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## APPENDIX I : HONG KONG BECHE-DE-MER MARKET (1983-1985)

## A - IMPORT VOLUMES BY COUNTRY OF ORIGIN, IN KILOGRAMS

Country	Jan 83	Feb 83	Mar 83	Apr 83	May 83	Jun 83	Jul 83	Aug 83	Sep 83	Oct 83	Nov 83	Dec 83	Total	%
Indonesia	66146	50165	52738	59848	62989	62303	136527	49244	69787	32917	69555	124426	836645	39.4
Philippines	43380	28305	67195	68816	94196	85473	110946	50420	109310	44772	73970	141289	918072	43.2
Japan	3440	975	2746	420	360	6050	8000	6000	3390	6597	10420	0	48398	2.3
Korea, DPR	0	550	2080	3100	0	1822	8484	3915	9064	2560	2641	2610	36826	1.7
Sri Lanka	0	1300	0	0	0	0	0	0	0	0	0	0	1300	0.1
Singapore	9249	1004	2315	777	2319	3120	8272	7665	6119	3100	7085	900	51925	2.4
India	0	0	0	0	0	0	0	280	0	0	0	0	280	0
Africa	375	27794	17801	5750	15804	13696	5790	1350	8180	25181	16230	7475	145426	6.8
Oceania	4306	1085	5059	235	5965	0	11818	8714	7298	2871	8737	3189	59277	2.8
Total	130124	111470	150116	139127	181633	172464	290781	127618	213572	138814	189462	280244	2125425	
Country	Jan 84	Feb 84	Mar 84	Apr 84	May 84	Jun 84	Jul 84	Aug 84	Sep 84	Oct 84	Nov 84	Dec 84	Total	%
Indonesia	137826	96621	68926	130198	38885	149823	107419	72607	40063	103561	76890	37210	1060029	36.5
Philippines	226593	109358	191291	111584	149315	71177	54264	78802	58262	96928	98748	124151	1370473	47.2
Japan	0	2120	375	312	1757	1980	2000	135	1680	1530	4870	4870	17816	0.6
Korea, DPR	1155	1704	4810	431	2940	1659	8093	270	3614	1237	1600	3268	30781	1.1
Sri Lanka	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Singapore	8998	2419	3148	5776	7167	11423	7347	5107	6161	814	8384	10829	77573	2.7
India	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Africa	3150	22092	25210	18520	8379	0	17205	22120	0	14275	6840	13560	151351	5.2
Oceania	18453	20464	14248	10138	7200	4991	12407	8128	4604	12363	6314	21194	140724	4.8
Total	403389	254838	300048	280870	227504	251715	208696	193189	127774	231038	209196	216850	2905107	
Country	Jan 85	Feb 85	Mar 85	Apr 85	May 85	Jun 85	Jul 85	Aug 85	Sep 85	Oct 85	Nov 85	Dec 85	Total	%
Indonesia	108865	45435	61689	58810	31750	77555	125482	134129	134839	331817			1110371	32.0
Philippines	73687	32692	48635	123114	115509	172908	151137	190153	321590	579851			1809276	52.2
Japan	0	2840	2950	890	210	220	942	1243	3612	2407			15314	0.4
Korea, DPR	1516	5585	1605	1104	280	3242	5320	3630	1190	520			23992	0.7
Sri Lanka	0	0	0	0	0	0	0	0	0	0			0	0
Singapore	16190	3355	11346	3680	5460	20980	15822	20632	25975	28271			151711	4.3
India	0	0	0	0	0	0	0	0	0	0			0	0
Africa	47810	0	18445	5250	31337	3200	17370	23025	15115	24682			185234	5.4
Oceania	15829	0	8842	1264	3500	8857	4250	1118	10100	13808			67568	1.9
Total	315733	90197	153512	194134	191846	299360	325119	384862	522551	991954			3469268	

NOTE: AFRICA IS MADE UP OF S AFRICA, MOZAMBIQUE, KENYA, TANZANIA & ZANZIBAR  
 OCEANIA IS MADE UP OF US OCEANIA, OCEANIA NES, AUSTRALIA, TONGA, FIJI & P N GUINEA





