

Issue 9/2017 September 2017

LATEST TRENDS

Holiday season is over in Europe, following a summer that was the first 'normal' summer, with plenty of people going on holidays, since the 2008 economic crisis. Demand for seafood was strong and prices were up for all the major species. Demand in September has cooled somewhat, however, and will stay this way until the year-end rush starts in late October or early November. Prices for most species have started to soften as result, although tuna prices are a notable exception as they are seting new records in September. At the same time, the strength of the euro has been helping European traders secure good supply volumes from external suppliers.

During the first week of September, 34 country delegations met in Busan, Republic of Korea, for the FAO COFI Sub-Committee on Fish Trade. The themes discussed included Marine Protected Areas and their impact on fish trade, climate change, small-scale fisheries and post-harvest loss reduction. The delegates reiterated the importance of the work of FAO in capacity building in developing countries and the importance of the Agreement on Port State Measures to Prevent, Deter and Eliminate Illegal, Unreported and Unregulated Fishing.

GROUNDFISH

In view of the strong demand in evidence during the summer months, the major proportion of cod catches have been directed to the fresh and frozen market, leaving very little supply for the preparation of wet-salted cod. This situation applies to both Pacific and Atlantic cod. The Pacific species (Gadus macrocephalus) is experiencing strong and growing demand from the United States of America, Japan and China.

Index for prices	
Groundfish	9
Flatfish	10
Tuna	11
Small Pelagics	12
Cephalopods	12
Crustaceans	14
Bivalves	16
Salmon	17
Trout	18
Freshwater fish	18
Non Traditional	
Species	19
Seabass-Seabream-	
Meagre	19

The European Fish Price Report, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends. FAO is not responsible for any errors or omissions.

Atlantic cod, on the other hand, is being sold mainly on the Northern European market in the form of frozen fillets. Overall, wet-salted cod fillets are seeing far higher prices, likely to rise further over the coming months.

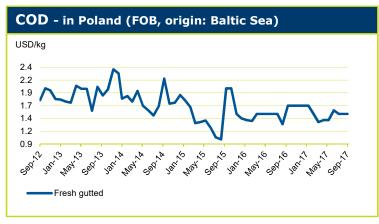
Polish cod catches were low in September, while demand was good, pushing cod prices up on the Polish market substantially.

While UK retailers have seen the total amount of seafood bought in stores decrease by 1.3 percent over the past year, there has

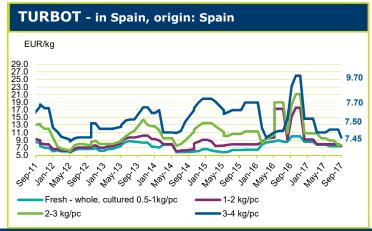
been a 5 percent upturn in the volume and value of haddock sold through grocery channels.

In the surimi market, prices have been declining for months now, in line with declining global prices for Alaska pollock. Surimi prices are now 3 percent lower than at the start of the year.

Spanish turbot production was strong during the summer months, leading to a decline in prices for larger turbot, although prices in the smallest category remained stable. As a result, 500g turbot has been selling almost at same the price point as 3kg specimens. Looking forward, prices can be expected to decline in the winter as demand for turbot is concentrated traditionally in summer months, the main period for restaurant fish consumption.







TUNA - BILLFISHES

Fishing in the Western and Central Pacific remains poor during the FAD closure period. For the US, Japanese and Korean fleets, this will be their final month of FAD closure observance as they have opted to limit their annual FAD sets. Raw material inventories at Thai canneries are reported to be low and skipjack prices have risen sharply. These prices are still somewhat



below the high reached at the end of 2012, but if the trend continues, as looks likely, the old record of USD 2 500 per tonne will very soon be broken.

Fishing in the Eastern Pacific is slow as the IATTC 'veda' remains in place until 8 October. Only 30 percent of the Ecuadorian fleet participates in this first veda. In general, the fishing fleet is reporting low catches while local canneries continue to report low raw material inventories. Price levels in the Manta market remain higher than in Bangkok. Some

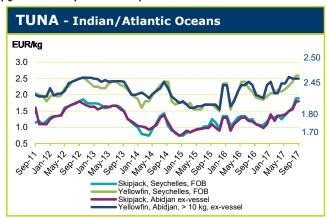


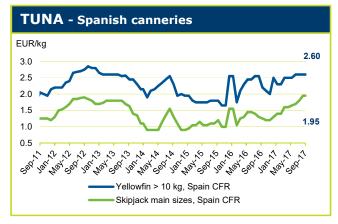
canneries are expecting prices to start falling at the end of September, although this is unlikely given the low catches and strong global demand for skipjack.

Fishing in the Indian Ocean is improving and this has resulted in an increase in carrier transhipment activities. Raw material inventories at local canneries remain healthy. Due to good demand in both Bangkok and Manta, skipjack and yellowfin prices continue to rise.

Catch rates in the Atlantic Ocean are moderate and canneries are reporting a better raw material situation compared with last month. Skipjack prices continue to increase while yellowfin prices remain stable.

European prices for both skipjack and yellowfin remain stable as many canneries were closed in August for the summer holiday and activities are picking up only very slowly.







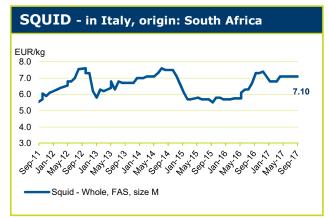
SMALL PELAGICS

Polish herring catches were very good in the closing weeks of the summer, while demand was seasonally low. Prices declined as a result. The strong presence of herring in the market also dragged down sprat prices, despite low catches of the latter species.

CEPHALOPODS

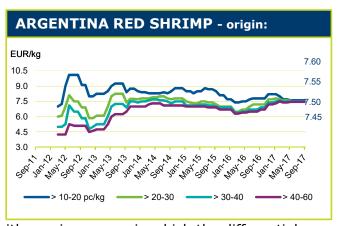
The European squid market is slightly better supplied than last year, despite low catches in the South West Atlantic. South African squid catches also remain poor at present but, after a bumper season up to March 2017, there is still some small fish on offer. Prices in euro terms declined in September, mainly as a result of the relatively stronger currency.

Cuttlefish supply on the European market is very low at the moment, and prices are sky high. For some sizes, the increase compared with last year is as high as 25 percent.



CRUSTACEANS

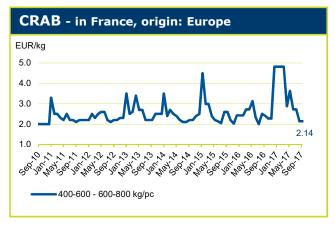
Argentina has experienced another bumper year of shrimp production in 2017. At the same time, due to lower aquaculture output in many countries, the market price paid for Argentine product is relatively translating into good profits for the Argentine fishers. Argentine shrimp is being sold through supermarket promotional campaigns, especially the large-sized shrimp which made up the major proportion of the catch. As the graph below shows very clearly, at present all sizes of Argentine shrimp are being sold at almost the same



price (USD 7.45 - 7.60 per kg), contrasting with previous years in which the differential was about USD 3.00 per kg between the small size (40-60) and the large size (10-20).

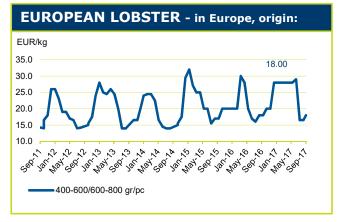
Crab and European lobster landings are decreasing as we enter the colder autumn period with more erratic weather conditions. Price tension is to be expected in consequence. Crab prices are seasonally low at present, however, as ample supply is available on the market.

Supply of raw material from the summer season in PEI and New Brunswick as well as from Maine, United States of America seems to be quite stable. Prices of finished products for import into Europe are in general lower than during the spring season due to lower



raw material prices, low demand on the US market for cooked meat, low demand for whole lobster and a weaker US dollar than during the spring season.

