

Issue 11/2019 November 2019

Latest trends

Typically, November is quite a busy month for seafood as buying picks up in preparation for the Christmas period and prices tend to increase. This year, however, the European market is surprisingly quiet and price movement has been limited so far. Broad economic uncertainty surrounding the Brexit situation and the US-China tariff discussions appear to be overshadowing the market and buyers are adopting a wait-and-see approach. In China, however, the uncertain environment has not delayed the start of purchases for the Chinese New Year festivities to a significant extent, and this will soon push their European counterparts into securing supplies. The combination of factors is likely to see European buyers making some hasty purchases at very high prices next month.

GROUNDFISH

Due to bad weather, groundfish production in the Northern part of the continent is quite limited at present. Prices are very high and are likely to stay this way well into the New Year.

Cod production is declining in Europe due to catch restrictions. For the first time in history Baltic cod fisheries were closed this summer, and they will remain closed for the remainder of 2019.

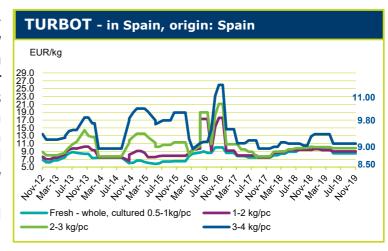
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The European Fish Price Report, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends. FAO is not responsible for any errors or omissions.

Cod catches in the Atlantic are also declining. As a result, Norwegian exports of traditional cured products have declined sharply. In the first nine months of 2019, Norway exported some 26 000 tonnes of dried cod, a decline of 3 500 tonnes compared with 2018 Salted cod exports from Norway during the same period also declined from 20 000 tonnes to 15 000 tonnes. Norway has been replacing cod with other groundfish species, and exports of other dried groundfish products increased from 35 000 tonnes from January to September 2017 to 40 000 tonnes in the same period of 2019, offsetting the shortfall in cod volumes. The cheaper dried products are primarily directed to developing countries, with the Dominican Republic, Brazil and the Democratic Republic of the Congo accounting for the majority. Developed countries, especially Portugal and Italy, are still limiting their imports to cod despite the higher prices.

There is very limited supply of wet-salted cod fillets from frozen raw material (Gadus microcephalus) on South European markets, and over recent months the increase in prices has dampened demand from Italian importers. Similarly, there has been very limited supply of wet-salted cod fillets (Gadus morhua) from fresh raw material of Faroes and Icelandic origin, and the poor fishing has delayed producer contract negotiations.



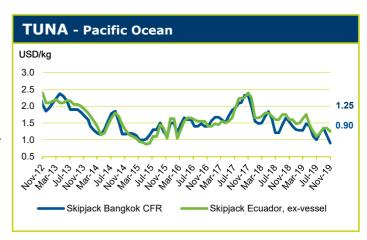
In the Spanish cultured turbot market, supplies and prices remain stable. In the Alaska pollock market in Moscow, prices have been stable, but they have been increasing in Vladivostok.

Dutch sole prices have increased for big sizes by almost 7 percent from November 2018 to November 2019, reaching EUR 17.38 per kg. In contrast, smaller sole sold at EUR 9.45, a sharp 18 percent decline from last year. The price differential between the #2 and #4 sizes is now almost EUR 2, a significantly more pronounced divergence than is typically seen.



TUNA - BILLFISHES

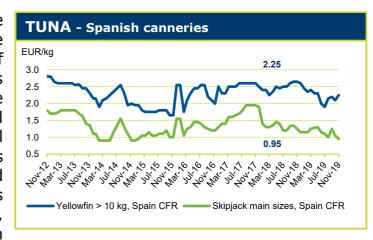
Demand for canned tuna remains weak, and this is translating into extremely low skipjack prices. In Bangkok, skipjack prices have now dropped as low as USD 0.90 per kg, levels which haven't been since October 2009. There is substantial market uncertainty at present and further skipjack price declines are likely. Yellowfin prices should rise slightly, however, due to the fishing ban in the Indian Ocean.



Fishing in the Western and Central Pacific is reported to have slowed down recently. However, after last month's good catches, there are numerous carriers arriving in Thailand this month and the port is expected to become congested. Raw material inventories at Thai canneries remain healthy. Skipjack prices have continued their sharp decline to a level which has not been seen for several years.

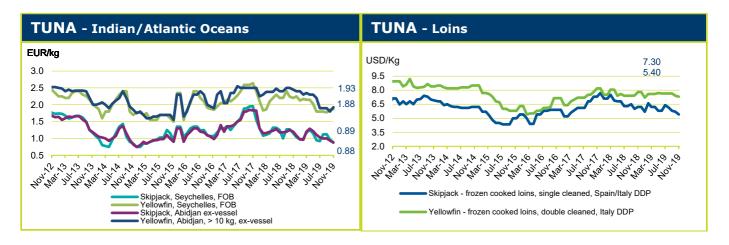
Both catch rates and raw material inventories at local canneries in the Indian Ocean remain moderate. However, fishing effort continues to be reduced as more vessels tie up after exhausting the yellowfin quota. Skipjack prices continue to fall while yellowfin price have increased slightly due to low catches.

The second 2-month IATTC 'veda' closure in the Eastern Pacific has been in force since 9 November. About 58 percent of the fleet has opted to tie up for this period. Catch rates are reported to be moderate for the boats that are still fishing. Raw material inventories at local canneries remain healthy, with carriers arriving from the Indian and Western and Central Pacific Ocean. Skipjack prices have fallen despite limited production, following the downward price trend in



Thailand. At this price level, fishing becomes uneconomical and vessels stay in port. Meanwhile, yellowfin prices are stable.

Catches in the Atlantic Ocean have slowed down to moderate-to-poor, although material inventories at local canneries remain healthy. Skipjack prices have fallen again while yellowfin prices have moved up due to the poor catches.



The European price for skipjack continues to fall, but yellowfin prices have rebounded due to the poor catch situations in both the Indian and Atlantic Oceans. The market price for cooked, double cleaned yellowfin loins has fallen.

SMALL PELAGICS

Good stocks of spring herring have been reported in the Norwegian Sea, though the fish are reportedly staying deep. Prices for spring-spawning herring are averaging NOK 4.26 per kilogram in 2019, compared with NOK 4.73 per kg at this stage in 2018. This is a consequence of poor demand.

Norway exported 38 800 tonnes of herring valued at NOK 357 million (EUR 35.2 million) in October 2019. This was a volume increase of 116 percent and a value increase of 91 percent compared with October last year. So far this year, Norway has exported 216 000 tonnes of herring worth NOK 1.9 billion (EUR 187.4 million), representing a 10 percent increase in volume and a 5 percent decline in value year-on-year.

Nigeria and Egypt were the largest markets for Norwegian whole frozen herring in October 2019, taking advantage of a lower average price compared with 2018. Underlying record herring export volumes was a doubling of Norwegian catches compared with October last year.

Norway also exported 66 000 tonnes of mackerel worth NOK 1.3 billion (EUR 128.3 million) last month, with the volume down 14 percent and the value rising 2 percent. In the first 9 months of the year, Norway exported 173 000 tonnes of mackerel for NOK 3.1 billion (EUR 305.9 million), a 2 percent increase in volume and a 26 percent increase in value. Japan was the largest market for Norwegian mackerel in October.

Herring demand and prices were reportedly stable in Moscow, while some upward price movement was reported in Vladivostok.



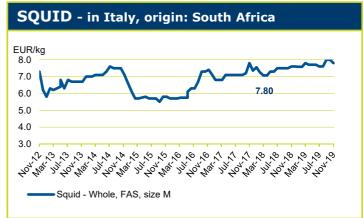
CEPHALOPODS

Due to limited production, squid prices are exceptionally high at present. Little additional supply is entering the market and prices are expected to rise further over the coming weeks. Peru managed to export higher quantities during the first nine months of 2019 (284 000 tonnes), however, 47 percent up compared with the same period in 2018. China is the main importer of squid from Peru, and doubled its imports compared with the same period last year. Spain, the second largest importer of squid from Peru, reported 10 percent higher imports over the same timeframe for a total of 56 400 tonnes. Spanish importers have been replacing Argentine squid with Peruvian product.

Due to the current fishing ban on South African squid fishing, set to continue until late November, there is practically no inventories of squid left in the country. Prices are very

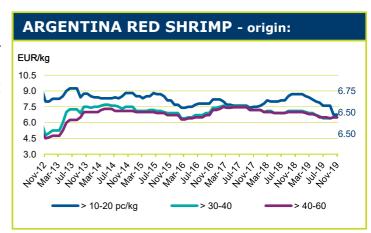
high, especially for the larger sizes.

