SCALING-UP CAPACITY, PARTNERSHIPS AND INVESTMENT TO ACCELERATE AGRIFOOD SYSTEMS TRANSFORMATION IN THE SAHEL
• **Vast semi-arid region of Africa** (from the Sahara Desert to the north and tropical savannas to the south).

• Total area: **3,053,200** square kilometres, spanning **5,900 km** from the Atlantic Ocean in the west to the Red Sea in the east.

• **Annual rainfall** ~100–200 mm in the north, ~700–1,000 mm in the south.

• Abundant **human, cultural and natural resources**, offering tremendous potential for rapid growth.
CHALLENGES

- Extreme Poverty
- Widespread Hunger and Malnutrition
- Land, Soil degradation and Water scarcity
- Climate change Vulnerability
- Insecurity and conflict Internal dislocation and displacement
- Low productivity, limited access to markets for farmers, little value addition
- Small, family-run farms that lack access to inputs
OPPORTUNITIES

- Abundant water resources
- Regional food economy expected to reach $480 billion by 2030 (OECD)
- Rapidly rising food demand
- Young population (65% less than 25)
- Business opportunities in food production, infrastructure and trade
- Food economy value more than doubled since 2010 (OECD)
- ~90% of jobs expected to be created by 2030 in agrifood sector (OECD)
HAND-IN-HAND TO CAPITALIZE AND COMPLIMENT ONGOING EFFORTS

- The African Union Commission
- ECOWAS
- CILSS
- United Nations Integrated Strategy (UNISS)
- FAO
- G5 Sahel Joint-Force
- Coalition for the Sahel
- IFAD Hub for Sahel countries
- GCF AND GEF (7/8)
- World Bank
- Akademiya2063
- and many more!
HIH is an **approach – a way** of using innovative digital and better analysis to scale-up and sustain dynamic and ambitious partnerships for transformative change.

**Six pillars** create a robust enabling environment for sustained, focused action:

1. **Improved access to data and information** – geospatial, productivity, livelihoods
2. **Tools and analysis** to support better policy and investment decisions and improve capacities for implementation
3. **A territorial approach** to implementation, differentiating to improve efficiency and effectiveness
4. **A flexible and innovative “match-making”** approach to partnership
5. **A commitment to scaled-up, public and private investment** as a driver of transformation
6. **State-of-the-art monitoring and evaluation** to ensure dynamic programme adjustment
ONGOING HAND-IN-HAND WORK IN THE SAHEL

- Hand-in-Hand current support in 9 countries:
  - Burkina Faso,
  - Cameroon,
  - Chad,
  - Gambia,
  - Guinea,
  - Niger,
  - Mali,
  - Nigeria,
  - Senegal

- Investment priorities identified for direct support in
  - Burkina Faso
  - Niger
  - Mali

Source: HiH-GIS analysis
# Country Level Hand-in-Hand in the Sahel

<table>
<thead>
<tr>
<th>Country</th>
<th>Entry points</th>
<th>Targeted regions</th>
<th>Selected Value chains</th>
</tr>
</thead>
<tbody>
<tr>
<td>Burkina Faso</td>
<td>✓ Analyses PNIASP-HiH</td>
<td>4 regions: Centre-Est, Centre-Ouest, Est et Sud-Ouest</td>
<td>Rice, Corn, Peanut, Cowpea, Sesame, Bovine, Ovine, Porcine, Goat</td>
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<tr>
<td>Guinea Bissau</td>
<td>✓ Twin-track approach (national strategy for value chain &amp; diversification of food systems)</td>
<td>3 regions: Gabu, Oio and Biombo</td>
<td>Cashew, fishery, local agriculture, forestry, fishing small livestock</td>
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<tr>
<td>Mali</td>
<td>✓ Support the implementation of two pilot Agricultural Growth Zones</td>
<td>2 regions: Koulikoro and Kayes</td>
<td>Polyculture market gardening; livestock and meat sector</td>
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<tr>
<td>Niger</td>
<td>✓ Agriculture value chain development</td>
<td>2 regions: Tahoua and Dosso</td>
<td>Onion and Dairy</td>
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<tr>
<td></td>
<td>✓ Digital Villages Initiative (pilot)</td>
<td></td>
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<tr>
<td>Nigeria</td>
<td>✓ Twin-track approach - (i) resilience building for emergency; and (ii) priority VCD</td>
<td>10 States: Katsina, Borno, Zamfara, Sokoto, Yobe, Kano, Ogun, Kwara, Osun, Oyo</td>
<td>Rice, Sorghum, Soybean, Maize, Fish, Tomatoes, Cassava, Dairy</td>
</tr>
<tr>
<td></td>
<td>✓ Digital Villages Initiative (pilot)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Senegal</td>
<td>✓ Digital Villages Initiative</td>
<td>100 villages (focus in Niaye, Senegal river, Anambe)</td>
<td>Fruits and vegetables, grains</td>
</tr>
</tbody>
</table>
**ENABLING ENVIRONMENT FOR INVESTMENT**

**Burkina Faso**
- Existence of a sub-regional demand for animal products (meat);
- Easily accessible market of more than 120 million consumers
- Several tax incentives and facilities for business creation such as exemption over a long period and reduction of customs tariffs on certain capital goods), development of agricultural insurance

**Niger**
- Potential in irrigable land 11 million ha
- Groundwater 2.5 billion m³
- Livestock > 37 million heads, leather and skin with >2.75mn pieces/year
- Recent Presidential Decision to develop a national Programme on Agro-industrial poles (Agropoles)
- Establishment of 8 agropoles based on public-private local community partnerships.

**Mali**
- Development of Special Economic Zones for Agriculture: Agropoles
- Structuring infrastructure (installment, energy, basic social services)
- High potential in agricultural land
- Important and diversified animal resources
- Strategic political frameworks such as the Investment Promotion Agency

**Nigeria**
- Zero percent duty tariffs for import of agricultural equipment and agro-processing equipment.
- Exemption of interest from tax on loans granted to agricultural activities
- Income tax relief for a period of three years (extendable to two more)– Pioneer Status Incentives
Three Proposed ‘axes for a regional programme’

Where is more support and Investment needed in the Sahel?

- Ensuring sustainable Land and Water management and governance
- Transforming of agrifood production, post production systems and trade
- Strengthening institutional capacities for resilience building
Priorities agreed with partners at Rome HIH Investment Forum: Special Session on the Sahel

Governments, FAO and International partners agree roadmap (2-3 pp) as a basis to guide proposal development

Review/Revision of Roadmap country-by-country

Technical teams meet at regional level to refine cross-cutting priorities and create a regional hub for joint work

Develop proposal and secure GCF/GEF8 (or other) Funding based on the dynamic programmatic approach
Thank you!