APPENDIX I : HONG KONG BECHE-DE-MER MARKET (1983-1985)  
 C - RE-EXPORT VOLUMES BY COUNTRY OF DESTINATION IN KILOGRAMS

Country	1983												1984		1985		Volume Total	%							
	Jan 83	Feb 83	Mar 83	Apr 83	May 83	Jun 83	Jul 83	Aug 83	Sep 83	Oct 83	Nov 83	Dec 83	Jan 84	Feb 84	Mar 84	Apr 84			May 84	Jun 84	Jul 84	Aug 84	Sep 84	Oct 84	Nov 84
USA	5758	2666	722	4424	1028	4649	12322	8375	4570	2326	5276	1113	53729	32.0											
Canada	0	144	349	957	441	134	834	653	138	1405	825	2422	8302	0.5											
Europe	0	20	422	52	0	150	47	22	0	260	128	181	1282	0.1											
Taiwan	23066	3700	8183	21453	32361	28786	42765	21468	21420	16714	26360	20605	266881	16.3											
Rep of Korea	19650	21593	16560	20439	13257	3000	3665	0	13498	190	24100	10959	146911	9.0											
China	51786	11086	41879	65672	50602	205892	167254	70319	67510	111814	92530	66511	1002855	61.2											
Singapore	9667	1049	3055	12987	4813	12785	32718	20473	7284	5245	10007	18142	138225	8.4											
Australia	120	521	300	0	405	407	674	125	113	600	0	13	3278	0.2											
Total	110807	42779	72446	126370	103317	255803	261498	122154	114533	139364	160018	128628	1637917												
USA	3289	445	2875	5157	2412	6140	5319	8101	7384	4605	4596	9411	59734	2.5											
Canada	23	0	225	135	199	1393	902	49	0	233	1392	500	5051	0.2											
Europe	479	84	54	45	56	149	95	267	142	579	459	133	2542	0.1											
Taiwan	16462	14391	29878	15600	17859	19113	5462	16877	15689	12301	9166	7949	180747	7.5											
Rep of Korea	15375	19430	30252	12125	19890	28688	26960	27417	24710	45593	37421	99524	387385	16.1											
China	307305	157605	56570	90753	219345	156451	81574	52941	64280	204843	106112	144034	1641813	68.3											
Singapore	7843	12924	7940	8755	9626	5617	12714	4748	12552	12974	3940	4599	103732	4.3											
Australia	233	15	103	327	600	625	106	90	626	295	152	471	3643	0.2											
Total	351449	205162	130157	132910	270739	218387	134001	110431	125677	282455	176194	266995	2404557												
USA	3681	2926	2975	5248	5791	1647	2122	2608	2460	1611	1611	31069	1.1												
Canada	4290	161	277	139	60	404	807	412	1573	248	248	8371	0.3												
Europe	42	22	170	153	359	204	57	135	287	218	1647	234693	8.5												
Taiwan	8258	55369	13824	25901	12242	19100	29029	24970	27417	18633	24130	24130	0.9												
Rep of Korea	15100	8404	626	0	0	0	0	0	0	0	0	2360876	85.9												
China	239771	104115	66917	99527	220470	153295	173364	265129	447471	590817	64896	64896	2.4												
Singapore	7387	803	1037	0	7074	13863	5103	14418	8987	6224	1818	3886	0.1												
Australia	855	27	0	68	226	333	309	250	0	1818	620837	2748891													
Total	280344	171897	86954	131036	248530	189608	220937	310133	488615	620837	2748891														