Supplies of octopus continue to increase in all regions in Indonesia and raw material prices have decreased. Yemen also reports lower prices for octopus, despite low landings. For octopus from Mauritania and Morocco, prices remain steady at their present high levels. Good demand is reported for cuttlefish, with stable prices.



CRUSTACEANS

Reports from INFOFISH Shrimp Conference in Bangkok (12-14 November 2019) have emphasised strong demand for shrimp in the Chinese domestic market. More than 700 000 tonnes are imported every year and the trend is increasing. China purchases shrimp from a wide array of suppliers, led by India and Ecuador but with Argentina expanding its share.

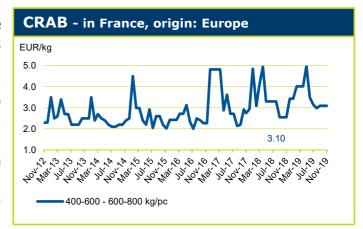


The shrimp fishing season in Argentina is ending, and results have been variable. September was a particularly bad month because of the poor weather conditions. Demand in China has picked up, and most shipments from Argentina are now destined for the Chinese market.

With the Christmas campaign approaching and in light of Chinese competition, customers in Europe are starting to lose their caution and are trying to secure the volumes necessary for their sales campaigns. As a result, prices are expected to pick up soon.

The current raw material situation for shrimp in Indonesia remains steady. Raw material prices have fallen slightly lately, especially in Banyuwangi.

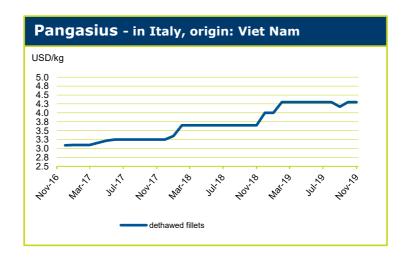
Prices for British brown crab have come down with a bump from the highs achieved on the back of Chinese buying last year. Export prices have fallen by a third compared with 2018, from USD 9.00-9.50 per kg, whole round, frozen brown crab, to USD 6.00-6.50 per kg. Meanwhile, crab prices in the French market were stable at EUR 3.10 per kg, compared with EUR 2.55 per kg in November 2018.



European lobster prices are firm as fishing winds down. Further price hikes are expected over the Christmas period.

FRESHWATER FISH

Pangasius has lost market share in several European countries in recent years, especially in Spain. However in 2019, there were timid recovery. In the first eight months of the year, some 4 400 frozen pangasius were imported into Spain, 10 percent more than in the same period of 2018, but still some 2 300 tonnes below the corresponding 2017 figure. Prices reported a steady increase from 2017 to November 2019.

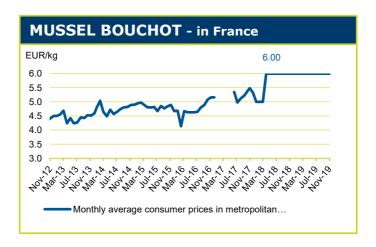


In the UK, however, the situation is different. The high price of cod has led fish and chips producers to switch to pangasius as a cheaper replacement. In the first eight months of the year, total imports of frozen pangasius fillets into the UK reached 10 000 tonnes, a 44 percent increase over the corresponding period of last year. Viet Nam accounted for 96 percent of these imports. The average unit value of this product in the UK market increased from USD 3.40 per kg in 2017, to USD 3.70 in 2018 and USD 4.20 in 2019.

BIVALVES

A wide range of mussels are available on the French market at this time of year with French Bouchot and Rope as well as Dutch bottom and Spanish rope mussels. Wholesale prices are reportedly stable.

Peruvian scallop production and exports recovered in 2019. During the first nine months of the year Peru reported exports to France of almost 3 000 tonnes, compared with 900 tonnes during the same period of 2018. At the same time, the unit value of scallops on the French market dropped from USD 13.50 per kg to USD 10.00 per kg.



The oyster season is starting to pick up again in France as we approach the year-end festivities. There may be a shortage of #2 oysters and a higher availability of #4.

SALMON

Prices for farmed Atlantic salmon from Norway have rebounded somewhat in November, after reaching multi-year lows last month. This decline was the result of higher than expected harvests in the early autumn, caused initially by good growth and biomass build-ups and subsequently by increased sea lice levels.

Overall, feed sales in Norway were reportedly 12 percent higher in the first 8 months of 2019 compared with the same period in 2018 while harvests were only 5 percent higher. This is indicative of pressure on regulatory biomass limits, which prompts farmers to increase harvesting activity to ensure these limits are not breached. Sea lice pressure also forces harvests but tends to translate into reduced harvest weights and biomass potential is consequently reduced. The net effect has been to tighten the supply-demand balance as end-of-year demand begins to bite.

Fish Pool Index prices for head-on, gutted Atlantic salmon out of Norway were at NOK 51.02 per kg as of week 45, 5 percent higher than the previous week but some 8 percent below the same week in 2018. According to the latest report from the Norwegian Seafood Council (NSC), these relatively lower price levels meant that a 14 percent increase in Norwegian Atlantic salmon export volume in October, to 117 000 tonnes, equated to an increase in value of only 4 percent, to NOK 6.7 billion. From January to October, Norwegian exports totalled 922 000 tonnes worth NOK 59 billion, increases of 7 percent and 6 percent respectively.

In the UK, export prices for Scottish farmed Atlantics were at around GBP 4.70 per kg in week 46 for 4-5 kg fish, around GBP 1 less than the same week in 2018. Recent trade reports suggest that EU markets accounted for the highest share of UK salmon exports in 4 years in in the first half of 2019, in contrast to Norway which has been directing more salmon to the booming Chinese market.



The biomass reduction in Norway has seen more optimistic revisions to farmed Atlantic salmon price forecasts for 2020, as reflected in forward prices at Fish Pool. Prices are now expected to reach the low NOK 60s per kg by the end of 2019 and then to continue climbing up until a peak in mid-2020. Estimates for global production growth in 2020 now range from 3.7 percent to around 5 percent, equating to a total harvest of some 2.5 to 2.7 million tonnes.

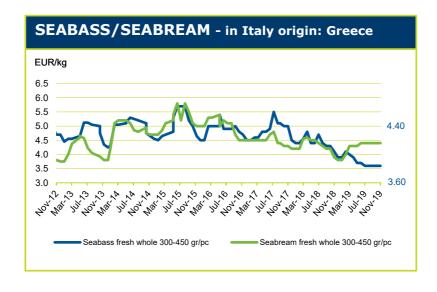
TROUT

Trout production in Norway has mirrored salmon in 2019, with good growth conditions leading to higher than expected harvests, but the overall supply increase has been much higher in the case of trout. According to the NSC, Norway exported 6 700 tonnes of trout worth NOK 375 million in October, increases of 46 percent and 30 percent respectively. For the first 10 months for the year, the cumulative totals were 47 000 tonnes (+31 percent) worth NOK 3 billion (+25 percent).

SEABASS SEABREAM

Prices for farmed bass and bream are largely unchanged this month on European markets, with bass prices still languishing well below those for bream. In fact, prices for Greek origin bream on the Italian market are significantly higher this year than last, with 300-450 g fish selling at EUR 0.50 per kg more this November than in the same month in 2018. Seabass, however, remains at multi-year lows.

Demand is likely to remain seasonally weak until the 2nd quarter of 2020. In other news, the long delayed deal for the dual acquisition of Nireus and Selonda was finally approved by the European Commission this month. The owners of bass and bream producer Andromeda have now acquired majority stakes in the two Greek aquaculture companies.





