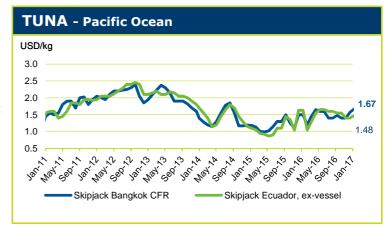
Demand for raw material from China, Japan and Europe is exceptionally high and is expected to remain so over the coming months. Supply of wet-salted cod fillets from fresh *Gadus morhua* raw material of Faroese and Icelandic origin is limited at present as there is strong demand for fresh *Gadus morhua* from other markets, and prices for cured product have increased as a result.



### **TUNA - BILLFISHES**

Tuna prices are going up, due to limited catches in all oceans. However, loin prices are following the opposite trend in Spain and Italy as the agreement with Latin American countries allows a large quantity of loins to enter the EU market at zero tariff.

Fishing in the Western and Central Pacific remains slow and carriers arriving from the Indian Ocean continue to supplement the quantities landed in

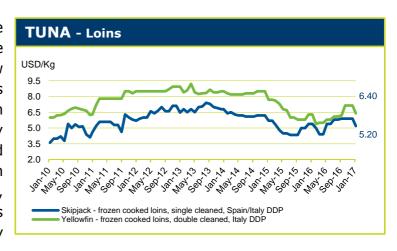


Thailand. Raw material inventories at Thai canneries are reported to be moderate. The skipjack price continues to increase as a result of the poor fishing in the Western and Central Pacific.

The second IATTC 'veda' closure in the Eastern Pacific is in effect until 18 January. Skipjack catches for vessels not currently tied-up is reported to be moderate-to-good, while yellowfin catches are still poor. Local canneries continue to report healthy raw material inventories, although skipjack and yellowfin prices are rising in Manta.

There have been no changes in the situation in the Indian Ocean. Catches remain moderate and local canneries continue to report adequate raw material inventories. Transshipment activity remains high.

The two-month FAD closure in the Atlantic Ocean has been in effect since 1 January 2017. Both catches and raw material inventories at local canneries are reported to be moderate. In anticipation of reduced fishing activity during the FAD closure, skipjack and yellowfin prices have increased. In contrast, the market price for cooked, double cleaned yellowfin loins has dropped due to the arrival of zero-duty quota loins from Ecuador.



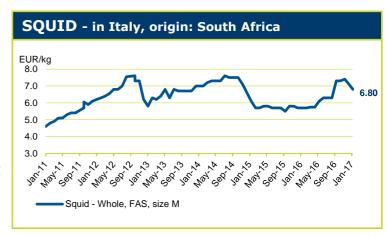
#### **SMALL PELAGICS**

Herring supply is limited at present, and prices are increasing on the Polish market. Meanwhile, sprat production is low and prices are stable. Prices of Pacific herring are declining on the Vladivostok market as there is plenty of product on offer, while reports in Moscow are of good demand and good price levels, particularly for larger sizes.

#### **CEPHALOPODS**

The opening months of the year are not a major consumption period for cephalopods and activity has been limited.

In Indonesia, low landings of octopus have been reported and supplies are tight. Weather conditions have improved but catches are still poor, suggested to be the result of environmental factors relating to climate change.





In South Africa, loligo squid landings continue to be very good, but prices have softened less than might have been expected because of the lack of squid supplies from other sources. Usually the market is flat over the festive season, but this year shipments are continuing at a good pace, supported by strong demand. Unusually good southeasterly winds are concentrating squid in the inshore spawning areas and, after three poor years, the bumper season has dramatically improved profits for operators. That said, it should be noted that prices have fallen back somewhat from the sky-high level of late 2016.

#### **CRUSTACEANS**

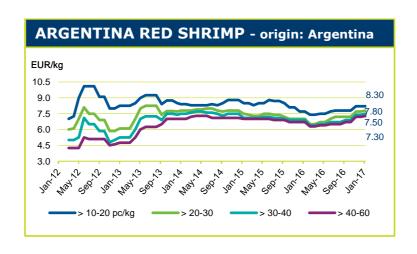
Raw material supply from Indonesia is still very low as farmers have been reluctant to stock due to the high number of failed harvests recently. The low supply situation is expected to extend until the end of March.

Overall, prices are falling due to sluggish demand. Argentine shrimp is widely

available on both the Italian and Spanish



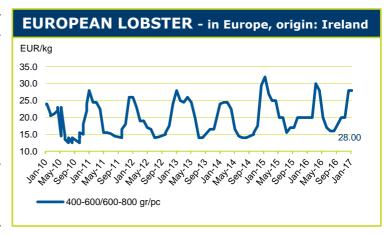
market, and is being actively promoted in supermarkets.





Crab and lobster prices reached their traditional annual high in late December for the Christmas and New Year period. There is no production in Europe at present.

The season for Canadian frozen lobster is almost over. Sales typically peak during Christmas and contracts are agreed long before. Catches were poor



in 2016 and there is little inventory of frozen whole lobster still available in Canada. Meanwhile, prices of live lobster are reported to be high currently due to long periods of bad weather and high demand from China for the Chinese New Year.

#### **BIVALVES**

French Bouchot mussels are available on the bivalve market, as well as Irish rope mussels, Spanish galloprovencialis and Dutch bottom mussels. The Dutch and Bouchot production seasons are now past their peak and supplies from these sources are expected to decline throughout the first quarter of 2017.

The oyster market reached its traditional peak over the Christmas period with high consumption in France and a number of promotional campaigns. Boosted by higher prices for other festive food items such as salmon and foie gras, oysters were the ideal festive product at the end of 2016. With this peak period now behind us, demand has slowed and prices are likely to decline.

### **SALMON**

As we begin 2017, European farmed Atlantic salmon producers are reflecting on a record-breaking 2016 in terms of revenue growth and weighing up the uncertainties that will determine whether the boom can be sustained over the next 12 months. Recent figures published by the Norwegian Seafood Council (NSC) put the total value of salmon and trout exports from Norway in 2016 at a remarkable NOK 65 billion, or almost EUR 7 billion, about 29% higher than the equivalent figure for 2015. These impressive export revenues were the



result of exceptionally high prices rather than particularly high volumes, with Norwegian salmon exports down 5.2 percent in volume terms to 53 340 tonnes in 2016, contributing to a global supply crunch that saw farmed salmon prices soaring to historic highs. The NASDAQ salmon index broke the NOK 80/kg mark on two separate occasions in 2016, once in mid-year and again in late December as seasonal demand sent prices surging upwards once again. In the first weeks of 2017, reports suggest that demand is faltering somewhat as festivities wind down and the current price level becomes unpalatable to buyers of Norwegian fish. In the UK, however, very tight supply and a weak British pound is preventing a downturn in prices for the time being at least. The UK farmed salmon sector has also seen revenues boosted significantly by the price levels, with a decrease in sales to the US offset by strong demand from European and Asian buyers.

Temporary drops in the spot price for fresh farmed salmon are typical for this time of year, and the longer-term supply and demand balance in the salmon market is still one that should support prices at the new higher plateau ranging from NOK 60-70/kg. However, the industry is keeping a close eye on developments on both the production and the market side that could alter the underlying fundamentals. Firstly, the profitability of salmon farming at present price levels means that the major salmon aquaculture companies are continuously seeking new geographic and regulatory opportunities for expansion. New projects are being put forward in Ireland and Iceland, while the Scottish authorities are set to discuss a revision of rules on biomass limits to allow for accelerated sector growth. On the market side, there is some concern that the consumer-side impact of extreme raw material costs filtering down the supply chain could be significant over the next year as demand is eroded at an accelerating rate.

