



INVITATION TO BID

for

procurement of

Fertilizer

Tender Reference No: 2018/FAPAK/FAPAK/100713 (18/136)

Projects: GCP/PAK/138/USA, GCP/PAK/137/EC and OSRO/PAK/503/IOM

Destinations within Pakistan: (1) FAO Warehouse (Old WFP Warehouse) Qayyum Nagar, Dera Ghazi Khan Road Dera Ismail Khan, (2) FAO Warehouse Kacha Pakha Astarzai Payan Tehsil Kohat (3) Old Bangalow, Arbab Ayub Jan (Aluminum Factory) Near Nasir Pur Railway Station GT Road Peshawar, (4) District Headquarter Larkana, (5) District Headquarter Dadu, (6) District Headquarter Jamshoro, (7) District Headquarter Matiari, (8) District Headquarter Tando Allah Yar, (9) District Headquarter Mirpurkhas, (10) District Headquarter Tando Muhammad Khan (11) District Headquarter Sujawal and (12) UC Daijarks Talaka Tando Bagho Badin

Date of issuance: 16 November 2018

Closing date: 28 November 2018, 1630 hours Pakistan time

Submission Method:

Bids must be submitted on or before the closing date and time as follows:

TO ENSURE THE VALIDITY OF YOUR OFFER:

- Your company shall be registered on UNGM (www.ungm.org);
- Your bid must be submitted as indicated in Article 14 of the ITB Special Requirements and Conditions.

Further instructions on how to access FAO tender documents and submitting your bid through UNGM are attached herewith and uploaded on your UNGM Tender Management page under the "View Synopsis" button of the "Tender" tab.

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INVITATION TO BID / FAO SEALED BID: 2018/FAPAK/FAPAK/100713 (18/136)
CLOSING DATE: 28 November 2018, 1630 hours Pakistan time

The Food and Agriculture Organization of the United Nations (FAO) is a specialized agency of the United Nations with more than 190 member countries. Since its inception, FAO has worked to improve nutrition, increase agricultural productivity, raise the standard of living in rural populations and contribute to global economic growth. Achieving food security for all is at the heart of FAO's efforts – to make sure people have regular access to enough high-quality food to lead active, healthy lives.

To achieve its goals, FAO cooperates with thousands of partners worldwide, from farmers' groups to traders, from non-governmental organizations to other UN agencies, from development banks to agribusiness firms (further and more detailed information on FAO can be found on the internet site: <http://www.fao.org>).

FAO herewith invites you to submit a **Bid in PKR** for:

Item	Quantity	Technical Specifications	Delivery locations	Delivery time
<i>Fertilizers</i>	Please refer to Appendix II	As per the technical specifications attached in Appendix I	Please refer to Appendix II	2 weeks after receipt of FAO Purchase Order

In preparing your bid, you should take into account the international status and humanitarian goals of FAO by submitting your best commercial terms. You should also be aware that FAO enjoys certain privileges and immunities which include exemption from payment of Value Added Tax ("VAT"), customs duties and importation restrictions.

Your Bid shall be based on all requirements included in this Invitation to Bid including:

Appendix I – Technical Specifications and Compliance Format

Appendix II – Financial offer and Location wise quantities.

Appendix III – Bid Submission Letter

Appendix IV – FAO General Terms and Conditions for Goods

and must adhere to the General Bid Requirements and the Special Requirements and Conditions specified below:

General Bid Requirements:

1. **Contact information:** Full name, UNGM number, address, fax and telephone numbers of your company and contact persons.
2. Supplier's acceptance of the "FAO General Terms and Conditions for Goods" (enclosed, Appendix IV). Note that FAO cannot issue a Purchase Order in the absence of a Supplier's acceptance of these Terms and Conditions.
3. **Payment Terms:** FAO effects payment through normal banking channels, within 30 days against invoice and shipping documents, and subject to receipt of satisfactory inspection report, if required, and acceptance of goods. FAO will, however, pay only for the goods actually accepted at final destination after inspection at unloading point(s) either by an independent inspection company or by an authorized FAO official and deduction of actual and/or liquidated damages for late delivery and/or quality deviations, if any. Letters of credit and advance payments cannot be provided.
4. Please note that the Organization will make payment to the bank account indicated by the selected supplier in its invoice, provided that the bank account is in the name of the supplier and located in the country of residence of the supplier. Any request for payment to a bank account other than that of the supplier or to a

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bank other than one located in the supplier's country of residence must be specified in the offer, together with the reasons for such deviation from standard payment terms; the Organization will not be in a position to consider the request should this information be provided after the closing date of the tender. Successful bidders can register to submit invoices in PDF format via e-mail by contacting AP-Invoices@fao.org.