NOTE: EUROPE IS MADE UP OF FR GERMANY, HOLLAND, BELGIUM, FRANCE AND UK

## APPENDIX I : HONG KONG BECHE-DE-MER MARKET (1983-1985)

## D - RE-EXPORT VALUES BY COUNTRY OF DESTINATION IN HONG KONG DOLLARS

Country	Value												Volume		
	Jan 83	Feb 83	Mar 83	Apr 83	May 83	Jun 83	Jul 83	Aug 83	Sep 83	Oct 83	Nov 83	Dec 83	Total	Total	per kg
USA	362114	199276	43113	235860	122990	185149	1158090	786037	269643	237037	298762	134767	4032888	53729	75.06
Canada	0	3601	25250	27420	10142	10425	132066	121378	15260	100490	49184	72000	567216	8302	68.32
Europe	0	865	31700	5225	0	14017	5650	2650	0	14353	16550	25841	116851	1282	91.15
Taiwan	684865	55500	364843	734971	1156514	622717	880005	471834	1402384	329780	879882	468738	8052233	266881	30.17
Rep of Korea	291050	325204	281166	325355	221749	56100	51705	0	242043	27000	389684	197558	2408614	146911	16.40
China	670461	141726	541581	601897	617936	1186177	1741772	874063	840956	880642	1379218	1148376	10624815	1002855	10.59
Singapore	572428	97390	186989	1032060	232259	856714	1606971	1053840	318340	320936	996778	0	7274705	136225	52.63
Australia	6680	44499	26200	0	14660	22460	58804	17528	7000	25200	0	0	222831	3278	67.98
T Value	2624102	912941	1593330	2985483	2407850	2953759	5696932	3389249	3095826	1976438	4086192	1208953	32931055	1637917	20.11
T Volume	110807	42779	72446	126370	103317	255803	261498	122154	114533	139564	160018	128628	0	0	0
Value/kg	23.68	21.34	21.99	23.62	23.31	11.55	21.79	27.75	27.03	14.16	25.54	9.40	0	0	0
USA	400469	64604	374264	329325	228926	430075	492578	911930	766548	556349	580095	1023058	6108221	59734	102.26
Canada	1500	0	28995	29250	46400	101090	14883	5674	0	26159	31995	51550	337496	5051	66.82
Europe	48899	13611	3530	4120	10014	20813	15100	30395	14050	49592	3262	15950	258326	2542	131.86
Taiwan	426234	445121	1667519	428400	779548	400486	160907	356296	688866	286474	228596	208014	6076461	180747	33.62
Rep of Korea	292661	397956	554411	226643	336671	489027	55782	486227	314343	673605	486730	1446067	6262123	387385	16.17
China	2864631	1456606	705506	690659	2025213	1026346	618845	818255	764377	1273927	788916	1699496	14732777	1641813	8.97
Singapore	556702	1172088	755400	430712	757173	341556	965736	333057	1114799	510798	259847	434622	7632490	103732	73.58
Australia	24441	4053	9304	39192	28800	92349	11575	13000	85884	23680	20730	65092	418100	3643	114.77
T Value	4654617	3575604	4256929	2180791	4307002	2920144	2882966	3018134	3830884	3458606	2612098	4981085	4267860	2404557	17.75
T Volume	351449	205162	130157	132910	270739	218387	134001	110431	125677	282455	176194	266995	0	0	0
Value/kg	13.24	17.43	32.71	16.41	15.91	13.37	21.51	27.33	30.48	12.24	14.83	18.66	0	0	0
USA	331288	278742	368290	492800	568344	189861	158757	188357	159622	150356	2886417	2886417	31069	31069	92.90
Canada	214640	22930	29011	9377	6600	24150	41745	25775	76248	20365	470841	470841	8371	8371	56.25
Europe	4320	2192	25976	21990	39443	19697	8508	16149	36939	28699	203913	203913	1647	1647	123.81
Taiwan	290987	1963274	532760	815037	268930	575340	951250	1275496	1364692	650786	8688552	8688552	234693	234693	37.02
Rep of Korea	283397	105056	42923	0	0	0	0	0	0	0	431376	431376	24130	24130	17.88
China	1804278	1243560	695518	1214541	2503141	2259306	2311051	4010609	7653352	7198262	30895618	30895618	2360876	2360876	13.09
Singapore	626391	16060	70242	0	625882	839526	390094	812780	356102	704209	4441286	4441286	64896	64896	68.44
Australia	92634	2925	0	4260	14371	37060	22590	16240	0	161020	351100	351100	3866	3866	90.35
T Value	3712235	3644399	1828156	2558005	4161518	3999393	4000723	6420706	9698915	8930073	48954123	48954123	2748891	2748891	17.81
T Volume	280344	171897	86954	131036	248530	189608	220937	310133	488615	620837	48954123	48954123	2748891	2748891	17.81
Value/kg	13.24	21.20	21.02	19.52	16.74	21.09	18.11	20.70	19.85	14.38	0	0	0	0	0

NOTE: EUROPE IS MADE UP OF FR GERMANY, HOLLAND, BELGIUM, FRANCE &amp; UK

## APPENDIX II: SINGAPORE BECHE-DE-MER MARKET (1983-1985)

A - Imports: volume in metric tonnes, value in terms of '000 Singapore dollars.