#### **TROUT**

The latest NSC report puts the total value of 2016 exports of Norwegian trout 69 percent

higher than in 2015, at NOK 3.9 billion. In volume terms, the increase was 29 percent, to 68 227 tonnes. The relatively higher jump in value reflects the significantly higher price level of NOK 55.31/kg for fresh whole trout in 2016. The introduction of the Russian trade embargo has forced the Norwegian industry to develop a number of alternative markets for farmed trout, resulting in a much more diversified set



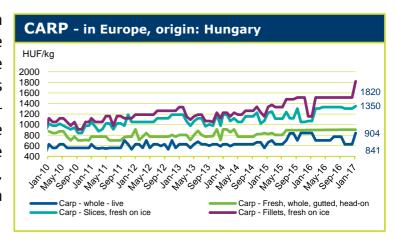
of buyers whose demand for fish has seen rapid depletion of biomasses at Norwegian trout



pens. Aside from being an important development in terms of risk mitigation, combined demand from these new markets has forced trout prices upwards and set the stage for a very positive long-term outlook from the producer perspective.

#### FRESHWATER FISH

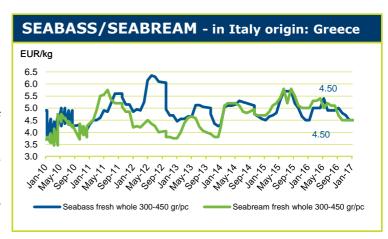
With the main carp consumption season now over, supply and demand have decreased in Germany and Hungary, the main consuming countries for this species. Prices have returned to offseason levels and sales campaigns have ceased. All other freshwater prices are stable, with the exception of Nile perch, where supply problems continue to push up price levels.



#### **SEABASS - SEABREAM - MEAGRE**

Prices for farmed seabass and seabream fell back in 2016 as the market was hit with greater volumes than expected, and the sector is now bracing itself for further supply increases over

the next couple of years. Despite forecasts that the year would see a continuation of the slowdown in production growth seen in 2015 following a period of rapid Turkish expansion, it seems that the appeal of improved market prices has driven European producers to push additional volumes and the brief return to relative market stability is now under threat once again. Greece, Spain and, in



particular, Turkey, all significantly increased export volumes to all markets in 2016, and have also stocked a large numbers of juveniles which will see further production hikes over the next



2 years at least. Bream prices have been relatively more affected by excess volumes, largely due to a jump in Turkish supply and a lack of new market options compared with bass. Fresh prices for medium sizes were down around 50 cents/kg on the Italian market in December compared with the same month last year. Prices are currently at their annual low and will now begin to climb upwards to their mid-year peak. However, in order to prevent the increased supply volumes turning into another crisis for operators who are still only barely covering their costs, all producers will have to invest time and effort to cut costs at farm level while at the same time developing new markets and products to generate enough demand to absorb excess production volumes.



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
GROUNDFISH							January 20
Cod/Cabillaud, Morue/	Fresh gutted			1.55	1.65	Poland FOB	Baltic Sea
Bacalao	IQF portion, single frozen	100-150 g/pc		7.80	8.26	Italy CIF	Iceland
Gadus morhua	Fresh - fillet	50-100 g/pc		4.00	4.23	CPT	Denmark
		100-200		8.00	8.47 +		
		200-400		5.70	6.03		
	Fresh - Whole	1-2 kg/pc		6.06	6.42 +		
		2-4		6.41	6.79 -		
	Fillet - wet salted - 1st quality	700-1000 g/pc		8.90	9.42 +	Italy DDP	Iceland
	produced from fresh raw material						
	Portion single frozen, 10% glaze	100-150 g/pc		7.60	8.05	CIF	
	Stockfish	700 g/pc	1	23.00	24.35 =	DDP	Norway
Gadus macrocephalus	Fillet - wet salted - 1st quality	400-700 g/pc	1	8.30	8.79 +	Italy CIP	Denmark
,	produced from frozen raw material					_	
Hake/Merlu/Merluza	Minced block		1	1.58	1.67 =	Namibia FOB	Namibia
Merluccius capensis						for Spanish market	
	IQF portion, trapeze	90-110 g/pc		6.20	6.56	Italy CIF	1
	IQF	100-200 g/pc		6.20	6.56	Europe DDP	South Africa
Merluccius merluccius	Fresh - whole	100-200 g/pc		3.50	3.71 -	Italy CPT	Croazia
	Fresh - gutted	200-300		4.57	4.84	,	
	ganta	300-400		5.90	6.25		
Merluccius productus	Fillet, PBO			2.77	2.95 =	Spain EXW	USA
γ	Minced block			1.86	1.98 =		
Alaska pollack/Lieu	Fillet, PBO			2.86	3.05	Netherlands EXW	1
de l'Alaska/Colín	Minced block			1.92	2.05		
de Alaska	Fillet, IQF	2-6 oz		2.48	2.63	Europe CFR	China
Th						•	LICA
Theragra chalcogramma	Fillet, baby food quality					DDP	USA
	H&G					Russian Fed.	Russian Fed.
		>25		1.10	1.16	wholesale Vladivostok	
		>30		1.06	1.12		
		>25		1.28	1.28	wholesale Moscow	
Surimi (Alaska pollack)	Stick - Paprika	250 g/pc		2.57	2.72	France CFR	Spain
Hoki	H&G	100-300 g/pc		1.63	1.73	Spain FOB	
Macruronus magellanicus		300-500		1.63	1.73		
		500-900		1.63	1.73		
Saithe/Lieu noir/	Fillet - interleaved	200-400 g/pc	no	quotation		Europe CIF	Faroe Islands
Carbonero (Pollock, Coley)							
Pollachius virens	Fillet - skinless, PBI, interleaved	16-32 oz/pc		4.45	4.71	Spain DDP	Iceland
Haddock/Eglefin/Eglofino	H&G	< 0.8 kg/pc	NOK <b>21.50</b>	2.37	2.52	Sweden FCA	Norway
Melanogrammus	Fresh	1-1.5 kg/pc		5.20	5.50	Spain CIF	
aeglefinus		> 1.5		5.50	5.82		
		> 2		5.65	5.98		
Ling/Lingue franche/	Fillet - wet salted	1-1.5 kg/pc		5.10	5.40 =	Italy DDP	Faeroe Island
Maruca	Produced from fresh raw material						
Molva molva	1st quality		1				