Fish Species	Product Form	Grading	Price	per	kg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
GROUNDFISH						N	lovember 20
Cod/Cabillaud, Morue/	Fresh gutted			1.88	2.07	Poland FOB	Baltic Sea
Bacalao	IQF portion, single frozen	100-150 g/pc		8.55	9.41 +	Italy CIF	I ce l and
Gadus morhua	Fresh - fillet	50-100 g/pc		4.00	4.40	CPT	
		100-200		5.00	5.50		Belgium
		200-400		9.00	9.91 =		Denmark
	Fresh - Whole	1-2 kg/pc		6.11	6.73 =		
		2-4		7.69	8.46 =		
	Fresh gutted	2-3 kg/pc		6,27	6.90		
		50-100 g/pc		4.31	4.74 =		Poland
	Fresh - fillet	100-200 g/pc		5.03	5.54 =		
		200-400		5.76	6.34 =		
	Fillet- IQF	500-1000g/pc		4.20	4.62 -	FCA	Spain
				4.45	4.90 =	CIF	
	Fillet - wet salted - 1st quality	700-1000 g/pc		9.30	10.24 -	DDP	Iceland
	produced from fresh raw material	4					1
	Portion single frozen, 10% glaze	100-150 g/pc		8.25	9.08	CIF	
	Stockfish	700 g/pc			23.00 =	DDP	Norway
		60-80 g/pc	;	31,70		FCA	
Gadus macrocephalus	Fillet - wet salted - 1st quality	400-700 g/pc		8.90	9.80 -	CIF	Denmark
	produced from frozen raw material						
Hake/Merlu/Merluza	Minced block			1.83	2.01	Namibia FOB	Namibia
Merluccius capensis	10-					for Spanish market	4
	IQF portion, trapeze	90-110 g/pc		7.55	8.31 +	Italy CIF	
Merluccius merluccius	Fresh - whole	100-200 g/pc		4.57	5.03 =	CPT	Croatia
		200-300		5.05	5.56 =		
	Fresh - gutted	200-300 g/pc		4.45	4.90 =		
Manda and an area of and an	ETHA DDO	300-400		5.91	6.50 =	O EVIA	110.4
Merluccius productus	Fillet, PBO Minced block			2.91 1.91	3.20	Spain EXW	USA
Alaska pollack/Lieu	H&G			1.91	2.10	Russian Fed.	Russian Fed.
Alaska poliack/∟ieu de l'Alaska/Colín	ПаС	>25		1,63	1,79 +	wholesale Vladivostok	Russian Feu.
de Alaska de Alaska		>30		0.81	0.89	Wilolesale Vladivosiok	
Theragra chalcogramma		>25		1.90	1.28 +	wholesale Moscow	
	H&G		NOK 22.00				Name
Haddock/Eglefin/Eglofino	H&G	< 0.8 kg/pc	NOK 22.00	2.18	2.40	Sweden FCA	Norway
Melanogrammus							
aeglefinus							
Ling/Lingue franche/	Fillet - wet salted	1-1.5 kg/pc		5.70	6.27 =	Italy DDP	Faeroe Islands
Maruca	Produced from fresh raw material	1-1.5 kg/pc		3.70	0.27 -	Italy DDF	raeive Islanus
Molva molva	1st quality						
Monkfish/Baudroie/	Fresh - Tail	< 0.3 kg/pc		8 48	9.33 =	Italy CPT	UK
Rape	Tresit- Tall	0.3-0.5	l .		11.25 =	italy Of 1	OIX
Lophius spp.		0.5-1			12.84 =		
сортиз эрр.		1-2			12.72 =		
		> 2			12.72 =		
	Fresh - whole	0.5-1 kg/pc	-		6.36 =	FCA	France
		1-2		6.00			
John Dory/	Fresh whole	1-2 kg/pc	 		19.81 -	France wholesale	France
Saint Pierre		2-3			23.11 =		1
Pez de San Pedro	Fresh - gutted	600-800 g/pc	<u> </u>		10.90	Italy CPT	Senegal
Zeus faber	3	800-1000		8.23	9.06 =	-,	
****		1000-2000		8.23	9.06 =		1
	Fresh- whole	1	i	0.80	0.88 =	Mauritania FOB	Mauritania
	headless	small		3.20	3.52 =	for European market	
		medium		4.10	4.51 =		1
	i	big	I	4.60	5.06 =		I



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
FLATFISH					November 201
Turbot/Rodaballo	Fresh - whole	0.5-1 kg/pc	8.50 9.36 =	Spain CIF	Spain
Psetta maxima	farmed	1-2	9.00 9.91 =	Spain Oir	Spairi
r sella Illaxiilla	lainleu	2-3	9.80 10.79 =		
		3-4			
	Fresh - whole	< 0.5 kg/pc	11.00 12.11 = 9.50 10.46		Netherlands
	wild	0.4-0.6	8.45 9.30		Netherlands
	Wild	0.4-0.6	13.05 14.36		
		1-2	16.40 18.05		
		2-3	18.50 20.36		
		3-4	19.80 21.79		
		4-6	21.00 23.11		
	Fresh - whole	0.4-0.6 kg/pc	6.70 7.37	Italy CPT	Spain/Portugal
	farmed	0.6- 0.8	8.56 9.42	italy Of 1	Opaniin Ortugal
	lamed	0.8-1	9.34 10.28 +		
		1-1.5	10.05 11.06 +		
		1.5-2	9.62 10.59		
		2-2.5	9.73 10.71 -		
		2.5-3	9.61 10.58 =		
		3-4	10.53 11.59		
	Fresh - whole	0.5-1 kg/pc	12.25 13.48		Netherlands
	riesii - wilole	1-2	13.75 15.13		Netricilarius
		2-3	16.23 17.86 =		
		3-4	19.95 21.96		
		> 4	24.50 26.97		
	Fresh - gutted	0.7-1kg/pc	11.62 12.79		
	Fresii - guileu	1-2	16.63 18.30 =		
Sole/Sole/	Fresh - whole	< 175 g/pc	7.25 10.80	Spain CIF	
Lenguado	wild	170-200	14.70 16.18	Spain Oir	
Solea vulgaris	wijd	200-300	15.80 17.39		
Solea vulgaris		200-300	18.55 20.42		
		300-500 400-500	20.40 22.45		
			25.40 27.96		
		500-600	21.30 23.44	Manuitania FOD	Manatania
		1 small	4.00 4.40 =	Mauritania FOB	Mauritania
		2 small 3 small	3.00 3.30 = 2.30 2.53 =	for European market	
		4 small	1.90 2.09 =		
		Medium	4.50 2.09 =		
	Fresh - whole	200-300 g/pc	21.60 23.77		France
		* '	21.60 23.77 24.70 27.19		France
	wild	300-400 No. 3	13.24 14.57 =	Italy CPT	4
		No. 5	9.50 10.46 =	Italy CP1	
Sole/Sole/	Fresh - whole	No. 2	15.80 17.39 =	Italy CPT	Netherlands
Lenguado	Tresti - Wildie	No. 3	12.70 13.98 =	italy of t	rectionalida
Solea vulgaris		No. 4	14.73 16.21		
Solea valgaris	Fresh - gutted	No. 2	17.38 19.13 =		
	riesii - gattea	No. 3	12.69 13.97 =		
		No. 4	9.45 10.40 =		
		No. 5			
European plaice/	Fresh - whole	300-400 g/pc	9.21 10.14 = 5.55 6.11	Spain CIF	1
Plie d'Europe/	7 Tean - WHOIG	400-600	5.40 5.94	Spani On	
Solla europea		> 600	5.40 5.94 5.40 5.94		
Pleuronectes platessa	IQF, white skin-on, 25% glaze	No. 2	5.95 6.55 +	Netherlands FOB	1
r iouroneoles pialessa	IQF, write skin-on, 25% glaze	- INU. 2	6.20 6.82 +	for Italian market	
European Flounder/	Fresh - fillets skin-on	Large	5.65 6.22	Italy CPT	1
Flet d'Europe/	skinless	Large	6.41 7.06	indig Of 1	
Platija europea	whole	Large	2.19 2.41		
•	WHOLE		2.19 2.41 1.51 1.66	FCA	
Platichthys flesus					Donmark
Coophthalmus rh b	Fresh whole	500 1000=/=:	1.81 1.99	CPT	Denmark
Scophthalmus rhombus	Fresh, whole	500-1000g/pc	7.89 8.68		Netherlands
	F	1000-2000	11.42 12.57		
	Fresh, gutted	500-1000g/pc	10.60 11.67 =		
	1	1000-2000	12.04 13.25	1	