5. **Acceptance of FAO's Bid Requirements including Technical Specifications (Appendix I).** If your bid is not compliant with any of these requirements, such non-compliance must be clearly identified in your offer (and details provided in Appendix III: Bid Submission Letter). If no mention to this effect is contained in your offer, FAO will assume that all requirements included in this Invitation to Bid are accepted by the supplier. Suppliers must in any case complete the technical specifications form.
6. **Insurance and Freight Costs:** To be arranged by supplier. The supplier will determine the appropriate type and amount of insurance coverage to address its risks up to delivery at final destination. FAO will pay only for the goods actually accepted at final destination after inspection at unloading point(s) and deduction of actual damages and/or liquidated damages for late delivery and/or quality deviations, if any.
7. **Prices:** Your unit prices, air/land/surface freight charges, insurance cost and total price shall be quoted separately for delivery to the destination(s) specified above on DAT basis in accordance with Incoterms 2010. FAO will pay only for the goods actually accepted at final destination after inspection at unloading point(s) and deduction of actual damages and/or liquidated damages for late delivery and/or quality deviations, if any.
8. **Delivery time:** Goods are to be delivered on site within 2 weeks of receipt of Purchase Order. Suppliers are requested to quote their best delivery time in calendar days/weeks following receipt of eventual Purchase Order. Suppliers are therefore requested to quote their best delivery time in calendar days/weeks following receipt of eventual Purchase Order; as necessary, a schedule of delivery times and associated prices may be offered (e.g. later delivery time at a lower cost). FAO reserves the right to consider offers for delivery beyond the preferred delivery date if the offered delivery date still meets FAO requirements.
9. **PO Terms:** Depending on the Incoterm basis on which FAO decides to procure the goods DAT, the relevant contract (Purchase Order) will also be in compliance with those Incoterms.
10. **Validity:** Bids must remain valid with firm and fixed prices **for 60 days** after Tender Closing Date.
11. **Country of Origin:** The origin of the goods is to be indicated by the supplier.
12. **Sanctionable Actions:**
 - (a) The Supplier agrees to refrain from engaging in Sanctionable Actions, which are defined as follows:
 - "Corrupt practice" or "corruption" means the offering, giving, receiving or soliciting, directly or indirectly, of anything of value whether tangible or intangible to improperly influence the actions of another party;
 - "Fraudulent practice" or "fraud" means any act or omission, including misrepresentation that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial and/or other benefit and/or to avoid an obligation;
 - "Collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including influencing improperly the actions of another party;
 - "Coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
 - "Unethical practice" is any act or omission contrary to the conflict of interest, gifts and hospitality or post-employment FAO policy (see <http://www.fao.org/unfao/procurement/codeconduitethique/en/>), as well as any provisions or other published requirements of doing business with the Organization, including the UN Supplier Code of Conduct (http://www.un.org/depts/ptd/pdf/conduct_english.pdf); and
 - "Obstructive practice" is an act or omission by a Third Party that may prevent or hinder the work of the Investigation Unit of the FAO Office of the Inspector General.
 - (b) If FAO determines that a bidder or supplier has engaged in a Sanctionable Action, FAO will impose sanctions in accordance with the prevailing Sanctions Procedures: http://www.fao.org/fileadmin/user_upload/procurement/docs/FAO_Vendors_Sanctions_Policy_-_Procedures.pdf. In addition, FAO may share information on sanctioned vendors with other Intergovernmental or UN Organizations.
 - (c) FAO may reject an offer for award if it determines that the bidder recommended for award, or any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/or their

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employees, has, directly or indirectly, engaged in a Sanctionable Action in competing for the contract in question.