Fish Species	Product Form	Grading	Price p	per k	g	Reference	Origin
Trade Name			As stated E	UR	USD	& Area	
GROUNDFISH (cont.)							January 2017
Monkfish/Baudroie/	Fresh - Tail	< 0.3 kg/pc		8.91	9.43 +	Italy CPT	UK
Rape		0.3-0.5		10.98	11.62 +		
Lophius spp.		0.5-1		11.47	12.14 +		
		1-2		11.84	12.53 +		
		> 2			16.42 +		
	Fresh - whole	0.5-1 kg/pc		5.90	6.25 +	FCA	France
		1-2		6.80	7.20 +		
	Tails, skinless	100-250 g/pc		5.75	6.09	Spain DDP	Namibia
	Frozen at land	250-500 500-1000		6.75	7.15		
	100% net weight	> 1000		8.00 8.75	8.47 9.26		
John Dory/	Frozen skin-on	60-100 g/pc		8.82	9.40	Germany CFR	China
Sainte Pierre	PBO, chemical free, 100% net	100-150		0.02	1.00	Germany On K	Offilia
Pez de San Pedro	weight, IQF,Bulk, frozen weight	150-200			10.50		
Zeus faber	+count	200-300		10.32			
	Fresh - gutted	600-800 g/pc		11.00	11.64 -	Italy CPT	Senegal
		800-1000		11.11	11.76 +		
		1000-2000		11.03	11.68 -		
Sand steenbras/	Fresh	500/700 g/pc		9.29	9.83 +	FCA	Morocco
Marbré/ Herrera		700/1000		8.30	8.79		
Lithognathus mormyrus		Mixed		9.00	9.53		
		400-600		9.80	10.37		France
		700-1000		9.60	10.16		
		200-300 g/pc		7.60	8.05		Spain
		300-500		10.13	10.72 +		
	Mediterranean	200-300		7.50	7.94 +		
		300-500		10.00	10.59	CPT	
FLATFISH							January 2017
Turbot/Rodaballo	Fresh - whole	0.5-1 kg/pc		8.60	9.10	Spain CIF	Spain
Psetta maxima	cultured	1-2		9.20	9.74		
		2-3		10.80	11.43		
		3-4		14.65	15.51		
	Fresh - whole	< 0.5 kg/pc		9.10	9.63		Netherlands
	wild	0.4-0.6		3.90			
		0.5-0.8			16.92		
		0.5-1			11.27		
		0.8-1			11.33 -		
		1-2 2-3			13.39 <i>-</i> 18.68 <i>-</i>		
		3-4			23.55 -		
		4-6			26.89 -		
	Fresh - whole	0.4-0-6 kg/pc		6.50	6.88	Italy CPT	Spain/Portugal
		0.8-1		8.35	8.84 -		
		1-1.5		8.50	9.00 -		
		1.5-2		9.50	10.06 -		
		2-2.5		10.40	11.01 -		
		3-4		14.70	15.56 +		
		0.5-1		7.45	7.89		
		0.7-1		7.03	7.44		
		1-2		10.05			
		2-3		13.95			
	<del> </del>	> 4		21.55			N. d. i. i
	Fresh - whole	1-2 kg/pc			11.19 +		Netherlands
	wild	2-3		10.16	17.11 +	<u> </u>	l .



Fish Species	Product Form	Grading	Price	per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
FLATFISH (cont.)							January 2017
Sole/Sole/	Fresh - whole	< 170 g/pc		9.50	10.80	Spain CIF	Netherlands
Lenguado	wild	170-220		12.20	12.92	'	
Solea vulgaris		200-300		15.00	15.88		
<b>3</b>		200-250		17.45			
		300-400		14.95			
		400-500		18.80	19.90		
		500-600		20.10			
	Fresh - whole	200-300 g/pc		20.30	21.49 +	1	France
	wild	300-400		21.10	22.34 +		
		No. 3		12.70	13.44	Italy CPT	
		No. 4		11.16	11.81		
		No. 5		8.21	8.69		
	Fresh - whole	No. 2		14.98	15.86 -		Netherlands
		No. 3		12.16	12.87 -		
		No. 4		10.34	10.95 -	]	
	Fresh - gutted	No. 2		14.06	14.88 -		
		No. 3		11.83	12.52 -		
		No. 4		9.41	9.96 -		
		No. 5		9.92	10.50 -	]	
	Fresh - whole	No. 2		14.91	15.78	CIF	
		No. 3		14.15	14.98		
		No. 4		9.92	10.50		
European plaice/	Fresh - whole	300-400 g/pc		3.70	3.92	Spain CIF	
Plie d'Europe/		400-600		3.80	4.02		
Solla europea		> 600		4.40	4.66		
Pleuronectes platessa	IQF, white skin-on, 25% glaze	No. 2		3.95	4.18	Netherlands FOB	
	IQF skin-off, 25% glaze			4.20	4.45	for Italian market	
European Flounder/	Fresh - fillets skin-on	Large		3.75	3.97	Italy CPT	
Flet d'Europe/	skinless	Large		5.75	6.09		
Platija europea	whole			2.19	2.32 -	ļ	
Platichthys flesus				2.01	2.13	FCA	
Greenland Halibut/	Fillet - skinoff, boneless,		No quo	otations		Denmark FOB	Greenland
Reinhardtius	blockfrozen						
hippoglossoides							
TUNAS/BILLFISHES							January 2017
Tuna/Thon/Atún	Skipjack - whole	main size		1.57	1.67 +	Bangkok CFR	Western/Central
Thunnus spp.							Pacific Ocean
	Skipjack - whole			1.38	1.48 +	Ecuador	Eastern Tropical
	Yellowfin - whole			2.06	2.20 +	ex-vessel	Pacific Ocean
	Skipjack - whole	main size		1.30	1.38 +	Seychelles	Indian Ocean
	Yellowfin - whole			2.05	2.17 +	FOB	
	Skipjack - whole			1.40	1.48 +	Abidjan	Atlantic Ocean
	Yellowfin - whole	> 10 kg		2.40	2.54 +	ex-vessel	
	Skipjack - whole	1.8-3.4 kg/pc		1.40	1.48 +	Spanish	Various origins
	Yellowfin - whole	> 10 kg		2.30	2.43 -	Canneries CFR	
	Skipjack - cooked & cleaned	double cleaned		4.88	5.20 -	Italy DDP	Solomon Islands
	loins - vacuum packed						
	Yellowfin - cooked & cleaned	double cleaned		6.00	6.40 -		Kenya/Mauri-
	loins - vacuum packed						tius/Solomon Is.
	Skipjack	> 1.8 kg/pc		1.31	1.40 =	Tunisia CFR	Ghana
	Skipjack - pre-cooked loins	<del>                                     </del>		4.69	5.00	Europe CFR	Ecuador
	Yellowfin - pre-cooked loins	double cleaned		5.63	6.00		
		single cleaned		6.10	6.50		-
	Skipjack - whole	105		1.22	1.30	_ ,	$\dashv$
	Skipjack - whole	1.9-3.4 kg/pc		0.94	1.00	Ecuador FOB	
	\	3.5-5		1.03	1.10		
	Yellowfin - pre-cooked loins	double cleaned		4.78	5.10		
	i	single cleaned	I	4.69	5.00		1
	Skipjack - pre-cooked loins	3		4.03	4.30	1	