Fish Species	Product Form	Grading	Price per	kg	Reference	Origin
Trade Name			As stated EUR	USD	& Area	
TUNA/BILLFISHES						November 20
Tuna/Thon/Atún	Skipjack - whole		0.82	0.90 -	Bangkok CFR	Western/Central
Thunnus spp.	.,		0.88	0.97	FOB	Pacific Ocean
	Skipjack - whole		1.13	1.25 -	Ecuador	Eastern Tropical
	Yellowfin - whole		2.00	2.20 =	ex-vessel	Pacific Ocean
	Skipjack - whole		0,89	0.97 -	Seychelles	Indian Ocean
	Yellowfin - whole		1.88	2.06 +	FOB	
	Skipjack - whole		0.88	0.96 -	Abidjan	Atlantic Ocean
	Yellowfin - whole	> 10 kg	1.93	2.12 +	ex-vessel	
	Skipjack - whole	1.8-3.4 kg/pc	0,95	1.05 -	Spain CFR	Various origins
	Yellowfin - whole	> 10 kg	2.25	2.48 +	•	· ·
	Skipjack - cooked & cleaned	double cleaned	4,90	5.40 -	Italy DDP	Solomon Islands
	Joins - vacuum packed				•	
	Yellowfin - cooked & cleaned	double cleaned	6.63	7.30 -		Kenya/Mauri-
	loins - vacuum packed					tius/Solomon Is.
	· · · · · · · · · · · · · · · · · · ·					
	Skipjack	> 1.8 kg/pc	1.09	1.20	Tunisia CFR	Seychelles
			1.57	1.73		Ghana
	Yellowfin- whole	> 10 kg	2.25	2.48 +	Spain DAT	Atlantic Ocean
		3-10 kg/pc	1.77	1.95		
	Yellowfin- frozen loins		6.64	7.32	DDP	Eastern Pacific
	Skipjack - whole	> 3.5 kg	1.30	1.43	DAT	Atlantic Ocean
	Skipjack- frozen loins		4.88	5.37	DDP	Eastern Pacific
	Bigeye- frozen loins		5.98	7.10		
	Bigeye- whole	> 10 kg	2,23	2.45	DAT	Atlantic Ocean
	Skipjack - whole	-	1.91	2.10	Europe CFR	Ecuador
	Yellowfin - pre-cooked loins	double cleaned	4,99	5.50		
	,	single cleaned	4.54	5.00 -		
	Skipjack - pre-cooked loins	g	4.09	4.50 -		
Swordfish/Espadon/	Fresh- whole		11,80	12.99	France, wholesale	Atlantic
Pez espada	Frozen- filet, vacuum		8,40	9.25 =	r rando, miorocaro	Spain
Xiphias gladius	Fresh - gutted	< 12 kg/pc	9.43	10.38	Italy FCA	Opum
ripinas gladius	Whole Mediterranean	13-18	7.02	7.73	italy 1 OA	
	Whole Wediterranean	19-25	7.02	7.73		
		26-35	7.02			
	Whole Mintie	19-25		7.72 9.49 =		Maragas
	Whole Atlantic	26-35	8.62			Morocco
		36 - 50	8,62			
		> 50	8.33	9.17 =		
		> 50	9.88	10.87 =		
SMALL PELAGICS	1		1			November 20
Mackerel/Maquereau/	Fresh - whole		2.85	3.14	Italy CPT	Belgium
Caballa			2.65	2.92		UK
Scomber scombrus			1.15	1.27		Croatia
			2.82	3.10 -		Norway
			2.10	2.31 -		France
		4-6 pc/kg	2.67	2.94		
	Fresh - Fillets	, o points	5.00	5.50 =		
		1				
	butterfly cut	2.4 no//	4.19	4.61 =	Snain FOR	Spain
Maakaral/Maarra:/	Whole	3-4 pc/kg	1.05	1.16 =	Spain FOB	Spain
•			0.80	0.88	Mauritania FOB	Mauritania
Caballa		Large		0.00		
Caballa		Medium	0.75	0.83	for European market	
Caballa Scomber scombrus	Maria	Medium Small	0.75	0.83		Mancook
Caballa Scomber scombrus Horse Mackerel/	Whole	Medium			Morocco FOB for	Morocco
Mackerel/Maquereau/ Caballa Scomber scombrus Horse Mackerel/ Chincard/ Jurel	Whole	Medium Small	0.75	0.83		Morocco
Caballa Scomber scombrus Horse Mackerel/	Whole	Medium Small	0.75	0.83	Morocco FOB for	Morocco
Caballa Scomber scombrus Horse Mackerel/ Chincard/ Jurel Trachurus spp	Whole Fresh - fillet	Medium Small	0.75	0.83	Morocco FOB for	Morocco Denmark
Caballa Scomber scombrus Horse Mackerel/ Chincard/ Jurel Trachurus spp Herring/Hareng/Arenque		Medium Small	0.75 1.23	0.83 1.35	Morocco FOB for European market	
Caballa Scomber scombrus Horse Mackerel/ Chincard/ Jurel	Fresh - fillet	Medium Small > 24 cm/pc	0.75 1.23 2.77	0.83 1.35 3.05 -	Morocco FOB for European market	Denmark
Caballa Scomber scombrus Horse Mackerel/ Chincard/ Jurel Trachurus spp Herring/Hareng/Arenque	Fresh - fillet	Medium Small > 24 cm/pc 250-300 g/pc	0.75 1.23 2.77 0.96	0.83 1.35 3.05 - 1.06 +	Morocco FOB for European market Italy CPT Russian Fed.	Denmark
Caballa Scomber scombrus Horse Mackerel/ Chincard/ Jurel Trachurus spp Herring/Hareng/Arenque	Fresh - fillet	Medium Small > 24 cm/pc 250-300 g/pc > 350	0.75 1.23 2.77 0.96 1.52	0.83 1.35 3.05 - 1.06 + 1.67	Morocco FOB for European market Italy CPT Russian Fed. wholesale Moscow	Denmark
Caballa Scomber scombrus Horse Mackerel/ Chincard/ Jurel Trachurus spp Herring/Hareng/Arenque	Fresh - fillet	Medium Small > 24 cm/pc 250-300 g/pc > 350 250-300 g/pc	0.75 1.23 2.77 0.96 1.52 0.69	0.83 1.35 3.05 - 1.06 + 1.67 0.76 -	Morocco FOB for European market Italy CPT Russian Fed. wholesale Moscow Russian Fed.	Denmark



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SMALL PELAGICS (cont.	.)				November 201
Sprat/Sprat/Espadin	Fresh - whole		0.14 0.15 =	Poland FOB	Baltic
Sprattus sprattus Sardine/Sardine/ Sardina	Fresh - whole		1.15 1.27 =	Italy CPT	Croatia
Sardina pilchardus	riesii - whole		1.15 1.27 - 1.25 1.38	ILALY OF I	Spain
Saruma pilonaruus			1.15 1.27 =		Italy
			2.07 2.28		France
	Fresh - fillet		4.89 5.38 =		
			3.85 4.24 =		UK
			3.80 4.18	FCA	Spain
	Whole, IQF, 3% glaze		1.18 1.30 +		Croatia
	H& G		6.00 6.60		Italy
	Fresh- whole		2.10 2.31 =	France- wholesale	France
Anchovy/Anchois/ Boquerón	Fresh		3.10 3.41 +	France - wholesale	France
Engraulis encrasicolus					
Horse Mackerel/	Fresh	> 250g	4.20 4.62 +		Europe
Chincard/ Jurel	riesii	> 250g	4.20 4.02 +		Lurope
Trachurus spp					
CEPHAPOLODS					November 201
	1	1	<u> </u>		
Squid/Encornet/Calamar	Whole	S (< 18 cm)	6.00 6.60 -	Italy CIF	South Africa
Loligo spp.		M (18-25)	7.80 8.59		
		L (25-30)	8.85 9.74 -		
I a line a constant of a	For all colors	XL (>30)	8.85 9.74 -	F0.4	Managara
Loligo vulgaris	Fresh - whole	100-300 g/pc	16.45 18.11 12.50 13.76	FCA	Morocco
		300-400 400-600	12.50 13.76 14.04 15.45 =		
		600-1000	13.50 14.86		
		000-1000	12.30 13.54		Croatia
Squid/Encornet/Calamar	Whole	2 small	3.85 4.24	Mauritania FOB	Mauritania
Loligo spp.	Whole	3 small	3.65 4.02	for European market	Madritarila
Longo opp.		4 small	3.50 3.85 =	Tor European market	
		small	5.75 6.33		
		medium	7.60 8.36 =		
		large	8.40 9.25 =		
Octopus/Poulpe/Pulpo	Whole - FAS	T1	12.75 14.03	Morocco FOB,	Morocco
Octopus vulgaris		T2	11.75 12.93	for Spanish market	
		Т3	10.75 11.83		
		T4	9.75 10.73		
		T5	8.75 9.63		
Octopus/Poulpe/Pulpo	Sushi slice	7 g/pc	13.44 14.80 =	Europe CFR	Indonesia
Octopus vulgaris	100% net weight	9	14.16 15.60 -		
	boiled cut		7.08 7.80 -		
	100% net weight				
	Flower type	1-2 kg/pc	5.90 6.50 -		
	90% net weight	>2	5.17 5.70 -		
	Frozen in land, pots and	T1	8.17 9.00 =	Mauritania FOB	Mauritania
	glaciers, 1° and 2°	T2	8.17 9.00 =		
		T3 T4	8.17 9.00 =		
		T5	7.54 8.30 = 7.26 8.00 =		
		T6	7.72 8.50 =		
		T7	7.72 8.30 =		
		T8	6.81 7.50 =		
	Frozen on board	T1	7.72 8.50 =	1	
		T2	7.72 8.50 =		
		T3	7.72 8.50 =		
		T4	7.08 7.80 =	1	
		T5	6.81 7.50 =		
		Т6	7.26 8.00 =		
	FAS	T7	7.26 8.00 =	1	
		•		i	



