



The *POSTCOSECHA* experience replicated in SSA ?

Opportunities and challenges

Simon Zbinden

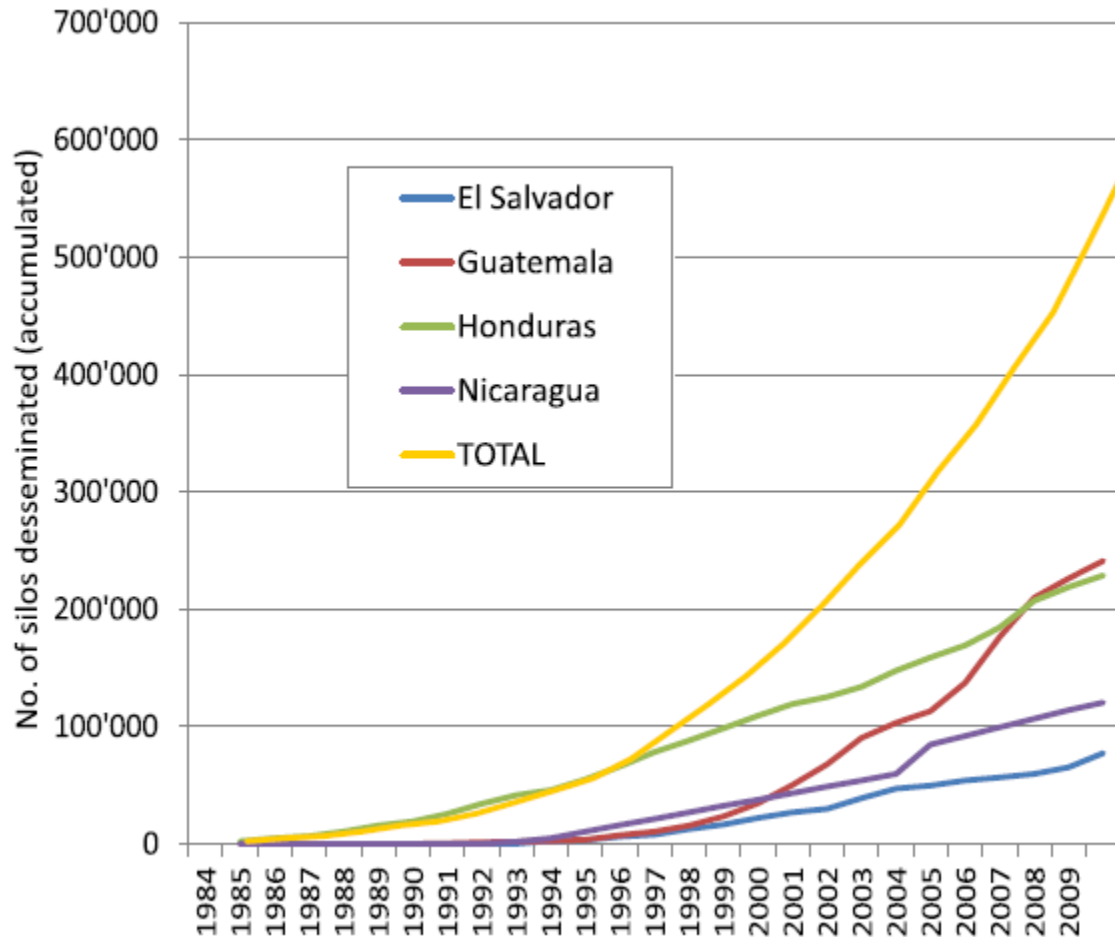
Global Programme Food Security

High-Level Workshop on Postharvest Management, RF Bellagio Center, 11 – 15 September 2017





Postcosecha – Central America's metal silo story



Source: Fischler M., Berlin R., Bokusheva R. et al., 2011. Postcosecha Programme Central America – 5 year ex-post impact study. Study commissioned by the Swiss Agency for Development and Cooperation.