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
TUNAS/BILLFISHES	(cont.)				January 2017
Swordfish/Espadon/	Frozen at sea, DWT	30-50 kg/pc	<b>6.20</b> 6.56	Spain FOT	Spain
Pez espada	100% net weight	50-70	<b>6.10</b> 6.46		'
Xiphias gladius	Fresh - gutted	< 12 kg/pc	<b>9.15</b> 9.69 -	Italy FCA	1
	Whole Mediterranean	13-18	<b>10.65</b> 11.27 +		
		19-25	<b>9.70</b> 10.27 +		
		26-35	<b>12.30</b> 13.02 +		
	Whole Atlantic	19-25	<b>8.35</b> 8.84		
		26-35	<b>8.35</b> 8.84		
		36-50	<b>8.35</b> 8.84 -		
		> 50	<b>8.35</b> 8.84		
SMALL PELAGICS					January 2017
Mackerel/Maquereau/	Fresh - whole	4-6 pc/kg	<b>2.16</b> 2.29 -	Italy CPT	France
Caballa	Fresh - Fillets		<b>5.82</b> 6.16 +		
Scomber scombrus	butterfly cut		5.69 6.02 +		
Goomber Goombrag	Whole	200-400 g/pc	No quotations	Netherlands/Poland	UK
	Whole	300-500	, to quotations	FOB	
	H&G	> 200 g/pc	na	for Eastern Europe	Greenl./Faroe. I
	Whole	3-4 pc/kg	1.05 1.11	Spain FOB	Spain
Horse Mackerel/	Whole	> 24 cm/pc	<b>1.23</b> 1.30	Morocco FOB for	Morocco
Chincard/ Jurel				European market	
Trachurus spp					
Herring/Hareng/Arenque	Fresh - fillet		<b>2.62</b> 2.77	Italy CPT	Denmark
Clupeidae	Fresh - whole	250-300 g/pc	1.09 1.15	Russian Fed.	Russian Fed.
Ciupeidae	Flesh - Whole	> 350	1.52 1.61	wholesale Moscow	Russian Feu.
		> 25	<b>0.75</b> 0.79	Russian Fed.	1
		> 300	<b>0.84</b> 0.89	wholesale Vladivostok	
		> 250	<b>0.91</b> 0.96	Wholesale Viadivestor	
		70-100 g/pc	0.35 <b>0.37</b>	Poland FOB	Baltic
Sprat/Sprat/Espadín	<b>-</b>	70 100 9/20	0.21 <b>0.22</b>	T Glana 1 02	Baille
Sprattus sprattus					
Sardine/Sardine/ Sardina	Fresh - whole		<b>0.85</b> 0.90 -	Italy CPT	Croatia
	1.55			,	
Sardina pilchardus	Fresh - fillet		<b>1.00</b> 1.06 <b>4.13</b> 4.37 -	1	Italy France
	i resir - mict		<b>4.00</b> 4.23	1	UK
CEPHALOPODS					January 2017
				<u> </u>	<u> </u>
Squid/Encornet/Calamar	Whole	S (< 18 cm)	<b>6.50</b> 6.88 -	Italy CIF	South Africa
Loligo spp.		M (18-25)	<b>6.80</b> 7.20 -		
		L (25-30)	<b>7.00</b> 7.41 -		
		XL (>30)	<b>7.00</b> 7.41 -		
	Frozen	11-14 cm/pc	3.10 <b>3.30</b> *	Europe	USA
	whole, block frozen	< 5 pc/kg	6.85 <b>7.30</b> *		India
		6-15	6.00 <b>6.40</b> *		
		10-40	4.22 <b>4.50</b> *		
		> 40	2.09 2.23 *		
Loligo gayi	Whole	18-22 cm	<b>3.00</b> 3.18	Spain FCA	Falkland/
		15-18	<b>4.95</b> 5.24		Malvinas Isl.
Loligo vulgaria	Fresh - whole	12-16	<b>6.95</b> 7.36 <b>10.20</b> 10.80	Italy FCA	Morocco
Loligo vulgaris	LIGOTI - MITOR	100-300 g/pc		I ILAIN FOA	MOTOCCO
		300-400 400-600	<b>11.50</b> 12.17 <b>10.50</b> 11.12		1
		600-1000	13.50 14.29		1
	Whole	2 small	<b>5.20</b> 5.50	Mauritania FOB	Mauritania
	VVIIOIG	3 small	<b>4.50</b> 4.76	for European market	Mauritariia
	1	4 small	<b>4.00</b> 4.23	ioi European market	1
		small	<b>5.70</b> 6.03		<del>                                     </del>
	1	medium	<b>6.00</b> 6.35		1
			<b>6.00</b> 6.35 <b>6.10</b> 6.46		1
Loligo duvacelli	Whole cleaned,	large < 5	3.94 <b>4.20</b>	Germany CFR	India
Longo davadelli	vvilole cleatieu,	< 10	3.85 <b>4.10</b>	Jennally OFK	IIIuia
		11-20	3.05 <b>4.10</b> 3.05 <b>3.25</b>		1
	1	21-40	2.63 <b>2.80</b>		1
	ļ	∠1 <del>*4</del> 0	2.03 <b>2.00</b>	ļ	L



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
CEPHALOPODS (con	nt.)				January 2017
Squid/Encornet/Calamar		< 3	4.36 <b>4.65</b>	Germany CFR	China
Loligo chinensis		3-6	3.56 <b>3.80</b>		
Ŭ		6-10	3.10 <b>3.30</b>		
		10-15	2.72 <b>2.90</b>		
		15-20	2.34 <b>2.50</b>		
Dosidicus gigas	Raw fillet	2-4 kg/pc	0.93 <b>0.99</b>	Europe CFR	Chile
			1.59 <b>1.70</b>	1	Peru
	Raw tentacle	1-2, 2-3 kg/pc	0.93 <b>0.99</b>		Chile
		< 1, 1-2	1.50 <b>1.60</b>		Peru
		> 2	1.55 <b>1.65</b>		
	Raw wings		0.56 <b>0.60</b>		Chile
	whole without cartilage		1.17 <b>1.25</b>		Peru
	Necks		0.61 <b>0.65</b>		Chile
	open with cartilage		1.50 <b>1.60</b>		Peru
	Darum membraneless		5.63 <b>6.00</b>		
	Boiled wings - skin-on		2.16 <b>2.30</b>		
	Squid rings - thawed		<b>4.28</b> 4.53	Italy CPT	
	Squid stripes - thawed		<b>1.80</b> 1.91 -		
	Tentacles		<b>2.10</b> 2.22 -		
Octopus/Poulpe/Pulpo	Whole - FAS	T1	<b>11.60</b> 12.28 =	Morocco FOB,	Morocco
Octopus vulgaris		T2	<b>10.60</b> 11.22 =	for Spanish market	
		T3	<b>9.80</b> 10.37 =		
		T4	<b>8.70</b> 9.21 =		
		T5	<b>8.45</b> 8.95 =		
	Sushi slice	7 g/pc	13.79 <b>14.70</b> -	Europe CFR	Indonesia
	100% net weight	9 g	13.79 <b>14.70</b> -		
	boiled cut		8.58 <b>9.15</b> +	1	
	100% net weight				
	Flower type	1-2 kg/pc	5.07 <b>5.40</b> +		
	90% net weight	>2	5.86 <b>6.25</b> +		
	Frozen in land, pots and	T3	9.76 <b>10.40</b>	Mauritania FOB	Mauritania
	glaciers, 1° and 2°	T4	8.82 <b>9.40</b>		
		T5	8.35 <b>8.90</b>		
		Т6	7.69 <b>8.20</b>		
		T7	7.27 <b>7.75</b>		
		T8	7.08 <b>7.55</b>		
	FAS	Т3	9.57 <b>10.20</b>		
		T4	8.63 <b>9.20</b>		
		T5	8.16 <b>8.70</b>		
		Т6	7.50 <b>8.00</b>		
		T7	7.08 <b>7.55</b>		
		T8	6.89 <b>7.35</b>		
Eledone moschata	Fresh		<b>3.44</b> 3.79 -	Italy CPT	Croazia
			<b>3.20</b> 3.53	FCA	Francia
			<b>3.50</b> 3.86		Spagna
		extra	<b>10.48</b> 11.56 -	CPT	Croazia
		small	<b>6.34</b> 6.99 -		
		medium	<b>3.44</b> 3.79 -		
		80-120 g/pc	<b>5.15</b> 5.68		Tunisia
		50-80	<b>5.35</b> 5.90		
		< 50	<b>5.50</b> 6.07		
Cuttlefish/Seiche/	Whole, cleaned, IQF	< 10 pc/kg	3.94 <b>4.20</b>	Germany CFR	India
Sepia	20% glaze	11-20	3.94 <b>4.20</b>		
Sepia spp.	Fresh - whole	300-500 g/pc	<b>4.20</b> 4.45	Italy FCA	France/UK
		500-1000	<b>5.07</b> 5.37 +	CPT	
	IQF, 10% glaze	100-200 g/pc	<b>5.00</b> 5.29	FOB	Morocco
	, , , , , , , , , , , , , , , , , , , ,	200-300	<b>5.20</b> 5.50		
		300-400	<b>5.20</b> 5.50		
		400-600	<b>5.20</b> 5.50		
	Frozen, whole block frozen			Europe	India