On 21 September, the CETA agreement between Canada and Europe will come into force, resulting in lower import duties for all lobster products imported from Canada into the EU. Over a period of 4 to 5 years, the import duties of frozen lobster will be reduced gradually until they reach 0%. This is likely to boost sales in Europe.



BIVALVES

French Bouchot, French rope and Dutch bottom mussels are now plentiful on the French market. Red Label French Pole mussels are also present this year, demonstrating the importance of quality differentiation in creating value in the French market.

The oyster season is expected to pick up again as we start seeing colder weather conditions. According to the mortality monitoring bulletin from the French scientific institution IFREMER dated 28/08/2017, the average cumulative mortality rate is 63.7% at the national level for seed oysters with high regional variation. Juvenile and adult oysters are reported as having much lower mortality rates (5.6% and 5.2% respectively) although these are higher than previous months. Overall, according to the IFREMER monitoring programme, as of the end of August seed mortalities are a little above 2016 levels whereas juvenile and adult mortality rates are below last year's levels.



SALMON

According to the latest report published by the Norwegian Seafood Council (NSC), Norway's total exports of farmed Atlantic salmon so far in 2017, in volume terms, exceeded those of the same period last year as of the end of August. The figures August were 90 700 tonnes worth NOK 5.5 billion, bringing the year-to-date total to 614 400 tonnes valued at NOK 42 billion. These year-to-date totals represent a 1 percent increase in volume terms and an 11 percent increase in value terms compared with the same period last year, although it should be recognized that the first and second halves of 2017 are quite distinct in terms of supply and price dynamics. Reduced availability of fish in the first 6 months of 2017 kept prices well above last year's levels, but a spike in harvest volumes in the second half of the year has now pushed prices down to a 20-month low as of week 37. The latest reports from the industry put the average export price for farmed Atlantics at NOK 47.22 - 48.74 per kg (source: Undercurrent News), below the Fish Pool Index price of NOK 52.62 per kg for the same week last year, with prices for larger sized fish seeing a relatively sharper drop. Prices for farmed Atlantics out of the United Kingdom were also falling relative to their early year

levels going into the second half of the year, although they remained marginally above their 2016 equivalents in British pound terms as of July.

The general downward trend is being seen as a welcome price correction by some market participants, particularly intermediary buyers such as smokers and processors who have had to deal with high raw material costs for some time now. Although this decline was expected to some degree, the recent downward revision of end-of-year forward prices for 2017 suggest that the market



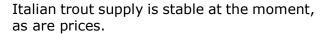
slightly underestimated the price impact of the additional volumes. However, the relative abundance of fish at present should still be seen as no more than temporary relief from prior price levels, as underlying market demand remains strong and competition between buyers across the world remains fierce.

The current price level is likely to be close to the minimum for the year as seasonal demand begins to kick in and the current surplus is absorbed as we move towards the last quarter. In the United States of America, Hurricane Irma has been obstructing deliveries from Chile through Miami, but this is unlikely to have significant impact on European market prices.

TROUT

Norwegian exports of farmed trout remained significantly reduced year-on-year in August,

with NSC figures putting the monthly totals for volume and value at 3 700 tonnes and NOK 235 million, representing declines of 38 percent and 25 percent respe ctively compared with the same month in 2016. This actually represents somewhat of an improvement compared with earlier in the year, but nevertheless it is clear that the continuing scarcity of fish means that prices will not be returning to normal any time in the near future.

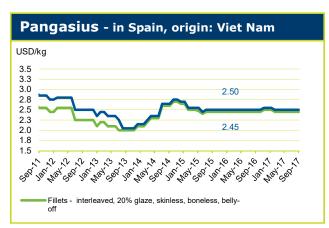




FRESHWATER FISH

The Nile perch trade is very slow, as catches in Lake Victoria continue to be disappointing. As a result, Nile perch has lifted itself into a high-end price bracket, selling at EUR 16.99 per kg at retail in Italy. All other freshwater species are selling at stable prices, closer to the lower end of the scale.

Peru is starting to promote paiche (Arapaima gigas) in the European market. This species is one of the biggest freshwater species. It is listed under CITES Appendix II, and will be sold with proper certification indicating that it comes from sustainable fisheries.

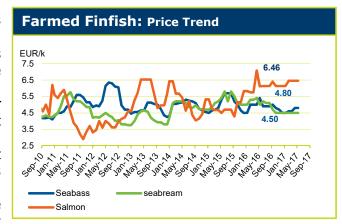




SEABASS - SEABREAM - MEAGRE

Prices declined by 2 percent for small sizes, and were stable for all other sizes. With the EU's economic recovery continuing, tourism growth is on a healthy trajectory and demand in

major Mediterranean markets for bass and bream, popular restaurant species, has certainly received a boost from increased numbers of visitors. However, this effect is being offset by more plentiful supply as the largest producers, Greece and Turkey, continue to export significantly higher volumes of fish than has been seen in recent years. The net result is a continuing downward price pressure which has kept wholesale prices for the majority of sizes well below previous years even as demand reached its traditional peak at the end of the second quarter. Most observers agree that



this is an oversupply situation, but there are options available to industry participants to mitigate the resulting negative effects. Lower prices create an opportunity to establish a firmer foothold in non-traditional markets while a more diversified product range also serves to generate more consumer demand in the wider context of improved economic conditions.



Fish Species	Product Form	Grading		Price	e per k	g	Reference	Origin
Trade Name			As stat	ted	EUR	USD	& Area	
GROUNDFISH							Se	ptember 20
Cod/Cabillaud, Morue/	Fresh gutted				1.62	1.93 +	Poland FOB	Baltic Sea
Bacalao	IQF portion, single frozen	100-150 g/pc			7.30	8.74 -	Italy CIF	Iceland
Gadus morhua	Fresh - fillet	50-100 g/pc			4.00	4.79	CPT	Denmark
		100-200			7.60	9.10 -		
		200-400			8.68	10.39 -		
	Fresh - Whole	1-2 kg/pc			5.65	6.76 =		
		2-4			6.00	7.18 -		
	Fillet - wet salted - 1st quality	700-1000 g/pc			9.20	11.01 -	Italy DDP	Iceland
	produced from fresh raw material							
	Portion single frozen, 10% glaze	100-150 g/pc			7.30	8.74	CIF	
	Stockfish	700 g/pc	<u> </u>			27.53 =	DDP	Norway
Gadus macrocephalus	Fillet - wet salted - 1st quality	400-700 g/pc			8.50	10.17	Italy CIP	Denmark
	produced from frozen raw material		<u> </u>					
Hake/Merlu/Merluza	Minced block				1.71	2.05 =	Namibia FOB	Namibia
Merluccius capensis	105	00.440.4	<u> </u>				for Spanish market	4
	IQF portion, trapeze	90-110 g/pc	<u> </u>		6.00	7.18 =	Italy CIF	0 11 11
	IQF	100-200 g/pc	<u> </u>		6.20	7.42	Europe DDP	South Africa
Merluccius merluccius	Fresh - whole	100-200 g/pc			4.40	5.27 +	Italy CPT	Croazia
	Fresh - gutted	200-300 300-400			5.50 6.50	6.58 = 7.78 =		
Merluccius productus	Fillet, PBO	300-400			2.31	2.75	Spain EXW	USA
ivieriuccius productus	Minced block				1.51	1.80	Spaill EAVV	USA
Alaska pollack/Lieu	Fillet, PBO		-		2.72	3.23	Netherlands EXW	†
de l'Alaska/Colín	Minced block	1			2.72	3.23	Trottionalido Extr	
de Alaska	Fillet, IQF	2-6 oz			2.48	2.97	Europe CFR	China
						2.0.	-	
Theragra chalcogramma	Fillet, baby food quality						DDP	USA
	H&G						Russian Fed.	Russian Fed.
		>25			0.92	1.10	wholesale Vladivostok	
		>30			0.81	0.97		
		>25	<u> </u>		1.14	1.28	wholesale Moscow	
Surimi (Alaska pollack)	Stick - Paprika	250 g/pc			2.51	3.00 -	France CFR	Spain
Hoki	H&G	100-300 g/pc			1.63	1.95	Spain FOB	
Macruronus magellanicus		300-500			1.63	1.95		
	<u> </u>	500-900	<u> </u>		1.63	1.95		
Saithe/Lieu noir/	Fillet - interleaved	200-400 g/pc		no q	uotation		Europe CIF	Faroe Islands
Carbonero (Pollock, Coley)								
Pollachius virens	Fillet - skinless, PBI, interleaved	16-32 oz/pc			4.60	5.51	Spain DDP	Iceland
Haddock/Eglefin/Eglofino	H&G	< 0.8 kg/pc	NOK 1	9.00	2.02	2.43	Sweden FCA	Norway
Melanogrammus	Fresh	1-1.5 kg/pc			5.20	6.22	Spain CIF	†,
aeglefinus	1 33	> 1.5 kg/pc			5.50	6.58	-Pan. 0	
		> 2			5.65	6.76		
Ling/Lingue franche/	Fillet - wet salted	1-1.5 kg/pc	1		5.85	7.00 +	Italy DDP	Faeroe Island
Maruca	Produced from fresh raw material	3-1				-		
Molva molva	1st quality	ĺ						1