13. **Disclosure of Sanctions or Temporary Suspension:** The Bidder and its affiliates, agents and subcontractors should not be suspended, debarred, or otherwise identified as ineligible by any Intergovernmental or UN Organization, including any organization within the World Bank Group or any other multi-lateral development bank, or by the institutions and bodies of economic integration organizations (e.g., the European Union). You are therefore required to disclose to FAO whether your company or any of its affiliates, agents or subcontractors is subject to any sanction or temporary suspension imposed by any such organization or National Authority at any time during the three years prior to this Contract or at any time throughout the execution of this Contract. You acknowledge that a breach of this provision will entitle FAO to terminate its Contract with your firm and that material misrepresentations on your status constitute a fraudulent practice.
14. **UN Security Council Sanctions:** The Bidder must certify that it is not associated, directly or indirectly, with entities or individuals (i) that are associated with terrorism, as in the list maintained by the Security Council Committee established pursuant to its Resolutions 1267 (1999) and 1989 (2011), or (ii) that are the subject of sanctions or other enforcement measures promulgated by the United Nations Security Council. Selected bidders also agree to undertake all reasonable efforts to ensure that none of the funds received from FAO under the awarded contract are used to provide support to individuals or entities associated with terrorism or that are the subject of Security Council sanctions. This provision must be included in any subcontracts, sub-agreements or assignments entered into under the awarded contract. The bidder acknowledges and agrees that this provision is an essential term of the awarded contract and any breach of these obligations and warranties shall entitle FAO to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any liability of any kind of FAO.

Special Requirements and Conditions:

1. FAO reserves the right at its discretion to cancel this solicitation process if and when deemed necessary without any obligation to bidders; vendors will be informed accordingly.
2. FAO reserves the right to adjust the required quantities and to make **partial awards** if deemed necessary and/or appropriate.
3. Registration of the seed companies with the Ministry of National Food Security and Research is mandatory for the suppliers to participate in this tender – registration certificate to be provided.
4. **Arithmetical errors and discrepancies on the Financial Offer:**
 - If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail and the total price will be corrected, unless in the opinion of evaluators, there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted will govern and the unit price will be corrected.
 - If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals will prevail and the total will be corrected.
 - In case of discrepancy between a word and figures, the amount in words will prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures will prevail subject to the note above.
5. **Samples:** If samples of goods are required as part of the evaluation, as specified in the Technical Specifications (Appendix I), such samples are to be provided free of charge and are usually not returnable.
6. **Inspection:** In the event of an order, Inspection on quantity, compliance with technical specifications (quality), packing and marking may be arranged at loading/unloading by an independent superintending agency at FAO expense.
7. **Liquidated/Actual Damages:** At FAO's discretion, damages may be applied to payments to be made in connection with any order as follows:
 - **Inferior Quality:** FAO, at its sole discretion, reserves the right to either reject any delivery that does not comply with the technical specifications or to accept such delivery and apply actual or liquidated damages to be determined by FAO;

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- Late Delivery: In the event of late delivery, liquidated damages will be applied at a rate of 2.5% of the value of the goods per week of delay. The liquidated damages applied for late delivery will not exceed 10% of the total order value.
- 8. Bidders are requested to complete FAO's "TECHNICAL SPECIFICATIONS AND COMPLIANCE FORMAT" (Appendix 1) and submit it as an essential element of the offer.
- 9. **Right to Publish Contract Award:** In responding to our tender invitation and accepting the FAO General Terms and Conditions you hereby authorize FAO to publish the details of any contractual relationship it enters into with you, including, but not limited to, the supplier's name and address, value of the award and a description of the goods or services.
- 10. Bids received from uninvited companies will be rejected unless the uninvited bidder provides a statement on how the FAO invitation to bid was obtained. Such statement must be confirmed in writing by the originally invited company.
- 11. FAO supports and promotes the UN Global Compact -- "a strategic policy initiative for businesses that are committed to aligning their operations and strategies with ten universally accepted principles in the areas of human rights, labour, environment and anti-corruption." FAO encourages all of its suppliers to confirm their adherence to the principles of the Global Compact (<http://www.unglobalcompact.org/AboutTheGC/TheTenPrinciples/index.html>). All Vendors must agree to abide by the UN Supplier Code of Conduct located at http://www.un.org/depts/ptd/pdf/conduct_english.pdf.
- 12. If your firm is not yet registered as a potential supplier with the Organization, you are kindly requested to register directly through the United Nations Global Marketplace (UNGM), www.ungm.org. Registration as a vendor in the UN Global Marketplace (UNGM), www.ungm.org, is a prerequisite for receiving an award from FAO. Please register your firm with UNGM. If you have any difficulties registering, please contact UNGM team using the Help button on the web site www.ungm.org.
- 13. Bids must clearly indicate the tender number, have numbered pages and include the stamp and name of the bidder on all pages in order to facilitate verification of the completeness of the offer.
Submission of your bid: Your bid must be submitted on or before the closing date and time as follows:
- 14. **Submission of your bid:** Your bid must be submitted on or before the closing date and time as follows:

