

## High Level Workshop on Postharvest Management

Rockefeller Foundation Bellagio Center – Italy, 11-15 September 2017

### AGENDA

#### Sept. 11 – Arrival

Time	Agenda	Presenter / format
Afternoon	Arrival of participants	
5.30 – 7.00 pm	Welcome session – Who is who	

#### Sept. 12 – Day 1

9.00 – 9.30 am	Introduction to background, objectives and program of the workshop	<i>R. Mukerji, Helvetas</i> <i>R. Flor, Rockefeller F.</i>
<b>Session 1: Setting the scene – What is the relevance of PHM and its impact on food and nutrition security?</b>		
9.30 – 10.45 am	<b>Postharvest Management (PHM) in the context of Sub-Saharan Africa (SSA):</b> <ul style="list-style-type: none"> <li>Importance of PHM in Sub-Saharan Africa's socio-economic development</li> <li>Latest results on quantifying postharvest loss in SSA</li> <li>SDC's Postcosecha experience replicated in SSA – Opportunities and challenges</li> </ul>	<b>Presentations</b>  <i>S. Sonka, Univ. of Illinois</i> <i>T. Stathers, NRI</i> <i>S. Zbinden, SDC</i>
10.45 – 11.15 am	<i>Coffee break</i>	
11.15 am – 12.15 pm	<b>Breakout sessions</b> , discussing key questions: <ul style="list-style-type: none"> <li>✓ Are there any gaps in the current context analysis and evidence base for PHL in SSA?</li> <li>✓ What are the challenges in the African context that require different strategies &amp; approaches?</li> <li>✓ What are the most promising entry points for PHM in markets and policies in SSA?</li> </ul>	<b>World Café</b>
12.15 – 1.00 pm	<b>Round up of session 1:</b> main insights	<b>Plenary</b>
1.00 – 2.15 pm	<i>Lunch</i>	
<b>Session 2: Snap shots on key PHM innovations in SSA – How effective, accessible and affordable are PHM options for smallholder farmers?</b>		
2.15 – 2.45 am	Understanding postharvest management as a <b>market system</b>	<b>Presentation, discussion</b> <i>R. Dischl, Helvetas</i>
2.45 – 3.45 pm	<b>Panorama of cutting-edge PHM technologies and handling options for small-scale farming</b> – some success stories: <ul style="list-style-type: none"> <li>PHM options promoted in FAO-coordinated programs</li> </ul>	<b>Speed networking</b>  <i>M. Totobesola, FAO</i>

	<p>(Uganda, Burkina Faso, Congo, Ethiopia)</p> <ul style="list-style-type: none"> <li>• PHM technologies promoted by Amatheon Agri</li> <li>• WFP's PHM program in Eastern Africa</li> </ul> <p><u>Key questions:</u></p> <ul style="list-style-type: none"> <li>✓ What are main driving factors and constraints for the supply and local availability of PHM technologies?</li> <li>✓ What are main factors for the accessibility and acceptance of PHM technologies among smallholder farmers?</li> <li>✓ What are main economic and socio-cultural factors why PHM options are adopted or not?</li> </ul>	<p><i>V. Cavanagh, Amatheon</i> <i>S. Costa, WFP</i></p>
3.45 – 4.15 pm	Coffee break	
4.15 – 5.15 pm	<p><b>Continuation of session 2:</b></p> <ul style="list-style-type: none"> <li>• HELVETAS PHM projects in Tanzania, Mozambique, Benin</li> <li>• PHM innovations to enhance food safety and nutrition security</li> <li>• Effectiveness of hermetic bag technologies</li> </ul>	<p><b>Speed Networking</b> <i>R. Munankami, Helvetas</i> <i>S. Walker, ACI VOCA</i> <i>D. Baributsa, Purdue University</i></p>
5.15 – 5.45 pm	<b>Wrap up of day 1:</b> Key insights & open issues	<b>Fish Bowl</b>

## Sept. 13 - Day 2

9.00 – 9.15 am	Recap of day 1 & key learnings	
<b>Session 3: Systemic market approaches for PHM solutions – How to reach scale and wider adoption?</b>		
<b>3.1 Business models for PHM – part I: Compiling experience on PHM market approaches</b>		
9.15 – 10.15 am	<p><b>Expert inputs (I):</b> Systemic market solutions for improved PHM – How to achieve sustainable change in PHM systems?</p> <ul style="list-style-type: none"> <li>• Business models and agro-entrepreneurship for hermetic storage options in Tanzania and Mozambique</li> <li>• PHM market promotion in Tanzania - Linking smallholder farmers of food staples to markets</li> <li>• Large-scale PHM training &amp; dissemination in Eastern Africa</li> </ul> <p><u>Key questions:</u></p> <ul style="list-style-type: none"> <li>✓ Where does your initiative intervene in the market system?</li> <li>✓ How do PHM interventions achieve systemic change?</li> <li>✓ Why is the promoted market solution successful and sustainable?</li> </ul>	<p><b>Marketplace</b> <i>R. Munankami, Helvetas</i> <i>A. Mbaabu, AGRA</i> <i>S. Costa, WFP</i></p>
10.15 – 10.45 am	Coffee break	
10.45 – 11.45 am	<p><b>Expert inputs (II):</b> Systemic market solutions for improved PHM – How to achieve sustainable change in PHM systems?</p> <ul style="list-style-type: none"> <li>• Storehouse, collection, processing and grain certification systems in Eastern Africa</li> <li>• Investing in smallholder agro-business for PHM – the development of the “missing middle”</li> <li>• Promotion of grain PHM systems in Eastern Africa</li> </ul>	<p><b>Marketplace</b> <i>G. Masila, EAGC</i> <i>H. Balyamujura, ZED Group Limited</i> <i>S. Walker, ADCI VOCA</i></p>