Fish Species	Product Form	Grading	Price pe	er k	g	Reference	Origin
Trade Name			As stated EU	JR	USD	& Area	
GROUNDFISH (cont.)						Se	ptember 2017
Monkfish/Baudroie/	Fresh - Tail	< 0.3 kg/pc	<u> </u>	8.35	9.99 +	Italy CPT	UK
Rape	Trosii raii	0.3-0.5			11.00 +	nary or r	
Lophius spp.		0.5-1			11.12 =		
		1-2	9	9.48	11.35 -		
		> 2	10	0.91	13.06 -		
	Fresh - whole	0.5-1 kg/pc	•	6.09	7.29 +	FCA	France
		1-2		6.08	7.28 +		
	Tails, skinless	100-250 g/pc		5.75	6.88	Spain DDP	Namibia
	Frozen at land	250-500		6.75	8.08		
	100% net weight	500-1000		8.00	9.58		
John Dory/	Frozen skin-on	> 1000 60-100 g/pc		8.75 7.91	10.47 9.40	Germany CFR	China
Sainte Pierre	PBO, chemical free, 100% net	100-150		0.84	1.00	Germany CFR	Crima
Pez de San Pedro	weight, IQF,Bulk, frozen weight	150-200			10.50		
Zeus faber	+count	200-300			11.00		
	Fresh - gutted	600-800 g/pc	11	1.00	13.17	Italy CPT	Senegal
		800-1000	1′	1.00	13.17 =		
		1000-2000			13.17 =		
Sand steenbras/	Fresh	500/700 g/pc			12.46 +	FCA	Morocco
Marbré/ Herrera		700/1000			12.69 +		
Lithognathus mormyrus		Mixed			10.50		
		400-600			11.73		France
		700-1000			11.49		
		200-300 g/pc			10.05		Spain
		300-500			13.64		
	Mediterranean	200-300			10.17	0.07	
		300-500	12	2.30	14.72	CPT	_
FLATFISH						Sep	tember 2017
Turbot/Rodaballo	Fresh - whole	0.5-1 kg/pc	7	7.45	8.92 =	Spain CIF	Spain
Psetta maxima	cultured	1-2		7.50	8.98 -		
		2-3		7.70			
		3-4			11.61 -		N. d. I. I.
	Fresh - whole wild	< 0.5 kg/pc 0.4-0.6			10.89 4.67		Netherlands
	Wild	0.4-0.8			19.13		
		0.5-1			11.62 +		
		0.8-1			12.81		
		1-2			14.28 +		
		2-3	14	4.58	17.45		
		3-4	2:	3.20	27.77 +		
		4-6			33.45 +		
	Fresh - whole	0.4-0-6 kg/pc			7.78	Italy CPT	Spain/Portugal
		0.8-1			8.86 -		
		1-1.5			8.98 -		
		1.5-2 2-2.5			10.26 -		
		2-2.5 3-4			10.26 <i>-</i> 16.16 +		
		0.5-1			8.92		
		0.7-1		7.03	8.41		
		1-2			12.03		
		2-3			16.70		
		> 4	2	1.55	25.79		
	Fresh - whole	1-2 kg/pc	10	0.45	12.51 -		Netherlands
	gutted	2-3	12	2.95	15.50		



Fish Species	Product Form	Grading	Price per k	g	Reference	Origin
Trade Name			As stated EUR	USD	& Area	
FLATFISH (cont.)					Se	ptember 2017
Sole/Sole/	Fresh - whole	< 170 g/pc	9.50	10.80	Spain CIF	Netherlands
Lenguado	wild	170-220	12.20	14.60		
Solea vulgaris		200-300	12.55	15.02		
-		200-250	17.45	20.89		
		300-400	14.95	17.89		
		400-500	15.80	18.91		
		500-600	16.05	19.21		
	Fresh - whole	200-300 g/pc	17.30	20.71		France
	wild	300-400	18.30	21.90		
		No. 3	14.93	17.87	Italy CPT	
		No. 4	12.00	14.36 +		
		No. 5	10.12	12.11 +		
	Fresh - whole	No. 2	18.14	21.71 +		Netherlands
		No. 3	13.60	16.28 +		
		No. 4	11.72	14.03 +		
	Fresh - gutted	No. 2	17.69	21.17 -		
		No. 3	13.50	16.16 -		
		No. 4	11.81	14.14 -		
		No. 5	9.84	11.78 -		
	Fresh - whole	No. 2	14.91	17.85	CIF	
		No. 3	14.15	16.94		
		No. 4	9.92	11.87		
European plaice/	Fresh - whole	300-400 g/pc	3.80	4.55	Spain CIF	
Plie d'Europe/		400-600	4.05	4.85		
Solla europea		> 600	5.00	5.98		
Pleuronectes platessa	IQF, white skin-on, 25% glaze	No. 2	3.40	4.07 -	Netherlands FOB	
	IQF skin-off, 25% glaze		3.80	4.55 -	for Italian market	
European Flounder/	Fresh - fillets skin-on	Large	3.75	4.49	Italy CPT	
Flet d'Europe/	skinless	Large	5.75	6.88		
Platija europea	whole		2.19	2.62		
Platichthys flesus			1.51	1.81 -	FCA	
Greenland Halibut/	Fillet - skinoff, boneless,		No quotations		Denmark FOB	Greenland
Reinhardtius	blockfrozen					
hippoglossoides						
TUNAS/BILLFISHES					Se	ptember 2017
Tuna/Thon/Atún	Skipjack - whole		4 77			
	Onipjack Wilolo	main size	1.77	2.10 +	Bangkok CFR	Western/Central
Thunnus spp.	Chipjaok Whole	main size	1.77	2.10 +	Bangkok CFR	Western/Central Pacific Ocean
Thunnus spp.	Skipjack - whole	main size	1.77	2.10 +	Ecuador	
Thunnus spp.		main size				Pacific Ocean
Thunnus spp.	Skipjack - whole	main size	1.89	2.25 +	Ecuador	Pacific Ocean Eastern Tropical
Thunnus spp.	Skipjack - whole Yellowfin - whole		1.89 2.23	2.25 + 2.65 =	Ecuador ex-vessel	Pacific Ocean Eastern Tropical Pacific Ocean
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - whole		1.89 2.23 1.89	2.25 + 2.65 = 2.26 +	Ecuador ex-vessel Seychelles	Pacific Ocean Eastern Tropical Pacific Ocean
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole		1.89 2.23 1.89 2.59	2.25 + 2.65 = 2.26 + 3.10 +	Ecuador ex-vessel Seychelles FOB	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole	main size	1.89 2.23 1.89 2.59	2.25 + 2.65 = 2.26 + 3.10 + 2.15 =	Ecuador ex-vessel Seychelles FOB Abidjan	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole	main size	1.89 2.23 1.89 2.59 1.80 2.50	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 =	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole	main size > 10 kg 1.8-3.4 kg/pc	1.89 2.23 1.89 2.59 1.80 2.50	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 =	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins
Thunnus spp.	Skipjack - whole Yellowfin - whole	main size > 10 kg 1.8-3.4 kg/pc > 10 kg	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 =	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned	main size > 10 kg 1.8-3.4 kg/pc > 10 kg	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 =	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Yellowfin - whole Skipjack - whole Skipjack - whole Skipjack - cooked & cleaned loins - vacuum packed	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 +	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 +	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauri-
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 +	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is.
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72 6.31	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 + 7.50 =	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack - pre-cooked loins	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72 6.31 1.45 5.81	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 + 7.50 = 1.73 6.90 +	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack - pre-cooked loins	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc double cleaned	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72 6.31 1.45 5.81 6.73	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 + 7.50 = 1.73 6.90 +	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc double cleaned	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72 6.31 1.45 5.81 6.73 5.89	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 + 7.50 = 1.73 6.90 + 8.00 + 7.00 +	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc double cleaned single cleaned	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72 6.31 1.45 5.81 6.73 5.89 1.09	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 + 7.50 = 1.73 6.90 + 8.00 + 7.00 + 1.30	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP Tunisia CFR Europe CFR	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc double cleaned 1.9-3.4 kg/pc	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72 6.31 1.45 5.81 6.73 5.89 1.09 0.84	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 + 7.50 = 1.73 6.90 + 8.00 + 7.00 + 1.30 1.00	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP Tunisia CFR Europe CFR	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana
Thunnus spp.	Skipjack - whole Yellowfin - whole Skipjack - cooked & cleaned loins - vacuum packed Yellowfin - cooked & cleaned loins - vacuum packed Skipjack Skipjack Skipjack - pre-cooked loins Yellowfin - pre-cooked loins Skipjack - whole Skipjack - whole	main size > 10 kg 1.8-3.4 kg/pc > 10 kg double cleaned double cleaned > 1.8 kg/pc double cleaned 1.9-3.4 kg/pc 3.5-5	1.89 2.23 1.89 2.59 1.80 2.50 1.95 2.60 5.72 6.31 1.45 5.81 6.73 5.89 1.09 0.84 1.35	2.25 + 2.65 = 2.26 + 3.10 + 2.15 = 2.99 = 2.33 = 3.11 = 6.80 + 7.50 = 1.73	Ecuador ex-vessel Seychelles FOB Abidjan ex-vessel Spanish Canneries CFR Italy DDP Tunisia CFR Europe CFR	Pacific Ocean Eastern Tropical Pacific Ocean Indian Ocean Atlantic Ocean Various origins Solomon Islands Kenya/Mauritius/Solomon Is. Ghana