Cuttlefish/Seiche/ Sepia Sepia Spp.	Fresh 10% glaze Fresh Frozen Fresh - whole Frozen- whole	extra small T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000 500-1000	8.00 3,33 10.85 7.90 11.35 7.45 11.22 10.92 11.15 8.29 7.82 11.00 11.00 4.92 7.44	8.20 12.35 = 12.02 = 12.27 = 9.12 = 8.61 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	& Area Italy CPT FCA CPT FCA CPT EXW France, wholesale Italy CPT CFR	November 20 Croatia France Italy Spain Croatia Morocco Europe Croatia
Octopus/Poulpe/Pulpo Octopus vulgaris Octopus/Poulpe/Pulpo Eledone moschata Cuttlefish/Seiche/ Sepia	10% glaze Fresh Frozen Fresh - whole	small T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	3,33 10.85 7.90 11.35 7.45 11.22 10.92 11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	3.67 11.94 = 8.70 = 12.49 8.20 = 12.02 = 12.27 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	Italy CPT FCA CPT FCA CPT EXW France, wholesale Italy CPT	Croatia France Italy Spain Croatia Morocco Europe Croatia
Octopus vulgaris Octopus/Poulpe/Pulpo Eledone moschata Cuttlefish/Seiche/ Sepia	10% glaze Fresh Frozen Fresh - whole	small T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	3,33 10.85 7.90 11.35 7.45 11.22 10.92 11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	3.67 11.94 = 8.70 = 12.49 8.20 = 12.02 = 12.27 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	FCA CPT FCA CPT EXW France, wholesale	France Italy Spain Croatia Morocco Europe Croatia
Octopus vulgaris Octopus/Poulpe/Pulpo Eledone moschata Cuttlefish/Seiche/ Sepia	10% glaze Fresh Frozen Fresh - whole	small T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	3,33 10.85 7.90 11.35 7.45 11.22 10.92 11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	3.67 11.94 = 8.70 = 12.49 8.20 = 12.02 = 12.27 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	FCA CPT FCA CPT EXW France, wholesale	France Italy Spain Croatia Morocco Europe Croatia
Octopus/Poulpe/Pulpo Eledone moschata Cuttlefish/Seiche/ Sepia	Fresh Frozen Fresh - whole Frozen- whole	small T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	10.85 7.90 11.35 7.45 11.22 10.92 11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58	11.94 = 8.70 = 12.49	CPT FCA CPT EXW France, wholesale	Italy Spain Croatia Morocco Europe Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Fresh Frozen Fresh - whole Frozen- whole	small T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	7.90 11.35 7.45 11.22 10.92 11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58	8.70 = 12.49 8.20 12.35 = 12.02 = 12.27 = 9.12 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	FCA CPT EXW France, wholesale Italy CPT	Spain Croatia Morocco Europe Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Fresh Frozen Fresh - whole Frozen- whole	small T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	11,35 7.45 11.22 10,92 11,15 8.29 7.82 11,00 11,00 4,92 7.44 5.45 10,43 4,59 5.58 5.58 5.58 5.58	12.49 8.20 12.35 = 12.02 = 12.27 = 9.12 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	CPT EXW France, wholesale Italy CPT	Croatia Morocco Europe Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Fresh Frozen Fresh - whole Frozen- whole	T3 T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	11.22 10.92 11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	12.35 = 12.02 = 12.27 = 9.12 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06	France, wholesale	Europe
Eledone moschata Cuttlefish/Seiche/ Sepia	Fresh Frozen Fresh - whole Frozen- whole	T4 T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	10,92 11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	12.02 = 12.27 = 9.12 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06	France, wholesale	Europe
Eledone moschata Cuttlefish/Seiche/ Sepia	Frozen Fresh - whole Frozen- whole	T5 T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	11.15 8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	12.27 = 9.12 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06	Italy CPT	Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Frozen Fresh - whole Frozen- whole	T6 T7 Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	8.29 7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	9.12 = 8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06	Italy CPT	Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Frozen Fresh - whole Frozen- whole	Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600- 1000 500-1000	7.82 11.00 11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58	8.61 = 12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06	Italy CPT	Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Frozen Fresh - whole Frozen- whole	Mixed Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	11,00 11.00 4,92 7,44 5,45 10,43 4,59 5,58 5,58 5,58 5,58	12.11 = 12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	Italy CPT	Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Frozen Fresh - whole Frozen- whole	Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	11.00 4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	12.11 = 5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15	Italy CPT	Croatia
Eledone moschata Cuttlefish/Seiche/ Sepia	Fresh - whole Frozen- whole	Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	4.92 7.44 5.45 10.43 4.59 5.58 5.58 5.58 5.58	5.42 = 8.19 = 6.00 = 11.48 = 5.06 6.15 6.15 6.15		
Eledone moschata Cuttlefish/Seiche/ Sepia	Frozen- whole	Small Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	7,44 5,45 10,43 4,59 5,58 5,58 5,58 5,58	8.19 = 6.00 = 11.48 = 5.06		
Cuttlefish/Seiche/ Sepia		Medium Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600-1000 500-1000	5.45 10.43 4.59 5.58 5.58 5.58 5.58 5.58	6.00 = 11.48 = 5.06	CFR	Yemen
Sepia		Extra 50-100 g/pc 100-200 200-300 300-500 400-600 600- 1000 500-1000	10.43 4.59 5.58 5.58 5.58 5.58 5.58	11.48 = 5.06 6.15 6.15 6.15 6.15	CFR	Yemen
Sepia		50-100 g/pc 100-200 200-300 300-500 400-600 600- 1000 500-1000	4.59 5.58 5.58 5.58 5.58 5.58	5.06 6.15 6.15 6.15 6.15	CFR	Yemen
Sepia		100-200 200-300 300-500 400-600 600- 1000 500-1000	5.58 5.58 5.58 5.58 5.58	6.15 6.15 6.15 6.15	CFR	Yemen
Sepia	Frozen at land- whole block	200-300 300-500 400-600 600- 1000 500-1000	5.58 5.58 5.58 5.58	6.15 6.15 6.15		
Sepia	Frozen at land- whole block	300-500 400-600 600- 1000 500-1000	5.58 5.58 5.58	6.15 6.15		
Sepia	Frozen at land- whole block	400-600 600- 1000 500-1000	5.58 5.58	6.15		
Sepia	Frozen at land- whole block	600 - 1000 500 - 1000	5.58			
Sepia	Frozen at land- whole block	500-1000				
Sepia	Frozen at land- whole block		5.58	6.15		
Sepia	Frozen at land- whole block	1000 2000		6.15		
Sepia	Frozen at land- whole block	1000- 2000	5.58	6.15		
·		100-200 g/pc	4.45	4.90	Vietnam CIF	
Sepia spp.		200-300	4.45	4.90		
		>300	4.45	4,90		
	FAS- whole block	200-300 g/pc	4.31	4.75		
		300-500	4.31	4.75		
		500-1000	4.31	4.75		
		1000- 2000	4.31	4.75		4
	Frozen- whole	200- 300 g/pc	4.31	4.75	Europe CIF	
		300- 500	4.31	4.75		
		500- 1000	4.31	4.75		
CRUSTACEANS						November 20
Whiteleg shrimp/	PD, chemical treatment	31-40 pc/lb	8.49	9.35 +	Europe CFR	Indonesia
Crevette pattes	100% net weight	41-50	7.35	8.10 =		
blanches/Camarón	treated with non-phosphate	51-60	7.22	7.95 +		
patiblanco		61-70	7.08	7.80 =		
Penaeus vannamei		71-90	6.90	7.60		
		91-120	6.76	7.45		
		20- 30 pc/lb	7.90	8.70	Ecuador FOB	Ecuador
		30- 40	6.13	6.75		
		40- 50	5.67	6.25		
		50- 60	5.36	5.90		
		60- 70	5.13			
		70- 80	4.95			
Argentine red shrimp/	Head-on, shell-on	10-20 pc/kg	6.75		Spain EXW	Argontino
	Head-on, shell-on			7.43 +	Spaili E∧W	Argentina
/Camarón/langostín argentino		20-30	6.50	7.15 +		
		30-40	6.50	7.15 +		
Pleoticus muelleri		40-60	6.50	7.15 +		
Deep-water rose shrimp/	Farmed, organic, cooked	20-30 pc/kg	26.00	28.62 =	France, wholesale	Madagascar
Crevette rose du large/		30-40	22.00	24.21 =		
Gamba de altura/		40-50		18.16 =		
Parapenaeus longirostris	Farmed, cooked	40-50		17.06		
Norway lobster/	Fresh - Whole, 4X1.5 kg	31-40		11.34	Spain DDP	Netherlands
Langoustine/Cigala		41-50	8.52			
Nephrops norvegicus	Tails	40-60		14.69		
rvepinops norvegicus					Smain OIF	Cootlagg
l	Whole	00 pc/kg 0		18.99 15.68	Spain CIF	Scotland