B - Re-exports: volume in metric tonnes, value in terms of '000 Singapore dollars.

	<u>Volume</u>	<u>Value</u>		<u>Volume</u>	<u>Value</u>	
1983	Australia	5	79			
	Hong Kong	50	654			
	India	95	1 560			
	Japan	15	875			
	Kenya	50	516			
	Rep. of Madagascar	2	27			
	Peninsular Malaysia	4	49			
	Mozambique	22	322	Brunei	5	30
	Papua N.Guinea	7	61	Hong Kong	51	317
	Philippines	98	1 075	Rep. of Korea	14	78
	Sabah	77	184	Peninsular Malaysia	516	1 731
	Sri Lanka	52	1 407	Sabah	3	76
	Taiwan	3	24	Sarawak	18	321
	Tanzania	43	190	Taiwan	110	807
	Oceania	2	26	Thailand	44	82
Other countries	7	76	Other countries	2	45	
<b>TOTAL</b>	<b>533</b>	<b>7 129</b>	<b>TOTAL</b>	<b>758</b>	<b>3 488</b>	
1984	Hong Kong	27	615			
	India	59	933			
	Japan	11	676			
	Kenya	65	685			
	Peninsular Malaysia	10	64			
	Mozambique	21	336			
	New Caledonia	67	1 030			
	Papua N.Guinea	5	52	Brunei	2	39
	Philippines	145	1 049	Hong Kong	78	957
	Sabah	64	201	Rep. of Korea	5	29
	Sri Lanka	36	890	Penins. Malaysia	583	1 913
	Tanzania	66	293	Sabah	5	45
	Yemen Arab Rep.	2	30	Sarawak	15	231
	Other African Coun.	3	30	Taiwan	66	666
	Oceania	5	110	Thailand	22	57
Other countries	4	59	Other countries	2	53	
<b>TOTAL</b>	<b>590</b>	<b>7 055</b>	<b>TOTAL</b>	<b>779</b>	<b>4 040</b>	
1985 (January to August)	Hong Kong	19	402			
	India	13	248			
	Japan	2	190			
	Kenya	38	411			
	Rep. of Madagascar	4	40	Brunei	1	38
	Pen. Malaysia	7	47	Burma	6	28
	New Caledonia	93	1 217	France	1	40
	Papua N.Guinea	8	85	Hong Kong	103	1 327
	Philippines	55	447	Pen. Malaysia	599	1 360
	Sabah	37	174	Sabah	3	92
	Sri Lanka	28	518	Sarawak	10	176
	Tanzania	81	561	Taiwan	55	487
	Yemen Arab Rep.	2	46	Thailand	5	63
	Oceania	2	50	Other countries	1	20
	<b>TOTAL</b>	<b>388</b>	<b>4 447</b>	<b>TOTAL</b>	<b>784</b>	<b>3 631</b>

## APPENDIX III - LIST OF BECHE-DE-MER IMPORTED

HONG-KONG

NAM KWONG CO  
P.O. Box 3042  
Hong-kong

Telex: 75371 NKCHK HX.