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
TUNAS/BILLFISHES	(cont.)			Sep	tember 2017
Swordfish/Espadon/	Frozen at sea, DWT	30-50 kg/pc	6.20 7.42	Spain FOT	Spain
Pez espada	100% net weight	50-70	6.10 7.30	- Cpain i Gi	Opami
Xiphias gladius	Fresh - gutted	< 12 kg/pc	11.85 14.18	Italy FCA	
	Whole Mediterranean	13-18	7.59 9.08 +		
		19-25	7.59 9.08 +		
		26-35	7.73 9.25 -		
	Whole Atlantic	19-25	7.25 8.68 +		Marocco
		26-35	7.19 8.61 -		
		36-50 > 50	6.94 8.31 - 6.92 8.28 -		
SMALL PELAGICS		7 00	0.32	Sen	tember 201
		4.0 //	0.50 0.40	·	
Mackerel/Maquereau/	Fresh - whole	4-6 pc/kg	2.59 3.10	Italy CPT	France
Caballa	Fresh - Fillets		4.39 5.25 -		
Scomber scombrus	butterfly cut Whole	200-400 g/pc	5.34 6.39 - No quotations	Netherlands/Poland	UK
	VVIIole	300-500	No quotations	FOB	UK
	H&G	> 200 g/pc	na	for Eastern Europe	Greenl./Faroe.
	Whole	3-4 pc/kg	1.05 1.26	Spain FOB	Spain
Horse Mackerel/	Whole	> 24 cm/pc	1.23 1.47	Morocco FOB for	Morocco
Chincard/ Jurel				European market	
Trachurus spp					
Herring/Hareng/Arenque	Fresh - fillet		2.62 3.14	Italy CPT	Denmark
Clupeidae	Fresh - whole	250-300 g/pc	0.79 0.95	Russian Fed.	Russian Fed.
		> 350	1.52 1.82	wholesale Moscow	
		> 25	0.75 0.90	Russian Fed.	
		> 300	0.84 1.01	wholesale Vladivostok	
		> 250	0.91 1.09	Poland FOB	D-W-
Sprat/Sprat/Espadín	-	70-100 g/pc	0.34 0.41 - 0.13 0.16 -	Poland FOB	Baltic
Sprattus sprattus			0.13		
Sardine/Sardine/ Sardina	Fresh - whole		1.04 1.24 +	Italy CPT	Croatia
Sardina pilchardus	Trock which		1.00 1.20	inally of t	Italy
carama phonarado	Fresh - fillet		4.23 5.06 -		France
			3.60 4.31		UK
CEPHALOPODS				Sep	tember 201
Squid/Encornet/Calamar	Whole	S (< 18 cm)	6.10 7.30 =	Italy CIF	South Africa
Loligo spp.		M (18-25)	7.10 8.50 =		
3FF.		L (25-30)	7.20 8.62 -		
		XL (>30)	7.20 8.62 -		
	Frozen	11-14 cm	2.78 3.30	Europe	USA
	whole, block frozen	< 5	6.14 7.30		India
		6-15	5.38 6.40		
		10-40	3.83 4.55		
	140	> 40	3.32 3.95	2 : 504	- "
Loligo gayi	Whole	18-22 cm 15-18	7.25 8.68 5.70 6.82	Spain FCA	Falkland/
		12-16	5.70 6.82 5.70 6.82		Malvinas Isl.
Loligo vulgaris	Fresh - whole	100-300 g/pc	10.20 12.21	Italy FCA	Morocco
zongo vangamo		300-400	11.50 13.76	,	
		400-600	14.54 17.40		
		600-1000	13.50 16.16		
	Whole	2 small	5.20 6.22	Mauritania FOB	Mauritania
		3 small	4.50 5.39	for European market	
		4 small	4.00 4.79		
		small	5.70 6.82		
		medium	6.00 7.18		
		large	6.10 7.30		
Loligo duvacelli	Whole cleaned,	< 5	3.53 4.20	Germany CFR	India
		< 10	4.71 5.60		
		11-20	4.46 5.30		
		21-40	3.28 3.90	<u> </u>	<u></u>