The registration with UNGM (<https://www.ungm.org/Vendor/Registration>) is a mandatory requirement in order to participate in this tender. Please visit www.ungm.org for more information on how to register your company in UNGM.

Detailed instructions on how to access FAO tender documents and submit your bid through UNGM are attached herewith and can be downloaded from your UNGM Tender Management page by clicking on the "View Synopsis" button under the "Tender" tab.
If you encounter any difficulties using the UNGM system navigation and functionality please contact support@in-tend.com, referencing the exact FAO ITB number.

a. Uploading your bid on UNGM

Please login and upload all the documents requested in this tender in the designated placeholders in the UNGM portal and within the indicated deadline.

It is the exclusive responsibility of the bidders to ensure that the files are uploaded before the tender deadline. Offers received after the deadline will be considered invalid.

Please follow the instructions below to upload the electronic files to the UNGM e-tendering system:

- i. **Log-in to the UNGM website** using your e-mail and password;

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- ii. Click on **Tender Notices** (from the list on the left-hand side of the screen);
- iii. Click on **"Show more criteria"** and type **"FAO"** in the UN Organization field located in the upper right hand corner;
- iv. Click on **EXPRESS INTEREST / VIEW DOCUMENTS** (green button on the left of the specific tender notice you are interested in);
- v. Click on the **Invitation to bid/ Request for Proposal tab** of the tender notice and scroll down to view and download the tender documents;
- vi. **Click on the "OPT IN" button;**
- vii. To upload all the files to the designated **envelope**, click on the relevant **"UPLOAD DOCUMENT"** red button under **"MY TENDER RETURN"**;
- viii. If included, please complete the mandatory tender **Questionnaire(s)**.
- ix. Click on the red button: **Submit Return**

NOTE: It is highly recommended that the size of the files does not exceed 5MB.

IMPORTANT: Once all files are uploaded (and the requested Questionnaire(s) completed), please remember to click on the red button **"SUBMIT MY RETURN"** to submit your offer. If the submission is properly completed, you will be able to view and download a receipt under the **"HISTORY"** tab.

No Bid Notice

In the event that your company is not interested in participating to this tender, the Organization would appreciate your feedback. In this case, you are kindly requested to click on the **"OPT OUT"** button displayed on your UNGM Tender Management page and indicate one or more of the following reason(s) for non-participation:

- *Requirements are outside our normal activities;*
- *Insufficient time was provided to prepare a bid;*
- *Present lack of resources to undertake more work;*
- *Other (please specify briefly).*

SUBMISSIONS BY E-MAIL OR FAX ARE NOT ALLOWED.

b. COMMUNICATING WITH FAO AND REQUESTING CLARIFICATIONS

All communications concerning this tender should mention the tender number (**TENDER No. 2018/FAPAK/FAPAK/100713**) and should be submitted as soon as possible through the UNGM portal under the **"CORRESPONDENCE"** tab.

Bidders are responsible for appropriately examining this tender. If the Bidder finds discrepancies in or omissions from the documents, or if their intent or meaning appear unclear or ambiguous, or if any other questions arise, the Bidder shall submit any request for clarification through the aforementioned **"CORRESPONDENCE"** tab.