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
CRUSTACEANS (cont.)					November 20
Norway lobster/	Whole	1	10.25 11.28	Spain CIF	Scotland
Langoustine/Cigala		2	6.25 6.88		
Nephrops norvegicus		3	4.75 5.23		
Nephrops horvegicus					
		4	4.40 4.84		
		5	4.15 4.57		
	Fresh - whole	4	26.25 28.89		
		10- 15	18.00 19.81		
		5-9 pc/kg	24.05 26.47		Netherlands
		11-15	13.86 15.26		
		16-20	9.45 10.40		
		20-30	8.64 9.51		
		31-40	5.61 6.17		
		41-50	5.81 6.39		
	Fresh - whole, headed	6-9 pc/kg	23.04 25.36 =	Italy CPT	Denmark/
		11-15	13.60 14.97 =		UK
		16-20	9.79 10.78 =	1	
		21-30	8.90 9.80 =	1	
		31-40	4.88 5.37 =		
		41-50	3.90 4.29 =		
European lobster/	Live - bulk	400-600 g/pc	35.00 38.52 =	France delivered	Ireland
Homard européen/		600-800	35.00 38.52	to French vivier	
Bogavante	Fresh - whole	Large	27.50 30.27	Italy CPT	UK
Homarus gammarus		small	29.49 32.46		
		400-600 g/pc	28.16 30.99 =		
		600-800	19.19 21.12		
		800-1000	29.00 31.92 =		
		> 1kg	29.00 31.92 =		
	Live		14.00 15.41	Mauritania FOB	Mauritania
				for European market	
American lobster/	Live hard shell		16.95 18.66	-	Canada
Homard américain/		> 3000g	16.19 17.82		
Bogavante americano	Live hard shell	450-550 g	15.07 16.59		USA
Homarus americanus	Live soft shell		12.34 13.58		
	Popsicle	< 450 g/pc	CAN 24.73 19.57 17.74 +	Canada FOB	Canada
	·	(canner size)		for European mkt	
		> 450	CAN 25.88 19.57 17.74 +	1	
		(market size)			
American lobster/	Whole cooked netted lobster	< 450 g/pc	CAN 19,50 14.74 13.37	Europe CIF	Canada
	Whole booked hotted jobster		0/44 10:00 14:74 10:07	Luiope on	Canada
Homard américain/		(canner size)			
Bogavante americano		> 450 g/pc	CAN 22.50 17.01 15.42		
Homarus americanus		(market size)			ļ
Caribbean spiny lobster/	Tails	5-6 oz	14.30 15.75	Europe CIF	Nicaragua
Langouste blanche/		7-9 oz	30.52 33.62	1	
Langosta común del Caribe		10-24 oz	28.52 31.42		
Panulirus argus	Whole, raw		15.43 17.00		
	Cooked	100.000	17.25 19.00		
Scalloped spiny lobster/	Whole	100-200g	13.62 15.00	Taiwan CIF	Yemen
Langouse festonnée/		200-300	15.43 17.00	1	
Langosta festoneada		> 300	17.25 19.00		4
Panulirus homarus	Whole, IWP	30-60 g/pc	14.53 16.00	Europe CIF	
		60-120	14.53 16.00		
	11	>120g	18.16 20.00	F	F
Edible crab/Tourteau/	Live, bulk	T2 (13-16 cm)	3.10 3.41	France Auction	France
Buey de mar		500-700g/pc	8.00 9.00 =	1	
Cancer pagurus	 	>1 kg	7.70 8.66 =	V 1 007	1
Spinous spider crab/	Fresh - female		5,30 5,96	Italy CPT	UK
Araignée européenne/	male		4.50 5.06	4	
Centolla europea/	female		4.24 4.77 =	1	France
Maja squinado	male		4.68 5.27 =	1	
	Fresh-female	small	2.87 3.23		
	male	small	2.87 3.23	1	1



Fish Species	Product Form	Grading	Pric	e per	kg	Reference	Origin
Trade Name			As stated	EUR	USD	& Area	
BIVALVES							November 201
Oyster/Huître/Ostra	Live	No. 3		8.88	9.99 +	France prod. Price/	Ireland/France
Crassostrea gigas		60-100 g/pc		17.50	19.69	average export price Spain CIF	Netherlands
		60-100 g/pc		17.50	19.09	Spain OF	Italy
Ostrea edulis		95-110 g/pc		17.65	19.86		Netherlands
Museal/Maula/Maiillés	Live Dettern museel	>130 Bu l k		14.62		France wholesale	France
Mussel/Moule/Mejillón Mytilus edulis	Live - Bottom mussel	Bulk		2.10 1.80	2.36 =	France wholesale	France Netherlands
Mytilus galloprovincialis	Live - Rope	60-80 pc/kg		2.00	2.25 =		Spain
	Fresh - whole			1.92		Italy CPT	Italy
	Fresh- in skin			2.15		FCA	Spain
	Fresh			1.40 1.92	1.58 = 2.16 =	CPT	
Mytilus chilensis	IQF - shell-off, 7% glaze	200-300 pc/kg		3.15	3.54 +	CIF	Chile
Razor shell/Couteau/	Fresh	S		5.00		Spain CIF	Ireland
Navajas - Solenidae		M		8.60	9.68		
	Live	10-12 cm/pc		12.15 3.80			Netherlands
Great Atlantic scallop/	Fresh whole shell, roe-on	10 12 011,00		4.60		France wholesale	France
Coquille-St- Jacques/	Fresh whole shell, roe-off			4.20	4.73 +		
Vieira	Fresh, meat, roe-on				33.20 +		
Pecten maximus	Frozen, meat, roe-on Frozen, meat, roe-off				31.51 = 30.95 =		Europe
	Fresh, whole shell, bulk, roe-on				38.89	Retail	
	Fresh, whole shell, bulk, roe-off			6.50			
SALMON							November 20
Atlantic salmon/	Fresh - gutted, head-on	2-3 kg/pc		6.10	6.71 +	France wholesale	Norway
Saumon de l'Atlantique/		3-4		6.00	6.60 -		
Salmón del Atlántico		4-5		6.30			
Salmo salar		5-6 6-7		6,80			
		2-3 kg/pc		7.40 5.50			Scotland
	Superior quality	2 0 kg/p0		7.20	7.92		Cooquila
	Smoked- Fillet, vaccuum	1-2 kg/pc		30.50	33.57 =		
	reconstituted sides						
	Fresh- Fillet	3-4 kg/pc		10.30			Norway
	Smoked- Fillet, vaccuum	1-2 kg/pc		30.00	33.02 =		
	reconstituted sides		 				
	Fresh - gutted, head-on	1-2 kg/pc	NOK 35.98	3.57	3.93 +	Norway FOB	Norway
		2-3	NOK 38.42	3.81	4.20 +		
		3-4	NOK 45.75	4.54	5.00 +		
		4-5	NOK 48.35	4.80	5.28 +		
		5-6	NOK 50.78	5.04	5.55 +		
		6-7	NOK 54.90	5.45	6.00 +		
		7-8	NOK 56.4 4	5.60	6.16 -		
		8-9	NOK 56.96	5.65	6.22 -		
		> 9	NOK 58.32	5.79	6.37 +		
	Fresh	3-4 kg/pc		6.90	7.59	Spain CFR	Norway
	gutted, head-on	4-5 kg/pc		6.80		Tunisia CFR	
	IOE colmon clicas	5-6	.	7.85		Europa CER	4
	IQF - salmon slices Fresh - salmon cubes 8x8x8				10.71 10.71	Europe CFR	
	Fresh - Whole - Superior	2-3 kg/pc	1	6.59		Italy DDP	Norway
	<u>'</u>	3-4		7.23		•	
		4-5		7.51			
		5-6			8.72 =		
		6-7		7.75			
		7-8 8-9		7.49 7.49			
				1.43	0.24 -		•