	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
CEPHALOPODS (con	t.)			Se	ptember 201
Squid/Encornet/Calamar	_	< 3	3.91 4.65	Germany CFR	China
Loligo chinensis		3-6	3.20 3.80	Germany or it	Offilia
Longo Crimerisis		6-10	2.78 3.30		
		10-15	2.44 2.90		
		15-20	2.44 2.90 2.10 2.50		
Danidiava sissa	Down filled			Furana CED	Chile
Dosidicus gigas	Raw fillet	2-4 kg/pc	0.83 0.99	Europe CFR	Chile
	<u> </u>	40.001./	1.43 1.70		Peru
	Raw tentacle	1-2, 2-3 kg/pc	0.83 0.99		Chile
		< 1, 1-2	1.35 1.60		Peru
		> 2	1.39 1.65		
	Raw wings		0.50 0.60		Chile
	whole without cartilage		1.05 1.25		Peru
	Necks		0.55 0.65		Chile
	open with cartilage		1.35 1.60		Peru
	Darum membraneless		5.05 6.00		
	Boiled wings - skin-on		1.94 2.30		
	Squid rings - thawed		3.61 4.32 -	Italy CPT	
	Squid stripes - thawed		2.33 2.79 -		
	Tentacles		2.33 2.79 -		
Octopus/Poulpe/Pulpo	Whole - FAS	T1	12.40 14.84 =	Morocco FOB,	Morocco
Octopus vulgaris		T2	11.40 13.64 =	for Spanish market	
- · · · · · · · · · · · · · · · · · · ·		Т3	10.40 12.45 =		
		T4	9.40 11.25 =		
		T5	8.40 10.05 =		
	Sushi slice	7 g/pc	12.79 15.20	Europe CFR	Indonesia
			12.79 15.20	Europe CFK	indonesia
	100% net weight	9 g		ł	
	boiled cut		7.82 9.30		
	100% net weight				
	Flower type	1-2 kg/pc	4.46 5.30		
	90% net weight	>2	5.43 6.45		
	Frozen in land, pots and	Т3	11.11 13.20	Mauritania FOB	Mauritania
	glaciers, 1° and 2°	T4	10.27 12.20		
		T5	9.34 11.10		
		T6	7.85 9.33		
		T7	7.58 9.01		
		T8	7.11 8.45		
	FAS	T3	10.94 13.00		
		T4	10.10 12.00		
		T5	9.17 10.90		
		Т6	7.68 9.13		
		T7	7.41 8.81		
		T8	6.97 8.29		
Eledone moschata	Fresh	10	4.59 4.18	Italy CPT	Croazia
Liedone moschala	Tresii			-	
			5.40 3.53	FCA	Francia
			5.00 3.20		Spagna
		extra	10.25 11.73 -	CPT	Croazia
		small	7.79 7.84 +		
		medium	5.31 4.51 +		
		80-120 g/pc	5.15 5.68		Tunisia
		50-80	5.35 5.90		
		< 50	5.50 6.07		
Cuttlefish/Seiche/	Whole, cleaned, IQF	< 10 pc/kg	5.47 6.50	Germany CFR	India
	20% glaze	11-20	5.47 6.50		
epia	Fresh - whole	300-500 g/pc	5.62 6.73 +	Italy FCA	France/UK
	1.00.	500-1000 500-1000	5.60 6.70	CPT	
		500-1000	6.90 8.26	FOB	Morocco
Sepia spp.	IOF 10% glaza	100-200 2/22		I 1 UD	INIOIOCCO
	IQF, 10% glaze	100-200 g/pc			
	IQF, 10% glaze	200-300	6.90 8.26		
	IQF, 10% glaze	200-300 300-400	6.90 8.26 6.90 8.26		
	IQF, 10% glaze	200-300 300-400 400-600	6.90 8.26 6.90 8.26 6.90 8.26		
	IQF, 10% glaze Frozen, whole block frozen	200-300 300-400	6.90 8.26 6.90 8.26	Europe	India



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS						Sep	tember 2017
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb		9.17	10.90 +	Europe CFR	Indonesia
Crevette pattes	100% net weight	41-50		8.58	10.20 +	•	
blanches/Camarón	treated with non-phosphate	51-60		8.20	9.75 +		
patiblanco		61-70		7.82	9.30 +		
Penaeus vannamei		71-90		7.66	9.10 +		
		91-120		7.32	8.70 +		
	Head-on, shell-on	20-30 pc/kg		6.42	7.63		Central
		30-40		6.31	7.50		America
		40-50		5.55	6.60		
		50-60		5.43	6.45		
		60-70		5.13	6.10		
		70-80		4.88	5.80		
		80-100		4.54	5.40		
		100-120		4.33	5.15		
		120-140		3.53	4.20		
	Tails	21-25 pc/lb		9.55	11.35		
		26-30		8.25	9.81		
		31-35		7.61	9.04		
		36-40		7.33	8.71		
		41-50		6.86	8.16		
		51-60		6.31	7.50		
		61-70		5.75	6.83		
		71-90		5.29	6.28		
		91-110		4.27	5.07		_
	Head-on, Shell-on	30-40 pc/kg		7.36	8.75	South/Central	
		40-50		5.97	7.10	America FOB	
		50-60		5.34	6.35	for European main	
		60-70		5.13	6.10	ports	
		70-80		4.92	5.85		
		80-100		4.80	5.70		
		> 100		4.12	4.90		<u> </u>
Green tiger prawn/	Headless, shell-on, block	41-50 pc/kg		6.39	7.60	Europe CFR	Belgium
Crevette tigrée verte/	100% net weight, net count	51-60		5.81	6.90		
Langostino tigre verde		61-50		5.47	6.50		
Penaeus semisulcatus		71-90		5.13	6.10		
		91-120		4.80	5.70		
		100-200		4.38	5.20		
		200-300		4.12	4.90		
Metapenaeus shrimps/	Untreated, net weight, net count	300-500		3.79	4.50 6.70		India
· · · · · · · · · · · · · · · · · · ·	Ontreated, het weight, het count	100-200 pc/kg		5.64			muia
Crevettes Metapenaeus		200-300		4.84			
Camarones Metapenaeus		300-500		4.16	4.95		
Metapenaeus spp Argentine red shrimp/	Head-on, shell-on	10-20 pc/kg		7.60	9.10	Spain EXW	Argentina
Salicoque rouge/	i ieau-on, sheir-on	20-30		7.55		Spain ∟∧vv	Aigentina
d'Argentine/Camarón		30-40		7.50			
langostín argentino		40-60		7.45			
Pleoticus muelleri		1.0 00			0.02		
Black tiger/Crevette	Headless	8-12 pc/lb		11.19	13.30	Europe/	Bangladesh
tigrée/Camarón tigre	20% glaze, IQF	13-15			11.40	Russian Fed.	
Penaeus monodon	3 ,	16-20		7.82			
		21-25		5.81	6.90		
		26-30		5.30			
	Headless, shell-on, block	13-15 pc/kg			12.20	Europe CFR	Belgium
	frozen	16-20		10.27]
		21-30		7.07			
		26-30		5.97	7.50		
		31-40		6.31	7.10		
	HOSO, net weight, net count	10-20 pc/kg			16.00		India
	block frozen	20-30	I		11.00		