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
CRUSTACEANS					January 2017
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb	10.51 <b>11.20</b> -	Europe CFR	Indonesia
Crevette pattes	100% net weight	41-50	9.57 <b>10.20</b> -		
blanches/Camarón	treated with non-phosphate	51-60	9.24 <b>9.85</b> -		
patiblanco		61-70	8.96 <b>9.55</b> -		
Penaeus vannamei		71-90	8.63 <b>9.20</b> -		
		91-120	8.44 <b>9.00</b> -		
	Head-on, shell-on	20-30 pc/kg	9.85 <b>10.50</b>		Central
		30-40	8.25 <b>8.80</b>		America
		40-50	6.75 <b>7.20</b>		
		50-60	6.19 <b>6.60</b>		
		60-70	6.05 <b>6.45</b>		
		70-80	5.91 <b>6.30</b>		
		80-100	5.53 <b>5.90</b>		
		100-120	4.69 <b>5.00</b>		
		120-140	3.94 <b>4.20</b>		
	Tails	21-25 pc/lb	11.75 <b>12.52</b>		
		26-30	10.65 <b>11.35</b>		
		31-35	9.37 <b>9.99</b>		
		36-40	9.00 <b>9.59</b>		
		41-50	8.85 <b>9.44</b>		
		51-60	8.54 <b>9.10</b>		
		61-70	6.41 <b>6.83</b>		
		71-90	5.89 <b>6.28</b>		
		91-110	4.76 <b>5.07</b>		
	Head-on, Shell-on	30-40 pc/kg	7.60 <b>8.10</b>	South/Central	
		40-50	6.52 <b>6.95</b>	America FOB	
		50-60	6.19 <b>6.60</b>	for European main	
		60-70	5.58 <b>5.95</b>	ports	
		70-80	5.25 <b>5.60</b>	F	
		80-100	4.88 <b>5.20</b>		
		> 100	4.60 <b>4.90</b>		
Green tiger prawn/	Headless, shell-on, block	41-50 pc/kg	7.13 <b>7.60</b>	Europe CFR	Belgium
Crevette tigrée verte/	100% net weight, net count	51-60	6.47 <b>6.90</b>		
Langostino tigre verde	3 ,	61-50	6.10 <b>6.50</b>		
Penaeus semisulcatus		71-90	5.72 <b>6.10</b>		
. chacae connouncatae		91-120	5.35 <b>5.70</b>		
		100-200	4.88 <b>5.20</b>		
		200-300	4.60 <b>4.90</b>		
		300-500	4.22 <b>4.50</b>		
Metapenaeus shrimps/	Untreated, net weight, net count	100-200 pc/kg	6.28 <b>6.70</b>		India
	Constant not noight, not ocum				
Crevettes Metapenaeus		200-300	5.39 <b>5.75</b>		
Camarones		300-500	4.64 <b>4.95</b>		
Metapenaeus					
Metapenaeus spp					
Argentine red shrimp/	Head-on, shell-on	10-20 pc/kg	<b>8.20</b> 8.68 +	Spain EXW	Argentina
Salicoque rouge/		20-30	<b>7.80</b> 8.26 =		
d'Argentine/Camarón		30-40	<b>7.50</b> 7.94 =		
langostín argentino		40-60	<b>7.30</b> 7.73 =		
Pleoticus muelleri					
Black tiger/Crevette	Headless	8-12 pc/lb	15.52 <b>16.55</b>	Europe/	Bangladesh
tigrée/Camarón tigre	20% glaze, IQF	13-15	13.60 <b>14.50</b>	Russian Fed.	
Penaeus monodon		16-20	10.65 <b>11.35</b>		
		21-25	6.47 <b>6.90</b>		
		26-30	5.91 <b>6.30</b>		
	Headless, shell-on, block	13-15 pc/kg	11.44 <b>12.20</b>	Europe CFR	Belgium
	frozen	16-20	11.44 <b>8.40</b>		
		21-30	7.88 <b>7.10</b>		
		26-30	6.66 <b>7.50</b>		
		31-40	7.03 <b>7.10</b>		
	HOSO, net weight, net count	10-20 pc/kg	15.01 <b>16.00</b>		India