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SALMON (cont.)					November 20
Atlantic salmon/	Fresh- Whole	3-4	7.01 7.72 =	Italy DDP	Norway
Saumon de l'Atlantique/		4-5	7.29 8.02 =	,	
Salmón del Atlántico		5-6	7.61 8.38 =		
Salmo salar	Fillet, cooked		5.09 5.60	FCA	Italy
	IQF portion, 10% glazing	100-150 g/pc	10.00 11.01 =		Denmark
TROUT					November 20
Rainbow trout/	Eroch	200 400 g/pc	5.00 5.50 -	Halv CDT	
	Fresh	300-400 g/pc	5.00 5.50 =	Italy CPT	Italy
Truite arc-en-ciel/ Trucha arco iris	Gutted	150-300 g/pc	4.70 5.17 = 5.00 5.50 =		
Oncorhynchus mykiss	Fresh- whole	300-500 g/pc	5.00 5.50 = 5.70 6.27 =	France wholesale	France
Oncomynenus mykiss	Fillet		9.20 10.13 =	Fialice wholesale	Fiance
	Fillet, smoked		26.00 28.62 =		
	' '		11.93 13.13	Retail	
	Whole, gutted, bulk		11.93 15.15	Retail	N
FRESHWATER FISH					November 20
Arctic char/omble-chevalier/	Fresh- whole		9.00 9.91 =	France wholesale	Europe
Trucha alpina					
Salvelinus alpinus					1
Nile perch/Perche du	Fillet - skinless	300-500 g/pc	4.99 5.50	EU CFR	Uganda
Nil/Perca del Nilo	Interleaved, 100% net weight	500-1000	5.86 6.45		
Lates niloticus	Fresh whole	200-400 g/pc	2.56 2.82	Italy FCA	
	yellow	200-400 g/pc	3.68 4.05		
	red	200-400 g/pc	2.63 2.89		Tanzania
	green	200-400 g/pc	3.64 4.01		
	Fresh fillet	200-400 g/pc	5.27 5.80		
		400-700	3.63 4.00		
Pike perch/Sandre/ -	Fillet - skinless, PBI, IWP	500-1000 g/pc	5.86 6.45	Spain CFR	
Lucioperca	Fresh- whole	Average size	10.50 11.56 =	France whoelsale	Europe
Sander lucioperca	Fillet		12.90 14.20 -		
	Fresh- whole	2-3 kg	5.50 6.05		
Nile Tilapia/Tilapia du	Fillet - skinless, IQF, PBO	5-7 oz/pc	3.85 4.00	Spain CFR	China
Nil/Tilapia del Nilo	non-treated, 10% glaze				
Oreochromis niloticus					
Pangasius	Fillet, thawed		4.30 4.73 =	Italy CIF	Viet Nam
Pangasius hypophthalmus					
NON TRADITIONAL					
NON-TRADITIONAL					November 20
SPECIES					
Sturgeon/Sturgeon/	Frozen - Whole	1.5-2 kg/pc	6.00 6.60 =	France CIF	France
Esturione	Gutted	5-7 kg/pc	7.10 7.81 +		
Acipenseridae	Fillets	200-300 g/pc	14.00 15.41 +		
		800-1000	14.00 15.41 +		
A.baeri	Caviar (Aquitaine) metal boxes		9.80 10.79 +		4
Ribbonfish		300-1500 g/pc	2,50 2,75	Europe CFR	Senegal
Trichiurus lepturus	Whole, IWP	100-200 g/pc	3.27 3.60	Taiwan CIF	Yemen
		200-300	3.72 4.10 +		
		300-500	3.72 4.10 +		1
		500-700	3.72 4.10 +		
F	Smalled	700-1000	3.72 4.10 +	France to -1	F
European eel/	Smoked	Medium	47.00 51.73 =	France wholesale	Europe
Anguille d'Europe/					
Anguila europea					
Anguilla anguilla	H&G	3-5 kg/pc	5.45 6.00 +	Europe CIF	Yemen
Dusky grouper Mérou noir/Mero moreno	1100	3-5 kg/pc		Europe OF	remen
	IMP auttod	> 5	4.54 5.00 -		
Epinephelus marginatus	IWP, gutted	> 3 kg/pc	4.54 5.00	Haby CDT	Sonocal
	Fresh whole	10-20 kg/pc	10.70 11.78 =	Italy CPT	Senegal
		1-2	13.00 14.31 =		
		2-4	13.55 14.91		
AR. V.	Minute and a	> 20	10.70 11.78 =	4	
White grouper/	Whole, gutted	3-5 kg/pc	5.90 6.50		1
Merou blanc/Cherna de ley		5-10	4.99 5.50		
Epinephelus aeneus	l	> 10	4.99 5.50	4	
	Whole	1- 2 kg/pc	9.90 10.90 =		
		2-4	9.90 10.90 =		
		4-7	9.90 10.90 =		



Fish Species	Product Form	Grading	Price per	ka	Reference	Origin
	1 Todact Form	Craumy				Origin
Trade Name			As stated EUR	USD	& Area	
NON-TRADITIONAL						November 20
SPECIES (cont.)	1	1				
Crimson jobfish	Whole, gutted	2-3 kg/pc	3.04	3.35	Europe CIF	Yemen
Colas fil/Panchito hebra. Pristipomoides filamentosus		3- 5 5- 10	3.13 3.13	3.45 3.45		
Spangled emperor/	Whole, gutted	3-5 kg/pc	2.66	2.93		
Empereur moris/	J	> 5	2,66	2,93		
Emperador relámpago	IQF, H&G	3-5	4.09	4.50		
Lethrinus nebulosus		> 5	4.09	4.50		
Common dolphinfish (Mahi	Whole, gutted	2-3 kg/pc	2.77	3.05		
Mahi)/Coryphène		3-5	2.77	3.05		
commune/ Lampuga		5- 10	2.77	3.05		
SEABASS/SEABREAM/						
MEAGRE						November 20
Seabass/Bar,	Fresh - whole	200-300 g/pc	3,00	3.30 =	Greece FOB	Greece
_oup/Lubina	farmed	300-450	3.40	3.74 =		
Dicentrarchus labrax		450-600	3.90	4.29 =		
		600-800	4.90	5.39 =		
		800-1000	6.00	6.60 =		
		> 1000	8.00	8.81 =		
		200-300 g/pc	3,20	3.52 =	Italy CIF	
		300-450	3.60	3.96 =		
		450-600 600-800	4.10	4.51 =		
		800-1000	5.10 6.20	5.61 = 6.82 =		
		> 1000	8.20	9.03 =		
	Fresh - whole	200-300 g/pc	3,25	3.58 =	France CIF	-
	farmed	300-450	3.65	4.02 =		
		450-600	4.15	4.57 =		
		600-800	5.15	5.67 =		
		800-1000	6,25	6.88 =		
		> 1000	8.25	9.08 =		
		200-300 g/pc	3.24	3.57 =	Spain CIF	
		300-450	3.64	4.01 =		
		450-600	4.14	4.56 =		
		600-800	5.14	5.66 =		
		800-1000 > 1000	6.24 8.24	6.87 = 9.07 =		
		200-300 g/pc	3.27	3.60 =	Germany CIF	_
		300-450	3.67	4.04 =	ocimany on	
		450-600	4.17	4.59 =		
		600-800	5.17	5.69 =		
		800-1000	6.27			
		> 1000		9.10 =		
		200-300 g/pc	3.25	3.58	Portugal CIF	7
		300-450	3.65	4.02		
		450-600	4.15	4.57		
		600-800	5.15	5.67		
		800-1000	6.25	6.88		
		> 1000	8.25	9.08		
		200-300 g/pc	3.43	3.78 =	UK CIF	
		300-450	3.83			
		450-600	4.33	4.77 =		
		600-800	5.33	5.87 =		
		800-1000	6.43	7.08 =		
		> 1000	8.43	9.28 =		
		200-300 g/pc	2.84	3.13 -	Italy FCA	Greece
		300-450	3.43			
		450-600	3.44	3.79 -		
		600-800	4.82	5.31 -		
		800-1000	6.11	6.73 -		
		1000-1500	7.92	8.72 +		
		1500- 2000		10.28 -		
	Ī	> 2000	1 42 57	13.84 -		1