In submitting a request for clarification, please do not, under any circumstances, submit a copy of your offer or reveal any information about your intended quotation. This will invalidate your offer.

The deadline for submitting your requests for clarification is two (2) days before the tender closing date.

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c. FAO's REPLIES TO BIDDERS' REQUESTS FOR CLARIFICATION

Responses to clarification enquiries will be simultaneously issued by FAO to all bidders through the UNGM.

The system will send automatic e-mail notifications to all bidders every time a clarification, or any other communication related to the tender notice, is sent out by FAO.

All FAO's responses to bidders' questions will be uploaded under the "CLARIFICATIONS" tab of your Tender Management page and made available to all bidders. Please ensure to read all the clarifications as they become part of the technical specifications.

15. Evaluation and Award Procedure:

The award will be on the basis of:

- **Compliance with the technical specifications – clear and complete information must be supplied as per Appendixes I of this document;**
- **Compliance with the commercial requirements - clear and complete information must be provided.**
- **Acceptance of FAO General Terms and Conditions as per Appendix IV;**
- **Price offered;**
- **Other Evaluation Criteria if required, as specified at the tender stage.**

In the event that your company will not be submitting a bid, FAO would appreciate your feedback with a brief explanation. In this case, you are kindly requested to fill in the "No Bid Notice" attached to this Invitation to Bid and fax or email it to FAO as indicated on the "No Bid Notice."

Bidder Protests: Fairness and transparency are fundamental principles for FAO procurement activities. Bidders that believe that the procurement process was not fair and transparent may request feedback from the office that issued the tender. If a satisfactory response is not received, the bidder may present a protest following the instructions detailed in the following link: <http://www.fao.org/unfao/procurement/codedeconduitethique/protests/en/>.

To report allegations of fraud or misconduct in the procurement process, bidders may submit information, also anonymously, to the Office of the Inspector General Hotline: <http://www.fao.org/aud/69204/en/>.

Regards,


Procurement Officer
FAO Representation in Pakistan



REQUIRED TECHNICAL SPECIFICATIONS			OFFERED TECHNICAL SPECIFICATIONS				
Unit: 50 kg bags of Sulphate of Potash (SOP)			Quantity Required	Quantity Offered	Make offered	Model offered	Country of Origin
			75 bags				
8	Technical specification: Sulphate of Potash (SOP)			PLEASE USE THE SPACES BELOW TO SPECIFY THE ITEM BEING OFFERED (Please write YES, for compliance with specification, or insert deviating specifications offered, if any) (to be filled by supplier)			
Chemical composition: - Potash content (as K₂O) by weight: Minimum 50% - Total Chloride (as Cl) by weight: Maximum 2.5% - Sodium (as NaCl) by weight: Maximum 2% - Sulphur (as S) by weight: Minimum 17.5% Particle size: - Not less than 65 % of the material shall pass through 1.7 mm IS sieve and be retained on 0.25 mm IS sieve Packing: - Packed in 50 kg (dry) capacity woven polypropylene bags with polyethylene inner lining Labelling: - Product name - Net weight - Nutrient contents - FAO logo - Project number							

Technical Specifications
For DAP fertilizer

ITEM	REQUIRED SPECIFICATIONS	OFFERED SPECIFICATIONS (to be filled by supplier)
Fertilizer as specified further	DIAMMONIUM PHOSPHATE (DAP) 18-46-0 - Moisture content by weight: maximum 1.5% - Total nitrogen content by weight (on dry basis): minimum 18% - Neutral ammonium citrate soluble phosphate (as P₂O₅) content by weight: minimum 46% - Water soluble phosphate (as P₂O₅) content by weight: minimum 41% - Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm size.	
PACKING & MARKING	- Packing: Packed in 50 Kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost - Each bag to guarantee minimum product weight (net) as specified on the bag - Marking: FAO Emblem (logo) and Donor's Marking, product name, active ingredient(s), net and gross weight, Project No., P.O. No. and final destination NOT FOR SALE MARKING ON BAGS IN BOTH ENGLISH AND URDU	
DELIVERY	As per Appendix-II	