Postcosecha – the «tinsmith model»

■ Supply

silo manufacturing

retail / distribution

quality control

input subsidies

■ Demand

perceived utility

economics

campaigning

subsidy scheme

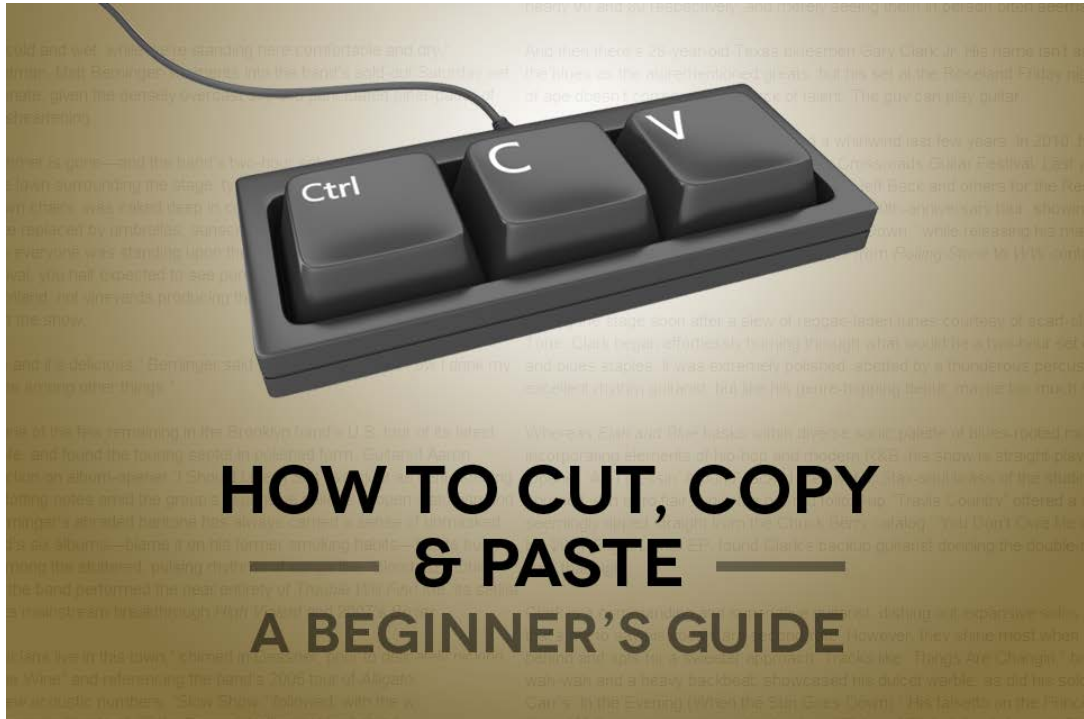
credit



Main focus -> metal silo value chain
Main stakeholder targeted -> tinsmiths



Postcosecha – Replication in SSA?



...if yes, how?



3 key lessons for PHM in SS Africa



Grain bags x5



Jute



Polypropylene



Insect. impreg.



Metal silo



Plastic drums



Cocoons x2



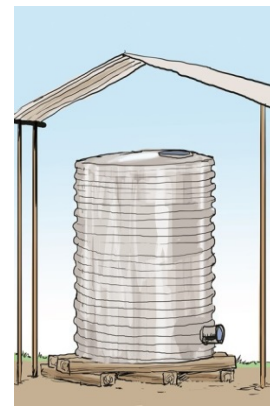
Metal drums



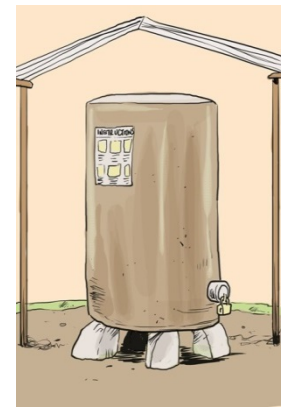
Zimbabwe brick



Tanzanian kihenge



Mozam. gorongosa



Metal tank



Technologies / solutions exist...



3 key lessons for PHM in SS Africa



...build simultaneously *private* supply and *private* demand



3 key lessons for PHM in SS Africa



...very different contexts require very different approaches



Opportunities

- Average losses substantial ✓
- Technologies exists ✓
- Momentum, critical mass of stakeholders ↗
- Governments' attention ↗
- Private sector's attention ↗



Schweizerische Eidgenossenschaft
Confédération suisse
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Federal Department of Foreign Affairs - FDFA
Swiss Agency for Development and Cooperation - SDC

Thank you