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SEABASS/SEABREAM/					November 2019
MEAGRE (cont.)	<u> </u>	<u>.</u>			
Seabass/Bar,	Fresh - whole	200-300 g/pc	4.50 4.95	Spain CIF	Canary Island
Loup/Lubina	farmed	300-400	4.50 4.95		(Spain)
Dicentrarchus labrax		400-600	4.00 4.40		
		600-800 800-1000	4.30 4.73 5.50 6.05		
		1000-1500	5.50 6.05 9.12 10.04		
		1500-20000	12.50 13.76		
	Wild				F
	Wild	1000-2000 g/pc	10.80 11.89		France
		2000-3000	11.80 12.99		
		3000-4000	14.30 15.74		+
	Fresh - whole - wild	600-800	9.00 9.91 =	Italy CPT	Egypt
	Mediterranean	800-1000	9.00 9.91 =		
		1000-2000	10.21 11.24 =		
		> 2000	9.68 10.65 =		
	Farmed - Orbetello	Large	10.70 11.78 =	FCA	Italy
		Medium	9.70 10.68 =		
		Small	7.60 8.36		
Gilthead seabream/	Fresh - whole	200-300 g/pc	3.80 4.18 =	Greece FOB	Greece
Dorade royale/Dorada	farmed	300-450	4.20 4.62 =		
Sparus aurata		450-600	4.50 4.95 =		
		600-800	5.30 5.83 =		
		800-1000	6.50 7.15 =		
		> 1000	8.50 9.36 = 4.00 4.40 =	Malu CIE	_
		200-300 g/pc 300-450	4.00 4.40 = 4.40 4.84 =	Italy CIF	
		450-600	4.70 5.17 =		
		600-800	5.50 6.05 =		
		800-1000	6.70 7.37 =		
		> 1000	8.70 9.58 =		
		200-300 g/pc	4.05 4.46 =	France CIF	
		300-450	4.45 4.90 =		
		450-600	4.75 5.23 =		
		600-800	5.55 6.11 =		
		800-1000	6.75 7.43 =		
		> 1000	8.75 9.63 =		
		200-300 g/pc	4.04 4.45 =	Spain CIF	
		300-450	4.44 4.89 =		
		450-600	4.74 5.22 =		
		600-800	5.54 6.10 =		
		800-1000	6.74 7.42 =		
Cilthood analysessal	Freeh whole	> 1000	8.74 9.62 =	Common CIF	
Gilthead seabream/ Dorade royale/Dorada	Fresh - whole farmed	200-300 g/pc 300-450	4.07 4.48 =	Germany CIF	Greece
Sparus aurata	iaillicu	450-600	4.47 4.92 = 4.77 5.25 =		
opurus auraia		600-800	5.57 6.13 =		
		800-1000	6.77 7.45 =		
		> 1000	8.77 9.65 =		
		200-300 g/pc	4.05 4.46 =	Portugal CIF	┪
		300-450	4.45 4.90 =		
		450-600	4.75 5.23 =		
		600-800	5.55 6.11 =		
		800-1000	6.75 7.43 =		1
		> 1000	8.75 9.63 =		1
		200-300 g/pc	4.23 4.66 =	UK CIF	7
		300-450	4.63 5.10 =		
		450-600	4.93 5.43 =		1
		600-800	5.73 6.31 =		
		800-1000	6.93 7.63 =		1
	Ī	> 1000	8.93 9.83 =	Ī	1



Fish Species	Product Form	Grading	Price per kg	Reference	Origin
Trade Name			As stated EUR USD	& Area	
SEABASS/SEABREAM/ MEAGRE (cont.)					November 201
Gilthead seabream/	wild	600-800 g/pc	16.31 17.95 =	Italy FCA	Morocco
Dorade royale/Dorada		800-1000	18.47 20.33 =		
Sparus aurata		1000-2000	19.41 21.36 =		
		> 2000	18.51 20.37		
	farmed	200-300 g/pc	3.97 4.37 +		Greece
		300-400	4.12 4.53 +		
		400-600	4.14 4.56 -		
	wild	400-600 g/pc	10.33 11.37 +	CPT	Egypt
		600-800	10.00 11.01 =		
		800-1000	10.00 11.01 -		
		1000-2000	12.00 13.21 =		
	farmed Orbetello	Large	10.70 11.78 =	FCA	Italy
		Medium	9.70 10.68 =		
		1-2 kg/pc	12.40 13.65 =		
	Wild	600-800 g/pc	16.35 18.00 =	CPT	Morocco
		1000-2000	16.35 18.00 =		
		2000-3000	16.45 18.11 =		
White seabream/Sar/Sargo	Fresh farmed		6.20 6.82 =	Italy CPT	Senegal
Diplodus sargus		300-500 g/pc	7.15 7.87 =		Spain
Japanese threadfin bream/	Whole	100-200 g/pc	1.77 1.95	Vietnam CIF	Yemen
Cohana japonaise/		200- 300	2.04 2.25		
Baga japonesa		300- 500	2.04 2.25		
Nemipterus japonicus	Whole, frozen at sea, block	100- 200 g/pc	2.51 2.76	USA CIF	
		> 200	2.87 3.16		
Santer seabream/		500-1000 g/pc	6.96 7.66	Italy CPT	Oman
Denté nufar/Dentón nufar		1000-2000	6.96 7.66	_	
Cheimerius nufar					
Meagre/Maigre	Fresh - Whole	500-1000 g/pc	5.85 6.44 =	Italy FCA	Greece
commun/Corvina	farmed	1000-2000	5.18 5.70 =		
Argyrosomus regius		> 2000	6.19 6.81 =		
		> 3000	6.58 7.24 =		1
		> 2000 g/pc	7 .57 8.33	CIF	
	wild	600-800 g/pc	6.30 6.93	CPT	Egypt
		800-1000	5.50 6.05 =		
		1000-2000	5.62 6.19 =		
		2000-4000	5.60 6.16 =		
	Fresh- whole, wild	> 1000 g/pc	10.00 11.01 -	France wholesale	France



The European Fish Price Report is a monthly GLOBEFISH publication. This issue was prepared by Helga Josupeit, Nada Bougouss, Felix Dent, and Alessia Capasso.

PRICE REFERENCE (INCOTERMS 2010)

CED	Cost and	Erojaht
CER	COSt and	FIGUIL

CIF Cost, Insurance and Freight

CIP Carriage and Insurance Paid To

CPT Carriage Paid To

DAT Delivered at Terminal

DAP Delivered at Place

DDP Delivered Duty Paid

EXW Ex Works

FCA Free Carrier

FAS Free Alongside Ship

FOB Free on Board

PRODUCT FORM

C&P	Cooked and Peeled
FAS	Frozen at Sea
H&G	Headed and Gutted
HOG	Head on Gutted (salmon)
IQF	Individually Quick Frozen
IWP	Individually Wrapped Pack
PBI	Pinbone In
PBO	Pinbone Off
PD	Peeled and Deveined
PTO	Peeled Tail On
PUD	Peeled, Undeveined

CURRENCY RATES

		US\$	EUR
Canada	CAD	1.32	1.46
Hungary	HUF	303.66	334.39
Norway	NOK	9.16	10.08
USA	USD	0.91	1.10
EU	EUR	6.79	7.47
Denmark	DKK	64.14	70.53
Russia	RUR	1.32	1.46

Exchange Rates 13.11.2019

SYMBOLS

- + Price increased in original currency since last report
- Price decreased in original currency since last report
- = Updated but unchanged price
- New insertion
 Not updated since last issue

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