Fresh - Peeled tail  Fresh, shell-on  Head-on, shell-on  Fresh - Whole  4X1.5 kg	3-5 pc/kg 4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg 0	As sta	ated	11.70 na 28.45 24.50 19.35 20.20 17.20 15.54	11.77 +  47.32  12.39  30.27 = 26.06 = 20.59  21.49 = 18.21 = 16.45 = 12.51 = 9.02	& Area  Italy CPT  Spain CIF  DDP	January 2017  Italy  Netherlands
Fresh, shell-on Head-on, shell-on Fresh - Whole 4X1.5 kg	3-5 pc/kg 4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg			11.70 na 28.45 24.50 19.35 20.20 17.20 15.54 11.82	47.32 12.39 30.27 = 26.06 = 20.59 21.49 = 18.21 = 16.45 = 12.51 =	Spain CIF	Italy
Fresh, shell-on Head-on, shell-on Fresh - Whole 4X1.5 kg	3-5 pc/kg 4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg			11.70 na 28.45 24.50 19.35 20.20 17.20 15.54 11.82	47.32 12.39 30.27 = 26.06 = 20.59 21.49 = 18.21 = 16.45 = 12.51 =	Spain CIF	, 
Head-on, shell-on Fresh - Whole 4X1.5 kg Fails	4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg			11.70 na 28.45 24.50 19.35 20.20 17.20 15.54 11.82	12.39 30.27 = 26.06 = 20.59 21.49 = 18.21 = 16.45 = 12.51 =		Netherlands
Fresh - Whole 4X1.5 kg Fails	4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg			na 28.45 24.50 19.35 20.20 17.20 15.54 11.82	30.27 = 26.06 = 20.59	DDP	
Fresh - Whole 4X1.5 kg Fails	4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg			na 28.45 24.50 19.35 20.20 17.20 15.54 11.82	30.27 = 26.06 = 20.59	DDP	
4X1.5 kg Γails	4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg			28.45 24.50 19.35 20.20 17.20 15.54 11.82	26.06 = 20.59	DDP	
Гails	4-7 6-9 8-12 11-15 16-20 20-30 31-40 41-50 40-60 00 pc/kg			24.50 19.35 20.20 17.20 15.54 11.82	26.06 = 20.59		
	41-50 40-60 00 pc/kg						
	40-60 00 pc/kg			0.02			
Whole		1		13.35	14.13		
	1 2 3 4			11.45 9.70 7.50 5.15 4.55 4.20	12.12 = 10.27 = 7.94 = 5.45 = 4.82 = 4.45 =	Spain CIF	Scotland
Fresh - whole	5-9 pc/kg 11-15 16-20 20-30 31-40			21.00 18.90 15.45 13.00 10.70	22.23 20.01 16.36 13.76 11.33		Netherlands
Fresh - whole, head	8-10 pc/kg 11-15 16-20 21-30			16.70 15.00 15.10 9.99	17.68 15.88 15.99 - 10.58	Italy CPT	Denmark/ UK
_ive - bulk	400-600 g/pc					France delivered	Ireland
Fresh - whole	600-800 Large			30.80	32.61 +	to French vivier  Italy CPT	UK
ive hard shell	small						Canada
<b>_ive</b> hard shell				15.43	16.33 -		USA
Popsicle	< 450 g/pc (canner size) > 450 (market size)	CAN :	26.00	19.78 19.78	18.56 18.56	Canada FOB for European mkt	Canada
Whole <b>cooked</b> netted lobster	canners market						
Live	T2 13-16 cm	2				France Auction	France
Fresh - female				5 30	5 61	Italy CPT	UK
male				4.50	4.76	italy Of 1	1010
emale nale Fresh-female	small			4.70 3.80 3.90	4.98 - 4.02 - 4.13 +		France
	ive - bulk ive - bulk ive hard shell ive hard shell ive soft shell ive soft shell ive soft shell ive cooked netted lobster ive ive	1   2   3   3   4   5   5   5   5   5   5   5   5   5	1	1	1	1	1



Trade Name				ce per k	. 9	Reference	Origin
			As stated	EUR	USD	& Area	
BIVALVES							January 2017
Oyster/Huître/Ostra	Live	No. 3	l	4.40	4.66 =	France prod. Price/	Ireland/France
Crassostrea gigas						average export price	
		60-100 g/pc		16.88	17.87 =	Spain CIF	Netherlands
							Italy
Ostrea edulis		95-110 g/pc >130			17.20 = 15.48 =		Netherlands
Mussel/Moule/Mejillón	Live - Bottom mussel	>130		2.10	2.22 =	France wholesale	France
Mytilus edulis	2000 2000 110000			1.80	1.91 =	Transc misiosais	Netherlands
Mytilus galloprovincialis	Live - Rope	60-80 pc/kg		2.00	2.12 =		Spain
	Fresh	20-25 pc/kg	no	quotation		Spanish market	1
		25-30				EXW	
		30-40					
		40-70		1.25	1.32	Italy CFA	4
				1.20	1.32	Italy CFA	Italy
<u> </u>	Fresh - whole			1.15	1.22	Italy FCA	-
				1.25	1.32	CPT	
				1.20	1.27 -	FCA	Spain
				1.83	1.94 -	CPT	
		shell on		2.10	2.22 -	FCA	
M. tilus abilancia	IOE shall off 70/ slare	200 200 mg/kg		2.15	2.28 =	CPT	Chile
Mytilus chilensis	IQF - shell-off, 7% glaze  Cooked mussel meat IQF	200-300 pc/kg 100-200 pc/kg		<b>3.25</b> 3.14	3.44 <b>3.35</b>	France CIF	Chile
	Ooked musser meat IQI	200-300		2.81	3.00	Trance on	
		300-500		2.53	2.70		
	Cooked mussel whole shell, IQF	80-100 pc/kg		2.06	2.20		
Razor shell/Couteau/	Fresh	S		7.80	8.26 =	Spain CIF	Ireland
Navajas - Solenidae		M		8.70	9.21 =		
	15	L 40.40 and /a a		10.25	10.85 =		Netherdende
	Live	10-12 cm/pc		3.80	4.02 =		Netherlands
SALMON						•	January 2017
Atlantic salmon/	Fresh - gutted, head-on	2-3 kg/pc	_	5.50	5.82	France CIF	Scotland
Saumon de l'Atlantique/	Superior quality	3-4		7.40	7.83		
Salmón del Atlántico		4-5		7.30	7.73		
Salmo salar		5-6		7.30	7.73		
_		> 6		7.40	7.83		
	Fresh - gutted, head-on	2-3 kg/pc		4.80	5.08		Norway
	Superior quality	3-4 4-5		6.30 6.54	6.67 6.92		
		5-6		6.54	6.92		
		> 6		6.50	6.88		
		1-2 kg/pc	NOK <b>37.54</b>		4.40	Norway FOB	1
		2-3	NOK 44.56		5.22		
		3-4	NOK <b>49.72</b>		5.83		
		4-5	NOK 50.77		5.95		
		5-6	NOK <b>51.36</b>		6.02		
		0.7	NOW E4 E4				
		6-7	NOK 51.54		6.04		
		6-7 7-8 8-9	NOK <b>51.54</b> NOK <b>52.04</b> NOK <b>52.50</b>	5.75	6.04 6.10 6.15		