TAI HING INTERNATIONAL LIMITED  
GPD Box 5690  
308-309 International Building  
141 Des Voeux Road  
Central Hong-kong

SEA SOURCES CO  
2nd Floor, General Building  
6-14 Centre Street  
Saiyingpun  
Hong-kong

WINSON TRADERS (HK) LTD  
501 Wong House  
26/30 Des Voeux Road  
West Hong-kong  
Hong-kong

Telex: 85005 WTGRP  
Tel.: 5-406706, 406484  
Cable: WINFIRM

KIT HENG CHUNG (HK) LTD COMPANY  
1st Floor  
155 Des Voeux Road  
West Hong-kong  
Hong-kong

Telex: 65520 CCPHK  
Tel.: 473560  
Cable: BEST BEACH

EUROSIA HOLDING LTD  
Millwood Mansion, 9/F, Block C  
Tsimshatsui  
Kowloon  
Hong-kong

Telex: 37598 EUHOL HX  
Tel.: 3-669309-0  
Cable: EUHOLIMIT, HONG-KONG

UNIQUE DISTRIBUTORS LIMITED  
GPO Box 293  
Hong-kong

Telex: 61497 UNIWA HX  
Tel.: 5-278331  
Cable: SYSTEMS

SUMMER TRADING COMPANY  
808-809 Wing Tuck Comm. Centre  
177-183 Wing Lok Street  
West Hong-kong  
Hong-kong

Telex: 65362 SUTCO HX  
Tel.: 5-411689, 456035/6  
Cable: EAERY

ORIENTAL MARINE PRODUCT GROUP  
GPO Box 251  
Hong-kong

Telex: 38179 OMPG HX  
Tel.: 3-7790021  
Cable: GREATWHITE HONG-KONG

FULL SUCCESS TRADING CO  
19-25 Des Voeux Road W  
Room 402  
Hong-kong

Telex: 38247 FOWIL HX  
Tel.: 3-687851, 689808  
Cable: FOWSILAR HX

EASTERN PEARL INTERNATIONAL CO  
Room 1101-2, Seaview Comm. Bldg.  
21-24 Connaught Road  
West GPO 5409  
Hong-kong

Telex: 74279 SHARK HX  
Tel.: 5-408184  
Cable: PEARLATION

HEEP TUNG LONG  
GPO Box 407  
Hong-kong

Telex: 60195 HEEP HX  
Tel.: 5-468313, 467005  
Cable: TIBURON, HONG-KONG

KWONG HING HONG  
3 Wilmer Street  
1st Floor  
Hong-kong

Telex: 61649 PATHK HX  
Tel.: 5-478443, 490054

NAM YUEN HONG  
10 Eastern Street  
Ground Floor  
Hong-kong

Tel.: 5-467404

SINGAPORE

SARIANO CO  
40 Wilkinson Road  
Singapore 1543

Telex: RS 25283

SEAKING TRADING CO  
45 A Jalan Membina  
Singapore 0316

Tel: 271 72 30

ENG THONG CO  
74 South Bridge Road  
Singapore 0105

Tel: 222 0701

YONG THAI TRADING CO  
65 Telok Ayer Street  
Singapore 0104

Tel: 222 7192

CHOON HONG MARINE PRODUCTS  
51 North Canal Road  
Singapore 1

Tel: 43 4073

A.M. ABDULLAH SAHIE and CO  
Maxwell Post Office No. 19  
Singapore 9000  
Singapore

Telex: RS 20847 AMAH  
Tel: 5334553, 5344074  
Cable: AMAH

ASIA SEAFOOD COMPANY  
353-A Circuit Road  
Block 64  
Singapore 2337  
Singapore

Telex: RS 24200 TMSR  
Tel: 7 384077  
Cable: ASIATONGA, SINGAPORE

WEISOON MARKETING PTE LIMITED  
Block 1057  
Eunos Ave. 3, 04-69  
Singapore 1440  
Singapore

Telex: RS 38103 WECO  
Tel: 7457432, 7473902  
Cable: WEISOON

HIAP HENG CHNG (S) PTE LTD  
5-6 North Canal Road  
Singapore 0104  
Singapore

Telex: RS 25106 FIBEACH  
Tel: 911888  
Cable: FINEBEACH

TAIWAN

TRANSWORLD ENTERPRISES CO  
4A, No1 Alley 6, Lane 303  
Nanking East Road, section 3  
Taipei, Taiwan

Cable: TWENTER

MALAYSIA

ENG WAN TRADING CO  
P.O. Box 554  
57 Leboh Pantai  
10770 Penang  
Malaysia

Telex: MA 40688  
Tel: 04 63811  
Cable: PRECIOUS PENANG