Technical Specifications
For UREA fertilizer

ITEM	REQUIRED SPECIFICATIONS	OFFERED SPECIFICATIONS (to be filled by supplier)
Fertilizer as specified further	UREA 46% N UREA (Free flowing) - Moisture content by weight: maximum 1.0% - Total nitrogen content by weight (on dry basis): minimum 46% - Biuret content by weight: maximum 1.5% - Particle size: Not less than 90% of the material shall pass through 2.8 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm IS sieve.	
PACKING MARKING &	- Packing: Packed in 50 Kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost - Each bag to guarantee minimum product weight (net) as specified on the bag - Suppliers are requested to submit their bids along with Delivery time with following options Printing of FAO and Donor Logos etc on each bag. NOT FOR SALE MARKING ON BAGS IN BOTH ENGLISH AND URDU	
DELIVERY	As per Appendix-II	

Technical Specifications
For NPK 17-17-17

ITEM	SPECIFICATIONS	Compliance to specifications Yes or No (to be filled by bidder)
Fertilizer as specified further	NPK COMPLEX 17-17-17 • Moisture content by weight: maximum 1.5% • Total nitrogen content by weight (on dry basis): minimum 17% • Neutral ammonium citrate soluble phosphate (as P₂O₅) content by weight: minimum 17% • Water soluble phosphate (as P₂O₅) content by weight: minimum 13.6% • Water soluble potash (as K₂O) content by weight: minimum 17% • Particle size: Not less than 90% of the material shall pass through 4 mm IS sieve and be retained on 1 mm IS sieve. Not more than 5% shall be below 1 mm size • Packing: Packed in 25 kg (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost • Each bag to guarantee minimum product weight (net) as specified on the bag • Marking: FAO logo, product name, active ingredient(s), net and gross weight, Project No., P.O. No. and final destination	
PACKING & MARKING	• Packing: Packed in (dry) capacity woven polypropylene bags with polyethylene inner lining. 4% empty bags to be supplied at no extra cost • Each bag to guarantee minimum product weight (net) as specified on the bag • Suppliers are requested to submit their bids along with Delivery time with following options Printing of FAO and Donor Logos etc on each bag. NOT FOR SALE MARKING ON BAGS IN BOTH ENGLISH AND URDU	
DELIVERY	As per Appendix-II	



APPENDIX II

FINANCIAL OFFER AND LOCATION WISE QUANTITIES – ITB NO. 2018/FAPAK/FAPAK/100713

#	Description	Delivery Location	Unit of Measure	Qty Required	Qty Offered	Unit Price FCA (in PKR)	Total Cost FCA (in PKR)	Unit Freight Cost (in PKR)	Total Freight Cost* (in PKR)	Total DAT Cost* (in PKR)	Offered Delivery Time In days
					(1)	(2)	(3) = (1) x (2)	(4)	(5) = (1) x (4)	(6) = (3) + (5)	
1	Sulphate of Potash (SOP) in 50kg packing (138/USA)	Old Bangalow, Arbab Ayub Jan (Aluminum Factory) Near Nasir Pur Railway Station GT Road Peshawar	MT	0.5							
2		FAO Warehouse (Old WFP Warehouse) Qayyum Nagar, Dera Ghazi Khan Road Dera Ismail Khan	MT	2.75							
3		FAO Warehouse Kacha Pakha Austarzarai Payan Tehsil Kohat	MT	0.5							
4	DAP Fertilizer in 50kg packing (138/USA)	Old Bangalow, Arbab Ayub Jan (Aluminum Factory) Near Nasir Pur Railway Station GT Road Peshawar	MT	0.5							
5		FAO Warehouse (Old WFP Warehouse) Qayyum Nagar, Dera Ghazi Khan Road Dera Ismail Khan	MT	2.75							
6		FAO Warehouse Kacha Pakha Austarzarai Payan Tehsil Kohat	MT	0.5							



