



Program

Technical Workshop on Principles Guiding New Investments in Agriculture with Agribusiness

30th and 31st January 2015
Dar es Salaam Serena Hotel

DAY 1 – Friday, 30th January 2015

TIME	ACTIVITY	RESPONSIBLE PERSON / ORGANIZATION
08:00 – 08:30	Arrival & Registration	All
08:30 – 08:45	Opening remarks	Ms Diana Tempelman, FAO Representative Tanzania
08:45 – 09:15	Introduction of all participants , whom will have an opportunity to introduce themselves and discuss what they wish to learn from the workshop	Mr Brian Baldwin, Senior Operations Management Adviser, IFAD
09:15 – 09:30	Keynote Presentation	Mr Yamungu Kayandabila, Deputy Permanent Secretary, Ministry of Agriculture, Food Security and Cooperatives
10:00 – 11:00	Findings of research on agricultural investment <i>Discussion opens (5 min) followed by interactive discussions</i> <ul style="list-style-type: none"> • Historical review of agribusinesses (World Bank) • Trends and impacts of FDI (FAO) • The practice of responsible investment principles with larger-scale agribusinesses (UNCTAD/World Bank) 	Mr Grahame Dixie, World Bank Mr Jesper Karlsson, FAO Mr Will Speller, UNCTAD
11:00 – 11:15	Health break	All
11:15 – 11:45	Existing international guidance instruments <i>Short presentation of PRAI, CFS-RAI and other international guidance instruments followed by interactive discussions</i>	Mr Jesper Karlsson, FAO Mr Brian Baldwin, IFAD

11:45 – 12:15	Private Sector Presentation: Model Responsible Primary Agricultural Investment Followed by discussion	Mr Carter Coleman, Chairman KPL
12:15 – 13:00	Sugar cane production in Bagamoyo Followed by discussion	Mr Per Carstedt, CEO EcoEnergy Mr Francisco Javier Pichon, IFAD
13:00 – 14:00	Lunch Break	All
14:00 – 14:30	Ideal large scale agricultural investment contributing to eradication of food insecurity and extreme poverty Followed by discussion	ANSAF
14:30 – 15:30	Introduction to the IAWG program <i>Pilot use of Principles Guiding New Investments in Agriculture</i>	Mr Will Speller, UNCTAD Mr Grahame Dixie, World Bank
15:30 – 15:45	Explanation of role-play A realistic scenario is presented for participants, who will join groups other than “their own”. (E.g. an investor can be a NGO representative, village chief or a Government minister.)	Moderator
15:45 – 16:15	Individual teams meet to discuss strategy Light refreshments will be served	IAWG members
16:15 – 17:30	First inter-group negotiations	IAWG members
17:30 – 18:30	Cocktails	All

DAY 2 – Saturday, 31st January 2015

TIME	ACTIVITY	RESPONSIBLE PERSON / ORGANIZATION
08:00 – 08:30	Arrival & Registration	All
08:30 – 09:00	Individual teams meet to reconsider strategy in light of previous day’s negotiations and discussions	IAWG members
09:00– 10:15	Final negotiations	Moderator
10:15 – 11:00	Individual teams prepare debrief notes	All
11:00 – 11:15	Health break	All
11:15 – 13:00	<ul style="list-style-type: none"> • Debrief with interactive discussions • Q&A session • Presentation of further program related activities • Final remarks by key stakeholders of conclusions and recommendations 	Moderator
13:00 – 14:00	Lunch	All