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
CRUSTACEANS (cor	nt.)					Se	ptember 2017
Deep-water rose shrimp/	Fresh - Peeled tail	Mixed	<u> </u>	10.50	11.74 -	Italy CPT	Italy
Crevette rose du large/	1					,	1,
Gamba de altura/ Parapenaeus longirostris							
Common shrimp/	Fresh, shell-on			44 70	53.50	Spain CIF	Netherlands
Crevette grise/Quisquilla	Tresh, Shell-On			44.70	00.00	Opani On	rvetrieriarius
	Head-on, shell-on			44 70	14.00		
Crangon crangon	·	0.5 //			14.00	DDD	
Norway lobster/ Langoustine/Cigala	Fresh - Whole 4X1.5 kg	3-5 pc/kg 4-7		na 19 50	30.27	DDP	
Nephrops norvegicus	4X1.3 kg	6-9			26.06		
., .,		8-12			20.59		
		11-15		14.50	22.66		
		16-20		15.80	18.91		
		20-30		12.85	15.38		
		31-40		10.50	12.57		
		41-50			10.20		
	Tails	40-60			15.98		
	Whole	00 pc/kg			17.30 =	Spain CIF	Scotland
		0			15.62 =		
		1			13.70 =		
		2 3			12.03 = 10.23 =		
		4		7.15			
		5		6.75			
	Fresh - whole	5-9 pc/kg	 		25.13	1	Netherlands
	Trock whole	11-15			17.30		Trottionando
		16-20			13.70		
		20-30			10.34		
		31-40		6.17	7.38		
		41-50		5.81			
	Fresh - whole, head	8-10 pc/kg		16.70	19.99	Italy CPT	Denmark/
		11-15		14.13	16.91 -		UK
		16-20		9.95	11.91 -		
		21-30		7.91	9.47	FCA	
		41-50		4.51	5.40 +		
European lobster/	Live - bulk	400-600 g/pc		18.00	21.54 +	France delivered	Ireland
Homard européen/		600-800			21.54 +	to French vivier	
Bogavante	Fresh - whole	Large			32.91	Italy CPT	UK
Homarus gammarus		small			35.30		
American lobster/	Live hard shell				20.16 +		Canada
Homard américain/	Live hard shell				13.41 -		USA
Bogavante americano	Live soft shell	450 /	0411 05 00		15.25 -	0	O-mada
Homarus americanus	Popsicle	< 450 g/pc (canner size)	CAN 25.00	21.39	17.93	Canada FOB for European mkt	Canada
		> 450	CAN 26.00	21 30	17.93	Tor European mkt	
		(market size)	20.00	21.03	17.00		
	Whole cooked netted lobster	canners	CAN 24.00	19.74	16.55	1	
		market	CAN 25.00		17.24		
Edible crab/Tourteau/	Live	T2		2.20		France Auction	France
Buey de mar		13-16 cm					
Cancer pagurus			<u> </u>				<u> </u>
Spinous spider crab/	Fresh - female			5.30	6.34	Italy CPT	UK
Araignée européenne/	male			4.50	5.39		
Centolla europea/	female			5.00			France
Maja squinado	male			5.55			
	Fresh-female	small		2.40			
	male	small		3.30	3.95 +		



Fish Species	Product Form	Grading	Pric	e per k	a	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	J. 13
BIVALVES						Sep	tember 2017
Oyster/Huître/Ostra	Live	No. 3		4.40	5.27 =	France prod. Price/	Ireland/France
Crassostrea gigas		60-100 g/pc		16.88	20.20	average export price Spain CIF	Netherlands
		00 100 g/pc		10.00	20.20	opani on	Italy
Ostrea edulis		95-110 g/pc		16.25	19.45	1	Netherlands
		>130			17.50		_
Mussel/Moule/Mejillón Mytilus edulis	Live - Bottom mussel			2.10 1.80	2.51 =	France wholesale	France Netherlands
Mytilus galloprovincialis	Live - Rope	60-80 pc/kg		2.00	2.39 =		Spain
, ,	Fresh	20-25 pc/kg	no o	quotation		Spanish market	1
		25-30				EXW	
		30-40					
		40-70		1.25	1.50	Italy CFA	
				1.25	1.50		Italy
	Fresh - whole			1.25	1.50 =	Italy FCA	
				1.25	1.50 =	CPT	
				1.25 1.35	1.50 = 1.62 =	FCA CPT	Spain
		shell on		2.15	2.57 =	FCA	
				2.15	2.57 =	CPT	
Mytilus chilensis	IQF - shell-off, 7% glaze	200-300 pc/kg		3.00	3.59 =	CIF	Chile
	Cooked mussel meat IQF	100-200 pc/kg 200-300		2.82 2.52	3.35 3.00	France CIF	
		300-500		2.32	2.70		
	Cooked mussel whole shell, IQF	80-100 pc/kg		1.85	2.20		
	IQF mussel meat			2.50	2.97	Europe CFR	
	Carross			1.91	2.27		
	Vacuum Packed without Sauces IQF Half Shell Mussels			2.66 3.36	3.16 3.99		
Razor shell/Couteau/	Fresh	S		7.80	9.34	Spain CIF	Ireland
Navajas - Solenidae		M			10.65		
	Live	L 10.12 am/a a			12.27		Nothouloudo
	Live	10-12 cm/pc		3.80	4.55		Netherlands
SALMON						Sep	tember 2017
Atlantic salmon/	Fresh - gutted, head-on	2-3 kg/pc		5.50	6.58	France CIF	Scotland
Saumon de l'Atlantique/	Superior quality	3-4		7.40	8.86		
Salmón del Atlántico		4-5		7.30	8.74		
Salmo salar		5-6		7.30	8.74		
	Fresh - gutted, head-on	> 6 2-3 kg/pc		7.40 4.80	8.86 5.75		Norway
	Superior quality	3-4		6.30	7.54		Norway
		4-5		6.54	7.83		
		5-6		6.54	7.83		
	Erock gutted hand an	> 6	NOK 44 27	6.50	7.78	Norway FOD	
	Fresh - gutted, head-on	1-2 kg/pc 2-3	NOK 41.37 NOK 45.36	4.40 4.83	5.30 - 5.81 -	Norway FOB	
		3-4	NOK 43.30	5.33	6.42 -		
		4-5	NOK 52.58	5.60	6.73 -		
		5-6	NOK 55.68	5.93	7.13 -		
		6-7 7-8	NOK 64.07 NOK 65.97	6.82 7.02	8.20 <i>-</i> 8.44 <i>-</i>		
		7-8 8-9	NOK 65.97 NOK 67.36	7.02 7.17	8.44 <i>-</i> 8.62 <i>-</i>		
	1	> 9	NOK 66.59	7.09	8.52 -		



Fish Species	Product Form	Grading		Pric	e per k	g	Reference	Origin
Trade Name			As sta	ated	EUR	USD	& Area	
SALMON (cont.)							Se	ptember 2017
Atlantic salmon/	Fresh	3-4 kg/pc			6.90	8.26	Spain CFR	Norway
Saumon de l'Atlantique/	gutted, head-on	4-5 kg/pc			7.85	9.40	Tunisia CFR	1
•	guited, riedu-ori						rumsia or it	
Salmon del Atlántico	Erack colmon cubos 9x9x9	5-6			7.85 9.73	9.40	Europa CER	4
Salmo salar	Fresh - salmon cubes 8x8x8 IQF - salmon slices					11.65	Europe CFR	
	Fresh - Whole - Superior	2-3 kg/pc			5.60	6.70 +	Italy FCA	=
	Treen whole capeller	3-4			6.30	7.54 +	nary 1 o/ t	
		4-5			6.45	7.72 +		
		5-6			6.45	7.72 +		
		6-7			7.15	8.56 +		
		7-8			5.05	6.04		
		8-9			na			
		9-10			na			
		3-4			5.32	6.37	CIF	
		4-5			5.45	6.52		
		5-6			5.35	6.40		
	IQF portion	100-150 g/pc			9.20	11.01		Denmark
	Head-on, gutted, grade 1	6-7 kg/pc			5.08	6.08	Denmark DDP	Chile
	Fillet, interleaved	1-2 lb/pc			4.87	5.83		
		2-4			4.17	4.99		
	Fillet, VAC	1-2 lb/pc			6.10	7.30		
		3-4			6.15	7.36		
	Fillet, IQF	2-3 lb/pc			6.15	7.36		
		4-5			6.88	8.23		_
	Bits and pieces				6.39	7.60	Europe CIF	
	scapped meat				4.63	5.50		
TROUT							Se	ptember 2017
Trout/Truite/Trucha	Whole, gutted, fresh on ice	0.25-0.4 kg/pc	HUF	1402	4.55	5.43 -	Hungary ex-farm	Hungary
Salmo trutta	Fillet - farmed	200-400 g/pc			8.80	10.53 =	Italy ex-farm	Italy
	Live - farmed	500-700 g/pc			3.60	4.31 =		
Rainbow trout/	Live - farmed	250-400 g/pc			3.30	3.95 =		
Truite arc-en-ciel/	Gutted	250-400 g/pc			4.30	5.15 =		
Trucha arco iris								
Oncorhynchus mykiss								
FRESHWATER FISH							Se	ptember 2017
Carp/Carpe/Carpa	Live	1.2-5 kg/pc	HUF	665	2.16	2.57 -	Hungary	Hungary
Cyprinus spp.	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF	1121	3.64	4.34	ex farm	1
	Fresh on ice - slices		HUF	1574	5.11	6.09		1
	Fresh on ice - fillets		HUF	1820	5.90	7.04		
Crucian Carp/Carassin	Live	0.45-0.9 kg/pc	HUF	392	1.27	1.52		
Carpín	1							1
Carassius carassius								1
Grass Carp/ Carpe	Live	0.8-3 kg/pc	HUF	701	2.27	2.71		
chinoise/Carpa China	Fresh, whole, gutted, head-off		HUF	1093	3.55	4.23		1
Ctenopharyngodon idellus								1
Bighead carp/Carpe à	Fresh gutted, head-off	0.7-5.0 kg/pc	HUF	694	2.25	2.69		
grosse tête/Carpa	Fresh on ice - slices		HUF	1246	4.04	4.82		
capezona	Fresh on ice - fillets		HUF	1362	4.42	5.27		1
Aristichthys nobilis	Live	1-5.5 kg/pc	HUF	420	1.36	1.63	i	1