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#	Description	Delivery Location	Unit of Measure	Qty Required	Qty Offered	Unit Price FCA (in PKR)	Total Cost FCA (in PKR)	Unit Freight Cost (in PKR)	Total Freight Cost* (in PKR)	Total DAT Cost * (in PKR)	Offered Delivery Time In days
					(1)	(2)	(3) = (1) x (2)	(4)	(5) = (1) x (4)	(6) = (3) + (5)	
7	DAP Fertilizer in 50kg packing (137/EC)	District Headquarter Larkana	MT	5							
8		District Headquarter Dadu	MT	5							
9		District Headquarter Jamshoro	MT	5							
10		District Headquarter Matiari	MT	5							
11		District Headquarter Tando Allah Yar	MT	5							
12		District Headquarter Mirpurkhas	MT	5							
13		District Headquarter Tando Muhammad Khan	MT	5							
14		District Headquarter Sujawal	MT	5							
15	DAP Fertilizer in 50kg packing (503/IOM)	UC Daijarks Talaka Tando Bagho Badin	MT	7.5							



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#	Description	Delivery Location	Unit of Measure	Qty Required	Qty Offered	Unit Price FCA (in PKR)	Total Cost FCA (in PKR)	Unit Freight Cost (in PKR)	Total Freight Cost* (in PKR)	Total DAT Cost * (in PKR)	Offered Delivery Time In days
					(1)	(2)	(3) = (1) x (2)	(4)	(5) = (1) x (4)	(6) = (3) + (5)	
16	UREA Fertilizer in 50kg packing (137/EC)	District Headquarter Larkana	MT	10							
17		District Headquarter Dadu	MT	10							
18		District Headquarter Jamshoro	MT	10							
19		District Headquarter Matiari	MT	10							
20		District Headquarter Tando Allah Yar	MT	10							
21		District Headquarter Mirpurkhas	MT	10							
22		District Headquarter Tando Muhammad Khan	MT	10							
23		District Headquarter Sujawal	MT	10							
24	UREA Fertilizer in 50kg packing (503/IOM)	UC Daijarks Talaka Tando Bagho Badin	MT	15							



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FAO Representation in Pakistan

#	Description	Delivery Location	Unit of Measure	Qty Required	Qty Offered	Unit Price FCA (in PKR)	Total Cost FCA (in PKR)	Unit Freight Cost (in PKR)	Total Freight Cost* (in PKR)	Total DAT Cost * (in PKR)	Offered Delivery Time In days
					(1)	(2)	(3) = (1) x (2)	(4)	(5) = (1) x (4)	(6) = (3) + (5)	
25	NPK Fertilizer 17:17:17 in 25kg packing (137/EC)	District Headquarter Larkana	MT	3.125							
26		District Headquarter Dadu	MT	3.125							
27		District Headquarter Jamshoro	MT	3.125							
28		District Headquarter Matiari	MT	3.125							
29		District Headquarter Tando Allah Yar	MT	3.125							
30		District Headquarter Mirpurkhas	MT	3.125							
31		District Headquarter Tando Muhammad Khan	MT	3.125							
32		District Headquarter Sujawal	MT	3.125							
Grand Total											

*Including Insurance



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* If the quote is in a different currency than specified here, FAO will convert prices for the commercial evaluation to a single currency using the official UN exchange rate corresponding to the date of the offer.

NOTE regarding arithmetical errors and discrepancies:

- If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail and the total price will be corrected, unless in the opinion of evaluators, there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted will govern and the unit price will be corrected.
- If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals will prevail and the total will be corrected.
- In case of discrepancy between a word and figures, the amount in words will prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures will prevail subject to the note above.



Food and Agriculture Organization of the United Nations
FAO Representation in Pakistan

NO BID NOTICE
2018/FAPAK/FAPAK/100713

Please complete and return to:

FAO Representation in Pakistan
Att. Procurement Service
Email: FAO-DO-Tenders@fao.org

From: [Insert Company Name].....
.....
.....
.....

We did not submit a bid in response to your solicitation because:

- _____ Requirements are outside our normal activities
_____ Insufficient time provided to prepare a bid
_____ Present lack of resources to undertake more work
_____ Other (please specify briefly below)

.....
.....
.....
.....

.....
Signature and date



**Food and Agriculture Organization of the United Nations
FAO Representation in Pakistan**

**Appendix IV:
GENERAL TERMS AND CONDITIONS FOR GOODS**