Regional conference on Forest and Farm Producer Organizations (FFPOs)
From users to producers:
Scaling up FFPOs businesses to implement Sustainable Development Goals (SDGs) in climate resilient landscapes

BUSINESS INCUBATION:
THE NTFP-EP ASIA EXPERIENCE

Emmanuelle (Nola) Andaya

Thingaha Hotel, Nay Pyi Taw, Myanmar, Monday 20 to Wednesday 22 November, 2017
NTFPs in various sectors
Business incubation of community entrepreneurs takes time and capacity building needs appropriate and creative learning methodologies.
Look at the whole value chain, link up with support providers and engage social/green entrepreneurs.
Innovate inclusive business models to scale

Aadhimalai Pazhangudiyanar Producer Company Ltd. is a collective of tribal producers of the Nilgiri Biosphere Reserve. Aadhimalai collects forest and agriculture produce directly from the tribal communities, processes it and markets the produce.
Create values and markets
**CHALLENGES**

- Inadequate, project-based financial support to very early stage business incubation
- Weak research & technical capacity of institutions on NTFP management and product development
- Limited Commercial rights to NTFP resources for communities
- Limited sector interest & development support / requires more evidence
- Community enterprise cohesion & Financial management

NON-TIMBER FOREST PRODUCTS - EXCHANGE PROGRAMME
RECOMMENDATIONS

- Identify and link up impact-first investors willing to support very early stage business incubation
- Support and upgrade institutional capacity for NTFP management, R&D and develop high value products from NTFPs
- Engage and enable social and green entrepreneurs
- Institutionalize and Strengthen capacity of support provider and trade facilitation for NTFP/forest Enterprises
- Improve socio-economic impact monitoring for NTFPs
THANK YOU!