<b>3.2 Business models for PHM – part II: Promising PHM market solutions for the future</b>		
11.45 am – 1.00 pm	<p><b>Breakout sessions:</b> Analyzing and developing PHM business models further.</p> <p><u>Key questions:</u></p> <ul style="list-style-type: none"> <li>✓ <i>What are successful <b>business models</b> and collaboration modalities with the <b>private sector</b> to promote PHM?</i></li> <li>✓ <i>What are successful approaches to foster <b>access</b> of farmers to <b>quality markets</b> and to create incentives for good PHM?</i></li> <li>✓ <i><b>Who pays</b> and <b>who does</b> what in PHM? What is the role of <b>subsidies</b>? – Bottlenecks, good principles, opportunities.</i></li> <li>✓ <i><b>Access to finance:</b> How can we overcome financial constraints for investing in and operating PHM businesses?</i></li> </ul>	<b>Group work</b>
1.00 – 2.30 pm	Lunch	
<b>Session 4: Policy dialogue and awareness raising on PHM – How to create conducive regulatory frameworks for PHM investments?</b>		
2.30 – 3.45 pm	<p><b>Expert inputs:</b> Case studies on initiatives for successful PHM advocacy and awareness raising</p> <ul style="list-style-type: none"> <li>• Enhancing policy frameworks &amp; strategies for PHM in Tanzania – Learnings from GPLP project</li> <li>• How we can embed PHM successfully in local, national and regional policies – learnings from FANRPAN</li> <li>• Insights from policy and advocacy work of FAO programs</li> <li>• Policy achievements and insights from the YieldWise program</li> </ul> <p><u>Key questions:</u></p> <ul style="list-style-type: none"> <li>✓ What are examples of successful policy interventions that led to more conducive PHM regulations and frameworks?</li> <li>✓ Through what approach and process was the policy change achieved?</li> <li>✓ What factors contributed to the intervention to be successful?</li> <li>✓ What opportunities are there to replicate the experience in other contexts?</li> </ul>	<p><b>Storytelling</b></p> <p><i>R. Munankami, Helvetas</i></p> <p><i>S. Mwamakamba, FANRPAN</i></p> <p><i>C. Taruvinga, FAO</i></p> <p><i>R. Flor, Rockefeller Foundation</i></p>
3.45 – 4.15 pm	Coffee break	
4.15 – 5.00 pm	<p><b>Breakout session:</b> Analyzing approaches of advocacy work aimed at improving policies and regulatory frameworks for PHM</p> <p><u>Key questions:</u></p> <ul style="list-style-type: none"> <li>✓ <i>How can facts and evidence on PHM effectiveness be used to communicate and raise awareness among food system actors?</i></li> <li>✓ <i>What are most effective approaches to work with decision makers and anchor PHM in government policies?</i></li> <li>✓ <i>How can governments be incentivized and persuaded to embrace effective policy actions?</i></li> <li>✓ <i>How can we mobilize interest groups and “advocacy multipliers” for the PHM issue?</i></li> <li>✓ <i>How to make postharvest topics appealing?</i></li> </ul>	<b>Group work / discussion</b>

5.00 – 5.30 pm	Report back from group discussion	Plenary
5.30 – 6.45 pm	<b>Wrap up of day 2:</b> Key insights & open issues	Plenary
7.30 pm	<i>Joint dinner with Bellagio residents</i>	

### Sept. 14 – Day 3

9.00 – 9.15 am	Recap of day 2 – key learnings (PHM business models and policy)	Plenary
<b>Session 5: Taking joint systemic action – Synergies &amp; collaboration to scale up PHM in Sub-Saharan Africa</b>		
9.15 – 10.00 am	Presentation of 4-5 main areas to be covered by the “ <b>Bellagio Statement on Advancing Postharvest Management</b> ”	Plenary
10.00 – 10.30 am	<i>Coffee break</i>	
10.30 – 11.45 am	Elaboration of draft positions and proposals for the <b>Bellagio Statement</b>	Working groups
11.45 am – 12.45 pm	Presentation of participants’ proposals of the Bellagio Statement / discussion & endorsement	Plenary
12.45 – 1.00 pm	Reformulation of presented elements	Sub-groups
1.00 – 2.15 pm	<i>Lunch</i>	
2.15 – 3.15 pm	Presentation of participants’ proposals of the Bellagio Statement / discussion & endorsement	Plenary
3.15 – 3.30 pm	Reformulation of presented elements	Sub-groups
3.30 – 4.00 pm	<i>Coffee break</i>	
4.00 – 4.30 pm	<b>Wrap-up &amp; follow up steps:</b> How to build a commitment to the declaration?	Plenary
4.30 pm	Closure of the workshop	R. Mukerji, Helvetas R. Flor, Rockefeller F.
5.00 pm	<i>Joint boat trip and dinner on lake Como</i>	

### Sept. 15 – Departure

Morning	Departure of participants	
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