Fish Species	Product Form	Grading		Price	e per k	g	Reference	Origin
Trade Name			As sta	ited	EUR	USD	& Area	
FRESHWATER FISH	(cont.)						Se	ptember 201
Nile perch/Perche du	Fillet - skinless	300-500 g/pc			4.63	5.50	EU CFR	Uganda
Nil/Perca del Nilo	Interleaved, 100% net weight	500-1000			5.43	6.45		
Lates niloticus	Fresh whole	200-400 g/pc			4.85	5.80 +	Italy FCA	
	yellow	200-400 g/pc			3.86	4.62 +		
	red	200-400 g/pc			3.75	4.49 +		Tanzania
	green	200-400 g/pc			3.75	4.49 +		
	Fresh fillet	200-400 g/pc			5.36	6.42 -		
		400-700			3.88	4.64 +		
	Fillet - skinless, PBI, IWP	500-1000 g/pc			5.30	6.30	Spain CFR	
Nile Tilapia/Tilapia du	Fillet - skinless, IQF, PBO	5-7 oz/pc			3.85	4.00		China
Nil/Tilapia del Nilo	non-treated, 10% glaze							
Oreochromis niloticus								
North African catfish/	Fresh - fillets skinless		HUF	1886	6.12	7.30	Hungary	Hungary
Poisson chat nord-	Fresh - fillets skin-on		HUF	1675	5.43	6.48	ex farm	
africaine/ pez gato	Fresh, whole, gutted, head-off		HUF	1191	3.86	4.61		
Clarias gariepinus								
European catfish/	Live	0.8- 4 kg/pc	HUF	1682	5.46	6.51		
Silure glane/Siluro	Fresh on ice - slices		HUF	2408	7.81	9.32		
Silurus glanis	Fresh on ice - fillets		HUF	1606	5.21	6.22		
Pangasius spp.	Fillet refreshed				3.25	3.89 =	Italy CIF	Vietnam
	Fillet, IQF, white - 20% glaze	120-170 g/pc			2.02	2.42 +	CPT	
	Fillet, IQF, white - 20% glaze	170-220			2.02	2.42 +		
	Fillet, IQF, white - 5% glaze	7			3.09	3.70		
	Fillet, IQF, white - 20% glaze	120-170-220			1.78	2.11 +	Spain CFR	7
	Fillet, 100% net weight, IQF	g/pc			2.10	2.50		
	Fillet, 100% net weight, interlvd	3,12			2.06	2.45		
NON-TRADITIONAL							Se	ptember 201
Sturgeon/Esturgeon/	Frozen - Whole	1.5-2 kg/pc			5.00	5.98	France CIF	France
Esturione	Gutted	5-7 kg/pc			6.50	7.78		1.10.00
2014110110		200-300 g/pc	†		11.50			
Acinenseridae	Fillets					10.10		
Acipenseridae	Fillets				11 50	13.76		
,		800-1000			11.50			
A.baeri	Fillets Caviar (Aquitaine) metal boxes	800-1000			0.95	1.14	Furone CFR	Senegal
A.baeri Ribbonfish							Europe CFR	Senegal
A.baeri Ribbonfish Trichiurus lepturus	Caviar (Aquitaine) metal boxes	800-1000 300-1500 g/pc			0.95 2.50	1.14 2.99		
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar,	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc			0.95 2.50 4.10	1.14 2.99 4.91 +	Europe CFR Greece FOB	Senegal Greece
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes	800-1000 300-1500 g/pc 200-300 g/pc 300-450			0.95 2.50 4.10 4.90	1.14 2.99 4.91 + 5.86 +		
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar,	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600			0.95 2.50 4.10 4.90 5.30	1.14 2.99 4.91 + 5.86 + 6.34 =		
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600 600-800			0.95 2.50 4.10 4.90 5.30 6.00	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 -		
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600			0.95 2.50 4.10 4.90 5.30 6.00 7.50	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 - 8.98 =		
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600 600-800			0.95 2.50 4.10 4.90 5.30 6.00 7.50	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 -		
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600 600-800 800-1000			0.95 2.50 4.10 4.90 5.30 6.00 7.50	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 - 8.98 =		
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600 600-800 800-1000 > 1000			0.95 2.50 4.10 4.90 5.30 6.00 7.50 9.50	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 - 8.98 = 11.37 = 5.15 +	Greece FOB	
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600 600-800 800-1000 > 1000 200-300 g/pc			0.95 2.50 4.10 4.90 5.30 6.00 7.50 9.50 4.30	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 - 8.98 = 11.37 = 5.15 + 6.10 +	Greece FOB	
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600 600-800 800-1000 > 1000 200-300 g/pc 300-450 450-600			0.95 2.50 4.10 4.90 5.30 6.00 7.50 9.50 4.30 5.10 5.50	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 - 8.98 = 11.37 = 5.15 + 6.10 + 6.58 =	Greece FOB	
A.baeri Ribbonfish Trichiurus lepturus Seabass/Bar, Loup/Lubina	Caviar (Aquitaine) metal boxes Fresh - whole	800-1000 300-1500 g/pc 200-300 g/pc 300-450 450-600 600-800 800-1000 > 1000 200-300 g/pc 300-450			0.95 2.50 4.10 4.90 5.30 6.00 7.50 9.50 4.30 5.10 5.50	1.14 2.99 4.91 + 5.86 + 6.34 = 7.18 - 8.98 = 11.37 = 5.15 + 6.10 +	Greece FOB	