Fish Species	Product Form	Grading		Price	e per k	g	Reference	Origin
Trade Name			As sta	ated	EUR	USD	& Area	
SALMON (cont.)								January 2017
Atlantic salmon/	Fresh	3-4 kg/pc			6.90	7.30	Spain CFR	Norway
Saumon de l'Atlantique/	gutted, head-on	4-5 kg/pc			7.85	8.31	Tunisia CFR	
•	guited, field off						Tunisia or it	
Salmón del Atlántico Salmo salar	Fresh - salmon cubes 8x8x8	5-6	1		7.85 9.73	8.31 10.30	Europe CFR	-
Gairrio Gaiai	IQF - salmon slices					10.30	Lui ope or it	
	Fresh - Whole - Superior	2-3 kg/pc			3.52	3.73	Italy FCA	
		3-4			4.44	4.70		
		4-5			4.62	4.89		
		5-6			4.69	4.96		
		6-7			4.77	5.05		
		7-8			5.05	5.35		
		8-9			na			
		9-10			na	F 00	OIE	
		3-4 4-5			5.32 5.45	5.63 5.77	CIF	
		5-6			5.45	5.66		
	IQF portion	100-150 g/pc				10.90	1	Denmark
	Head-on, gutted, grade 1	6-7 kg/pc			5.08	5.38	Denmark DDP	Chile
	Fillet, interleaved	1-2 lb/pc			4.87	5.16	1	
		2-4			4.17	4.41		
	Fillet, VAC	1-2 lb/pc			6.10	6.46		
		3-4			6.15	6.51		
	Fillet, IQF	2-3 lb/pc			6.15	6.51		
		4-5			6.88	7.28		_
	Bits and pieces				7.13	7.60	Europe CIF	
	scapped meat				5.16	5.50		
TROUT								January 201
Trout/Truite/Trucha	Whole, gutted, fresh on ice	0.25-0.4 kg/pc	HUF	1536	5.00	5.29 +	Hungary ex-farm	Hungary
Salmo trutta	Fillet - farmed	200-400 g/pc			8.20	8.68	Italy ex-farm	Italy
	Live - farmed	500-700 g/pc			3.30	3.49		
Rainbow trout/	Live - farmed	250-400 g/pc	<u> </u>		3.20	3.39		
Fruite arc-en-ciel/ Frucha arco iris	Gutted	250-400 g/pc			4.20	4.45		
Oncorhynchus mykiss								
FRESHWATER FISH								January 201
Carp/Carpe/Carpa	Live	1.2-5 kg/pc	HUF	841	2.73	2.90	Hungary	Hungary
Cyprinus spp.	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	_	1121	3.65	3.86	ex farm	
	Fresh on ice - slices		HUF	1350	4.39	4.65		
	Fresh on ice - fillets			1820	5.92	6.27		
Crucian Carp/Carassin	Live	0.45-0.9 kg/pc	HUF	392	1.27	1.35		
Carpín								
Carassius carassius	1			<b></b> :	2	0.44		
Grass Carp/ Carpe	Live	0.8-3 kg/pc	HUF	701	2.28	2.41		
chinoise/Carpa China	Fresh, whole, gutted, head-off		HUF	1093	3.55	3.77		
Ctenopharyngodon idellus	<del> </del>	0.7.5.0 kg/s s	HUF	694	2.26	2.39 +		
				0.94	2.20	∠.39 +	I	1
Bighead carp/Carpe à	Fresh gutted, head-off	0.7-5.0 kg/pc	-					
Bighead carp/Carpe à grosse tête/Carpa capezona	Fresh on ice - slices Fresh on ice - fillets	0.7-5.0 kg/pc	HUF	806 919	2.62	2.78 + 3.17 +		



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
FRESHWATER FISH	(cont.)						January 2017
Nile perch/Perche du	Fillet - skinless	300-500 g/pc		5.16	5.50	EU CFR	Uganda
Nil/Perca del Nilo	Interleaved, 100% net weight	500-1000		4.83	5.15		
Lates niloticus	Fresh whole	200-400 g/pc		2.57	2.72	Italy FCA	
	yellow	200-400 g/pc		4.23	4.48		
	red	200-400 g/pc		5.15	5.45 +		Tanzania
	green	200-400 g/pc		5.07	5.37 +		
	Fresh fillet	200-400 g/pc		5.18	5.48		
	Fillet ekinlese DDL IMD	400-700		3.83	4.05 -	Casia CED	_
Nile Tilenie/Tilenie du	Fillet - skinless, PBI, IWP	500-1000 g/pc		5.77	6.15 =	Spain CFR	China
Nile Tilapia/Tilapia du	Fillet - skinless, IQF, PBO	5-7 oz/pc		3.85	4.10 =		China
Nil/Tilapia del Nilo Oreochromis niloticus	non-treated, 10% glaze						
North African catfish/	Fresh - fillets skinless		HUF 1886	6.13	6.50 +	Hungary	Hungary
Poisson chat nord-	Fresh - fillets skin-on		HUF 1675		5.77	ex farm	Tungary
africaine/ pez gato	Fresh, whole, gutted, head-off		HUF 1191			ex iaiiii	
Clarias gariepinus	Tresh, whole, gatted, head on		11101 1131	0.07	4.10		
European catfish/	Live	0.8- 4 kg/pc	HUF 1682	5.47	5.79	1	
Silure glane/Siluro	Fresh on ice - slices	311	HUF 1121		3.86		
Silurus glanis	Fresh on ice - fillets		HUF 1606		5.53		
Pangasius spp.	Fillet refreshed			3.55	3.76	Italy CIF	Vietnam
	Fillet, IQF, white - 20% glaze	120-170 g/pc		1.91	2.02 +	CPT	
	Fillet, IQF, white - 20% glaze	170-220		1.91	2.02 +	1	
	Fillet, IQF, white - 5% glaze			3.09	3.27 -	1	
	Fillet, IQF, white - 20% glaze	120-170-220		1.78	1.90	Spain CFR	
	Fillet, 100% net weight, IQF	g/pc		2.34	2.50		
	Fillet, 100% net weight, interlvd			2.30	2.45		
NON-TRADITIONAL	SPECIES						January 201
Sturgeon/Esturgeon/	Frozen - Whole	1.5-2 kg/pc		5.00	5.29	France CIF	France
Esturione	Gutted	5-7 kg/pc		6.50	6.88	1	
Acipenseridae	Fillets	200-300 g/pc		11.50	12.17	1	
•		800-1000		11.50	12.17	1	
A.baeri	Caviar (Aquitaine) metal boxes			1.00	1.06	1	
Ribbonfish		300-1500 g/pc		2.50	2.65	Europe CFR	Senegal
Trichiurus lepturus							
SEABASS/SEABRE	AM/MEAGRE						January 201
Seabass/Bar,	Fresh - whole	200-300 g/pc		3.70	3.92 =	Greece FOB	Greece
Loup/Lubina	farmed	300-450		4.30	4.55 =		
Dicentrarchus labrax		450-600		5.00	5.29 =		
		600-800		5.80	6.14 =		
		800-1000		7.00	7.41 =		
		> 1000		9.00	9.53 =		
		200-300 g/pc		3.90	4.13 =	Italy CIF	┪
		300-450		4.50	4.76 =	,	
		450-600		5.20	5.50 =		
		600-800		6.00	6.35 =		
		800-1000		7.20	7.62 =		
	1	> 1000		9.20	9.74 =	Ī	