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
SEABASS/SEABREA	M/MEAGRE (cont.)					Sal	ptember 2017
		000 000 /	ı	4.05	5.04		1
Seabass/Bar,	Fresh - whole	200-300 g/pc		4.35	5.21 +	France CIF	Greece
Loup/Lubina	farmed	300-450		5.15	6.16 +		
Dicentrarchus labrax		450-600		5.55	6.64 =		
		600-800		6.25	7.48 -		
		800-1000		7.75	9.28 =		
		> 1000 200-300 g/pc		4.34	11.67 = 5.19 +	Spain CIF	-
		300-450		5.14	6.15 +	Spain Cir	
		450-600		5.54	6.63 =		
		600-800		6.24	0.03 = 7.47 -		
		800-1000		7.74	9.26 =		
		> 1000			9.26 =		
		200-300 g/pc		4.37	5.23 +	Germany CIF	┥
		300-450		4.3 <i>1</i> 5.17	6.19 +	Germany Cir	
		450-600		5.17	6.67 =		
		600-800 800-1000		6.27	7.50 -		
				7.77	9.30 =		
		> 1000		9.77		Dortugal CIF	4
		200-300 g/pc		4.35	5.21 +	Portugal CIF	
		300-450		5.15	6.16 +		
		450-600		5.55	6.64 =		
		600-800		6.25	7.48 -		
		800-1000		7.75	9.28 =		
		> 1000			11.67 =	HIK OLE	4
		200-300 g/pc		4.53	5.42 +	UK CIF	
		300-450		5.33	6.38 +		
		450-600		5.73	6.86 =		
		600-800		6.43	7.70 -		
		800-1000		7.93	9.49 =		
		> 1000			11.89 =		4
		200-300 g/pc				Italy CIF	
		300-450		5.18	6.20 -		
		450-600		5.99	7.17 -		
		600-800		6.69	8.01 -		
		800-1000			10.03 -		
		1000-1500			12.34 +		
		> 1500			13.72 +		
		> 2000			18.64 +	• • • • • •	ļ
		200-300 g/pc		4.50	5.39 =	Spain CIF	Canary Island
		300-400		4.50	5.39 =		(Spain)
		400-600		5.50	6.58 =		
		600-800		6.50	7.78 =		1
		800-1000			10.17 +		<u> </u>
		1000-2000 g/pc			12.93		France
		2000-3000			14.12		1
		3000-4000			17.12		<u> </u>
	Fresh - whole - wild	1000-2000 g/pc		na		Italy FCA	Morocco
	Atlantic	> 2000		na			1
		> 3000	<u> </u>	na			



Fish Species	Product Form	Grading	Pric	e per k	g	Reference	Origin
Trade Name		J J	As stated	EUR	USD	& Area	
SEABASS/SEABRE	AM/MEAGRE (cont.)						ptember 2017
Seabass/Bar,	Fresh - whole - wild	400-600 g/pc	Τ	na		Italy CPT	Egypt
Loup/Lubina	Mediterranean	600-800		11.00	13.17 =		
Dicentrarchus labrax		800-1000		11.00	13.17 =		
		1000-2000		11.00	13.17 =		
		> 2000		11.00	13.17 =		
		> 3000		19.00	22.74		Italy
	Farmed - Orbetello	Large		10.70	12.81 =	FCA	
		Medium		9.70	11.61 =		
		Small		7.60	9.10		
Gilthead seabream/	Fresh - whole	200-300 g/pc		4.00	4.79 -	Greece FOB	Greece
Dorade royale/Dorada	farmed	300-450		4.20	5.03 -		
Sparus aurata		450-600		4.40	5.27 -		
		600-800		5.90	7.06 -		
		800-1000		7.80	9.34 -		
		> 1000		8.80	10.53 -		
		200-300 g/pc		4.20	5.03 -	Italy CIF	
		300-450		4.40	5.27 -		
		450-600		4.60	5.51 -		
		600-800		6.10	7.30 -		
		800-1000		8.00	9.58 -		
		> 1000		9.00	10.77 -		
		200-300 g/pc		4.25	5.09 -	France CIF	
		300-450		4.45	5.33 -		
		450-600		4.65	5.57 -		
		600-800		6.15	7.36 -		
		800-1000		8.05	9.64 -		
		> 1000		9.05	10.83 -		
		200-300 g/pc		4.24	5.07 -	Spain CIF	
		300-450		4.44	5.31 -		
		450-600		4.64	5.55 -		
		600-800		6.14	7.35 -		
		800-1000		8.04	9.62 -		
		> 1000		9.04	10.82 -		
		200-300 g/pc		4.27	5.11 -	Germany CIF	
		300-450		4.47	5.35 -		
		450-600		4.67	5.59 -		
		600-800		6.17	7.38 -		
		800-1000		8.07	9.66 -		
		> 1000		9.07	10.86 -		
		200-300 g/pc		4.25	5.09 -	Portugal CIF	7
		300-450		4.45	5.33 -		
		450-600		4.65	5.57 -		
		600-800		6.15	7.36 -		
		800-1000		8.05	9.64 -		
		> 1000			10.83 -		1



Fish Species	Product Form	Grading	Pric	e per k	ď	Reference	Origin
	Froductionii	Grading					Origin
Trade Name			As stated	EUR	USD	& Area	
SEABASS/SEABRE	AM/MEAGRE (cont.)					Sep	otember 2017
Gilthead seabream/	Fresh - whole	200-300 g/pc		4.43	5.30 -	UK CIF	Greece
Dorade royale/Dorada	farmed	300-450		4.63	5.54 -		
Sparus aurata		450-600		4.83	5.78 -		
		600-800		6.33	7.58 -		
		800-1000		8.23	9.85 -		
		> 1000		9.23	11.05 -		
		600-800 g/pc		17.08	20.44 +	Italy FCA	Morocco
		800-1000		19.98	23.91 +		
		1000-2000		22.00	26.33 +		
		> 2000		19.14	22.91 +		
	farmed	200-300 g/pc		3.95	4.73	CIF	Greece
		300-400		4.60	5.51 -		
		300-600		4.15	4.97		
	wild	400-600 g/pc		11.50	13.76 +	CPT	Egypt
		600-800		12.00	14.36 =		
		800-1000		12.00	14.36 =		
		1000-2000		12.00	14.36 =		
	farmed Orbetello	Large		10.70	12.81 =	FCA	Italy
		Medium		9.70	11.61 =		
		Small		7.60	9.10 =		
Meagre/Maigre	Fresh - Whole	500-1000 g/pc		5.00	5.98		Greece
commun/Corvina	farmed	1000-2000		6.14	7.35 +		
Argyrosomus regius		> 2000		6.89	8.25 +		
		> 3000		8.07	9.66 +		
		> 2000 g/pc		6.15	7.36 -	CIF	
	wild	600-800 g/pc		12.00	14.36	CPT	Egypt
		800-1000		7.00	8.38 =		
		1000-2000		7.00	8.38 =		
		2000-4000		7.00	8.38 =		



The European Fish Price Report is a monthly GLOBEFISH publication. This issue was prepared by Helga Josupeit, Weiwei Wang and Felix Dent.

PRICE REFERENCE (INCOTERMS 2010)

CFR	Cost and Freight
CIF	Cost, Insurance and Freight
CIP	Carriage and Insurance Paid T
CPT	Carriage Paid To
DAT	Delivered at Terminal
DAP	Delivered at Place
DDP	Delivered Duty Paid
EXW	Ex Works
FCA	Free Carrier
FAS	Free Alongside Ship
FOB	Free on Board

(DAF, DES, DEQ and DDU have been cancelled)

PRODUCT FORM

C&P	Cooked and Peeled
FAS	Frozen at Sea
H&G	Headed and Gutted
HOG	Head on Gutted (salmon)
IQF	Individually Quick Frozen
IWP	Individually Wrapped Pack
PBI	Pinbone In
PBO	Pinbone Off
PD	Peeled and Deveined
PTO	Peeled Tail On
PUD	Peeled, Undeveined

CURRENCY RATES

		US\$	EUR
Canada	CAD	1.22	1.45
Hungary	HUF	258.40	308.28
Norway	NOK	7.81	9.40
USA	USD		1.19
EU	EUR	0.84	
Denmark	DKK	6.22	7.44

Exchange Rates: 17.09.2017

SYMBOLS

- + Price increased in original currency since last report
- Price decreased in original currency since last report
- = Updated but unchanged price
- * New insertion

 Not updated since last issue

GLOBEFISH Market Reports are available from the GLOBEFISH web site: www.fao.org/in-action/globefish



Food and Agriculture Organization of the United Nations Fisheries and Aquaculture Policy and Economics Division Products, Trade and Marketing Branch Viale delle Terme di Caracalla 00153 Rome, Italy Tel +39 06 5705 2884 Fax +39 06 5705 3020 www.fao.org/in-action/globefish