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SEABASS/SEABREA	M/MEAGRE (cont.)				January 2017
Seabass/Bar,	Fresh - whole	200-300 g/pc	<b>3.95</b> 4.18 =	France CIF	Greece
Loup/Lubina	farmed	300-450	<b>4.55</b> 4.82 =		
Dicentrarchus labrax		450-600	<b>5.25</b> 5.56 =		
		600-800	<b>6.05</b> 6.40 =		
		800-1000	<b>7.25</b> 7.67 =		
		> 1000	<b>9.25</b> 9.79 =		_
		200-300 g/pc	<b>3.94</b> 4.17 =	Spain CIF	
		300-450	<b>4.54</b> 4.81 =		
	450-600	<b>5.24</b> 5.55 =			
	600-800	<b>6.04</b> 6.39 =			
		800-1000	<b>7.24</b> 7.66 =		
	> 1000	<b>9.24</b> 9.78 =		4	
		200-300 g/pc	<b>3.97</b> 4.20 =	Germany CIF	
		300-450	<b>4.57</b> 4.84 =		
		450-600	<b>5.27</b> 5.58 =		
		600-800	<b>6.07</b> 6.43 =		
		800-1000	<b>7.27</b> 7.70 =		
		> 1000	9.27 9.81 =	Domitted CIF	-
		200-300 g/pc	<b>3.95</b> 4.18 =	Portugal CIF	
		300-450 450-600	<b>4.55</b> 4.82 = <b>5.25</b> 5.56 =		
		600-800	<b>6.05</b> 6.40 =		
		800-1000	7.25 7.67 =		
		> 1000	<b>9.25</b> 9.79 =		
		200-300 g/pc	<b>4.13</b> 4.37 =	UK CIF	$\dashv$
		300-450	<b>4.73</b> 5.01 =	OR OII	
		450-600	<b>5.43</b> 5.75 =		
		600-800	<b>6.23</b> 6.60 =		
		800-1000	<b>7.43</b> 7.87 =		
		> 1000	<b>9.43</b> 9.98 =		
		200-300 g/pc	<b>4.30</b> 4.55	Italy CIF	=
		300-450	<b>4.91</b> 5.20	", '	
		450-600	<b>5.27</b> 5.58		
		600-800	<b>6.85</b> 7.25		
		800-1000	<b>8.04</b> 8.51		
		1000-1500	<b>9.54</b> 10.10		
		> 1500	<b>11.87</b> 12.57		
		> 2000	<b>15.47</b> 16.38		
		200-300 g/pc	<b>4.40</b> 4.66	Spain CIF	Canary Island
		300-400	<b>4.70</b> 4.98		(Spain)
		400-600	<b>5.70</b> 6.03		
		600-800	<b>7.91</b> 8.37		
		800-1000	<b>10.21</b> 10.81		
		1000-2000 g/pc	<b>10.80</b> 11.43	]	France
		2000-3000	<b>11.80</b> 12.49		
		3000-4000	<b>14.30</b> 15.14		
	Fresh - whole - wild	1000-2000 g/pc	na	Italy FCA	Morocco
	Atlantic	> 2000	na		
		> 3000	na		



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name		J	As stated	EUR	USD	& Area	
SEABASS/SEABREA	AM/MEAGRE (cont.)						January 2017
Seabass/Bar,	Fresh - whole - wild	400-600 g/pc	Π	na		Italy CPT	Egypt
Loup/Lubina	Mediterranean	600-800			13.23 =	,	-371
Dicentrarchus labrax		800-1000			13.23 =		
		1000-2000			13.23 =		
		> 2000		12.89	13.65 =		
		> 3000		33.00	34.93		Italy
	Farmed - Orbetello	Large		10.70	11.33 =	FCA	
		Medium		9.62	10.18 -		
		Small		7.60	8.05		
Gilthead seabream/	Fresh - whole	200-300 g/pc		3.80	4.02 -	Greece FOB	Greece
Dorade royale/Dorada	farmed	300-450		4.30	4.55 =		
Sparus aurata		450-600		4.30	4.55 =		
		600-800		4.80	5.08 =		
		800-1000		6.00	6.35 -		
		> 1000		9.00	9.53 =		
		200-300 g/pc		4.00	4.23 -	Italy CIF	
		300-400		5.15	5.45		
		300-450		4.50	4.76 =		
		450-600		4.50	4.76 =		
		600-800		5.00	5.29 =		
		800-1000		6.20	6.56 -		
		> 1000		9.20	9.74 =		
		200-300 g/pc		4.05	4.29 -	France CIF	
		300-450		4.55	4.82 =		
		450-600		4.55	4.82 =		
		600-800		5.05	5.35 =		
		800-1000		6.25	6.62 -		
		> 1000		9.25	9.79 =		
		200-300 g/pc		4.04	4.28 -	Spain CIF	
		300-450		4.54	4.81 =		
		450-600		4.54	4.81 =		
		600-800		5.04	5.34 =		
		800-1000		6.24	6.61 -		
		> 1000		9.24	9.78 =		
		200-300 g/pc		4.07	4.31 -	Germany CIF	
		300-450		4.57	4.84 =		
		450-600		4.57	4.84 =		
		600-800		5.07	5.37 =		
		800-1000		6.27	6.64 -		
		> 1000		9.27	9.81 =		
		200-300 g/pc		4.05	4.29 -	Portugal CIF	
		300-450		4.55	4.82 =		
		450-600		4.55	4.82 =		
		600-800		5.05	5.35 =		
		800-1000		6.25	6.62 -		
		> 1000		9.25	9.79 =		



Fish Species	Product Form	Grading	Pric	e per k	a	Reference	Origin
	- Touriot Form	J. G.					J
Trade Name			As stated	EUR	USD	& Area	
SEABASS/SEABRE	AM/MEAGRE (cont.)						January 2017
Gilthead seabream/	Fresh - whole	200-300 g/pc		4.23	4.48 -	UK CIF	Greece
Dorade royale/Dorada	farmed	300-450		4.73	5.01 =		
Sparus aurata		450-600		4.73	5.01 =		
		600-800		5.23	5.54 =		
		800-1000		6.43	6.81 -		
		> 1000		9.43	9.98 =		
		600-800 g/pc		10.24	10.84 -	Italy FCA	Morocco
		800-1000		11.72	12.41 -		
		1000-2000		13.55	14.34 -		
		> 2000		13.04	13.80 -		
	farmed	200-300 g/pc		3.95	4.18 *	CIF	Greece
		300-400		4.31	4.56 -		
		300-600		4.15	4.39 *		
	wild	400-600 g/pc		11.00	11.64	CPT	Egypt
		600-800		12.00	12.70 =		
		800-1000		12.00	12.70 =		
		1000-2000		12.00	12.70 =		
	farmed Orbetello	Large		10.70	11.33 =	FCA	Italy
		Medium		9.70	10.27 =		
		Small		7.60	8.05 =		
Meagre/Maigre	Fresh - Whole	500-1000 g/pc		5.00	5.29		Greece
commun/Corvina	farmed	1000-2000		4.70	4.98 +		
Argyrosomus regius		> 2000		4.74	5.02 +		
		> 3000		4.72	5.00		
		> 2000 g/pc		6.03	6.38	CIF	
	wild	600-800 g/pc		12.00	12.70	CPT	Egypt
		800-1000		9.40	9.95 =		
		1000-2000		9.40	9.95 =		
		2000-4000		9.40	9.95 =		



### PRICE REFERENCE (INCOTERMS 2010)

CFR Cost and Freight

CIF Cost, Insurance and Freight
CIP Carriage and Insurance Paid To

CPT Carriage Paid To
DAT Delivered at Terminal
DAP Delivered at Place
DDP Delivered Duty Paid

EXW Ex Works FCA Free Carrier

FAS Free Alongside Ship

FOB Free on Board

(DAF, DES, DEQ and DDU have been cancelled)

#### **PRODUCT FORM**

C&P	Cooked and Peeled
FAS	Frozen at Sea
H&G	Headed and Gutted
HOG	Head on Gutted (salmon)
IQF	Individually Quick Frozen
IWP	Individually Wrapped Pack

PBI Pinbone In PBO Pinbone Off

PD Peeled and Deveined

PTO Peeled Tail On PUD Peeled, Undeveined

#### **SYMBOLS**

- + Price increased in original currency since last report
- Price decreased in original currency since last report
- = Updated but unchanged price
- New insertion
   Not updated since last issue

#### **CURRENCY RATES**

		US\$	EUR
Canada	CAD	1.31	1.40
Hungary	HUF	290.28	307.50
Norway	NOK	8.53	9.06
USA	USD		1.07
EU	EUR	0.94	
Denmark	DKK	7.02	7.44

Exchange Rates: 16.01.2017

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